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# Emerging markets

A diverse range of new customers with different needs and mindsets are presenting themselves to the spa sector, giving owners a chance to take their offering to the next level – and in a number of directions

**T**he global spa industry is blessed with beautiful facilities, with new openings announced daily – the more significant of which we showcase in our Development Pipeline on p28. But to really up the ante, the next step for these facilities is optimisation and for them to become truly flourishing, successful businesses.

To do this, we predict a sea change in the sector. Instead of continuing to fight over the same limited number of customers – namely wealthy baby boomers – spas of the future will carve out a niche for themselves by targeting new growing markets. And some of these markets are only just starting to emerge.

Scientists are increasingly convinced that the majority of disease – up to 95 per cent – can be prevented by making healthy lifestyle choices including reducing stress levels and increasing sleep, exercising more and eating better. This field, known as epigenetics, could see a raft of health-conscious consumers heading for spas (if well positioned). We explore this idea further in our 2016 Spa Foresight™ starting on p14, as well as ‘social good’ – the



idea that spas could find new business by linking with organisations associated with less-obvious groups such as older adults and obese people. There's much talk about the potential of millennials too, as referenced on p80.

Corporate wellness and wellness tourism are another two markets ripe for spa specialisation. They've caught the attention of many industry professionals of late and represent global

industries worth US\$40.7bn (€36bn, £28bn) and US\$494bn (€436bn, £340bn) respectively, according to the 2014 *Global Spa and Wellness Economy Monitor*. What's more, both are tipped for rapid growth in the years ahead.

All of these groups present a new frontier of customers for spas across the world and represent a catalyst for change. It's exciting to think some of them are only just coming to light now and it will be interesting to see which operators make the move first, and in what direction. If they don't, you can be sure that other entrepreneurs will.

Katie Barnes, editor, **Spa Business Handbook**  
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PHOTO: SHUTTERSTOCK/GOODLUZ

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PHOTO: SHUTTERSTOCK/KZENON

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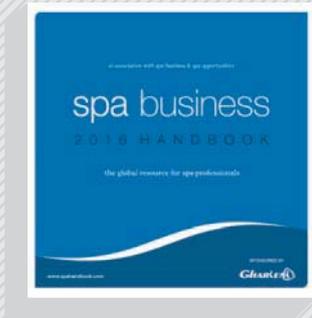
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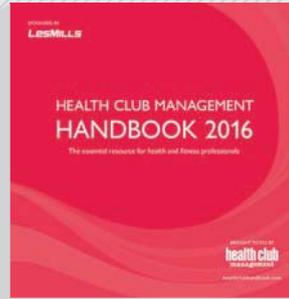
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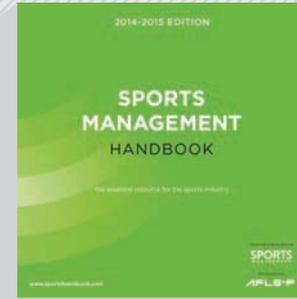
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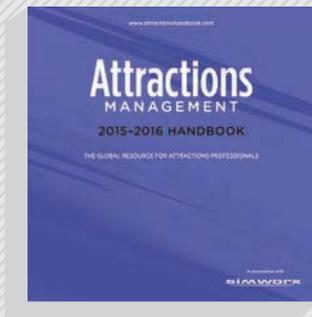
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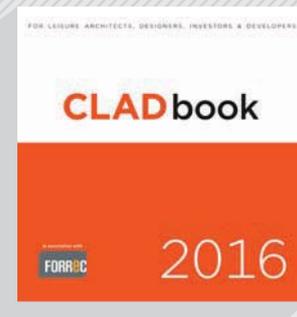
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*Laura Wilson, Senior Spa Manager, Loch Lomond Golf Club*

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# Spa foresight™

What's going to have the biggest impact on spas in the future? *Spa Business* outlines the trends, technologies and strategies that are coming down the track

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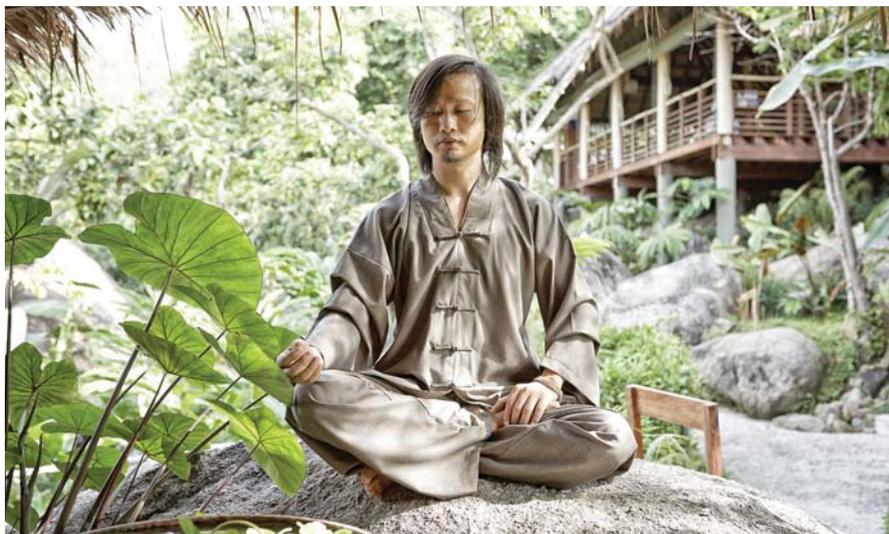


PHOTO: KAMALAYA WELLNESS SANCTUARY, THAILAND

▲ Can destination spas such as Kamalaya be replicated at a resort level?

## RIPE FOR INVESTMENT

### 1. SCALEABLE WELLNESS

With an increasing movement towards all things wellness, more equity firms are scoping out potential projects in the wellbeing and spa sector.

According to Omer Isvan, owner of international investment company Servotel, scaleable wellness is where investors are heading.

There's something magical about destination spas which offer truly authentic, transformational experiences

that keep guests coming back year after year, says Isvan, claiming investors are keeping a close eye on such concepts that could potentially be replicated in a credible way in a resort setting.

He also sees an opportunity for third-party wellness operators who can run specialist facilities for hotels and resorts in much the same way as they do spas.

■ Read more about industry investment in *Spa Business*: <http://lei.sr?a=8T408>



▲ The famous Blue Lagoon hot springs is undergoing an €40m expansion

## HOT PROSPECT

### 2. ICELAND

Tourism is heating up on the volcanic island of Iceland having grown by 100 per cent since 2006 and set to reach the 3 million mark by 2020 – not bad for a country with a population of only 320,000. This will pave the way for upcoming hotel and spa businesses.

Iceland's airlines have been key to this boom, offering a increasing number of direct and stopover flights between North America and Europe.

Capital controls in place since the 2008 economic crash have also seen the country's pension funds – worth around ISK1,2tn (US\$9.6bn, €8.6bn, £6.6bn) – restricted to domestic investments. Tourism projects, including the new US\$2.5m Ice Cave were welcome recipients.

Trendy cafes and boutique shops are making an appearance. As are cool design-led hotels such as Marriott's Edition which will open next to Reykjavik's

iconic Harpa Concert Hall and Conference Centre by 2019, with Bill Gates one of the reported major investors.

The famous Blue Lagoon thermal spa is also undergoing a major expansion (see p51), while the country's alluring lunar-like landscape dotted with natural hot springs are a big hit with wellness lovers.

Given this potent mix, we feel Iceland will prove to be a recipe for success for spa operators of the future. ▶

## ELIMINATION

### 3. BREATHING

We expect the health benefits of healthy breathing to become increasingly well recognised and for operators to offer interventions such as a breathing workshops and coaching sessions to help guests improve this important eliminatory function.

Breathing well is a skill and many people struggle to do it well, however, it can be improved with practice.

Breathing controls brainwaves and the stress response and can also trigger sleep, so improving breathing patterns can bring immediate and profound health benefits.

Modalities such as yoga, which focus on the breath, will be part of this trend.

## THE PAMPERED JOURNEY

### 4. SPA PLANES

Finding windows of time for self-care can be challenging for those living a fast urban lifestyle.

We expect operators to widen their search for these time windows to the transport industry, with planes an obvious starting point.

Air travel is uncomfortable and for those who can afford it, the chance to travel on a plane which has been fully fitted out as a spa, with treatments, healthy food and relaxation to while away the journey would be appealing.

This thinking can be extended to other modes of transport such as buses and trains.



▲ Peninsula Hot Springs has links with a regional arthritis organisation

## OUTREACH PROGRAMMES

### 5. SOCIAL GOOD

With consumers increasingly drawn to companies with a social conscience, we foresee a time when spas will work more actively with the less fortunate.

Health clubs have already had great success with outreach programmes – teaching fitness to older adults, the obese or those suffering from a range of illnesses. Spas, which have a wealth of knowledge and services focused on preventative health and wellbeing, could do this too.

Operators could devise specialised programmes and take them out into the community, host sessions on-site during off-peak hours or collaborate with local or national associations.

Australia's Peninsula Hot Springs is one of the first off the mark in positioning itself as hub for social good (and wellness). It already has links with Mental Health Australia and a regional arthritis and osteoporosis organisation.



PHOTO: SHUTTERSTOCK/LLASZLO

▲ The study of viruses will open up new treatments which use beneficial viruses to improve health and wellbeing

## DEEPER INTO THE BIOME

### 6. THE VIROME

We're becoming familiar with the biome – the billions of bacteria and viruses which live synergistically inside our bodies, controlling all sorts of functions.

Biome-boosting treatments, diets and other interventions increasingly feature on spa menus the world over.

Now new science is emerging which is enabling us to better understand the impact viruses can have on our health. Scientists are calling this the virome.

We've grown used to viewing viruses as simply a source of disease, but researchers are exploring hidden parts of the biome and discovering that we may be able to use viruses to keep healthy.

It's thought that – just as there are 'good' and 'bad' bacteria – so we will find there are 'good' and 'bad' viruses.

Vincent Racaniello, who studies viruses at Columbia University, says: "If we can make a connection between beneficial

viruses and good health, the next step will be to try to manipulate them to improve our health and wellbeing."

A deeper understanding of viruses – which carry one-fiftieth as much genetic information as bacteria – is becoming possible as a result of new probes, which researchers are using to map the virome.

Spa and wellness operators will eventually be able to add virome-boosting treatments and protocols to their menus. ▶

## FOOD AS MEDICINE

### 7. CLEAN EATING

Far from being a diet limited to certain food groups or calorie counting, 'clean eating' is a simple concept – avoid processed foods and opt for 'real', wholesome ingredients instead.

We predict more spas will adopt this approach in their cuisine and also expect them to refine and expand the definition of superfoods as they realise that a wide range of foods have nutritional benefits.

Spas which roast, bake and fry with hot fat, creating acrylamide – which the World Health Organization has warned is carcinogenic – will change this practice as a more holistic approach to food is adopted.

## COMPASSIONATE ACCESS

### 8. DEMENTIA-FRIENDLY DESIGN

As the population ages and the number of people living with dementia increases, we expect to see a rapid increase in awareness of the importance of dementia-friendly design.

The customer journey can be made far more enjoyable and straightforward for people living with dementia, and their carers, friends and family if a building is skillfully designed to accommodate their needs.

Things like signposting, effective colour selections for light and contrast can all help dementia-sufferers navigate with less stress and distress.



PHOTO: SHUTTERSTOCK/LUNA VANDOORNE

▲ Increasing awareness of the power of peace will mean more meditation spaces

## THE POWER OF PEACE

### 9. MEDITATION SPACES

We're spotting a trend for the creation of meditation spaces in residential developments and expect this to filter across to the spa and wellness market.

Increasing interest in meditation and awareness of the importance of making time for contemplation and renewal is driving this need to find sanctuary.

Meditation spaces can be indoors, outdoors, or a mix of both and can be created in urban settings – with the use

of air filters and white noise machines – and in natural locations. Designing one with a beautiful view can add to the power of the experience.

Destination spas such as Rancho la Puerta, which has a stunning meditation room with mountain views, have led the way. We expect mainstream spas to follow, as this trend grows.

These spaces are increasingly likely to be designed by specialist architects.



▲ Deepak Chopra is teaming up with Leonardo DiCaprio and Delos to create a wellness centre which offers epigenetic testing

## SPA FOR YOUR GENES

### 10. EPIGENETICS

Scientists are increasingly convinced that the majority of disease – potentially up to 95 per cent – is preventable through making healthy lifestyle choices. This field of science is known as epigenetics.

It was previously thought that genes were fixed for life. However, sequencing of the human genome has taught us that many genes change in response to how we care for ourselves – from how we exercise and sleep, the pollution we're

exposed to, our stress levels and state of mind, to what we eat and drink.

With prevention tipped to become a massive industry in years to come, this is a huge game changer for sectors related to self-care – including spa.

A spa for your genes will offer tests which reveal how a range of modalities, from meditation to massage, can impact our DNA – whether directly or indirectly through helping us to reduce stress or sleep better

etc. And they'll prescribe personalised programmes based on that data.

Deepak Chopra is already working on an anti-ageing and prevention centre which embraces epigenetics. It's due to open on Blackadore Caye, a Belize island owned by Leonardo DiCaprio, in 2018 (see p41).

There's no reason why other spas can't follow suit by designing 'test and prescribe' modalities to ensure they're at the heart of the drive for prevention.

## NEW DISCOVERIES

### 11. SKIN SCIENCE

Modern science is redefining the way we think about skin, and this will have a huge impact on the spa experience.

New research shows skin has both hearing and seeing sensors, suggesting there's a greater synergy between the lighting and music in treatment rooms and the effects of bodywork.

Discoveries focusing on how we're wired for 'social touch' show we react differently to the speed or pressure of touch. Clients massaged gently are likely to tip more, for example, and feel the benefits long after a treatment. With this in mind, it's likely spa will have more impact on society's wellbeing than we can imagine.

■ Read more: <http://lei.sr?a=k3w2e>

## TRIBAL GATHERING

### 12. SPECIALISATION

Specialisation is booming in the fitness industry as boutique facilities home in on specific types of exercise from yoga and group cycling to bootcamps. They're in accessible, city-centre locations with expert staff and tribal-like followers who buy into the brands in a big way, while still also going to their regular gym.

In the future, we see spa entrepreneurs siphoning off individual modalities – from reiki and reflexology to meditation – and creating their own highly specialised, standalone businesses with their own loyal tribes.



▲ An hour singing has been found to boost the immune system and improve mood

## NOTEWORTHY BENEFITS

### 13. SINGING

For the past six years, scientists at the UK's Royal College of Music have been building a body of evidence to show that singing in a choir can have a range of social, emotional and psychological benefits, particularly in those with the lowest levels of mental wellbeing. Most recently, it's even found there are biological advantages too – one hour of choral singing boosts levels of immune proteins in people affected by cancer.

Group singing sessions are a harmonious fit for spas which are getting more inventive with their menus by adding unusual, yet efficacious, therapies.

The activity, already popularised by TV series and films such as *Glee* and *Pitch Perfect*, could be offered to locals on a regular basis or as a one-off for guests to help improve mood, reduce stress and have a positive impact on their overall health in a fun and dynamic way.

PHOTO: SHUTTERSTOCK/GLENDA



▲ AntiGravity® Aerial Yoga founder Christopher Harrison is adapting his techniques for massage therapists

## FLOATING IDEA

### 14. SUSPENSION MASSAGE

“When you’re hanging upside down, it takes away all the stress that’s been pushing on the discs of your spine,” says Christopher Harrison, the founder of AntiGravity® Aerial Yoga. “You’re creating space, which allows the discs to hydrate and very often helps to relieve back pain.”

Harrison created his form of yoga by incorporating a silk hammock which can be used for the support and balance of moves – such as the zero-compression

inversion – which traditionally wouldn’t be possible. He’s now taking that idea and applying it to massage to develop an innovative treatment for spas.

He describes AntiGravity Floating Massage as something which will allow a licenced therapist to manipulate the client into a weightless state in combination with massage therapy.

“Once suspended in mid-air, the body reacts very differently to manipulation,”

he says. “The therapist has the leverage that he/she would not be able to attain if the body was lying on a hard surface.”

Expect to see this new technique rolling out in spas by the end of the year with Four Seasons already signed up.

We also feel there’s room in the market for more innovation when it comes to massage, including the growth of turning and swinging massage beds such as Clap Tzu’s WaveMotion table. ▶

## CATCH OF THE CARIBBEAN

### 15. HAITI

Hailed as the last undeveloped island in the Caribbean, and the 'edgy new Cuba', Haiti is capturing the attention of international real estate developers, hoteliers and tourists alike, with spa facilities sure to follow.

Things are far from perfect following the devastating 2010 earthquake and years of political troubles. Yet the US State Department considers it safe for tourists and last year Haiti had the fourth biggest increase of tourists (up 10.9 per cent to 515,800 visitors) of any Caribbean destination.

Both Marriott and Best Western now have hotels in the capital Port au Prince and Royal Caribbean has a private cruise ship port in the north.

## FLEXIBLE SCHEDULING

### 16. WALK-IN SPAS

The typical spa business model is therapist + client + treatment room = booking. This model is hugely inefficient, leading to a very high level of turnaways in most types of spas.

We expect new business models to emerge which find ways around these constraints by offering spa and wellness experiences which are more flexible in terms of the timed allocation of resources and what's on offer.

Imagine taking a ticket for a massage when you arrive and then spending time in hot pools or a relaxation space while you wait your turn.



PHOTO: SHUTTERSTOCK/OLENA ZASKOCHENKO

▲ Can we be too clean? Immune challenges can build resistance to infection and disease

## HARNESSING NATURE

### 17. IMMUNE CHALLENGE PROGRAMMES

Medical research is increasingly focusing on harnessing the power of the immune system to both prevent and cure disease.

Researchers are now indicating that living in over-clean, sterile environments removes so many challenges to the immune system that it can leave people weakened and open to a range of diseases from cancer to auto immune disorders.

Just as immunisation programmes are used by doctors to build immunity against

certain diseases, so we expect spas to begin to offer retreats and treatments which focus on immune system transformation by offering immune system challenges and treatments.

These will enable the body to build more powerful responses to threats, deterioration and disease.

These treatments will amplify the body's own ability to fight disease using natural, rather than pharmaceutical interventions.



PHOTO: SHUTTERSTOCK/GIORGIO ROSSI

▲ Rest time which is technically optimised enables the body to regenerate more powerfully

## REST GETS TECHNICAL

### 18. RECOVERY

Modern life means many people are 'always on' and while wide acknowledgment of the importance of relaxation is one of the drivers of growth in the spa industry, many people are not skilled at building rest into their lives in a way which is technically optimised.

Olympic athletes know their rest and recovery schedules are as important in determining performance as their training, because once it's stressed through any

kind of activity, the body needs time to respond and recuperate.

Exercise causes 'damage' which needs to be repaired and this requires the body to expend a considerable amount of energy to heal. It's also the time when the training response takes effect and physical capacity is increased to enable a higher level of performance and function.

Spa and wellness businesses can raise their level of expertise in terms

of the body's response to rest by using existing resources and expertise to educate guests in the benefits, as well as programming technical rest with the correct nutritional, physical and physiological and psychological support.

Rest is also important for convalescence and healing from trauma or injury.

While athletes and coaches know the importance of the right kind of rest, this expertise is rarely available in spas. ▶

## SHORTCUT TO MEDITATION

### 19. FLOATATION THERAPY

It's time for spas to stop overlooking floatation pools, thinking of them as an expensive extra just for relaxation and to start incorporating them into wellness programmes or using them as a standalone treatment for serious ailments.

As research labs begin to document the therapeutic benefits of flotation, especially studying the way it can be used as a shortcut to meditation, we predict a resurgence of the therapy in spas.

Neuropsychologist Justin Feinstein has set up one of the first float clinics at the Laureate Institute for Brain Research, US, and believes floating can help people who find it difficult to meditate to switch off mental chatter. He's also found it could be used to treat conditions like PTSD, chronic pain and anorexia.

■ Read more about Feinstein's research in *Spa Business*: <http://lei.sr?a=c0e6u>



PHOTO: FLOAT CLINIC AND RESEARCH CENTER AT LIBR

▲ The US is home to one of the first flotation research labs

## RAPID INNOVATION

### 20. MODULAR FITNESS PODS

The health and fitness industry is embracing a modular pod format which we expect to be taken up by operators in the spa and wellness market

Driven by the fast pace of change in fitness and fitness tech, operators are designing flexible pod spaces with demountable walls which can be easily refitted to accommodate a variety of different fitness offers throughout the day and which can be changed as soon as a

new trend is identified as being suitable for the operation and customer profile.

Working a little like a food court, modular fitness pod facilities might have a series of pods for things like small group personal training, virtual workouts, meditation, yoga, TRX, heart rate training – whatever the membership demands.

As soon as a new trend emerges, a pod can be repurposed to deliver that activity to keep the business in tune with demand. ●



▲ Keeping up with trends: virtual fitness

# SPA FORESIGHT™ THE ARCHIVE

## 2015

- Invisibles
- Faecal transplants
- Panama
- Massage-on-demand
- ASEAN market
- Attractions & spa
- Cuba
- Tiered offering
- Tribal investments
- Sport & spa
- Next gen skincare
- Haemoglobin levels
- Sexual wellness
- Biomimicry
- Bintan
- Halal tourism
- Animal movement
- Age-friendly design
- Face massage
- Spa and wellness real estate

## 2014

- Loneliness
- Oil, gas and solar
- Edible environments
- Playing with food
- Neuroplasticity
- Cellular health
- Robot therapists
- War zones
- Fats & carbs
- 3D printing
- Predicting purchasing

- No front desk
- Spa boom in Japan
- Virtual trainer
- Bad products
- Over nourishment
- Circadian aware
- Microgyms
- Gut health
- Clean air & water
- Facial recognition
- Wellness cities

## 2013

- Fresh food deliveries
- Online reviews
- Wearable tech
- Death
- Emotion
- Skills register
- Glute massage
- More with less
- Delicious extras
- Pop-up spas
- New allies
- Cellulite
- Home spa
- Childhood obesity
- Mobile biometrics
- Sex in spas
- Spa brands
- Hand & arm massage
- Repeat business
- Africa
- Variable pricing
- Last impressions

- Exercise
- Hospital spas

## 2012

- Budget spas
- Corporate wellness
- Education overhaul
- Deal sites
- Beauty brand power

## 2011

- Express treatments
- Spas seduced by beauty
- Tracking & analysing spa data
- Location-based marketing
- More serious skincare
- Discounting for volume deals
- Treatment room size
- The rise of part time staff
- International marketing partnerships

## 2010

- Spa art
- Four star spas
- Menu engineering
- Spa memberships
- Social spa-ing
- Spa niching
- No appointment needed
- Online learning

- A call for scientific proof
- Wellness tourism
- Retail brands turn pro
- Eco-packaging
- Social networking

## 2009

- Spa benchmarking
- Consumer beauty goes pro
- Spa brand diversification
- Yield management
- Travel spas
- Hair spa services
- Online booking, gifting & marketing
- Diagnostic spas
- Organic skincare certification
- Radio frequency identification systems
- Ethical products & operations
- Olfactory marketing
- Real estate
- Medical tourism
- Sustainability
- Spas for men
- Sleep health
- Spa bedrooms

### ■ About the authors:

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Katie Barnes has a 15-year career in international spa, beauty and health media. She's the editor of *Spa Business* magazine and was launch editor of the *Spa Business Handbook*. Email: [katiebarnes@spabusiness.com](mailto:katiebarnes@spabusiness.com)  
Twitter: @SpaBusinessKB



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**5** ADVANCED TECHNOLOGIES

**1** MACHINE

CLINICALLY PROVEN

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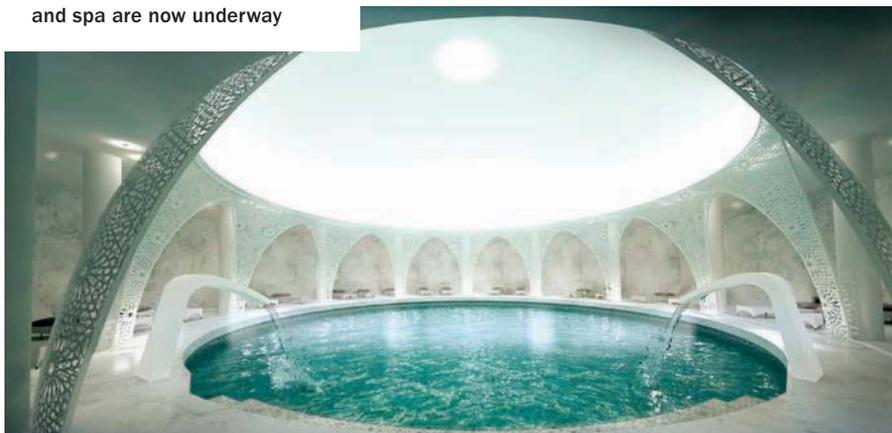
# DEVELOPMENT PIPELINE

Jane Kitchen outlines some of the world's most interesting and significant spa projects that are in the planning

## AFRICA



Traditional thermal baths have been renovated and a new hotel and spa are now underway



### Moulay Yacoub Thermal Station

Moulay Yacoub, Morocco

Opening: Q2 2017

Moulay Yacoub is a traditional thermal bathing complex that's in the middle of a US\$30m (€26.5m, £20.6m) redevelopment project in conjunction with Sothermy, a subsidiary of the Moroccan financial institution CDG. Sothermy already manages a number of thermal facilities in the area.



French firm Vichy Spa International will run the new 100-bed hotel and spa

After a US\$9m (€8m, £6.2m) upgrade of a public bathing facility last year, work has now started on a health spa and a new-build 100-bed hotel. This part of the project is expected to cost up to US\$12m (€10.6m, £8.2m) and will include 68 treatment rooms plus a medical zone for respiratory and rheumatology therapies

when finished. It will be branded as Vichy Thermalia Spa Hotel to boost its international profile.

Sothermy will run the public bathing centre, but the 100-bed hotel and spa will be operated by French firm Vichy Spa International. Omar Alaoui Architects are working on the project.

Last year, Vichy Spa renovated and extended the traditional Moulay Yacoub baths from 2,500sq m to 4,500sq m and created an authentic hammam and a spa centre with social orientation. The complex is expected to attract more than a million people a year.

■ [http://lei.sr?a=j9W2U\\_B](http://lei.sr?a=j9W2U_B)

## ► DEVELOPMENT PIPELINE: AFRICA



Leeu Spa is owned by Analjit Singh

### Leeu Collection

Franschhoek, South Africa

Opening: 2016

Analjit Singh, father of Veer Singh, who owns India's Vana destination spa, is to add a spa to his Leeu Collection portfolio in South Africa imminently.

The Leeu Collection is set in and around the picturesque village of Franschhoek, in South Africa's winelands. It encompasses three five-star boutique properties including Leeu Estates, where the spa and wellness centre will be located.

Surrounded by vineyards, the Leeu Spa is designed as a tranquil wellness sanctuary with four treatment rooms, steamrooms and pools, plus a herb garden and yoga lawn. It will boast meditative panoramic views of the Franschhoek Valley and offer holistic treatments inspired by centuries-old Asian traditions. Suppliers include The Madison Collection for linen, plus a South Africa first for Ila skincare.

Singh is a partner in Mullineux & Leeu Family Wines which produces its

■ <http://leucollection.com/>



Contemporary and sustainable design underpin the island spa

### Six Senses Zil Payson

Félicité, Seychelles

Opening: Q3 2016

Six Senses Zil Pasyon, located on the 652-acre (264-hectare) Félicité Island in the Seychelles, will incorporate dramatic granite boulders that fringe the shoreline into its design.

The 7,000sq ft (650sq m) Six Senses Spa, designed by Six Senses in-house team and London-based Studio RHE, will be spread over towering rocks, boulders and oceanfront to accentuate the island's natural geography. Mixing contemporary architecture and sustainability, the spa is designed to become an integral part of the island's ecosystem and to offer



There will be five treatment villas

guests a symbiotic experience of Félicité's environmental and built features.

Facilities include five treatment villas, along with a hammam, sauna, saltwater pool, steamroom, yoga platform and nail bar. Holistic treatments from both in-house experts and regular visiting wellness practitioners will be offered.

■ [http://lei.sr?a=k2S7n\\_B](http://lei.sr?a=k2S7n_B)



Wellness is high on the agenda at the car-free eco leisure village in Cape Town

### Blue Rock Village

#### Cape Town, South Africa

Construction to start: Q3 2016

Architecture practice Swisatect have outlined plans for Africa's "most environmentally friendly estate" – a car-free leisure village in Cape Town that will include a therapeutic spa centre.

Blue Rock Village will be a 40-hectare (100-acre) extension to an existing water

ski resort and is envisioned as "a pioneer for an exciting new standard of living".

Wellness will be high on the agenda, with an emphasis on trees and greenery. Landscaped trails will encourage walking and hiking and various sports facilities are planned, including a gym, yoga centre and pool. Therapeutic and medical centres are also planned for the residents of its luxury apartments and hotel guests.

The project is worth around ZAR14bn (US\$900m, €790.5m, £631m) and construction will begin in August.

■ [http://lei.sr?a=U6X9M\\_B](http://lei.sr?a=U6X9M_B)

### The Oberoi, Marrakech

#### Marrakech, Morocco

Opening: Q4 2016

The spa at The Oberoi, Marrakech will occupy a private island on a lake within the resort and will feature Moroccan hammams and ayurvedic treatments,

as well as daily yoga classes. It will also include an indoor swimming pool as well as a large outdoor pool set in the lush gardens with views of the Atlas Mountains, plus a fitness centre.

The resort itself is set in 25 acres (10 hectares) of citrus orchards and olive groves. Its 77 villas, built in the style of traditional Moroccan architecture, will have private pools and gardens.

■ [http://lei.sr?a=T2S3X\\_B](http://lei.sr?a=T2S3X_B)

### Lake Turkana city development

#### Lamu Island, Kenya

Opening: 2030

Three resort cities are being developed on Lamu Island, off the north coast of Kenya, one of which will be devoted to wellness tourism and capitalise on the area's natural alkaline hot springs.

The development – billed as the largest infrastructure project of East Africa – will cost KES2.3tn (US\$22.7bn, €20.1bn, £15.6bn) and include roads, railways and oil pipelines from Lamu across Kenya to Ethiopia, South Sudan and Uganda.

The KES3.7bn (US\$36.6m, €32.3m, £25.1m) Lake Turkana wellness city will include various health offerings centred around hot springs, while archeology tours and trekking will also be on offer.

Meanwhile, the KES86.9bn (US\$888m, €785m, £609m) Lamu resort city development will offer watersports, a country club, convention centre, cultural centre and other leisure facilities. Nearby eco-villages are in the works, while a fisherman's wharf and casino are also planned.

■ [http://lei.sr?a=h2Q3a\\_B](http://lei.sr?a=h2Q3a_B)



Alkaline hot springs are a key feature ▶

## ASIA & AUSTRALASIA



Views of a lush, beautiful landscape will bring extra tranquility to the spa, which is to focus on ayurveda and Indian massage

### Banyan Eco Resort

Bangalore, India

Opening: Unconfirmed

British-based architecture firm Mohsin Cooper are working with prominent Indian landowner Sreenivas Gupta to create an organic farm and resort in a 117-acre (47-hectare) plantation near Bangalore, India.

The company's design for the Banyan Eco Resort – located 28km (17 miles) from the city – comprises a cluster of

low-rise entrance pavilion buildings positioned around an ancient banyan tree. The buildings will contain a hotel, organic restaurant, villas and character retreat spa – featuring a hydrotherapy pool, ayurvedic and Indian massage suites and a sauna.

The project's lead architect, Abe Mohsin, tells *Spa Business*: "Our main source of inspiration was the sense of place of the existing landscape, which is a heavily contoured, lush and beautiful organic farm with several lakes.

"Upon arrival, the main entrance pavilion to the hotel will frame an open view of the historic and beautiful tree. We



It's expected to cost £18m to build

felt it very important to retain the sense of nature and openness on the site."

The development is expected to cost around £18m (US\$27.7m, €25.2m).

■ <http://lei.sr?a=B4h3D>

Destination Spa Management is designing the community, which will have 975 houses

## Qi'n Wellness

Haikou, China

Opening: Q1 2018

Destination Spa Management is creating a wellness community in Haikou, China, that will have a 7,000sq m (75,000sq ft) wellness facility alongside a 110-bed resort and a village with 975 houses.

Samantha Foster, director at DSM, says that Qi'n Wellness is targeting the high-end Chinese community. "According to a 2014 study of this target market by *SpaChina* magazine, 92 per cent of respondents are concerned about their current or future health," she explains. "This resort will address those needs."

Services will be sold as all-inclusive packages to make them easier for consumers to understand and buy, but

will comprise a full gamut of diagnostics, health, spa and non-invasive cosmetic procedures, including TCM and rejuvenation medicine.

Healthy food, education and socially engaging activities will also be key.

"The spectrum of wellness services is currently unmatched in China and is comparable to the offerings of the world's most famous health resorts," says Foster.

She adds that Qi'n will have a strong focus on Chinese culture – "not just Chinese medicine, but also rediscovering traditional values and ways of living."

■ <http://lei.sr?a=D4p8c>

## ▶ DEVELOPMENT PIPELINE: ASIA & AUSTRALASIA

### Sangha

#### Suzhou, China

Opening: Q3 2016

Architecture practice Tsao & McKown are designing one of China's first wellness communities along Yangcheng Lake outside of Suzhou which is due to open in late 2016.

The project is being built through Octave – a development company owned by studio co-founder Calvin Tsao that's dedicated to creating wellness retreats.

The 189,000sq m (2m sq ft) Sangha retreat will comprise residences, hotels and learning spaces. A 69-bed wellbeing hotel will offer an assessment and treatment centre, mind-body practice, coaching and counseling, spa, medi-spa and mindful dining.

Sangha is heavily influenced by Confucian thought, including ideas of relationships with self, community, society and nature, which will be incorporated in the design by architect Calvin Tsao. The spa will be "a subterranean space pierced with skylights" with an "undulating ceiling" to encourage introspection and sense of relocation, for example.

■ [http://lei.sr?a=c3N7d\\_B](http://lei.sr?a=c3N7d_B)



Sangha has been two years in the planning



The retreat will form one of five wellness properties by GOCO in Bhutan

### GOCO Retreat Thimphu

#### Thimphu, Bhutan

Opening: 2017

Through a partnership with Bhutan's Queen Mother, GOCO Hospitality is developing projects in the country's top five tourist destinations.

GOCO Hospitality took over the management of Terma Linca Resort and Spa in January 2016, which is the flagship development of this partnership, constituting the largest of the five resorts.

Located near Bhutan's capital of Thimphu and perched on the bank of the Wangchu River, the Terma Linca Resort and Spa showcases local architecture and Bhutanese charm. Currently there are 30 bedrooms and a full-service, five-treatment room spa, plus male and female thermal

areas inclusive of traditional herbal hot stone baths and fitness studios.

Next year, the spa will be extended with an indoor vitality pool and bigger organic gardens. The development will also see the riverfront being incorporated further into the retreat programme.

The second phase will also rebrand and rename the resort as the GOCO Retreat Thimphu, with a vision to develop it into Bhutan's leading wellness destination.

The second resort to be developed will be the Punakha site, which will have the most substantial wellness programming components, followed by sites in Paro, Gangtey and Jakar.

The proposed circuit is envisioned to offer a unique, integrated, sustainability-conscious, cultural experience that merges Bhutan's ancient healing and spiritual traditions with diverse natural settings, topographies and climates.

■ [http://lei.sr?a=G2h2f\\_B](http://lei.sr?a=G2h2f_B)

Cachet Wanfeng Valley

Guizhou, China

Opening: Q3 2016

A cSpa by WTS International is to feature at the Cachet Wanfeng Valley vertical forest hotel that's being built in China.

cSpa is an environmental and design-led concept that WTS has created as the in-house brand for China's Cachet hotel group. WTS describes it as "a modern spa palace with intuitive service and captivating luxury expressed in the context of local culture". The design will be defined by clean lines and based on LEED standards.

The 182-bed hotel has the hallmarks of tree-loving Italian architect Stefano Boeri and will have trees on every terrace to promote wellness in an urban setting.

Cachet has two sites in China. Nine more are due in Asia and North America in the next two years.

■ <http://lei.sr?a=v7f9A>

A design-led, eco spa by WTS will be a fitting addition to Cachet's vertical forest hotel



## ▶ DEVELOPMENT PIPELINE: ASIA & AUSTRALASIA

### Dusit Thani Wellness Resort Suzhou

Jiangsu, China

Opening: Q4 2018

Dusit will bring a 250-bed hot springs resort to Suzhou City, China, in 2018.

The Dusit Thani Wellness Resort Suzhou, Jiangsu will include more than 30 indoor and outdoor natural hot springs pools, as well as oxygen rooms, infrared cabins and salt saunas. It will also include Dusit's signature Thai-inspired Devarana Spa brand, with six treatment rooms.

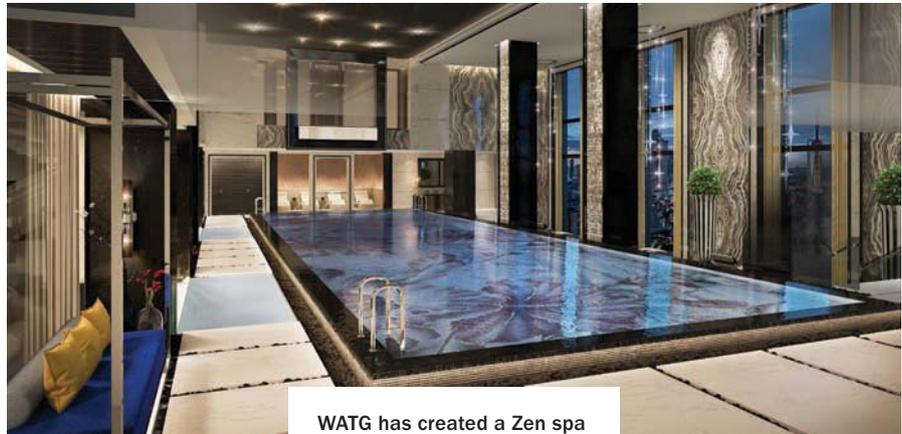
Situated on the lower reaches of the Yangtze River, Suzhou is known as the 'Venice of the East'. The UNESCO World Heritage Site has canals, stone bridges, pagodas and meticulously-designed gardens.

Dusit is also planning a hot springs resort in Fuzhou, Fujian province and Hainan Island. The company recently announced a robust expansion plan with more than 40 properties in the pipeline in the next five years.

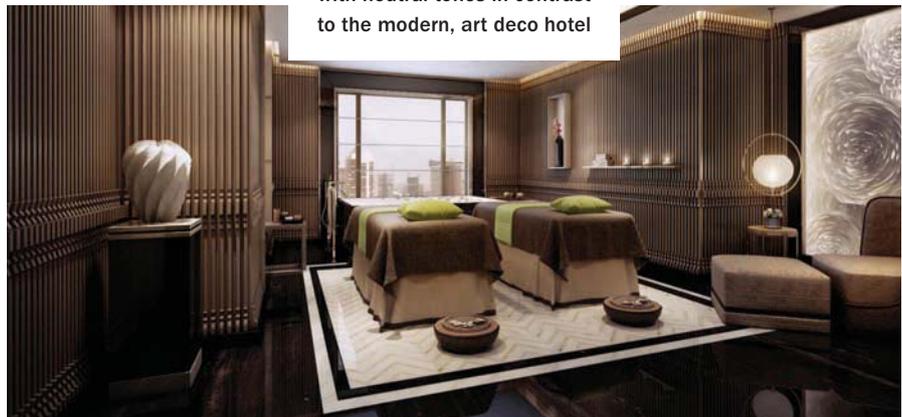
■ [http://lei.sr?a=t4W3a\\_B](http://lei.sr?a=t4W3a_B)



Devarana is Dusit's in-house spa brand



WATG has created a Zen spa with neutral tones in contrast to the modern, art deco hotel



### Bellagio Shanghai

Shanghai, China

Opening: Q1 2017

Hospitality architects WATG are designing a 160-bed Bellagio Shanghai, set to open in early 2017. With a 'hip and cool' urban setting, the hotel's architecture aims to capture the essence of the old and new Shanghai with a modern art deco feel.

Its Zen spa has been designed by sister company Wimberly Interiors and will feature a collection of natural materials and neutral tones for a calming effect.

It will have five treatment rooms, male and female wet rooms, relaxation lounge, indoor pool with tepidarium, vitality pool, a fitness and exercise studio and a panoramic co-ed sauna.

WATG opened an office in Shanghai in November 2015 as part of its strategic global expansion.

■ <http://lei.sr?a=5s3p8>



An extensive rainforest bathing area is a key feature

### GOCO Retreat

#### Ubud, Bali

Opening: Q1 2018

GOCO Hospitality is planning a retreat in Ubud, Bali, set to open by early 2018.

It will include a wellness centre with 45 treatment rooms, as well as consultation rooms, TCM rooms, an ayurvedic centre, nursing facilities, a medi-spa, fitness



There will be up to 80 residences

studios, outdoor salas and an extensive outdoor rainforest bathing area.

The retreat will deliver integrative wellness programmes that are designed around the guest's personal wellness journey, utilising extensive professional consultations to prescribe specialty treatments, along with focused nutrition and exercise.

A comprehensive range of services that are rooted in best practices, Asian traditions and knowledge will be blended with contemporary western medical science-based treatments.

The retreat will include 74 guestrooms as well as 80 branded residences, along with a wellness restaurant, tea lounge, thermal bathing cafe, farm-to-table restaurant, cooking school, artists' studios, aromatherapy distillery, organic farm and gardens, amphitheatre and jogging and bike trails.

■ <http://lei.sr?a=7w7D9>

### Mitsubishi Estate hot spring development

#### Tokyo, Japan

Opening: Q4 2016

The first natural hot spring has been found in the heart of Tokyo's Otemachi financial district by Mitsubishi Estate, one of Japan's biggest developers.

It found the thermal water source in June 2014 and has invested JPY100bn (US\$900m, €795m, £616m) to complete an 18-storey spa hotel for businessmen by late 2016.

It will be operated by Hoshino Resorts, which already runs a number of high-end thermal hotels in Japan.

■ <http://lei.sr?a=4S4A8>

### Ritz-Carlton Reserve Niseko Village

#### Hokkaido, Japan

Opening: 2020

Ritz-Carlton is to develop a Reserve hotel and spa in partnership with YTL at the Niseko Village ski resort in Hokkaido, Japan. YTL bought the 462-hectare (1,142-acre) 'Aspen of the East' resort for JPY6bn (US\$55.4m, €48.8m, £38m) in 2010.

The ski-in, ski-out Reserve property, to open in 2020, will sit at the base of Mount Niseko-Annaupuri. It will have just 50 rooms – in keeping with the brand's highly personalised feel.

■ <http://lei.sr?a=T4W9P>

## ► DEVELOPMENT PIPELINE: ASIA & AUSTRALASIA

### Maruia Hot Springs

South Island, New Zealand

Opening: Unconfirmed



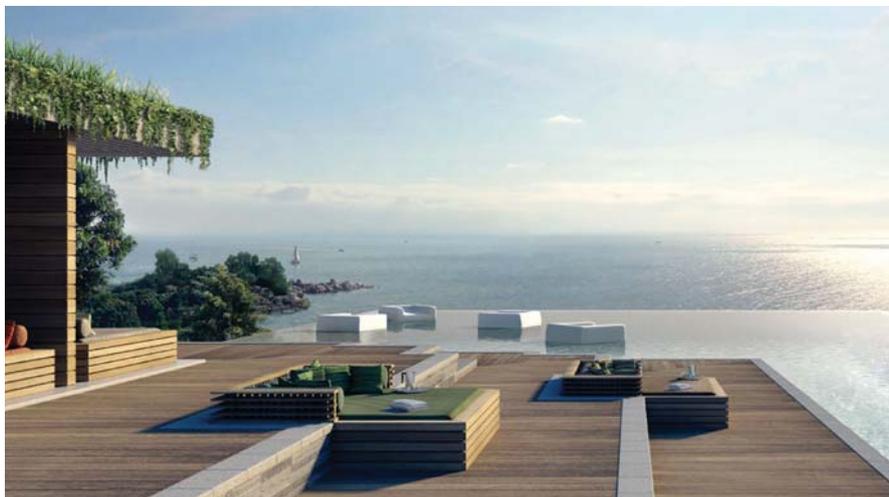
White (far left) is a hot springs expert

James White – a hot springs research and development consultant – is now managing director of Maruia Hot Springs, and has promised a world-class bathing and wellbeing attraction, as well as a “total renewal of the Southern Alps bathing experience which fits harmoniously into the surrounding mountains.”

White and his partner, Kim Hamilton, are planning an extensive revitalisation and expansion of the open-air hot pools and have already updated indoor bathing experiences of the Japanese-style bathhouse. Other eco-resort facilities soon to be added include thermal massaging showers, heated stone beds, new changing facilities and heat experiences.

The outdoor and indoor bathing pools are fed from a natural 56°C (133°F) mineral spring and the eco-resort generates its electricity from its own hydro-power station.

■ [http://lei.sr?a=x3q9J\\_B](http://lei.sr?a=x3q9J_B)



Bintan is dubbed ‘the new Bali’ and this will be one of Alila’s most comprehensive spas to date

### Alila Villas Bintan

Bintan, Indonesia

Opening: Q3 2017

Alila is set to launch one of its most comprehensive spas to date when it opens a property on the island of Bintan, a location which has been dubbed ‘the new Bali’, in mid-2017.



Service is high on the agenda at Spa Alila

Situated on a scenic hillside, Alila Villas Bintan is a 14.4-hectare gated development with a combination of 30 residences, a 40-bed boutique hotel, and a village with a museum, gallery, retail shops, restaurants.

Its Spa Alila will include a holistic experience that combines all-natural spa treatments with yoga, meditation and nutritional wellbeing.

The resort, which is a 45-minute ferry ride from Singapore, has been designed by Singapore-based WOHA architects and will be constructed to EarthCheck’s environmental standards.

The 4-hectare (10-acre) village is designed to celebrate Asia’s arts and cultural heritage and create a vibrant community loaded with arts, culture, culinary and wellness experiences.

Steve Jeisman, group director of spa, created the ‘natural and nurturing’ Spa Alila concept in 2006 and oversees 10 of them across Asia.

■ [http://lei.sr?a=w7y5E\\_B](http://lei.sr?a=w7y5E_B)



Peninsula Hot Springs will add 16 new pools to bring its total number of bathing experiences to 57

## Peninsula Hot Springs

Victoria, Australia

Opening: 2017

Australia's Peninsula Hot Springs has plans to grow its offerings substantially over the next two years, adding overnight accommodation and creating an official hot springs region near its location in Victoria.

Peninsula will add 16 new pools, plus a mud area, an ice cave, a large

group sauna and an amphitheatre for entertainment and education. The natural hot springs currently has 41 bathing pools and experiences, and will add the first eight new pools by the end of this year and another eight in 2017, growing its offerings to a whopping total of 57 pools.

Open since 2005, Peninsula Hot Springs' globally-inspired bathing experiences are open to friends and families to enjoy. Highlights include a cave pool, reflexology walk, Turkish hammam, barrel bath pool and hilltop pool with 360-degree views of the region.

The Spa Dreaming Centre, for those aged 16 and over, focuses on tranquil spaces, private pools and treatments, such as Australian Aboriginal-inspired kodo full-body massages and facials, mud and salt wraps as well as ancient healing stone experiences.

"The emphasis of Peninsula Hot Springs is on relaxation and wellbeing for all of the community," says facility owner Charles Davidson. "We want guests to relax in the natural environment and with each other."

■ [http://lei.sr?a=W5K3j\\_B](http://lei.sr?a=W5K3j_B)

## CENTRAL & SOUTH AMERICA



A local cleansing ritual (left); Tatum with Runa foundation members who back the project (right)

### Naku Healing Centre

#### Ecuador

Opening: mid-2016

Hollywood a-lister Channing Tatum is championing a native healing centre that's being built deep in the Ecuadorian rainforest and which is scheduled to open in mid-2016.



Scientists will study healing methods at Naku

The eight-room Naku Healing Centre will see local the Sápara tribe treat people with Amazonian plants and rituals while scientists document the efficacy of indigenous methods. Patients suffering a variety of illnesses already diagnosed by western doctors will go through the Amazonian healing process, which includes cleansing rituals, medicinal plant baths and herbal saunas.

The Sápara think of the Amazon as a living pharmacy. Talking on YouTube Tatum says: "The people who live in the rainforest hold the key to unlocking the Amazon's healing potential. But with destruction of the rainforest... a civilisation's worth of medical knowledge could disappear."

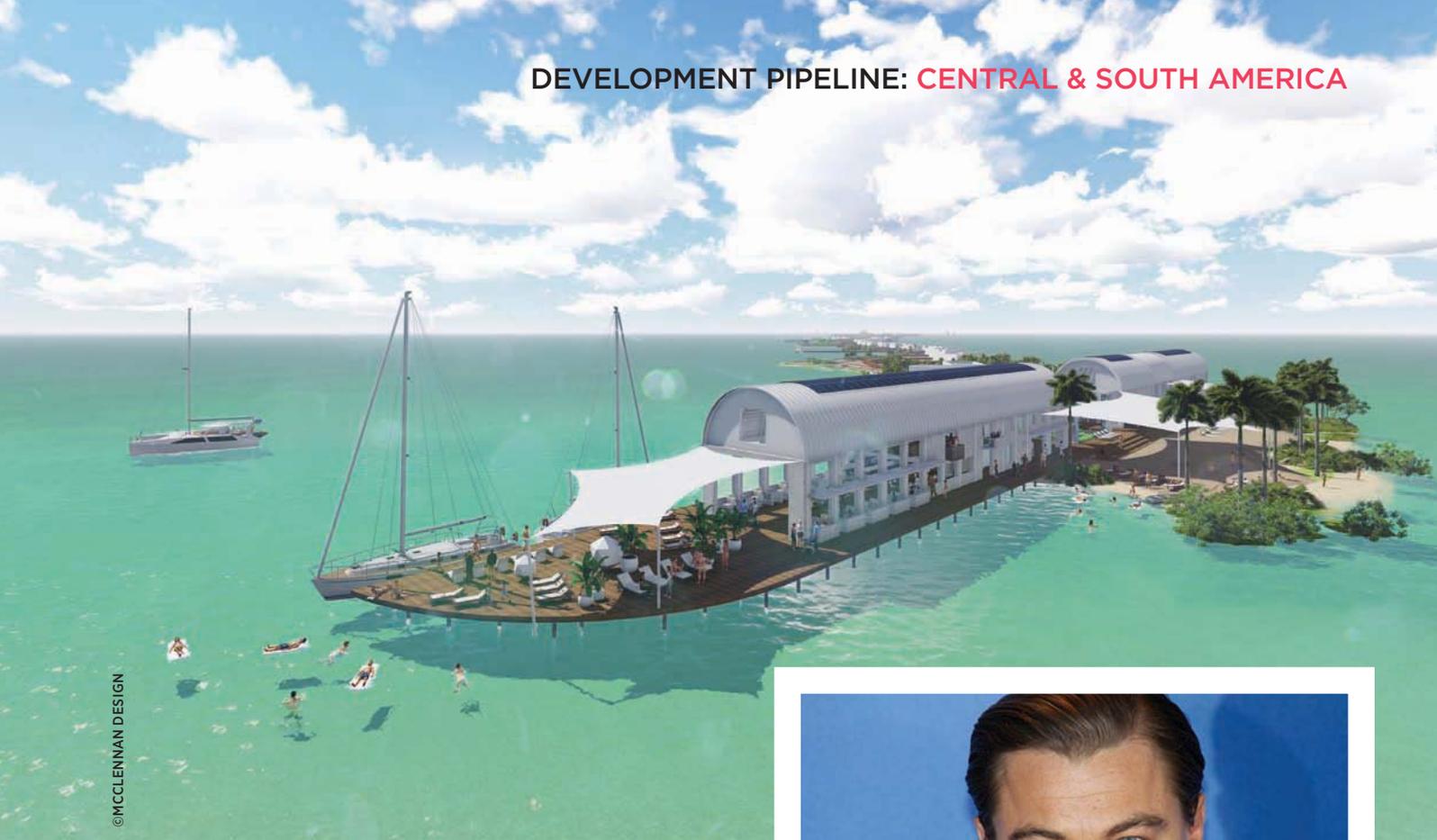
The Naku project is funded by the non-profit foundation of Runa, an organic, 'clean energy' tea company which sources its key ingredient from the Amazon. Tatum is a brand ambassador and investor in Runa and seen the Sápara tribe's healing methods first hand.

■ <http://lei.sr?a=u3F8w>



ALL PICS © BRIAN BOWEN SMITH

Channing Tatum has been to see the centre and witness traditional Amazonian therapies first hand



**Blackadore Caye:  
a Restorative Island**

**Belize**

Opening: 2018

Anti-ageing and renewal will be the focus of Deepak Chopra's wellness facility, which is part of a green development that's being built on Leonardo DiCaprio's private island in Belize.

This is only the second spa for the alternative health guru in 10 years and Chopra says that anti-ageing and renewal was an obvious route. "We now know that

The island, owned by Leonardo DiCaprio, will be transformed into a green development with an age renewal centre by Deepak Chopra

through comprehensive lifestyle changes, we can prevent and reverse disease – and live longer and in better shape," he tells *Spa Business*. "We'll teach visitors practical ways to change their behaviours and help decrease their biological age through things such as stress management and meditation techniques, pranayama breathing exercises, yoga,

exercise, healthy cuisine, emotional wellbeing, restful sleep, mind/body coordination and detox procedures."

DiCaprio's Blackadore Caye: a Restorative Island is being developed by wellness real estate firm Delos and will offer 68 villas and 48 homes, with construction set to begin this year.

■ <http://lei.sr?a=B9z5s>



PHOTO: SHUTTERSTOCK/DENIS MAKARENKO

## ► DEVELOPMENT PIPELINE: CENTRAL & SOUTH AMERICA

### Deep Water Cay Resort

#### The Bahamas

Opening: 2023

The Bahamian government says an international, five-star operator will run the expanded US\$168m (€150m, £116m) Deep Water Cay Resort which is to include a two-storey spa and fitness facility when it reopens. Its preferred management firm is Six Senses, but the company has not confirmed its involvement.

The fishing resort will be transformed into a mixed-use site over a phased, seven-year build-out.

■ <http://lei.sr?a=W7W6W>

### Half Moon Bay Resort

#### Antigua

Opening: Unconfirmed

Replay Resorts is to give a new lease of life to the former Half Moon Bay Resort site in Antigua, which has been abandoned since Hurricane Luis devastated it in 1995.

The new resort will include a to-be-named luxury hotel brand, oceanfront villas, a retail village and spa.

Replay's spa advisor Amy McDonald, of Under a Tree consulting, suggests the spa will integrate natural and locally-inspired food, treatments, fitness, yoga, mindfulness and outdoor adventure activities.

■ [http://lei.sr?a=v3a3K\\_B](http://lei.sr?a=v3a3K_B)



Viceroy's spa will form part of a restored Franciscan convent

### Viceroy Cartagena

#### Colombia

Opening: 2016

A luxury resort and two spas will form part of Viceroy's redevelopment of Obra Pía, a former Franciscan convent in Colombia. Viceroy and investment firm KIT Capital

are spending US\$50m (€44m, £34.2m) on the project in Cartagena – a UNESCO World Heritage site.

The restored convent is due to launch later this year and will feature a 102-bed hotel and an 8,000sq ft (743sq m) spa.

An affiliated resort on Rosario Islands will include 15 cabanas and an Asian-themed spa. Yachts will take guests to the site, which is about 40 minutes away.

■ [http://lei.sr?a=P3h8R\\_B](http://lei.sr?a=P3h8R_B)

### Nayara Tented Resort

#### Costa Rica

Opening: Unconfirmed

A tented resort is to join Nayara Hotels, the Costa Rican wellness brand set in the rainforests of Costa Rica's Arenal Volcano National Park.

Nayara Tented Resort will include 24 tented lodges, each 954sq ft (88sq m), which have a plunge pool filled from the nearby hot springs.

Guests will have access to spas at Nayara's two sister properties – Nayara Hotel, Spa & Resort, and the adults-only Nayara Springs. But Nayara Tented Resort will also include its own



A tented Wellness Oasis is a key feature

three-treatment-room Wellness Oasis, which will incorporate local elements, such as volcanic mud, into its treatments.

The lodges are being built by Luxury Frontiers, which specialises in conceiving, designing and developing luxury tented suites and tree-top experiences.

■ [http://lei.sr?a=a6T6E\\_B](http://lei.sr?a=a6T6E_B)

### Rosewood Little Dix Bay

#### Virgin Gorda, British Virgin Islands

Opening: Q4 2017

The iconic Rosewood Little Dix Bay resort in Virgin Gorda, British Virgin Islands, is to undergo a complete renovation – the most substantial upgrade since it was founded by Laurance S Rockefeller more than 50 years ago. The resort is set to reopen towards the end of 2017.

New York City-based Meyers Davis Studio Inc will lead the renovation and oversee the overall resort design. The Sense spa will remain in its famous cliff-edge location, but will also be remodelled as part of the project.

Sense, A Rosewood Spa offers “an environment of luxury and tranquility” and is inspired by authenticity with signature treatments using natural ingredients. Rosewood launched the brand in 2007 and today it has 13 spas in its global portfolio.

Elsewhere, in São Paulo, Brazil, Pritzker Prize-winning architect Jean Nouvel and international hotel designer Philippe Starck are transforming a complex of 20th century landmark buildings (including a former maternity hospital) into a hotel managed by Rosewood. The hotel will include a large Sense spa with six treatment rooms.

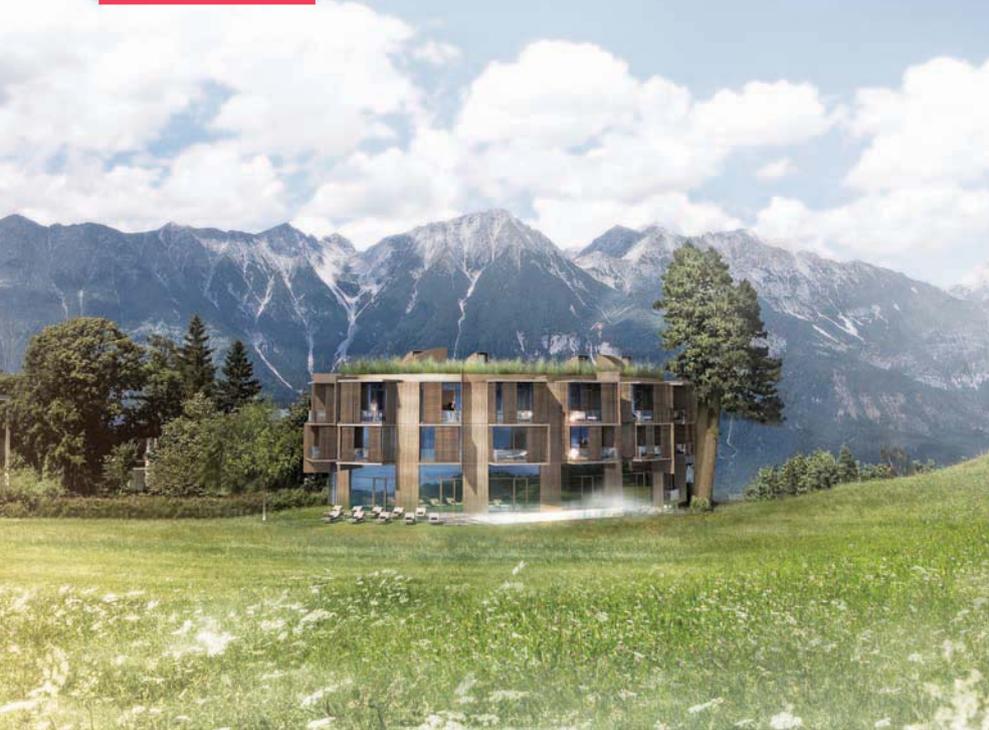
In Papagayo, Costa Rica, Rosewood will also open a forest resort with a Sense spa and striking treehouse villas in 2019. The resort has been designed by Dallas architects HKS.

■ [http://lei.sr?a=e6b5s\\_B](http://lei.sr?a=e6b5s_B) AND ▶

A major overhaul is underway at the iconic resort, which was founded by Laurance S Rockefeller. It's one of three key Rosewood projects in the region



## EUROPE



PHOTOS: © HIEPLER & BRUNIER FOR LANSERHOF

New spa facilities will be in a purpose-built, standalone building with mountain views

### Lanserhof Lans

Innsbruck, Austria

Opening: Q1 2017

Lanserhof Lans, the world-famous destination spa that's focused on the Mayr method and alternative therapies, is undergoing a major renovation between May and November 2016. The existing facility will be extended and a new building by German-based architect Christoph Ingenhoven will also be added.

Ingenhoven is one of many regular guests who visit the Austrian detox retreat.

The new structure – an oval building with a wooden façade and grass roof – will have 16 rooms with views stretching over the Nordkette mountain range. A new sauna complex and indoor-outdoor seawater pool will be located on the ground floor. Other fresh facilities include three cryotherapy chambers.

While renovations take place, the spa at Schwarzer Adler hotel in nearby Kitzbühel will offer Lanserhof's signature LANS Med Concept to keep business on track.

■ <http://lei.sr?a=j7Y2g>

The new structure has been designed by German architect Christoph Ingenhoven, who is a regular Lanserhof guest





Coco Chanel used to live at Ritz-Paris

### Chanel au Ritz

#### The Ritz Paris

Opening: 2016

The first Chanel-branded spa will open at the soon-to-be renovated Ritz Paris.

Chanel au Ritz Paris will be “a new beauty concept dedicated to Chanel’s skincare” and will “provide guests with a unique sensorial and customised experience inspired by Chanel’s art of skincare”.

The Ritz Paris, open since 1898, closed in 2012 for extensive renovations and the existing spa has been “entirely rethought” to accommodate Chanel. The opening has been moved back from March to mid 2016 due to a fire.

The Ritz Paris is a natural place for Chanel to make its spa debut – Coco Chanel famously lived in the hotel for 34 years, bringing her furniture with her, and the hotel has always featured a Coco Chanel suite.

■ [http://lei.sr?a=d2n7Q\\_B](http://lei.sr?a=d2n7Q_B)



The spa will be a welcome respite in the area, which is popular with hikers

### Lofoten Opera Hotel

#### Norway

Opening: 2020

Work is underway on the coil-shaped Lofoten Opera Hotel in Norway’s stunning Lofoten archipelago.

The striking hotel design will cover 11,000sq m (118,400sq ft) and will feature as-of-yet unnamed spa facilities

in addition to 95 rooms, seawater basins, an amphitheatre and resources for many outdoor sporting activities.

Norway-based Snøhetta Architects are behind the eco project and say the hotel’s curvaceous design helps it to blend into the surrounding seascape, while creating an inner and outer area for activities.

The remotely located hotel will be aiming to attract active guests to the Lofoten area, which is on one of the 18 national tourist hiking routes in Norway.

■ [http://lei.sr?a=F5f5u\\_B](http://lei.sr?a=F5f5u_B)

### Mamula Island

#### Montenegro

Opening: Unconfirmed

A former Austro-Hungarian fortress and concentration camp on Mamula Island in Montenegro is to be turned into a luxury resort and spa.

Serbian architects Salt & Water and the Sima Multimedia company in Gibraltar have designed and produced

the renderings for the project. Swiss-Egyptian developers Orascom will invest an initial €15m (US\$16.2m, £11.3m) for the restoration and are also developing the nearby Lustica Bay into a luxury residential community.

Some local groups have protested against the development due to the site’s violent history. The fortress was occupied by Italian forces under the rule of Mussolini during World War II and thousands of local people were imprisoned there.

■ [http://lei.sr?a=m8R2g\\_B](http://lei.sr?a=m8R2g_B)



The well-known thalassotherapy spa is having an extensive overhaul as part of a multi-million euro investment

## Le Méridien Limassol Spa & Resort

Limassol, Cyprus

Opening: Q2 2017

The well-known spa at Le Méridien Limassol is getting an extensive overhaul as part of a multi-million euro renovation.

Covering 3,000sq m (32,292sq ft), the indoor/outdoor thalassotherapy spa has won numerous awards. Specific details of the new-look facility, to open next April, have not been revealed but previously it had 34 treatment rooms offering therapies by Elemis and Thalgo (with specialist consultants giving individual treatment advice), as well as four indoor and three outdoor seawater pools.

The resort is currently closed, but once work is complete the goal is to have “the leading international upscale hotel in Cyprus where guests love to stay and experience personalised attentive service”.

■ <http://lei.sr?a=P5Y4h>



## ▶ DEVELOPMENT PIPELINE: EUROPE

### Kemeri Park Hotel & Wellness Village

Riga, Latvia

Opening: 2018

Latvian-based wellness consultancy Inbalans Group is working with development company Griffin Partners and in collaboration with the Jurmula City Council to develop a substantial wellness community in Kemeri National Park in Latvia.

The community, west of the capital of Riga, will include a five-star hotel with a 1,500sq m (16,146sq ft) spa, due to open in 2018, as well as a wellness clinic comprising multiple historic buildings with a focus on balneotherapy treatments, which is due to open in 2022.

The wellness village will also include fertility, sleep and performance programmes, and the hotel will feature balneotherapy suites and mineral water inhalation stations in addition to the 12-treatment-room spa.

A source of natural mineral waters and curative muds, Kemeri has been a wellness destination for centuries.

Alla Sokolova, CEO and founder of Inbalans, says there are also plans to create a four-star hotel to open up treatments to a broader audience.

She also plans to create a knowledge centre with the city council. It will include a 'laboritorium' where guests can test the muds and waters and "understand the compositions and what it takes for a source to become healing," says Sokolova.

■ <http://lei.sr?a=K5S8Z>



The design was a winner in the Architectural Review MIPIIM Future Projects Awards

### Fuente Santa Hot Spring Baths

La Palma Island, Spain

Opening: Unconfirmed

A levitating coastal spa complex was among the winners of the Architectural Review MIPIIM Future Project Awards announced in March.

The awards celebrate the most exciting unbuilt designs by international practices across 10 categories.

The Fuente Santa Hot Spring Baths by Spanish studio GPY Arquitectos won the Retail and Leisure category.

The judges hailed the spa for its "striking and unusual flowing forms". The building is imagined as a bridge seemingly hovering over a volcanic, coastal landscape on La Palma Island, Spain.

The spa's public baths are designed as an 'unfolded pool', creating a new, suspended shoreline. Inside, the common areas of the thermal water circuit incorporate the volcanic landscape.

■ <http://lei.sr?a=d7A5X>

### Neues Schloss Baden-Baden

Germany

Opening: 2018

Hyatt is developing a hotel in a 16th century castle in the German spa town of Baden-Baden, including a modern extension that will feature a spa, pool and sauna area, with views of Baden-Baden and the Black Forest.

Scheduled to open in 2018, the Neues Schloss Baden-Baden castle will be restored to include 146 guestrooms. Formerly, it was home to military commanders who protected Germany's borders and later the summer residents of grand dukes.

Baden-Baden is famous for its ancient Roman baths and thermal spas. The property will be the seventh Hyatt-branded hotel in Germany.

■ [http://lei.sr?a=n3G4S\\_B](http://lei.sr?a=n3G4S_B)



## Center Parcs Longford Forest

Ireland

Opening: 2019

Center Parcs Ltd is building a new £167m (US\$257m, €233m) holiday village in Ireland – its first venture outside the UK.

Center Parcs Longford Forest will be developed on a 395-acre (160-hectare) site in Newcastle Wood, County Longford and will have 470 lodges and 30 apartments nestled into the surroundings.

Center Parcs offers more than 100 indoor and outdoor family activities and one its most successful elements is the Aqua Sana spa. The spas at its other sites generate more than £15m (US\$21.9m, €19.2m) a year and attract over 300,000 customers.

Key to the Aqua Sana spa model is the World of Spa – a dedicated hydrothermal facility boasting around 25 heat and wet experiences on average, which enables people to socialise while relaxing.

The spa in Ireland will be similar to the one at its Woburn Forest location – which covers 7,000sq m (75,347sq ft) and boasts 22 treatment rooms as well as the World of Spa – but slightly smaller.

■ [http://lei.sr?a=D5f8h\\_B](http://lei.sr?a=D5f8h_B) ▶

Center Parcs' Aqua Sana spas (below) generate more than £15m a year and attract over 300,000 customers



## ► DEVELOPMENT PIPELINE: EUROPE



The baths attract 100,000 guests a year

### Elizabeth Baths Spa Complex

Karlovy Vary, Czech Republic

Opening: Unconfirmed

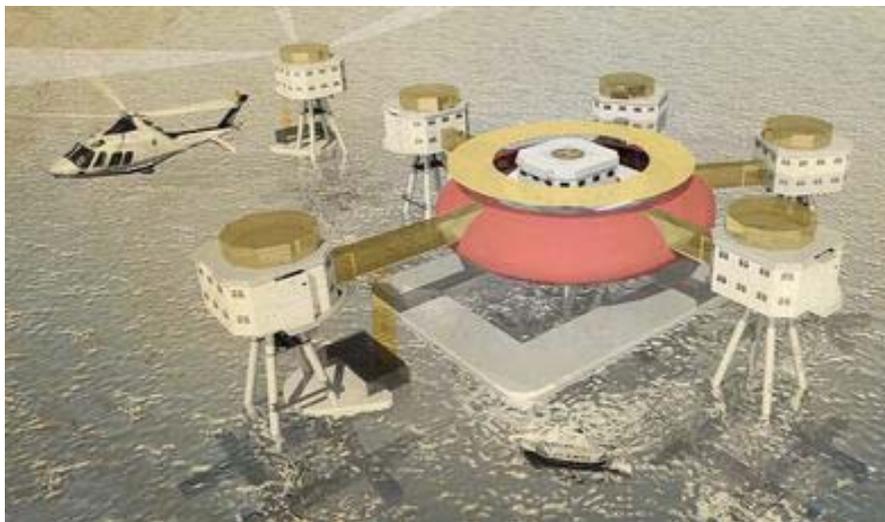
Karlovy Vary in the Czech Republic is to revitalise its Elizabeth Baths Spa Complex, originally opened in 1906.

The facility, in the city centre, is currently in operation, but the local municipality is looking for a company to renovate and operate it and to also build and run up to 100 bedrooms on-site. It will contribute around €11m (US\$12m, £9m) to the renovations.

Elizabeth Baths, which utilises local mineral water, claims to attract 100,000 customers a year, especially those suffering from digestive system disorders, metabolic disorders and neurological diseases. There's also a team of five medical doctors with specialisations from gynaecology to plastic surgery.

Some of the more unusual therapies include oxygen and dry carbon dioxide bag treatments as well as cryotherapy, herbal baths and purifying enemas.

■ <http://lei.sr?a=A4t8x>



One of the towers will feature a spa and health club as part of the hotel complex

### Redsand Forts

Kent, UK

Opening: Unconfirmed

London-based Aros Architects have produced early plans to turn World War II sea forts seven miles off the British coast into a luxury hotel and spa. The unused

Redsand Forts in the Thames Estuary near Kent, built in 1943 to defend Britain against a Nazi attack, could become a hotel with executive apartments, where guests can fly in by helicopter.

It's proposed that the old gun towers will be turned into a complex with around 40 rooms. A health club and spa will be built in a tower known as Bofors.

A heritage museum and its own separate arrival jetty will be developed

in the Searchlight Tower to celebrate the historic significance of the site, which was designed by civil engineer Guy Maunsell.

Charitable group the Redsands Project is working with Aros Architects and businessman David Marriot Cooper to find a hotel group to lease ownership and back the scheme.

■ [http://lei.sr?a=m7B6u\\_B](http://lei.sr?a=m7B6u_B)



The forts were used to protect Britain from Nazi attack in World War II

**Blue Lagoon**

**Iceland**

Opening: 2017

Around 766,000 visitors flock to the world-famous Blue Lagoon geothermal destination spa in Iceland each year, making it one of the country's most popular tourist attractions. And now the owners are investing €40m in an expansion and redesign project.

A new thermal bathing pool built into the surrounding lava field will connect to the existing lagoon and enlarge it by half. A luxury 60-bed hotel will also be included in the changes, as well as a refresh/upgrade of other facilities.

Sigrídur Sighthorsdóttir of Basalt Architects will lead the project which is due for completion in 2017. She's been the architect at Blue Lagoon for 20 years and is known globally for her work in harmonising man-made and natural environments.

■ [http://lei.sr?a=T5M2k\\_B](http://lei.sr?a=T5M2k_B) ▶

Up to €40m will be spent on expanding the geothermal Blue Lagoon – a top tourist attraction in Iceland





The Azerbaijan project is the second destination spa by Henri Chenot

## Chenot Palace Health Wellness Hotel

Gabala, Azerbaijan

Opening: Q3 2016

Architect and designer Michel Jouannet, whose work includes the Cipriani in Venice, is working on a new project for wellness specialist Henri Chenot – only his second destination spa in 35 years.

Chenot opened his original flagship in Palace Merano, Italy, but has moved to Azerbaijan for his latest venture which launches in November. The Chenot Palace Health Wellness Hotel will be dedicated



The hotel will specialise in Chenot's detox and revitalisation programmes

to hosting Chenot Method holistic detox and revitalisation programmes. The Chenot Method combines Chinese medicine, western modalities and biontology – a discipline concerned with psycho-physical ageing.

There'll be a 6,000sq m (64,583sq ft) wellness zone with departments covering sports and fitness, traditional aesthetic spa therapies, aesthetic biontology, hydro biontology, aesthetic medicine, human performance plus medical diagnostics.

The 72-bed hotel, 225km (140 miles) west of the capital of Baku, is surrounded by the forests, lakes and mountains of the Gabala region, making it an ideal setting for the Chenot health retreat.

■ [http://lei.sr?a=j2x5U\\_B](http://lei.sr?a=j2x5U_B)



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## MIDDLE EAST

### Time Royal Hotel

#### Healthcare City, Dubai

Opening: 2017

Spa consultancy Soul House is creating Rhythm Wellness, a 1,500sq m (16,146sq ft) spa for Time Hotels in Healthcare City, Dubai.

Rhythm Wellness is described as “a fusion between a comprehensive therapeutic and medical approach to health issues and our inborn need to be in touch with nature”. Its ultramodern design has been inspired by nature, and water therapies are key.

The spa will have a specialised therapeutic menu with a wide range of alternative and recovery therapies, conducted and supervised by alternative wellness consultants such as anti-ageing specialists, dermatologists, osteopaths, naturopaths and chiropractors.

A men’s fitness studio is guided by the principle of “getting fit in a smart way” and tailored solutions will be offered in response to medical screening results. The spa will also feature a yoga and pilates studio, rooftop yoga studio and booster bar with rooftop greenhouse.

Soul House is headed up Daniella Russell and Helen Coulon, two well-known industry figures who worked in spa operations and on numerous projects around the world before setting up the consultancy in 2014.

■ [http://lei.sr?a=M9X7G\\_B](http://lei.sr?a=M9X7G_B)



### Kempinski Hotel Summerland Hotel & Resort

#### Beirut, Lebanon

Opening: 2016

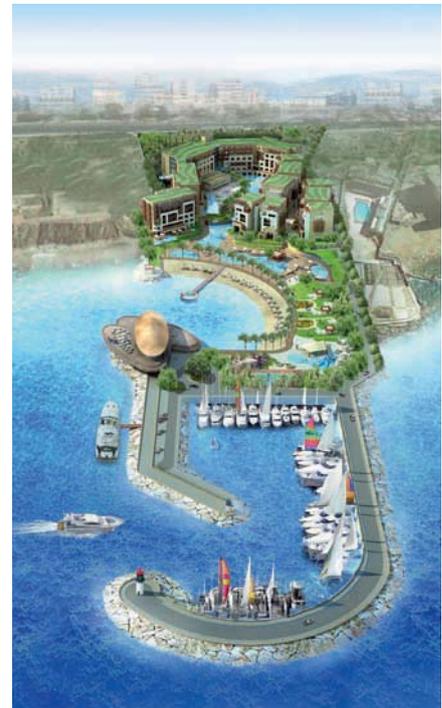
A Resense spa in a striking circular building forms part of the 153-bed Kempinski Summerland Hotel & Resort that’s being built on Lebanon’s coastline.

Resense is the full-service brand of the spa consultancy with the same name. It’s a classical European spa concept with male and female wet areas and a fusion of modern and traditional design, art, music, therapies and bathing.

With interiors by Beirut’s Architectes Anonymes led by the Resense design team, the spa features nine treatment rooms – including two scrub rooms – male and female lounges; a cafe and outdoor terrace with a 150-year-old olive tree and a vitality pool. Suppliers are Forll’d, HydraFacial and Resense (with its own massage oils). There’s also a fitness centre featuring Lebanon’s first interactive Zone Dome screens.

■ [http://lei.sr?a=4A7x4\\_B](http://lei.sr?a=4A7x4_B)

A striking circular building will be home to the European-style spa (top); a resort overview (below)





### Canyon Ranch Kaplankaya

#### Kaplankaya, Turkey

Opening: 2016

Canyon Ranch is building its first international resort, the Canyon Ranch Wellness Resort at Kaplankaya, which is set to open in mid-2016 on the Turkish Riviera near Bodrum.

There will be a 141-room hotel, while the 107,500sq ft (10,000sq m) Canyon Ranch Spa, Fitness and Wellness Center will have 40 treatment rooms. It will showcase treatments combining traditional and eastern medicine practices – an integrative wellness experience the brand is known for.

Designed by the Office of Architecture in Barcelona, the Canyon Ranch development will include a “strikingly modern” resort that combines “a rarefied

Canyon Ranch’s first destination spa on international soil will be based in Turkey, near the resort of Bodrum

mix of natural beauty and contemporary design”. Geometric shapes and sustainable materials will be used to create eco-friendly buildings that integrate with the landscape.

■ <http://lei.sr?a=4A7x4>

### WorldCare Wellness Village

#### Healthcare City, Dubai

Opening: 2020

The developers of Dubai Healthcare City – a health and wellness destination occupying over 90 acres (36 hectares) – have announced plans to create “the world’s largest wellness village”.

The city, which launched in 2002, is expanding to feature a WorldCare Wellness Village which will occupy an area equivalent in size to 16 football fields.



A huge wellness centre serves as an anchor

Located on a waterfront site, the village will contain holiday villas, personalised spas, sports venues and other leisure facilities. It will be anchored by a 100,000sq ft (9,200sq m) wellness centre that will focus on prevention and

management of diseases by offering medical programmes built around patient education and lifestyle change.

“We are confident that the expansion will drive wellness tourism together with medical tourism, boosting Dubai’s diversified economy,” says Dr Raja Al Gurg, executive director of the city authority. “It will bring together unique wellness concepts and specialised services such as rehabilitation, counseling, sports medicine and elderly care for both residents and visitors.”

The site is expected to be operational in about four years time.

■ [http://lei.sr?a=4A7x4\\_B](http://lei.sr?a=4A7x4_B)

## ► DEVELOPMENT PIPELINE: MIDDLE EAST



Hotels and spas by Oberoi (pictured) and Lux will feature at the mixed-used development

### Al Zorah

#### Ajman, UAE

Opening: 2017

Al Zorah is a mixed-use development being built in a coastal location just 30 minutes from Dubai and which will feature both residential and hotel components, including the Oberoi Al Zorah and Lux's first property in the UAE.

Designed to be a luxury eco-destination, Al Zorah will be nestled within 247 acres (100 hectares) of forest, with a long beachfront and lagoons, and more than 60 per cent of its land devoted to protected mangroves and public spaces.

The spa at the Oberoi Al Zorah is inspired by the architecture of ancient Medina and will include private therapy suites and hammam rooms accessed

along naturally lit, open-air corridors dotted with trees. It will also feature a 50m (82ft) pool and gym as well as yoga pavilions.

The 180-bedroom Lux\* Hotel will feature a 1,500sq m (16,146sq ft) Lux Me Wellness Center that will include an indoor pool, adults-only outdoor pool with private gazebos, 10 treatment rooms and a central multipurpose hammam that will cater to men and women at alternate times. It will also include an indoor and outdoor Zen garden zone for meditation, tai chi, yoga and pilates, as well as salon and retail experience zones.

Above the spa will be 15 adults-only accommodation suites that will allow guests to participate in the Lux\* Me wellness programmes. A Signature Wellness Concierge service allows guests to have bespoke programmes tailored to their spa and wellbeing needs.

■ [http://lei.sr?a=T2S3X\\_B](http://lei.sr?a=T2S3X_B)

### Mandarin Oriental Doha

#### Doha, Qatar

Opening: Q1 2017

Spa facilities at the Mandarin Oriental Doha, due to open in March 2017, have been designed with great sensitivity to the local culture and customs, says Mandarin's group director of spa Jeremy McCarthy.

There's complete gender separation starting from male and female receptions and continued along the whole spa journey. Should couple's wish to spa together, however, there are two VIP treatment suites accessed by private elevators. One has a scrub room and the other a vitality pool and both are connected to a traditional Thai treatment room in a nod to Mandarin Oriental's heritage.

Small prayer rooms are incorporated in each changing room as well as a tea lounge for guests to relax in before being led to luxury bathing areas or one of six single treatment rooms. There's also an extensive gender-separate fitness offering and a focus on grooming treatments – a barbers for men and a hair and beauty salon for women.

The 160-bed Doha property is part of a reinvigoration project of the city's old commercial district.

Elsewhere in the Middle East, Mandarin Oriental is planning a contemporary hotel and residence in Beirut which will include a "spacious" spa. The hotel is being designed by Singapore-based Kerry Hill Architects.

■ <http://lei.sr?a=e9F5U> ▶



Tea lounges and prayer rooms are part of the Doha spa, which offers gender separation throughout the whole wellness experience

## ► DEVELOPMENT PIPELINE: MIDDLE EAST



Beauty and health prevention are a focus

### Vichy Celestins Spa Hotel

Doha, Qatar

Opening: Q1 2017

French-based consultancy Vichy Spa International is setting up a medical thermal spa resort in Qatar that will specialise in the detection and prevention of diabetes.

The project is being built near Doha and positioned close to the only thermal park in the country, which is owned by the Hala Group Enterprises company.

Vichy Spa has developed a new international concept under the name Vichy Celestins Spa Hotel, which is oriented towards both thermal spas and health prevention, and will include treatments for metabolic and body balance, nutrition, sleep disorders and stress management.

Set to open in 2017, the resort will include 168 bedrooms along with a 3,300sq m (35,521sq ft) health spa.

■ [http://lei.sr?a=h7F5R\\_B](http://lei.sr?a=h7F5R_B)

### Anantara Al Jabal Al Akhdar

Saiq Plateau, Oman

Opening: Q3 2016

The Anantara Al Jabal Al Akhdar is set in the rocky contours of the vast Saiq Plateau on Oman's fabled Green Mountain, and perched 2,000m (6,562ft) above sea level on the curving rim of a large canyon.

Its 1,450sq m (15,608sq ft) Anantara Spa will include five treatment rooms and will focus on Thai and Arabian treatments, while a hammam can also be used to accommodate Bikram yoga.

Separate male and female thermal suites will each include a Himalayan salt



MSpa International will run the spa

steamroom, aroma-infused sauna, indoor relaxation bed chambers, outdoor patio with heated vitality pool and a health station with nutritious snacks and drinks.

■ [http://lei.sr?a=P2w7y\\_B](http://lei.sr?a=P2w7y_B)



Anantara Al Jabal Al Akhdar is set in the rocky contours of Oman's fabled Green Mountain

## Nikki Beach Resort & Spa

Dubai, UAE

Opening: Q3 2016

A 117-bed Nikki Beach Resort and Spa is being developed in partnership with Meraas Holding and will feature a 1,640sq m (17,653sq ft) Nikki Spa.

The spa will be managed by ESPA and will include nine treatment rooms – supplied with Gharieni beds – along with internal and external relaxation lounges for both men and women.

The Dubai property will be located on the waterfront of Pearl Jumeirah and will also accommodate 15 villas and 61 lifestyle residences.

DSA Architects and interior design firm Gatsereia Design are working on the project, which showcases the brand's signature modern, all-white decor, blended with tribal influences, organic shapes and calm colours.

■ [http://lei.sr?a=E7f9t\\_B](http://lei.sr?a=E7f9t_B)



ESPA will manage the spa, which has Nikki Beach's signature all-white interiors



Global spa brands are showing interest

## Mina Sultan Qaboos Waterfront

Muscat, Oman

Construction starts: Q2 2016

Some of the world's best-known hospitality and spa operators are vying to get in a new multi-million mixed-use waterfront destination in Oman, which will regenerate one of the oldest ports and market districts in the Arab world.

Brands such as Hyatt, Hilton, Four Seasons, Mandarin Oriental, Banyan Tree

and Viceroy have declared their interest in opening hotels in the Mina Sultan Qaboos Waterfront Project, which will enter the first phase of construction in June 2016.

The state-owned Oman Tourism Development Company (Omran) will establish a new company to develop the OMR500m (US\$1.3bn, £917.7m, €1.19bn) waterfront scheme. Omran says the development will “set new standards for authentic waterfront destinations in the region” – on a 101-hectare (250-acre) site in the centuries-old Sultan Qaboos Port in Muscat.

■ [http://lei.sr?a=E7f9t\\_B](http://lei.sr?a=E7f9t_B)

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## NORTH AMERICA

### GOCO Retreat Temescal Valley

Temescal Valley, California, USA

Opening: Unconfirmed

GOCO Hospitality has acquired the 155-year-old Glen Ivy Hot Springs Resort in California's Temescal Valley, as well as an adjacent 65-acre (26-hectare) plot where it plans to develop a world-class wellness resort community.

The iconic hot springs attracts more than 160,000 annual visitors. It boasts 19 pools and thermal mud-bathing facilities in botanical gardens, a self-reflection labyrinth and 40 treatment rooms.

The first phase of development will see improvement to existing facilities including the addition of overnight lodging and evening access. In the second phase, the aim is to add a 90-room hotel along with a comprehensive wellness centre, medi-spa, organic farm and retail village, hiking trails, extra bathing zones, yoga academy and 125 residential units.

■ [http://lei.sr?a=9z6u3\\_B](http://lei.sr?a=9z6u3_B)



There are 19 thermal mud and bathing pools

[www.spahandbook.com](http://www.spahandbook.com)



A hotel, residential units and a wide range of wellness facilities will be added to the iconic hot springs resort

## ► DEVELOPMENT PIPELINE: NORTH AMERICA

### Governors Island

New York City, New York, USA

Opening: Unconfirmed

A 72,000sq ft (6,689sq m) European-style hydrotherapy spa is planned for Governors Island in New York City.

Architect Bob Henry is working on the project in conjunction with Milan-based QC Terme, which operates nine thermal spas in Europe. This is QC Terme's first US project.

A range of co-ed and gender-specific indoor and outdoor pools will sit alongside salt inhalation rooms, treatment areas, relaxation rooms, yoga studios and a cafe. The inclusive recreational development will see guests paying an "affordable day rate" to access facilities.

The entire island is being developed to include bike paths, children's areas, hiking and biking trails – and the spa, which will also include 30,000sq ft (2,787sq m) of outdoor space with views of New York City and Wall Street.

The island is a short ferry-ride away from both Manhattan and Brooklyn.

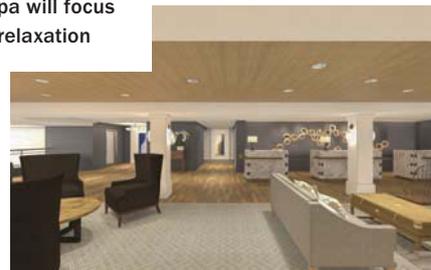
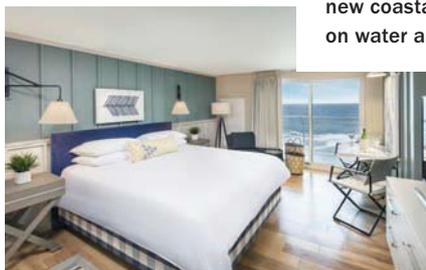
■ [http://lei.sr?a=Q3u4X\\_B](http://lei.sr?a=Q3u4X_B)



Bathers will have views of Wall Street



Cliff House is undergoing a major transformation. Its new coastal spa will focus on water and relaxation



### Cliff House

Ogunquit, Maine, USA

Opening: Q3 2016

Set on 70 oceanfront acres (28 hectares) on Maine's south coast, Cliff House Resort is undergoing a landmark transformation, and adding in a new seven-treatment-room spa.

Created by Blu Spas, it will have an emphasis on the "wild and free" elements of coastal Maine, channeling the transformative interplay of water, stone, sky and sand. There will be a circuit of

saunas, steam and aroma showers; a signature water suite with side-by-side soaking tubs and lounge seating with sound therapy.

The spa will also include a Sun Lounge – a pre- and post-treatment lounge where guests can interact, reflect and unwind. The expansive lounge features diverse seating zones and a connection between indoors and outdoors with natural light, terrace seating and fire elements.

The resort will also feature Spa Go, a service that brings spa to guests at the poolside. Treatments offered will include bodywork, foot massage and head/neck/shoulders massage.

■ [http://lei.sr?a=a8T5Z\\_B](http://lei.sr?a=a8T5Z_B)

### Sentierre Padre Canyon & Sanctuary

Padre Canyon, Utah, USA

Opening: Unconfirmed

Sentierre, a new US hotel brand with a focus on wellbeing, will include a full-service spa created by Sylvia Sepielli in its first resort in Utah.

Designed by architects Allen+Philp, the Padre Canyon Sanctuary encompasses more than 14,000sq ft (1,300sq m), including six treatment rooms, relaxation areas, a pool and lounge. The sanctuary will also feature 14 standalone luxury spa guests suites.

The hotel will be built on a 43-acre (17-hectare) parcel of land in the Mojave Desert. The brand's aim is to transcend traditional hotels by offering a range of pathways to stimulate all of the senses. Visits are designed to be introspective, interactive and invigorating and enable guests to discover personal wellbeing.

A unique aspect of Sentierre is the path guides – individuals who will help guests pursue their interests, specialising in crafting interactive life experiences.

■ [http://lei.sr?a=A9B7H\\_B](http://lei.sr?a=A9B7H_B) ▶



Spa designer Sylvia Sepielli has been a key advisor for Sentierre – a new US hotel brand which has wellbeing at its core



## ► DEVELOPMENT PIPELINE: NORTH AMERICA

### La Cantera

San Antonio, Texas, USA

Opening: Q2 2016



Blu Spas consulted on the project

Destination Hotels is opening a 25,000sq ft (2,323sq m) indoor/outdoor spa sanctuary in mid-2016 at its La Cantera Hill Country Resort, just outside of San Antonio, Texas.

Part of a multi-million-dollar transformation of the resort, Loma de Vida Spa & Wellness will offer holistic, meditative and restorative treatments. Blu Spas consulted on the project.

The 17,000sq ft (1,579sq m) Loma de Vida – or Hill of Life – will have 15 rooms including suites with old-fashioned cowboy bathtubs. Products by Lavende, a Texas-based lavender line, will be used alongside Ila and Comfort Zone.

It's hoped that wellness, education and communal events will make this more of a social spa.

Another 8,000sq ft (743sq m) of lush outdoor space, cabanas for al fresco treatments and a saline grotto pool rounds out the spa facility.

■ [http://lei.sr?a=x4Q9N\\_B](http://lei.sr?a=x4Q9N_B)



### Trump International Hotel

Washington DC, USA

Opening: Q4 2016

Ivanka Trump's flagship spa is set to debut this year at The Old Post Office in Washington as part of a US\$200m (€174.2m, £138m) redevelopment.

The 10,000sq ft (929sq m) Spa by Ivanka Trump is a prototype for the ex

model and will be rolled out across the 14 existing international properties in the Trump Hotel Collection as well as at future sites. Trump Hotels is owned by Donald Trump – the US real estate developer who's the Republican nominee to run for presidency.

Spa consultants WTS International as well as Bob Henry Architects have both been involved with in the project. WTS is also the favoured spa management company for the brand.

■ [http://lei.sr?a=q4D9u\\_B](http://lei.sr?a=q4D9u_B)

### Four Seasons Napa Valley

Calistoga, California, USA

Opening: 2018

Four Seasons is planning a luxury resort in Napa Valley, California, that will include a spa using the natural geothermal waters unique to the Calistoga region.

It's set to offer treatments such as mineral-rich clay and volcanic ash baths, as well as skin and bodycare therapies.

Owned by equity firm Alcion Ventures and developed in partnership with Colorado-based firm Bald Mountain Development, the resort will include 85 guestrooms, 20 residence villas and its own fully-operational winery.

■ [http://lei.sr?a=x7B9f\\_B](http://lei.sr?a=x7B9f_B)



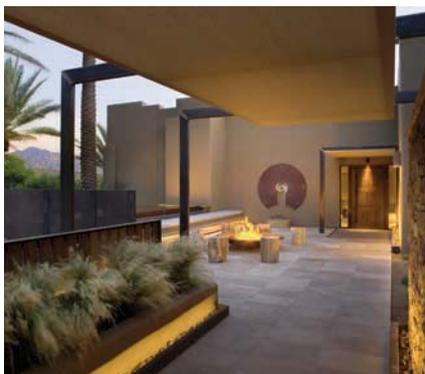
Expect to see up to seven more 'full blown' Miraval resorts within five years

## Miraval rollout

### Across the USA

Opening: Unconfirmed

Famous US wellness destination Miraval is to open up to seven more "full blown" resorts in the next five years, according to new CEO Steve Rudnitsky. On top of that, it has plans to rollout its Miraval Life in Balance spas at other possible resorts – the first has just launched at St Regis Monarch Beach Resort in California with



Equity firm KSL bought a stake in Miraval in 2014 and is backing the rollout

24 treatment rooms and more than 70 signature therapies on offer.

Private equity firm KSL Capital Partners, which also has a stake in spa brand ESPA, entered into an agreement to jointly own Miraval with Revolution Places in June 2014.

"We know that we can easily adapt this experience to the California wine region, the Colorado mountains, parts of New England, Hawaii, as well as parts of Florida," says Rudnitsky. Mexico and other international locations have also been hinted at.

■ <http://lei.sr?a=s4H7T>

## ► DEVELOPMENT PIPELINE: NORTH AMERICA

### Kohanaiki Resort

Kona, Hawaii, USA

Opening: Q3 2016

Tracy Lee of TLee Spas is designing a spa for Hawaii's Kohanaiki Resort that's inspired by the two words 'aloha aina' (love of the land).

The 450-acre (182-hectare) oceanfront village resort has views across dramatic coastal landscapes with ancient lava flows.

The spa design – with four treatment rooms all boasting outdoor showers and soak tubs – will use natural materials, and blend the indoors with the outdoors, with architecture that makes use of natural breezes and the warmth of the sun.

Its underlying treatment philosophy will draw on the teachings of native Hawaiian healers and be organised according to three foundational principles: mana, or spiritual energy; palua, or complementary opposites; and pololei – the ancient Hawaiian belief that each person takes responsibility for the balance and harmony in his or her life.

■ [http://lei.sr?a=g4e3Y\\_B](http://lei.sr?a=g4e3Y_B)



Tracey Lee is behind the healing spa



A dark, cave-like spa will be in stark contrast to the all-white hotel (above)

### Mar Adentro

Los Cabos, Mexico

Opening: Q2 2016

At the upcoming design-led, all-white hotel Mar Adentro in Los Cabos, Mexico, Bonnie Baker, co-founder of Sattveva Spa & Wellness Concepts, is creating a spa in stark contrast – a dark, cave-like area inspired by local cenote swimming holes.

The Mar Abierto Spa is located deep within the property and a spiral walkway provides the sense of entering into a secluded cavern. Reflecting cenotes, seawater cascades from an opening in the ceiling into an aqua therapy lounge.

The decor has been inspired by the colours and textures of the ocean and the rhythm and motion of the waves.

There will be six multi-purpose treatment rooms and an organic apothecary and blending bar will allow guests to personalise products using essential oils, base oils and pure waters.

Baker's concept focuses on the idea of the spa as a portal that enables guests to open up to existence, life and wellbeing. She says: "It speaks to that ability to remove yourself from what's happening out there and find yourself in such a deep place."

A signature hotel for architect Miguel Ángel Aragonés, the stylised Mar Adentro is set to open in mid-2016. ●

■ [http://lei.sr?a=2Q5T8\\_B](http://lei.sr?a=2Q5T8_B)

# spa business

2 0 1 6 H A N D B O O K



## INDUSTRY INSIGHTS

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# INDUSTRY PREDICTIONS

International spa and wellness professionals, working in various industry sectors, give their views on the industry and what to expect in the year ahead

Katie Barnes, editor, Spa Business Handbook

“Guest service, care and experiences will be taken to a different level and will continue long after the guest has left the spa”

**Verena Lasvigne-Fox**, senior spa director, Four Seasons Seychelles



In my role in the Seychelles, as well as overseeing seven other spas in the Middle East and Africa, I'm expecting continued growth in personalised treatment and service experiences as guests expect us to become more like lifestyle coaches.

Consumers are no longer just treatment orientated. They're very educated, asking more questions than ever and looking at ways to extend the experience well beyond the treatment itself. They want follow-up and customised programmes so they can incorporate what they've learned into their daily routines.

Spas may have to look at opportunities to stay connected with their guests throughout the year to support them in their quest for an optimum lifestyle. Guest service, care and experiences will be taken to a different level and will continue long after the guest has left the spa. This also creates an opportunity for retail as guests actively look for products that can assist with their journey after they depart, so it's crucial we're prepared to deliver what they're looking for and to capitalise on this trend.



■ Lasvigne-Fox is based at the Four Seasons Seychelles



Spas may need to think of ways to connect with guests after their visit



■ Lasvigne-Fox is predicting more demand in personalised treatments as customers expect spas to be more like lifestyle coaches ▶

“The new way of doing spa business in Africa will be to kick clichés by creating customised destinations and experiences which discerning guests simply cannot live without”

**Mandy Trollip, managing director, Amani Spas**

**W**e operate 16 spas across a wide range of properties in South Africa, from those in blue chip city and country hotels to safari lodges, but despite the different locations what we're noticing in all customers is the cult of the self: where the need to look and feel good is more valued and valuable than ever before.

With this in mind, creating a spa experience which is truly personalised to encompass the individual's needs and demands is an absolute must in our part of the world.

All too often spa-goers are enticed into the ocean of sameness – indulgence, pampering, beauty, tranquility. We think the new way of doing spa business in Africa will be



to kick these clichés by creating customised destinations and experiences which discerning guests simply cannot live without, the kind which ensure genuine integration of spa and lifestyle to keep them coming back for more.

Elsewhere, there's a growing demand to achieve more with less time, so express treatments are essential. Meanwhile, the strongest emerging market is men. Men's health, wellbeing and grooming is growing more rapidly than women's in this region, especially in five-star city hotel spas. The urban gentleman is on the rise and they're on the look out for edgy, results-

driven experiences. It's time for spa destinations to be open and engaging for both male and female guests.



■ The strongest emerging African market is men



■ The need to feel and look good is more valued than ever



PHOTO: AVIRA LIVING IN WELLNESS, CHINA



PHOTO: HOLISTIC MEDICAL CLINIC, BANGKOK

■ The big emerging trends in Asia are wellness communities (left) and integrated and functional medicine clinics (right)

“With large-scale developments typical to the region, we’ll see more activity in the wellness community field, particularly in China, in the coming year”

**Joy Menzies, managing director, DSM Wellness Management**

**T**he Asian destination spa market is buoyant and we’ll see new sites by one or two major brands appearing this year.

There are also two exciting emerging fields for spas in the region. The first is wellness communities, driven by property developers responding to rising consumer demand for wellbeing. These large-scale projects combine residential homes with wellness-orientated infrastructure to create total lifestyle solutions.

The model offers excellent collaboration potential for all types of wellness business – from spas, medi-spas and holistic health facilities to wellness hotels/resorts, fitness, healthy food stores and cafes and healthy lifestyle retail. The challenge is to present clearly defined brands and innovative concepts that attract the interest of home owners while being viable for developers.



Wellness community projects we’ve worked on include Avira Living in Wellness, a development by the Eastern & Oriental hotel group which will have 3,000 homes, as well as Qi’n Wellness which opens with a destination spa and wellness centre in Hainan, China in 2017 (see p33). This trend isn’t confined to Asia, and there are many international examples, but with the large-scale developments typical to the region, we’ll see more activity, particularly in China, in the coming year.

The second emerging field is integrated and functional medicine clinics such as the Holistic Medical Clinic, Bangkok and Life Clinic in Hong Kong. Such facilities offer results-based, anti-ageing medical treatments to boost internal health. At the same time, there’s still a demand for anti-ageing aesthetic treatments, suggesting an appetite for both internal and external healthy ageing services. ▶



Hot spring bathers report better sleep and less anxiety and depression

“Operators of hot springs in the region have been collaborating to evolve an industry that provides more than just a relaxing and recreational experience”

**Charles Davidson, CEO, founder & director, Peninsula Hot Springs**



In Australasia, hot springs are increasingly becoming a driving force for wellness, community engagement and cultural evolution and we expect this to gain momentum in the next 12 months and beyond for a number of reasons.

Operators of hot springs in the region have been collaborating to evolve an industry that provides more than just a relaxing and recreational experience. They're recognising that thermal waters have a broader role to play in building healthy communities. The physical, mental and cultural benefits of thermal mineral springs are being woven into the offering. In addition, consumers are increasingly recognising hot springs for their therapeutic

benefits. Recently, RMIT University surveyed nearly 4,000 visitors at Peninsula Hot Springs and “significant relief” was reported by 38 per cent of those who said they had depression and by 48 per cent of those with stress or anxiety. More than 80 per cent of all visitors said they had better sleep after bathing in the thermal waters. Hot spring design that integrates nature and encourages movement contribute to these outcomes.

From a cultural perspective, a diversity of thermal bathing experiences such as hammams from Turkey, Yemen and Morocco; saunas from Scandinavia; and coloured mineral clays from across Australia, provide a cultural connection.



“Adapting to millennials, spas are introducing things like evening entrances, combined with meals, so these young executives can relax after a busy day”



**Frank Van de Bruele, CEO, Zuiver**

Improved economic conditions has led to growth rates in spa customers across the Netherlands. Our own spa sport hotel, with a spacious 13,000sq m (139,931sq ft) spa, is located on the outskirts of Amsterdam and usually carries out more than 31,000 treatments annually and we had 15 per cent more guests at the start of 2016 compared to 2015.

Across the country, we've noticed an increase in the demand for wellness days, inclusive of a treatment and lunch or dinner, over one-off services and we see spas offering more packages because of that.

Frequent spa guests are aged 35-60, but millennials [the older

of which are aged 18-35 in 2016] are a new target market and operators are focusing on online and social media marketing and communications to catch their attention. Adapting to their wishes, they're also introducing things like evening entrances, combined with meals, so these young executives can relax at spas after a busy day at work.

Attracting more international guests is another target, but the big challenge with this is that almost all spas in The Netherlands are co-ed and nude. Most facilities have a swim wear day once a week and we expect these to become even more frequent to attract international customers in line with global spa etiquette. ▶



■ International guests are a target market

## ▶ INDUSTRY INSIGHTS (MIDDLE EAST)



■ Spa-goers in Dubai are increasingly price-conscious



■ Guest care as a means to retail is key

“The benchmarks everyone’s talking about are spa capture rates, retail as a percentage of revenue and treatment room utilisation”

**Lindsay Madden Nadeau, director of spa integrations and operations, FRHI**

**C**ollier International’s new Dubai spa benchmark report (see p108), gives an indication of the general trends, challenges and opportunities in the Middle East. The most interesting benchmarks – the ones which everyone’s talking about – are spa capture rates, retail as a percentage of revenue and treatment room utilisation. And while the results are far from positive, and somewhat unexpected, they will help spas to evaluate performance and influence how they develop.

The report compares hotel spas in urban and resort locations with an average of 7.9 and 13.6 treatment rooms, respectively. When it comes spa capture rates, there’s been a slight incline in resort (0.7 per cent) and decline in urban (-0.2 per cent) properties. Guests are being ever more conscientious of how they spend their money and spas no longer have the luxury of just waiting for their guests to arrive. Spas need to actively get out and bring the business in.



While spa retail sales in Dubai are consistent, according to the report, buying habits in the region are changing. Chinese clients are switching from high-end to more mid-range brands, while Russian guests are spending less due to the decreasing strength of the Euro. If spa operators focus on providing strong consultations and guest care as a means to retail, they should see an increase in product purchases.

Treatment room utilisation continues to be low in this region, the report shows an average of 15-20 per cent which means spa rooms are empty more than three-quarters of the time. This is reflective of over demand and competition combined with large spas with many treatment rooms that frankly just can’t be filled. In the future, we predict that owners will build smaller spas with fewer treatment rooms to support the [lesser] demand of hotel and local guests. Expectations will then be aligned as people can strategically run their business.

“Clients respond well to things like simplified menus, unique membership options with no fine print and price per minute to fit schedules and wallets”



**Nicolas Ronco, founder & CEO, YeloSpa**

**D**ays spas make up over three quarters of the industry in the US and amazingly these facilities have not really evolved since the 80s. There’s a need for innovation and we feel a new way of doing business in the day spa segment is to observe customers and anticipate their needs.

Clients in high-end urban areas are extremely well-educated and informed. They have active, successful careers and no time to waste. They respond well to things like simplified menus, unique membership options with no commitments or fine print, price per minute to better fit with their schedules and wallet and streamlining at check in so that 95 per cent of their time is spent in a treatment. Expect to see much more of this in the year ahead. Extreme customisation of the client experience is

also big – starting with an individual consultation to ask them to choose the sound/music, aromatherapy and chromatherapy.

What I’m really excited about is the fact that urbanites have become health and wellness freaks. They really pay attention to what they ingest, how they exercise and approach life. This kind of thinking is no longer reserved to the top 1 per cent or the LA crowd. In this respect, sleep therapy, hygiene and napping has been huge for us and with the general public starting to understand that sleep has proper health benefits – from heart health and weight loss to fighting depression, anti-ageing and enhancing performance – this will only continue.

If day spas understand how to catch this new wave by addressing what clients really crave, they’ll be successful. ●



■ Anticipate guest needs and make sure check-in is streamlined so more time can be spent in treatments, says Ronco

# Ripe for exploration

The Future Hunters identify three areas of opportunity for development for spa and wellness operators

**T**he world is changing more rapidly than ever before, thanks, in large part, to the exponential rate of technological advancement. As a result, it's becoming increasingly challenging for leaders across all industries to adapt and respond to all the disruption. However, within all of this lie tremendous opportunities for growth.

## Growth segments: gerontopoly & cybrids

In the future, success for the spa industry will lie very much in its ability to attract both the oldest and youngest adult consumer segments. This may sound like a contradiction, but the world is simultaneously ageing and getting younger – depending on where we focus.

Many parts of the world are ageing rapidly. China, India, Japan and the US have some of the biggest ageing populations and the levels of seniors throughout Latin America are also rising significantly. By 2050, approximately 16 per cent of the world's population (1.5 billion people) will be aged 65 and older.



PHOTO: SHUTTERSTOCK/GOODLUZ

**The 65-plus market will be one of the biggest engines for growth in the spa market in the coming decade**

The upside to all of this is that one of the most powerful and little understood markets is emerging globally. We propose the term 'gerontopoly' be used to define this burgeoning industry and economy, and wellness businesses will balloon with opportunity. As the population ages and

many people live longer, there will be an increasing premium put on experiences that relax and revitalise or which increase health and wellbeing. Rather than viewing this segment on the margins, the spa industry should recognise that the 65-plus market will be one of its biggest engines for growth in the coming decades.

But there's also a demographic tidal wave coming from the other end of the age spectrum. Generation Z is loosely defined as those born after 1995 (those turning 20 in 2016, and younger) – the same time that the internet became a commercially ubiquitous technology. There are roughly 2 billion members of this generation worldwide and they represent around one-quarter of the North American population. Their values will be very different from the millennials who preceded them. People often categorise today's youth as being 'digital natives'. But these are not just digital natives. They are 'cybrids', cyber hybrids, who have a fully symbiotic relationship with the digital world, literally from the moment they're born.



There are roughly 2 million in the generation Z segment – those turning 20 in 2016 and younger

While the spa industry may not have traditionally considered those under 18 to be its core market, it would be well-served to account for their evolving desires, because they'll fast become the new customers of tomorrow

PHOTO: SHUTTERSTOCK/LUCKYIMAGES

While the spa industry may not have traditionally considered those under 18 to be its core market, it would be well-served to account for their evolving desires, because they'll fast become the customers of tomorrow. These consumers have tremendous spending power and

are socially-conscious and mindful. In addition, they'll be looking to disconnect from certain technologies while also enjoying wellness experiences that better utilise others. For example, cybrids may want the essence of a traditional Zen experience, but they will also want

that integrated with smart sensors or wearables. Those devices will customise the physical spa environment to their individual needs or be responsive to their physiological changes in real-time through subtle changes in scent, lighting, sound, music and temperature. ▶

## INDUSTRY INSIGHTS

### ► **Virtual & augmented reality**

Virtual reality (VR) has advanced rapidly in recent years. Oculus Rift, Samsung Gear VR and Google Cardboard are fast becoming more familiar to consumers. VR is also at the heart of evolved storytelling and brand engagement. Narrative expressed through VR has the chance to completely revolutionise everything around us by simulating a multi-sensory and immersive sense of place. In our shop, we define true VR as technology that tricks the brain into thinking that it's somewhere else, doing something else, in real time. Truly effective VR will be able to accurately simulate and integrate inputs from all five senses. While we're not quite there yet – due largely to constraints on haptic technology, we're making rapid progress. Google acquired Thrive Audio, a company that specialises in spatial audio that becomes three-dimensional, effectively surrounding you. Feelreal has developed a mask that releases scents to

### **ABOUT THE FUTURE HUNTERS**

The Future Hunters is one of the world's leading futurist consultancies. For nearly four decades, its team has identified long-term trends and evaluated the strategic implications of those trends for several of the most influential companies, trade associations and public sector clients including General Electric, American Express, Lego, Unilever and Procter & Gamble.

In their day to day roles, the team looks at a wide spectrum of issues that relate to the future of wellness including health and medicine, workplace wellness, nutrition, mindfulness and spirituality. Over recent years, The Future Hunters has also played a key role in moderating sessions at the Global Wellness Summit. Details: [www.thefuturehunters.com](http://www.thefuturehunters.com)

**VR researchers are developing electrodes for the tongue that mimic taste**



PHOTO: SHUTTERSTOCK/ASLISUN

enhance what you see in a headset. And researchers are developing electrodes for the tongue that mimic taste.

Imagine capturing potential customers through teasers that accurately simulate what the spa experience will be like. Then, once in the door, imagine a spa that deploys VR headsets (in dedicated relaxation rooms, or during treatments) that immerse customers in relaxing environments of their choice – a tropical beach, in the mountains or gazing upon the night sky – that enhance

**Some VR headsets release scents to enhance what people see**

the experience. Or, imagine a spa that allows customers to be at the spa without actually having to be at the spa – thus giving people access to many of the benefits of the spa experience, on-demand, 24/7.

Augmented reality (AR), as opposed to VR, is less about creating an alternative reality as it is about overlaying data to enhance our actual physical reality. The Future Self Mirror gathers data from fitness, health and diet trackers to predict and visualise what you'll look like in the future. Using a digital screen behind a mirror and motion trackers, it creates an AR experience where data about your health is superimposed on your reflection in real time. Researchers have shown that letting people watch their future avatars





Virtual reality is fast becoming more familiar to consumers. It's also at the heart of evolved storytelling and brand engagement... and can simulate a multi-sensory and immersive sense of place



PHOTO: SHUTTERSTOCK/ASLYSUN

Spa goers could imagine themselves in relaxing environments of their choice by using VR

## INDUSTRY INSIGHTS

▶ get more healthy or unhealthy based on food choices can change present-day behavior and ensure a healthier old age. As more of the world ages, future scenarios of self will be important motivators to change current behaviors. These sorts of simulations could input empirical data about the health and wellness benefits of spa experiences to increase customer engagement.

### Spirit-duality: the evolution of workplace wellness

Trends always lead to their own counter trends. In a world defined by rapidly evolving technology, an increased search for meaning is a logical consequence. Nowhere is this more palpable than in the workplace which is becoming more spiritual and more technologically-dependent. This is the essence of spirit-duality and it will define workplace wellness in the future.

On the technology side, we see the rise of tracking programmes and self-quantification. Our performance,

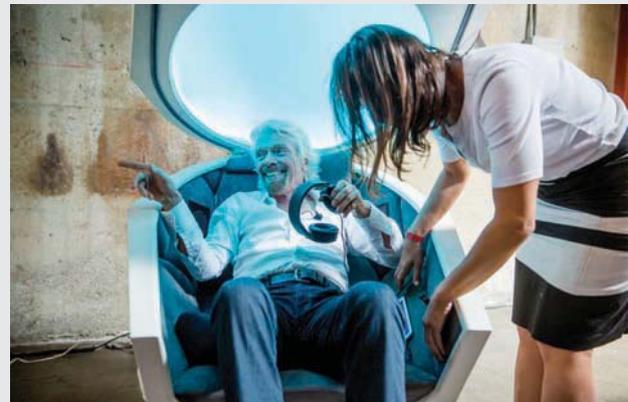


Meditation-based pods like the Aura provide respite from technology

health, fitness and decision-making are increasingly quantified. Additionally, the idea that we might express qualitative phenomena such as happiness or life satisfaction in quantitative ways has gained credence. Applications to even measure the soul are now on the market.

Going beyond technology, companies are looking for ways to enhance

the spiritual and mental wellness of employees. They're doing this through better feedback mechanisms. "Accentuate the positive" has become a new workplace mantra. Gallup's StrengthsFinder was used by 467 of the Fortune 500 last year. Firms are also using software platforms like Payroll Hero, which lets people give coworkers



Expect to see more multi-sensory experiences like Somadome come into the workplace and spas



**MyCocoon is one of a number of multi-sensory relaxation experiences that are beginning to crop up**

a thumbs-up for a job well done. They're also doing this by prioritising output (results) over input (clock-in; clock-out). And they're doing this by trying to decrease employee burnout. Tech firms like Netflix, Evernote and IBM are exploring unlimited vacation policies.

Complementing all of this is an increasing scientific legitimisation for eastern and alternative medicine. Researchers are combining western techniques for analysing complex biological systems with the traditional Chinese medicine notion of seeing the body, and symptoms, as a networked whole. The Indian government is pushing to show that ayurveda is based on sound science, leading to the nascent field of 'ayurgenomics'. On top of this, we're even seeing advancements in the study of plant intelligence and consciousness. It's long been known in eastern medicine that plants and humans together have important interrelations which affect the health of both.

The integration of technology with eastern principles will define the

workplace wellness programmes of tomorrow. This is happening already through meditation-based technologies like the Orrb, a womb-like cocoon for offices where people can de-stress. Similar meditation/multi-sensory experiences targeting both spas and corporate offices include MyCocoon, Somadome and the Aura pod. Meanwhile, neurosignaling algorithms like Thync, which targets electrical stimulation to specific regions of users' brains, allows users to become more focused, motivated or calmer.

Workplace wellness is currently one of the most discussed topics in the wellness and spa community, because it drives so many health, productivity and profitability outcomes. As workplace wellness programmes evolve, spa visits might well be encouraged by employers. Or, perhaps, in some cases, even mandatory? In the near future, as more data-based evidence builds the case that spa- and other wellness-related activities improve health outcomes, and drive down costs, some insurance companies could conceivably

cover spa visits much the same way they currently cover doctor visits.

### **Industry elevation**

Taken in combination, new demographic segments, emerging technologies and workplace wellness mandates will dramatically change the face of the spa industry. While competition will be intense, the size of the overall wellness market will increase – providing spa businesses with exciting new opportunities to cultivate customers, differentiate themselves and ultimately elevate the industry to a new level of cultural significance. ●

#### **■ About the author:**

Jared Weiner is executive vice president and chief strategy officer of The Future Hunters (see p78). He serves on many advisory boards including the World Future Society and has keynoted some of the world's most prominent industry conferences. Email: [jared@thefuturehunters.com](mailto:jared@thefuturehunters.com) Twitter: @JaredWeinerNYC



# Driving change

**Susie Ellis reports on the Global Wellness Institute initiatives which are directly impacting, and helping to develop, the spa industry worldwide**

One of the pillars of the non-profit Global Wellness Institute (GWI) is to shepherd and support an ever-growing number of initiatives to further the conversation about wellness in its many forms and solve key sector issues. Among the dozen current GWI initiatives (see p85), four are aimed squarely at the spa arena focusing on areas such as staff, hot spring facilities and spa consultants.

Each year, people behind the initiatives convene at the Global Wellness Summit (GWS) to report on progress in a series of forums and the next summit takes place in Austria on 17-19 October (see p352). But what's exciting to watch is how, under the direction of a passionate chair and a taskforce of thought-leader members, these initiatives have taken on a life of their own with members meeting regularly between summits to forge their next projects. It's also gratifying to watch them check their personal business agendas at the door and come together with colleagues (and often competitors) for the greater good of their industry.

Here I spotlight what a few of these spa-related initiatives are about – what they've accomplished since the last summit in November and what they plan to achieve before meeting in Austria and beyond.



**Lisa Starr heads up a new initiative for spa consulting – a part of the industry which is quickly expanding**

## CONSULTING BEST PRACTICES

The spa industry is growing fast, adding a wider wellness orientation to its high-touch, personal care environment. As such, the role of consultants in guiding owners/developers has also expanded and become more complex.

This initiative, chaired by Wynne Business consultant Lisa Starr, was

recently formed to address the reality that while spa consulting is an industry unto itself, there are no official qualifications for it or a clear code of conduct. A key aim is to provide prospective clients with information, not just on how to find consultants, but what to expect from them. The initiative has already created resources in both of these areas and plans to expand on them in 2016.

On p133, the *Spa Business Handbook*, also highlights this key part of the sector.

## GLOBAL CAREER DEVELOPMENT

The lack of qualified spa managers and career development options worldwide was the impetus for starting Global Career Development Initiative, which was founded by Anna Bjurstam from Six Senses and Raison d'Etre. Industry recruiter Lori Hutchinson, who recently passed away, played a central role for many years and her insight will be sorely missed. As of November 2015, the new chair is Jean-Guy de Gabriac, founder of training consultancy Tip Touch International, and the initiative revolves around three dynamic programmes – with plans to grow each one of them significantly in coming years.

The Global Mentorship Program pairs spa manager mentees with experienced



While not an official GWI initiative, Global Wellness Day is a movement that it supports under its 'passion projects we love' banner



Aksoy is the founder of Global Wellness Day

industry mentors for months of one-on-one education. This programme has already more than doubled from 2015, with 38 mentors now guiding and inspiring mentees in 30 countries, while also providing insight with a dedicated website: [www.mentorshipevidence.com](http://www.mentorshipevidence.com).

The Global Careership Program is a website launched in 2015 that provides a

### Passion projects we love Global Wellnes Day

The Global Wellness Institute also recognises other initiatives which are driving change in the sector, including Global Wellness Day (GWD).

GWD, the brainchild of Turkish spa destination owner Belgin Aksoy, is celebrated worldwide on the second Saturday of June (11 June 2016) with a series of public events to encourage people to 'live well'. It's supported by numerous tourism and government agencies globally and has more than 65 ambassadors worldwide, the majority of whom are spa industry professionals.

In 2016 GWD was celebrated in 100 countries across 1,000 locations (with access for 250 million people) driving an international advertising equivalent of US\$3.5m.



The spa careers website launched last year

wealth of information including current job openings for anyone considering an exciting and international career in spa or wellness: <http://spaandwellnesscareers.com>

As part of the Global Internship Program, two reports revealing the current state of spa and wellness experiential learning programmes globally were released this February showing a disparity ▶

## INDUSTRY INSIGHTS



### The career initiative aims to tackle international spa workforce challenges

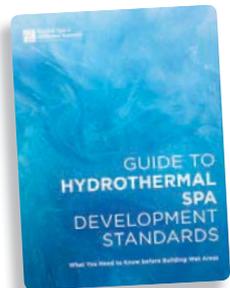
- ▶ between highly structured and loosely structured schemes. The *Global Best Practices for Spa & Wellness Internships* manual was also published in February. In the coming year expect new efforts to expand the number of interns in the spa/wellness industries (which seriously lags behind other sectors).

### HYDROTHERMAL

Created with the purpose of establishing international standards for the design and construction hydrothermal areas, this initiative is chaired by Don Genders, managing director of Design for Leisure.

The second edition of its *Hydrothermal Spa Development*

**An updated version of the standards guide will be released in October**



### Passion projects we love

#### Wellness for Cancer

Another independent industry movement the GWI wants to draw attention to is Wellness for Cancer. While spas are all about compassion and stress reduction, very few empower their staff to be the best for those clients who need it most: those that have, or are recovering from, cancer.

The Wellness for Cancer organisation, under the guidance of executive director Julie Bach, aims to fill that void by helping spas to embrace cancer via its cancer-focused educational platform for staff, while also providing the first standardised set of training/business criteria.

The focus in 2016 is to help more spas to become cancer aware, sensitive and ready. Training now includes meditation for self-care and there are trainers in the US, Canada and Mexico, the UK and Europe, the Middle East and Asia.



Julie Bach leads a training movement to help spas embrace those affected by cancer

*Standards guide* will be released at the GWS in October, offering expanded content and with new chapters on general wellness and spa design and how to best manage the design and construction process of these areas. A strong message is that good hydrothermal and spa design does not automatically have to be expensive – it just has to be good.

Additionally, the initiative now provides support to educational organisations and in 2017 the first ever module on Wellness

and Spa Design will be incorporated into an architectural degree course at the Bauhaus University, Germany.

### GLOBAL HOT SPRINGS

This initiative's mission is to bring awareness to a niche, but crucial, segment of the spa industry, which is experiencing a renaissance worldwide – even in nations where they've been around for centuries. The taskforce, chaired by Amy McDonald, owner of Under

The hydrothermal initiative now supports educational organisations and in 2017 the first ever module on Wellness and Spa Design will be incorporated into an architectural degree course at the Bauhaus University, Germany



Hot springs initiative chair Amy McDonald (centre) with key thermal spa operators

a Tree Health & Wellness Consulting, aims to educate consumers about the benefits of hot springs, unite the fragmented global hot springs community and champion sustainable development.

In 2015 it revealed the *Hot Springs and Geothermal Mineral Waters: A User's Guide*, which covers best practice bathing suggestions and the differences between the many varied water types. At the 2015 GWS, a panel presented on how hot springs generate more bottom-line profit than traditional spas – upwards of 20 per cent in some cases – and offer greater accessibility because they're less expensive for people to experience.

Key plans for 2016 include a second edition of the users guide; growing the

database of hot springs facilities with a deeper focus on Europe; generating white papers/articles from member nations and benchmarking data on hot springs profitability; and proposing a keynote for the summit in Austria.

### GET INVOLVED

Many of the initiatives described in this article started out as forums at the annual summit and blossomed into year-long taskforces when the GWI launched in 2014. All of them represent the heartbeats of the summit embodying its mission of 'joining together, shaping the future' and also demonstrating the institute's goal of 'empowering wellness worldwide'. Each of the

## EXPANDING INITIATIVES

The Global Wellness Institute currently supports 12 industry initiatives. Aside from the four, squarely-spa-focused ones profiled in this article, they include Clinical Wellness Best Practices, Future of Well Work, Minister of Wellness, Wellness Communities, Wellness Tourism and Digital Innovation for Healing Initiatives – which are also of critical relevance to the spa industry.

In the months leading up to the next summit, other important new initiatives will launch, such as From the Baltic to the Black Sea which will focus on bringing more visibility to the countries located in this region and their rich wellness heritage. This will be chaired by Alla Sokolova, co-founder of the Balans International Wellness Centre in Latvia.

initiatives are driven by industry leaders who volunteer their time and insight – and they're thriving! I hope you will explore them and get involved at: [www.globalwellnessinstitute.org/initiatives/](http://www.globalwellnessinstitute.org/initiatives/) ●

### ■ About the author:

Susie Ellis is the chair and CEO of the Global Wellness Institute and heads up the organisation's annual Global Wellness Summit. She's also president of Spafinder Wellness 365, where she directs the company's yearly *Spa and Wellness Trends Forecast*.  
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# Business talk

Mia Kyrlicos tells us about the trends that will have the biggest influence on spa operations in the year ahead

## Hotel spas: from name-change to game-change

Over the last 18-24 months, there's been a considerable shift in spa industry terminology, thanks in part to the 2014 *Global Spa & Wellness Economy Monitor* which sized the global wellness economy to be US\$3.4tn (€3.1tn, £2.4tn). Wellness, originally considered just a type

of service offered by spas inclusive of nutritional or lifestyle coaching, leap-frogged in positioning as the umbrella industry representing everything from spa and wellness tourism to beauty and anti-ageing.

At the same time, the 'well'-minded consumer has emerged more noticeably. Hotel spas – historically deprioritised

behind other departments – have been inspired to reposition themselves along the wellness continuum. In fact, some are successfully extending their lifestyle expertise beyond the four walls of the spa to the overall built environment and programming of the hotel.

This game-change has further inspired a name (and role) change for spa professionals at the property and corporate level. Both Six Senses and Fairmont Hotels & Resorts International (FRHI) now have a vice president of spa and wellness; Hilton a senior director of global wellness; and Lux Resorts a chief spa and wellness officer – all forward-thinkers now better positioned to reconsider the wellness propositions of the entire hotel portfolio, not just spas. We're seeing similar changes at the property-level as well. Anantara now hosts visiting masters of wellness, while Mandarin Oriental is starting to recruit directors of spa and wellness.

Finally, with Accor's recent bid to acquire FRHI, and Marriott's move to buy Starwood, we expect the game-change to continue at the corporate level, hopefully fostering innovation in how today's hotel spa talent, assets and wellness-related programming are



PHOTO: SIX SENSES

Brands such as Six Senses are getting much more serious about wellness

A woman is lying on her back on a massage table in a spa room. She has several dark, smooth hot stones placed along her spine. Her eyes are closed, and she appears relaxed. The room has large windows with light-colored curtains, a wooden side table with a white orchid plant, and a wooden bowl on the floor. The overall atmosphere is calm and serene.

With Accor's recent bid to acquire FRHI, and Marriott's move to buy Starwood, we expect the game-change to continue, fostering innovation in hotel spa talent, assets and wellness-related programming

## INDUSTRY INSIGHTS

► strategically and operationally supported in the months ahead.

### Reconsidering revenue drivers: from yield to memberships to retail

According to the 2014 *Global Spa & Wellness Economy Monitor*, the global spa industry is worth US\$94bn (€85bn, £66bn) and while updated numbers are pending later this year, we suspect the sector has likely crossed the US\$100bn mark. Various other reports suggest a more buoyant economic climate for spas, increased visitor numbers and new opening. This is largely great news.

At the same time, however, income increases have not always kept pace – the 2015 *US Spa Industry Study* (see p112) reports a drop of 1.3 per cent in US spa revenues. We believe these modest declines coupled with a rise in competition and consumer awareness for all things ‘well’, will require spa managers to reconsider additional revenue drivers left largely untapped in recent history.

Specifically, we think yield management software programs and membership models, as well as strong retail merchandising strategies, both online and offline, still offer some of the greatest opportunities to secure regular working capital (memberships) and increase revenue per and after visit (retail).

Perhaps most compelling, is the opportunity for spas to better manage dynamic pricing and availability of inventory (yield). This is a practice that software specialists Frank Pitsikalis, CEO of ResortSuite and Dan Chandre, SVP of Booker, both believe spas are still markedly resistant to, regardless of it being long-employed by hotels and airlines and accepted by consumers. Disney Hotels & Resorts just announced



Message Envoy is one of only a handful of operators to make use of membership models

### Disney Hotels & Resorts just announced that it will offer ‘surge pricing’ in its parks on busy days. Why not spas?

that it will offer ‘surge pricing’ in its parks on busy days. Why not spas?

In the end, “gimmicks are outdated, consumers are smarter and you have to be transparent with your offerings”, says Nicolas Ronco, CEO & founder of YeloSpa, an innovator in spa memberships. This includes, we believe, the basic laws of supply and demand.

### Wellness lifestyle: from addiction to mental health and recovery

It’s no secret that despite the spa and wellness industry’s promise to cater to the mind, body and spirit, mental

health – from depression to addiction – has largely been left on the sidelines of treatment menus. Yet the wellness lifestyle is increasingly championed by cutting-edge integrative healthcare and rehabilitation centres, such as the newly developed Naufar in Qatar. Naufar is a 75,000sq m (807,293sq ft) hospital which specialises in substance abuse and addictive disorders including the related conditions of anxiety and depression.

According to Bryan Hoare, wellness lead at Naufar, the goal of the facility is to improve people’s lifestyles and wellbeing through both clinical excellence as well as



Sunrise Springs Resort in New Mexico, US, is one of only a few mainstream spas offering mental health recovery

wellness-focused awareness and change programmes across 18 focus areas – from movement to massage and nutrition and even socialisation.

Historically, a stigma has existed in the industry around mental wellbeing. Spas may champion mindfulness and meditation as proactive wellbeing practices, but a scarce few use them in the treatment of mental health and emotional trauma. Amy McDonald, owner of Under a Tree Health & Wellness Consulting advises spas to remember when developing programming that “mental and emotional health is

paramount for individuals to find and maintain healthy lifestyles”. We’re beginning to see an awareness of this deficit among spa owners and managers and expect it to influence menus and service protocols.

Sunrise Springs Resort in Sante Fe, New Mexico, for example, has modified principles of addiction and mental health recovery to work in a wellness resort environment with a menu of medical, psychological and spa-related services.

Elsewhere, Switzerland’s Grand Resort Bad Ragaz has a mental health department; Green Valley Spa in the US

caters to war veterans suffering from post-traumatic stress disorder; and Spa Eastman in Canada promises fresh starts for divorcées. The opportunity now is for spas of all sizes, to no longer leave the mental health of their patrons unchecked.

### **Community wellness: from stand-alone spas to standalone cities**

In May of 2015, several owners, developers and senior spa and wellness stakeholders, convened for the first time as part of the newly developed Wellness Communities Initiative, which was sponsored by the Global Wellness ▶

## INDUSTRY INSIGHTS



Serenbe wellness community in Atlanta, USA



It's exciting for spas to be positioned in communities which promote healthy lifestyles

► Institute (see p82). The goal of the group was to meet monthly, share best practices from pioneering sites and provide resources for the effective development of wellness-related real estate – mostly focused on large, multifaceted, residential communities – in the months and years ahead.

Wellness communities are defined by the group as “communities and buildings proactively developed with the holistic health of its residents, guests, environment and surrounding community in mind”. Such sites have begun to surface in earnest around the world, from Latin America to Europe and Indonesia. Some developers plan to extend beyond this: to create an entire residential community, such as Serenbe in Georgia; or an eco-village such as BedZed in the UK. In Florida, work is underway on a full wellness city called Lake Nona, while a

Destination Medical City is on the cards in Minnesota, home to the Mayo Clinic.

What's most exciting about these developments is the opportunity for spas and integrative health resorts to eventually exist in a place where healthy lifestyles are not only promoted in their treatment rooms, but also actively supported as a core value of its surrounding community. Characteristics of these communities may include but are not limited to: access to nature, fitness facilities, mind-body programming, green building, freshly grown and locally-sourced foods, cutting-edge medical and wellness-driven facilities, and in some instances, wellness programming that extends beyond homes to places of work, play and education.

We believe that today's spas – traditionally standalone facilities in bustling cities or part of hotel brands

with disjointed consumer experiences – will soon have the opportunity to serve as the heart of wellness communities purpose-built with health and healing in mind. And one can hope that by existing in these shared communities, more investment can be made in the treatment of consumers versus the marketing historically required to both inform and attract them. ●

### ■ About the author:

Mia Kyricos is the president of Kyricos & Associates, strategic advisors in spa, wellness and hospitality. During her 20-plus-year industry career, she's worked for companies such as Spafinder Wellness, Starwood Hotels, EXOS and Exhale. Email: mia@kyricos.com Tel: +1 207 200 3683



# spa business

2 0 1 6 H A N D B O O K

## RESEARCH ROUND-UP

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# Wider appeal

The latest *State of Wellness Travel Report* shows that men and younger consumers are now also interested in the market. Leonor Stanton investigates

The eighth Spafinder Wellness 365 survey on spas and wellness provides a positive outlook for the spa and wider wellness industry. Undertaken mid-2015, the findings are based on an online survey of 200 travel agents, 70 per cent of who come from North America, while the other 30 per cent are based in Europe. This is the first edition to be called the *State of Wellness Travel Report* as opposed to the *State of Spa Travel Report*, reflecting, according to the survey's authors, "that spa and wellness have become one in the minds of consumers and travel professionals". In this survey, wellness travel is defined as "travel associated with the goal of enhancing one's personal wellbeing and includes the pursuit of physical, mental, spiritual or environmental wellness while travelling for either leisure or business".

One highlight from the findings is that the market has further increased its appeal to men and a younger clientele. Other key findings show that awareness of wellness travel has risen and further growth is expected, that the market commands a premium and that there's an expansion beyond spas with more consumers increasingly "demanding a multitude of wellness travel components at properties and destinations".



PHOTO: SIX SENSES

Travel agents feel 'wellness travel' as opposed to 'spa travel' is a more appealing concept to men

## BROADER MARKET

The top two age brackets to book spa and wellness travel are, in first place, 46 to 55-year-olds followed by the 36 to 45 age bracket. These two brackets lead by a significant margin. In third place are the

heart of the boomers – the 56 to 65 age group, in fourth place the millennials and youngest gen X groups – 26 to 35-year-olds and at the bottom, those over 65.

Yet, interestingly, this survey reveals that "every wellness component at properties matters more to younger travellers". Agents were asked to rate the importance to their clients of 16 wellness components offered by spas and other tourism facilities, on a scale of one (not important) to 10 (extremely important). Graph 1 shows that on every single one, millennials and gen X (under 49 year olds) rated these components as more important than the baby boomers and older (50-plus-year-olds), even though, as Beth McGroarty, research director at Spafinder Wellness 365 states, "baby boomers are the ones credited with jump-starting the 'wellness revolution'." Even weight loss programmes were deemed to be marginally more important to younger consumers. They particularly "demand outdoor adventures, eco-friendly properties, voluntourism (do good for the community) and fitness facilities".

Women – travelling together, or with a man or alone – still dominate the market. Nevertheless, families and intergenerational groups "gained some ground in 2015" and men are also increasingly interested. Many agents felt



Wellness components matter more to younger people the survey revealed

Sixty per cent of agents agreed that the spa industry “has done a good job branding itself beyond women and the wealthy and is now a more mainstream pursuit for all genders and classes”

PHOTO: FOUR SEASONS RESORT BALI AT SAYAN

that ‘wellness’ as opposed to ‘spa travel’ was a more appealing concept to men.

Sixty per cent of agents agreed that the spa industry “has done a good job branding itself beyond women and the wealthy and is now a more mainstream pursuit for all genders and classes. The democratisation of the spa industry has made real progress, but with still more work to do”. McGroarty feels spas should concentrate on “marketing, core messages and menus” to continue reaching a wider audience. She adds: “Spas need to think as creatively about men as they do about women – not via simplistic stereotyping – but by studying their diverse, real needs and desires... Anything that shifts the message from

‘pure pampering’ to health and prevention makes strides in that direction.

“Above all, spas need to keep linking what they do – whether it is massage, yoga, meditation, or even skincare – with the medical, objective evidence for health and prevention benefits and efficacy. The message of evidence-based stress reduction and pain relief and wide-ranging benefits is a message that knows no gender.”

#### AWARENESS AND GROWTH

None of the agents surveyed expect to see a decline in demand for spa and wellness, only 14 per cent expect business to remain at current levels and the vast majority (86 per cent) expect

growth – this is the highest percentage of agents expecting annual growth in the study’s eight-year history. Thus, unsurprisingly, 71 per cent of agents report an increase in awareness of wellness travel amongst consumers. Even if clients do not specifically request wellness programmes or products, they “do ask about and book those kinds of experiences and locations”.

#### PREMIUM PRICES

Some 83 per cent of respondents report that “consumers are willing to pay a premium for wellness travel and/or for access to healthy products and services while travelling”. However, despite this, only a small proportion ▶

# RESEARCH: EUROPE & NORTH AMERICA

PHOTO: KAMALAYA WELLNESS SANCTUARY, THAILAND



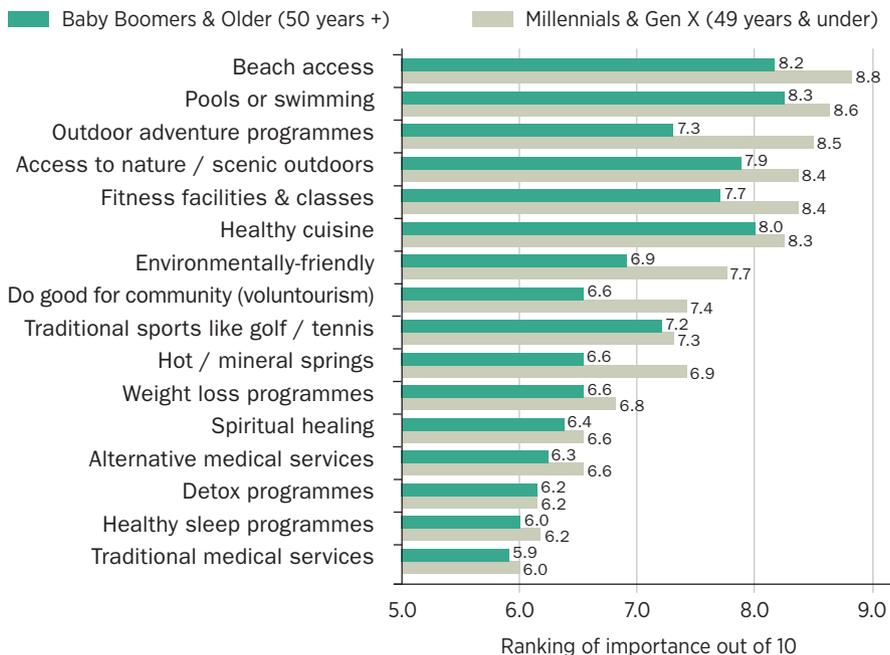
**Asia is the fastest-growing destination for wellness travel**

▶ (18 per cent) of travel agents charge extra fees for booking wellness travel, which according to the survey authors, can be exceptionally complex. Nearly 30 per cent of agents state they will not charge additional fees, while over 50 per cent are still unsure or thinking about it.

## EXPANSION OF WELLNESS

Spas are clearly still a major focus of wellness, but the market has grown to include other elements too such as access to nature. Nearly 20 per cent of travel agents report that more than half of their wellness bookings are spa-focused. However, a larger proportion, 52 per cent, report that only 20 per cent or less of their wellness bookings are spa-focused.

**Graph 1: Importance to clients of property elements\***



\*Source: 2015 State of Wellness Travel Report: Part II

The survey concludes that the “definition of wellness travel has moved far beyond a narrower association with luxury spas and resorts, and now includes healthy offerings at more mainstream hotels and resorts”. When asked to rate

the top three brands in wellness travel, three of the top five were large hospitality chains (see below left).

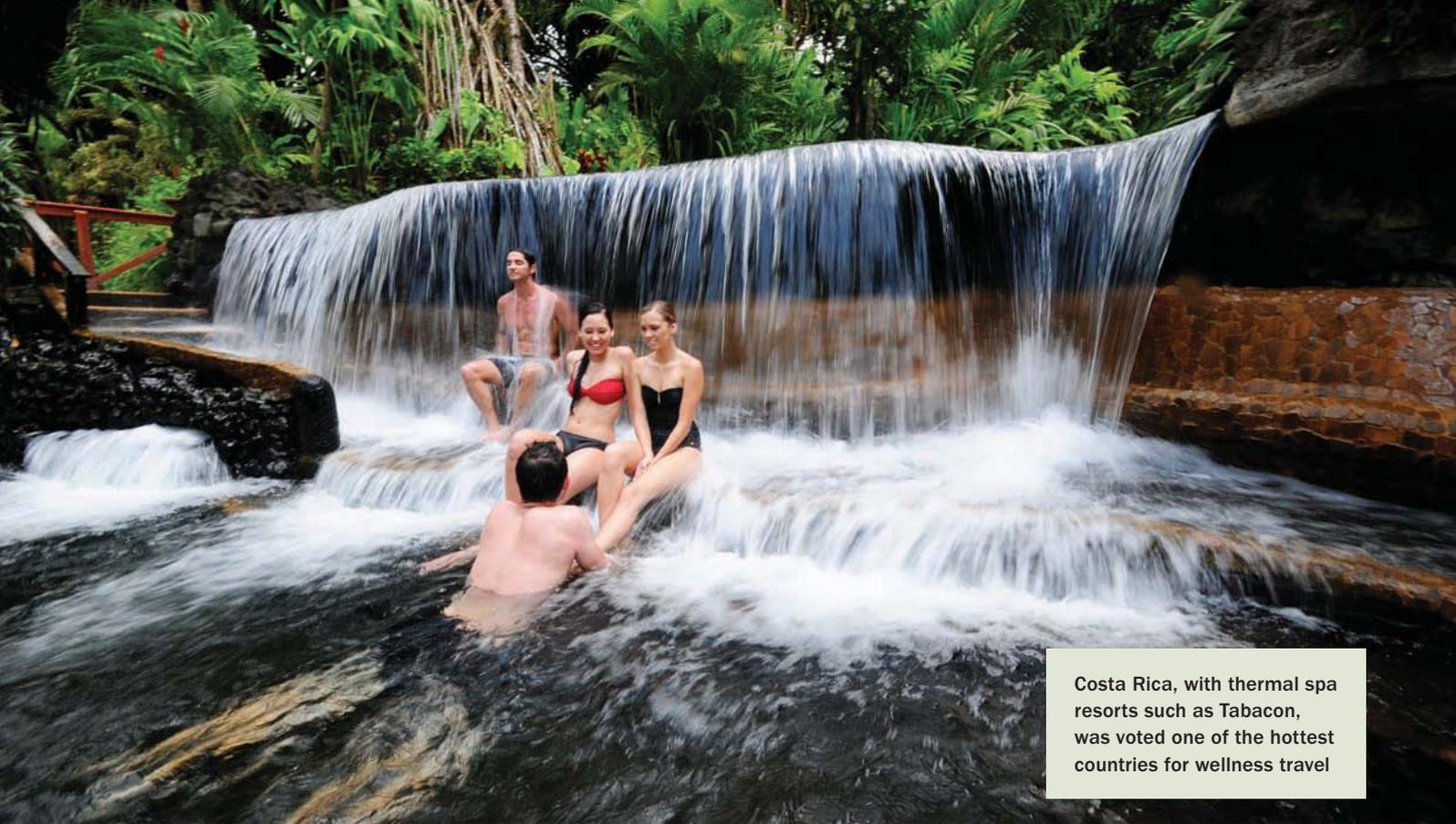
But it’s not just that mainstream hotel chains are now competing directly with predominantly spa-focused chains, the survey also found an increase in healthy meetings. Amongst those who book meetings and incentive travel, 79 per cent said there’s an increase in the demand for healthier meetings – for example “meetings with healthy food, fitness and spa experiences, access to nature, etc”.

In terms of facilities and their relative importance to the average client, sun, sea and sand top the list. Interestingly, environmentally-friendly destinations and voluntourism also score highly. McGoarty

## Top 5 Brands in Wellness Travel\*

1. Canyon Ranch
2. Starwood, including Westin, St Regis & Sheraton
3. Four Seasons
4. Hyatt
5. Six Senses

\*Source: 2015 State of Wellness Travel Report



Costa Rica, with thermal spa resorts such as Tabacon, was voted one of the hottest countries for wellness travel

says: “we were surprised by the ranking of properties’ ‘values’... Environmentally friendly destinations matter more than golf/tennis facilities; voluntourism offerings outrank both weight loss and detox programmes. This suggests a new species of traveller... It’s eye-opening just how many wellness components at properties now matter to ever-more-sophisticated travellers – they seek a multitude of wellness experiences.”

Yet despite the expansion of the industry from a pure spa-focus, the most popular type of property is still a luxury spa resort which focuses on relaxation and stress-reduction. That said, beach-focused sun and surf properties, eco-resorts in wild nature which place

an emphasis on hiking, adventure and wildlife as well as yoga retreats follow closely behind in the rankings.

The survey concludes that each year there’s an expansion of the wellness travel map. In 2015, for the first time, Asia was ranked as the fastest-growing destination for wellness travel and the two hottest individual countries were deemed to be Costa Rica and Thailand.

### KEY TRENDS

So what are the key trends for 2016? According to the study we can expect further growth in younger travellers (those under the 40 year age bracket), in people travelling alone, in “people travelling as groups and for special occasions”,

as well as a rise in adventure tourism, fitness, yoga and environmentally-friendly destinations. Overall, the majority of the growth is expected to be outside the pure spa-focused destinations. ●

#### ■ About the author:

Leonor Stanton is an independent hospitality and spa consultant specialising in market and commercial assessments and financial planning worldwide. She also heads up spa consulting for Salon Hospitality Consulting and has previously worked for Deloitte Consulting and Deloitte Corporate Finance. Email: lstanton@spabusiness.com Tel: +598 95 59 88 54



# Spa-goer insights

We pick out some top points from the UK's annual *Good Spa Guide Survey* to give an indication of what spa-goers want

Location and price are important factors when choosing a spa for UK consumers, but the overriding drive is the scope of facilities that are on offer. This was just one of the findings revealed in the 2015 *Good Spa Guide Survey* (see Chart 1) details of which were released in February.

The *Good Spa Guide* is a UK consumer-facing magazine, book and website which reviews around 100 spas a year. The survey was based on the answers of 563 of its users – people who are serious

about spas and make up to four visits a year. So what else did they have to say?

## VIEWS ON WELLNESS

In the survey, nearly 75 per cent of people said they'd try an alternative therapy such as mindful meditation or shiatsu during a spa day, compared to 25 per cent who said they wouldn't. These findings are interesting as they indicate that spa-goers are ready and waiting for something more than a massage and they're bang on the wellness trend, according to

Daphne Metland, managing director of the *Good Spa Guide*. She says: "For consumers, wellness is a really simple concept – maybe too simple if they're just after alternative therapies – but they understand it, want it and expect it.

"But I think the spa industry hasn't grasped it yet. There are so many different opinions about wellness that it's confusing. The sector needs just one simple message about wellness because people are reading about it and want to spend their money on it."



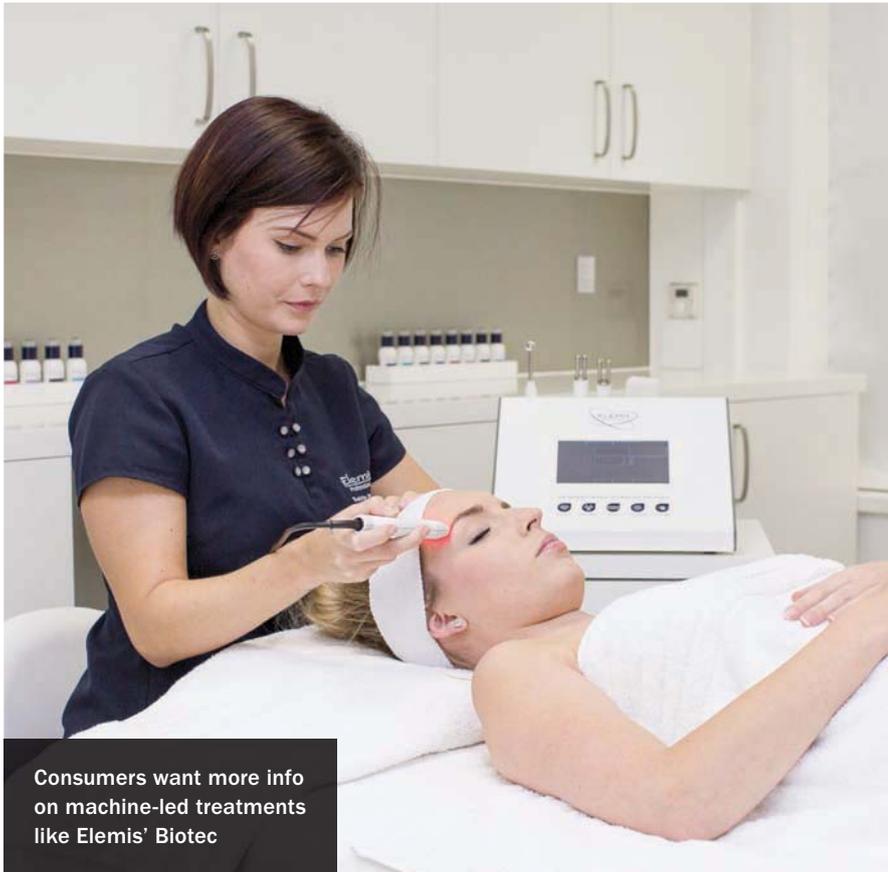
PHOTO: ALEXANDER HOUSE

The scope of spa facilities are the key driver for visits the survey shows



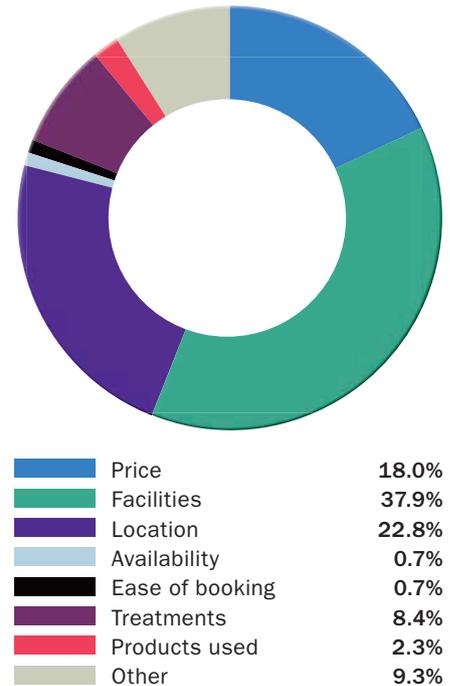
PHOTO: SPA AT THE MIDLANDS

Nearly 75 per cent of UK spa-goers would try an alternative therapy to a massage



Consumers want more info on machine-led treatments like Elemis' Biotec

Chart 1: What makes you book one spa over another?



Source: 2015 Good Spa Guide Survey

► **HANDS-ONLY OR MACHINE-LED?**

Having a facial which is machine-led is something that UK spa-goers feel unsure about compared to a hands-only one. Eighty per cent of the survey respondents have never had a machine-based facial and, what's more, 78 per cent would be unwilling to try one.

"There's an education task here," says Metland. "When the *Good Spa Guide* spies go to spas we always ask therapists 'what does this machine do?' and more often than not they can't tell us. Owners

and operators need to educate therapists to convey the advantages of machines and they also need to educate consumers about them more." She suggests offering written information, demonstrations and special offers for a first try.

**OFF PEAK BUSINESS**

It's very unusual that a spa will be busy seven days of the week, but there's more scope to boost week-day custom than you'd expect according to the survey results. Ninety-five per cent of

respondents said they'd actually be willing to take a day off work to visit a spa.

Metland says: "If your spa is not busy in the week, you have to ask yourself why. These men and women are willing to take a holiday and you need to ask why they're not booking into your spa.

"Are your week-day packages too expensive? What are you offering to make it worth taking a day off? They're making a sacrifice to come mid-week, so maybe you can enhance their spa day. But they're all willing to do it, which is a good sign."

Ninety-five per cent of people say they'd take time off mid-week for a spa day



When I go to a spa, I only book a massage or facial – I don't book the individual... We should be promoting our therapists, telling customers about what their experience and speciality is

PHOTO: MODDERSHALL OAKS

### THERAPIST EXPERTISE

People who take time out to go to a spa expect to have a good treatment and *Good Spa Guide Survey* results show consumers are happy to go the extra mile to ensure this happens. Approximately 45 per cent of customers would choose to book a senior therapist over a newly-qualified one given the option. Similarly, 50 per cent of spa-goers also said they'd pay more for an experienced practitioner.

"It's intriguing – when I go to the dentist, I know who's going to look at my

teeth; when I go to the hairdresser, I know who's going to do my hair because I book the person. Any other treatment I book, in any other field, I book the person," says Metland. "However, when I go to a spa, I only book a massage or a facial – I don't book the individual. And this suggests to me that we should be promoting our therapists, telling consumers about what they've done, what their education is, what their experience is, what their speciality is and actually differentiating your staff. Spas who keep their therapists

hidden are missing a trick. You enter a spa, sit down, someone comes out and says 'oh hello, I'm Lucy, I'm your therapist' – that's all you know about them."

She concludes that highlighting your therapists and their skills with pictures and information on websites is a no-brainer as it's something which consumers want and – importantly – are prepared to pay more for. "What difference would it make to your bottom line if 50 per cent of your guests paid 10 per cent more for their treatments?" ●

# Feeling buoyant

Benchmark data from the UK Spa Association shows that the nation's spa businesses fared well in 2015

It's been two years since the UK Spa Association (UKSA) launched its benchmarking programme and since bedding in, members are finding it a useful tool. "Whether a small day spa, or large group or chain, none of us can resist having a bird's eye view of the competition and how we compare," says Julie Speed, director of the UK's International Beauty & Holistic Academy and the UKSA board member overseeing the benchmarking. "Information is key – where does our business sit on the comparison chart, what should we expect to be achieving, what's realistic and what's not? Should we employ more staff, build more therapy rooms, change our treatment menu, etc? Benchmarking is key to all of this."



UKSA GM Lisa Barden (centre front) with top spa managers who are running successful businesses

The latest data shows how UK spas fared between 2014 and 2015 and is based on a representation of 75 facilities. Participants tracked four key performance indicators (KPIs) on a monthly basis. With the number of members more than doubling and the association now in its third year, Speed says the data is "a truer and more robust representation of the activities within our membership".

## REVENUES

Overall, the average revenue per treatment hour in UK spas grew in 2015 to £45.12 (US\$65.18, €57.24) but as Table 1 shows, this is only a slight rise from the 2014 average of £44.74 (US\$64.63, €56.76). Yet Liz Holmes, of consultancy Commercial Spa Strategies who previously oversaw 35 spa facilities for Virgin Active, remains positive. She says: "With [UK] inflation ending at 0 per cent in 2015, I would say a marginal growth in revenue per treatment hour is a good sign for the industry."

Speed, who also owns the Cedars Health & Beauty Centre, concurs: "Any increase in treatment revenue is a good sign – even if it's just 1 per cent." She adds that prices remain tight for day spas as high street facilities compete with other smaller businesses with fewer

Table 1: Average Results Achieved Per Hour from UKSA Members\*

| Benchmark KPIs                           | 2014         | 2015         |
|--|--------------|--------------|
| Average treatment revenue per hour       | £44.74       | £45.12       |
| Retail sales as a % of treatment revenue | 12% or £5.37 | 13% or £5.86 |
| Therapist utilisation                    | 76%          | 78%          |
| Treatment room utilisation               | 32%          | 43%          |

\*Source: UK Spa Association 2015



Hotel spas, such as at Bedford Lodge, have the highest average revenue per treatment at £48.98



## With inflation ending at 0 per cent in 2015, I would say that a marginal growth in revenue per treatment hour is a good sign for the industry



overheads so it's "very easy to price yourself out of the market and efficiency is key in all areas to maintain and grow treatment revenues."

Leanna Kew, spa manager at the Bedford Lodge Hotel and Spa, echoes these thoughts. "An increase of only 38 pence per treatment hour could be considered disappointing," she says, "but I think we have to look at the bigger picture and understand the importance of not alienating our customers who become

familiar with our pricing structures and what to expect for their money."

A closer look at the numbers in Graph 1 show that average revenue per treatment for hotel spas is higher than destination or day spas, at £48.98 (US\$70.76, €62.14) compared to £44.30 (US\$64, €56.20) and £42.08 (US\$60.79, €53.39), respectively. This may come as a surprise considering destination spas often have more specialist treatments at a premium. Holmes, who's also managed

resorts spas such as at Rockliffe Hall, offers an explanation: "A combination of having a captive audience and expecting to pay a little more in a luxurious hotel environments may be behind the difference." She also says that hotels, in the main, tend to focus efforts on driving bedroom rates and may overlook spa businesses and their promotional pricing strategies; so although they're missing a trick to attract more customers the upside is better average spend. ▶

## RESEARCH: EUROPE

- ▶ Retail sales are still a struggle – or a key opportunity – for UK spas according to the benchmarks. Product revenues contributed only 13 per cent of spa sales in 2015, an increase of just 1 per cent from 2014. Figures (see Graph 1) show hotel spas with just 6 per cent of retail sales, destination spas with 10 per cent and day spas rocketing with retail sales of 22 per cent which equates to £9.25 (US\$13.36, €11.74) per hour. Holmes, Speed and Kew all suggest that day spas are successful in this area because they probably offer more facials which are likely to lead to more product sales and that they're also benefitting from local, repeat customers who regularly buy homecare products as part of their skincare routine.



### STAFF UTILISATION

Therapist utilisation is a strong point in UK spas, sitting at an impressive 78 per cent in 2015, up 2 per cent from the

previous year which points to improved consumer confidence in spending. Kew comments: "This is a great reflection of the high demand for services we all

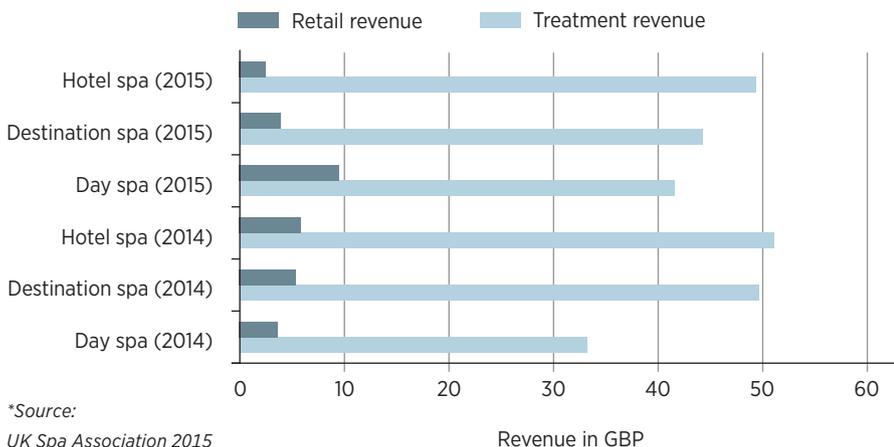
see on a daily basis. The need to look after our wellbeing is recognised by such a large section of the public now and it feels like as soon as I add a new therapist to the team their column is quickly filled."

Holmes feels it's also an indication of "spa managers who are becoming much stronger commercially and fully utilising the tools available to them to promote their business".

Speed adds that more customers are also attracted and committed to appointments. She says: "With improved facilities for appointment reminders and social media to maintain client engagement, there has been a gradual improvement in therapist utilisation."

If utilisation continues to rise, however, the challenge will be maintaining staff wellbeing and motivation, says Kew. While for Holmes, the main future industry concern is finding the good quality staff in the first place to fill vacancies.

Graph 1: Treatment and Retail Revenue Per Hour by Spa Type\*



\*Source:  
UK Spa Association 2015



KPIs confirm that the feeling of buoyancy in UK spas is not part of the imagination, but a reality

### TREATMENT ROOM OCCUPANCY

In 2015, the UKSA benchmark scheme shows that treatment room utilisation was 43 per cent, an rise of 9 per cent on 2014. It's difficult to pinpoint an optimum figure for treatment room utilisation as it will vary greatly according to spa type, location and attrition, but the upward trajectory seems promising.

Kew says: "This is really quite a strong result against 2014" and both her and Speed feel that as therapist utilisation is going so well, operators have confidence to seek additional staff to fill more treatment rooms. That said, it's likely that operators will still look to improve occupancy in 2016. Holmes says: "Promotional off-peak packages and highlighting last-minute availability can improve occupancy but sustained quality growth through repeat business and referral create businesses with longevity."

For Speed it's about having a strong foundation. She says: "Build a team of

therapists who can carry out a variety of services to avoid boredom and repetitive strain injury. Offer them support and guidance to progress and then explore

### About The UK Spa Association

Formed in 2013, the UK Spa Association (UKSA) was born from the amalgamation of two long-standing, but independent spa organisations in the UK. It now represents the industry with 'one voice' (see p348) and has 152 members, representing 75 spas in the country. Its aim is to reach 600 members by the end of next year.

To join UKSA or to participate in the benchmark scheme, contact general manager Lisa Barden.

Tel: +44 7794 258 624

Email: [manager@spa-uk.org](mailto:manager@spa-uk.org)

employing new team members to fill [even more] treatment rooms."

Kew concurs and adds: "Look towards results-driven and aesthetic treatments that encourage customers to visit regularly for courses to help with room occupancy."

### OVERALL IMPROVEMENT

Taking the growth of treatment room utilisation and the slight increase in other KPIs, the UKSA benchmarks confirm that the feeling of buoyancy in the industry is not part of the imagination, but a reality. Charlie Thompson, chair of the association says: "It's great to see an overall improvement in performance of the industry at large." In his role, the focus will be to encourage more UK spas to sign up to the association and the benchmarking scheme. He's hoping to add even more KPIs to the programme this year with the long-term aim to drive standards and campaigns to represent the industry in the future. ●

# Spa boom

**Intelligent Spas' Julie Garrow gives some valuable insight into the flourishing GCC spa industry which boasts one of the best spa open to closure ratios in the world**

Collectively, the Gulf Cooperation Council (GCC) in the Middle East hosts 583 spas, according to the latest research from independent research company Intelligent Spas. In this part of the world, spas are booming and the region has one of the best open to closure ratios globally with 48 spas opening and only four closing since 2014.

The GCC is made up of the United Arab Emirates (UAE), Bahrain, Kuwait, Oman, Qatar and Saudi Arabia. For the purpose of the research, Intelligent Spas separately analysed Dubai and Abu Dhabi, the two largest spa markets in the UAE, and combined an analysis of the five other emirates which include Ajman, Fujairah, Ras al-Khaimah, Sharjah and Umm al-Quwain.

Out of all spas, 69 per cent are located in hotels and resorts in the GCC and 31 per cent are day spas, salon spas and other types of spas (see Table 1). The five emirates in the UAE, excluding Abu Dhabi and Dubai, collectively host the highest proportion of hotel and resort spas at 80 per cent, compared to Kuwait where 60 per cent of spas are day spas and other spa types (see Graph 1). What's more, GCC spas are some of the biggest in the world:

- The indoor size of spas in the GCC region is 2,921sq m (31,436sq ft), compared to the global average of 1,781sq m (19,166sq ft)



PHOTO: HARD ROCK HOTELS

**Plunge/whirlpools are a popular facility**

**Table 1: GCC Spa Market Overview**

|                              |            |
|------------------------------|------------|
| <b>Total Spas</b>            | <b>583</b> |
| Resort spas                  | 18%        |
| Hotel spas                   | 51%        |
| Day spas                     | 7%         |
| Salon spas                   | 15%        |
| Other spas                   | 9%         |
| <b>Spa Size</b>              |            |
| Average size in sq m         | 2,921      |
| Average size in sq ft        | 31,436     |
| <b>Treatment Areas</b>       |            |
| Average treatment rooms      | 9.9        |
| <b>Supporting Facilities</b> | <b>74%</b> |
| Relaxation room              | 22%        |
| Plunge pool/whirlpool        | 44%        |
| Steamroom                    | 60%        |
| Sauna                        | 60%        |

\*Source: Intelligent Spas

- On average, they contain 9.9 treatment rooms whereas the global average is 8.9 treatment rooms
- Seventy-four per cent of spas promote public facilities for guests to use before and after treatments, compared to a global average of 49 per cent
- Forty-four per cent of spas with public facilities offer a plunge/spa pool, whereas 22 per cent offer a relaxation room

## BRANDED VS INDIVIDUAL

As part of the research, Intelligent Spas looked at spa and hotel brands in the GCC to identify the presence of regional and international operators. These findings provide some indication on how established and competitive each spa market is, suggesting what level the barriers to entry could be for a specific country/emirate, while providing an update on each chain's market share for existing operators and industry stakeholders.

Intelligent Spas defines a brand as two or more spas or hotels using the same primary business name and operated by the same company. Local brands are those operating in the local or national marketplace, regional brands are those operating in multiple countries in the same region and international brands are those operating in more than one region. Looking at spas from this point of view, it's possible to see that across the GCC: ▶



On average, 50 per cent of spas in the GCC region are located in branded hotels such as the Four Seasons



The chains are better able to pull therapists from other properties according to demand, however, individual operators may need to introduce competitive compensation models



Table 2: Overview of Hotel and Spa Brands in the GCC Region

| Spa & hotel brands            | GCC Average | Abu Dhabi  | Dubai      | 5 Emirates | Bahrain    | Kuwait     | Oman       | Qatar      | Saudi Arabia |
|-------------------------------|-------------|------------|------------|------------|------------|------------|------------|------------|--------------|
| <b>Branded spas</b>           | <b>37%</b>  | <b>54%</b> | <b>48%</b> | <b>25%</b> | <b>20%</b> | <b>31%</b> | <b>26%</b> | <b>34%</b> | <b>21%</b>   |
| Local spa brands              | 19%         | 29%        | 26%        | 9%         | 11%        | 20%        | 10%        | 8%         | 12%          |
| Regional spa brands           | 3%          | 4%         | 2%         | 5%         | 0%         | 0%         | 6%         | 5%         | 0%           |
| International spa brands      | 16%         | 22%        | 20%        | 11%        | 9%         | 11%        | 10%        | 20%        | 9%           |
| <b>Spas in branded hotels</b> | <b>50%</b>  | <b>55%</b> | <b>55%</b> | <b>50%</b> | <b>44%</b> | <b>29%</b> | <b>39%</b> | <b>42%</b> | <b>56%</b>   |
| Local spa brands              | 6%          | 11%        | 6%         | 9%         | 7%         | 0%         | 3%         | 0%         | 3%           |
| Regional spa brands           | 1%          | 1%         | 3%         | 0%         | 0%         | 0%         | 0%         | 0%         | 3%           |
| International spa brands      | 43%         | 43%        | 47%        | 41%        | 38%        | 29%        | 35%        | 42%        | 51%          |

\*Source: Intelligent Spas

## RESEARCH: MIDDLE EAST

► ■ There are relatively few regional spa and hotel brands (see Table 2)

■ On average, 37 per cent of spas are branded and 50 per cent of spas are located in branded hotels

■ Abu Dhabi has the highest proportion of branded spas at 54 per cent, where 29 per cent of those are local spa brands and 22 per cent are international brands

■ Fifty-six per cent of spas in Saudi Arabia are located in branded hotels, 51 per cent of which are internationally-branded. Meanwhile in Kuwait, 29 per cent of spas are situated in internationally-branded hotels

### DEVELOPMENT POTENTIAL

New spa development pipeline research conducted by Intelligent Spas identifies 139 proposed spa facilities that are due to enter the GCC between 2015 and

2019, potentially increasing the number of spas in the region by 27 per cent.

In comparison, confirmed developments over the same timeframe will see spa numbers increase to 639, up 19 per cent on those operating in 2013 (see Graph 2). Some other key findings of the spa development pipeline research included:

■ The average size of confirmed spas under construction is 2,521sq m (27,134sq m) – 14 per cent smaller than the 2015 average

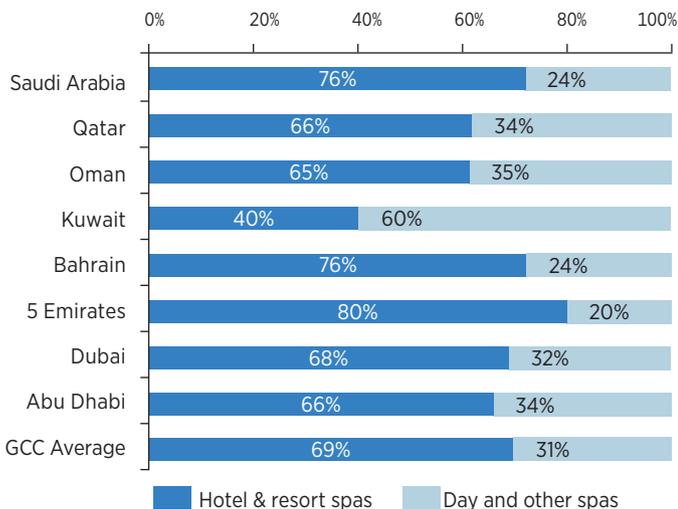
■ The number of treatment rooms confirmed spa developments are planning is 13.1 on average – a 32 per cent increase on the 2015 average of 9.9 rooms

■ Saudi Arabia has the highest industry growth potential, with spa numbers increasing by 53 per cent by 2018, if both confirmed and proposed developments are completed



**139 spas are due to open in the GCC region by 2019, including Shaza Salalah in Oman**

Graph 1: Spas by Type in the GCC Region



\*Source: Intelligent Spas

Graph 2: GCC Spa Development Pipeline



Total spas as of 31 December 2015, F=Forecast



Spas being built have more treatment rooms but a smaller footprint than those already open

PHOTO: TALISE SPA, BURJ AL ARAB, DUBAI

- Oman's spa industry is set to increase by 23 per cent between now and 2018, based on confirmed spa developments
- Dubai hosts the highest number of spas in the GCC, with over 190 currently operating and 34 more in the pipeline

### IMPLICATIONS OF THE BOOM

While there are a handful of benchmark studies which look at spa performance in a select number of Middle East countries, this latest research by Intelligent Spas is one of the only studies to analyse the state of the spa sector in the region.

The overall outlook for the GCC spa industry is promising. But the fast growth will present challenges. New spas and more treatment rooms require more spa therapists, managers and directors. As there are a lot more spa openings than closures in the GCC, a shortage of qualified employees is predicted. With a reasonable proportion of spas located in international hotels and resorts, this will put pressure on the supply of both high quality therapists and experienced spa managers. The chains are better able to pull resources from other properties,

however, individual operators could struggle and may need to introduce competitive compensation models to maintain high employee satisfaction and minimise staff turnover.

On the plus side, this will mean greater opportunities for training and educational

institutions which are needed to supply newly certified and qualified employees to fill the HR gap. Product and equipment suppliers look set to benefit from the many new openings and refurbishments (needed to maintain competitiveness) too. As do spa designers, architects and consultants who will be sourced to develop the new spas and guide the industry through all of these market changes.

The spa boom will also help raise the GCC's tourism profile as each destination promotes its new, unique architecture and interior design, coupled with offering distinctive signature treatments based on local historical and cultural traditions. ●

### About Intelligent Spas

Intelligent Spas is an independent spa research company and consultancy which has been providing industry data for 15 years. It delivers a wide range of spa business and consumer research on over 150 countries with prices starting at US\$30 (€27, £21).

Most recently, it released a series of *Spa Market Overview and Spa Development Pipeline* reports which contain details on spa openings, closures, those under construction as well as details on branded operations. This article is based on these new reports. More statistics are available for download at [www.intelligentspas.com](http://www.intelligentspas.com).

### ■ About the author:

Julie Garrow, founder and MD of Intelligent Spas, has 20 years of experience in tourism, hospitality and leisure research. She's been focusing on spa industry and consumer research since 2001 and has authored a range of spa operations manuals. Email: [julie@intelligentspas.com](mailto:julie@intelligentspas.com) Twitter: @IntelligentSpas



# Up close and personal

Colliers International gives a detailed review of the spa market in Dubai and shows that despite challenges, it remains resilient and continues to grow

**T**he Middle East and North African region is the second fastest-growing market in the world for spas, with the UAE at the forefront of this growth according to the Global Wellness Institute (GWI). Recent findings from Intelligent Spas (see p104) has identified that Dubai hosts the highest number of spas in the GCC, with more than 190 in operation and another 34 under development. With the Dubai Expo 2020 nearing and the accelerated growth in hospitality supply, competition is at an all-time high for spa operators as they're forced to innovate to capture the market.

Colliers International Hotels (MENA) launched the *Dubai Spa Benchmark Report* last year and its latest edition, updated for the *Spa Business Handbook*, includes a full-year analysis of spas in city hotels and resorts from 2013 to 2015. It's based on data received directly from a spa panel representing a stock of 263 treatment rooms. The report features 14 key spa metrics.

## MARKET PERFORMANCE IN 2015

Overall, the Dubai spa sector experienced an increase in demand in 2015, as demonstrated by the rise in average number of a treatments sold per day, up 7 per cent from 2014. The data indicates a positive trend for spas, highlighting the

growing popularity of spa visits. At the same time, operators have observed a rise in the price sensitivity of consumers.

A closer analysis of the data reveals that the growth in spa revenue indicators has been driven by resort spas, while city hotel spas in Dubai have been forced to lower prices in order to remain competitive and attract more residents.

## CITY HOTEL VS RESORT SPAS

Over the last three years, the Dubai resort spa market has experienced a significant growth in average treatment rates, rising

by 12 per cent since 2013 – as shown in Diagram 1. However, the average number of treatments sold dropped in 2014, with only a 3 per cent growth registered in 2015. Dubai's city hotel spas, on the other hand, have witnessed a rise of 12 per cent in the number of treatments sold per day during the same period, together with a 7 per cent drop in rate.

While both resort spas and city hotel spas have seen an increase in walk-in guests, resort spas have a higher share of in-house guests (63 per cent) than city hotel spas (57 per cent). As a result, resorts benefit from higher spending and bookings from tourists, while resident walk-in guests, often more price sensitive, tend to look for discounts and seasonal promotions. According to the GWI, an international wellness tourist is more likely to stay in a resort and spends an average of 130 per cent more on wellness activities than the typical tourist. This could be one reason why resort spas had a 25 per cent price premium in average treatment rate over city hotel spas in 2015, as little difference was found between treatment menu prices.

In line with the trend observed in treatment revenue indicators and the number of treatments sold, resort spas have witnessed a 14 per cent increase in the average treatment revenue generated

PHOTO: OBEROI HOTELS.



Treatments sold have risen by 7 per cent



The growth in spa revenue indicators has been driven by resort spas, while city hotel spas in Dubai have been forced to lower prices to remain competitive

Resort spas, such as those by Jumeirah, tend to be more efficient at generating revenue due to attracting more leisure tourists

per therapist in the last three years, along with a reduction in therapist utilisation (see Diagram 2). City spas have observed the opposite, with an increase in therapist utilisation by 8 per cent and a decrease in revenue generated per therapist. The same pattern is apparent when comparing the treatment room utilisation and treatment revenue generated per available treatment room.

The *Dubai Spa Benchmark Report – 2015 Full Year Review* reveals that therapist utilisation rates are higher in resort spas than in city spas. Resort spas in the sample operate with an average of 0.60 staff per treatment room and benefit from greater efficiencies, whereas city hotel spas have an average of 0.98 staff

per treatment room. Less than 50 per cent of therapists' hours are currently utilised in city hotel spas, which indicates an opportunity to create greater operational efficiencies, while resort spas in Dubai may need to take measures to ensure that utilisation rates do not fall further.

#### REVPATH AS AN INDICATOR

RevPATH can be calculated by dividing the revenue for a period of time by the number of treatment hours available in that interval. Unlike other indicators, RevPATH allows variable time to be taken into consideration, an essential component in the spa industry.

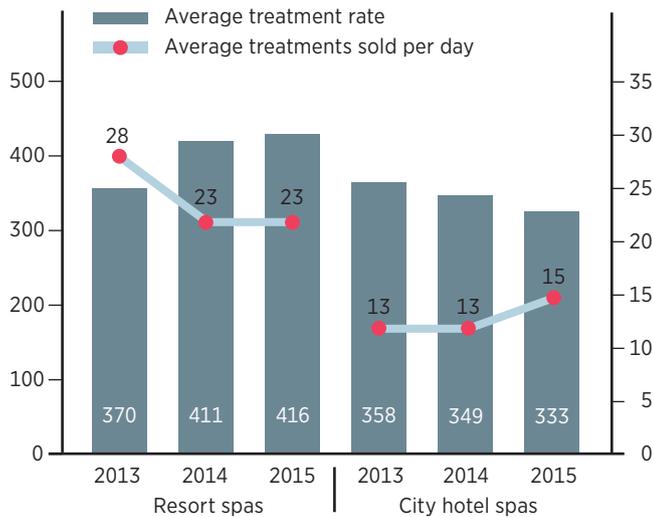
The data suggests that Dubai resort spas tend to be more efficient at

generating revenue from customers per hour, they recorded a RevPATH of AED78.8 (US\$21, €20, £15) in 2015, which is 80 per cent higher than city hotel spas with AED43.8 (US\$12, €11, £15). Resorts benefit from a large base of potential customers in the hotel (leisure tourists), demonstrated by a higher hotel guest capture rate (2.7 per cent) compared to city hotel spas (1.7 per cent). International tourists are known to generate a higher average spend than the more price-sensitive domestic customers, leading to a higher average treatment rate which positively impacts RevPATH.

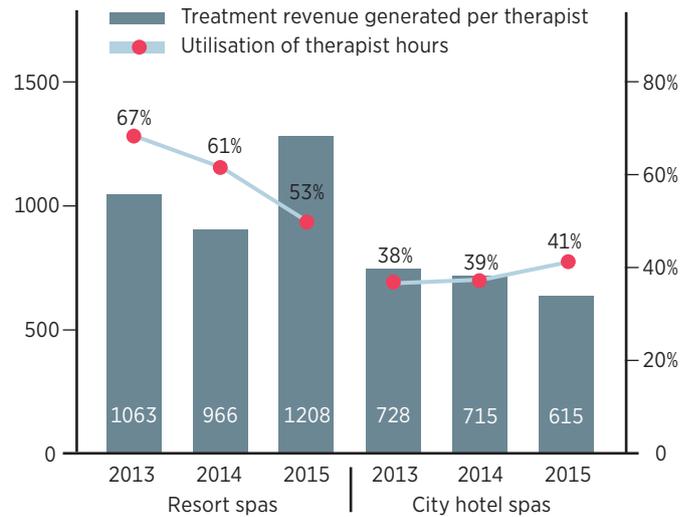
As customer demand fluctuates depending on the time of the year, week and time of the day, it's vital for each

# RESEARCH: MIDDLE EAST

► **Diagram 1: Treatment Revenue Indicators\***



**Diagram 2: Utilisation Indicators\***



\* Source: Dubai Spa Benchmark Report 2015, Colliers International Hotels (MENA)

spa manager to be able to forecast their operations' time related demand. For this reason, RevPATH is a necessary indicator for spa operators to monitor in order to make effective pricing and allocation decisions, especially in cases such as 24-hour spas, a trend observed in the Dubai city hotel spa market.

## SPA CHALLENGES

The full year edition of Colliers International's *Dubai Spa Benchmark* report also included results from a survey sent out to spa operators, listing key challenges faced in 2015. The top three obstacles related to recruitment of talented staff, increase in price sensitivity of customers and an influx of new spa entrants to the market.

### About Colliers International

Colliers International is a global leader in real estate services which includes a hotel division of specialist consultants in hotel, resort, marina, golf, leisure and spa sectors. The consultants provide strategic advice on everything from market feasibility and operator searches to budget analysis and asset management. In MENA, the hotel team has offices in Dubai, Abu Dhabi, Jeddah, Riyadh and Cairo and is involved with US\$9bn worth of investment projects. Details: <http://www.colliers.com/en-gb/unitedarabemirates/services/hotels>

The major challenge faced by the growing spa industry in Dubai has been the sourcing of skilled manpower. This may be due to the fact that the industry lacks a well-defined educational pathway and has few spa-specific college level courses and training programme to train individuals in spa business. As a result, spas resort turn to external training which is time consuming and costly. Changes are on track, however, as spa courses are being introduced into curriculums. For example, The Emirates Academy for Hospitality Management in Dubai now offers a Quality in Spa and Medical Wellness course and a number of international training organisations are also starting to focus on spa and wellness as a discipline (see p320).



PHOTO: FOUR SEASONS

PHOTO: SHANGRI-LA



Resort spas (right) have a higher share of in-house guests (63 per cent) than city spas (57 per cent)



When questioned, an astonishing 76 per cent of respondents said they expect spa revenues to continue growing in 2016. Indeed, an optimistic 20 per cent predict that their revenue will increase by 10 per cent or more



### OPERATOR DILEMMA

The spa industry is constantly changing and adapting to a multitude of trends. The continuous stream of new entrants offering the latest in design and technology leaves operators in a dilemma between investing in new trends and catering to the rise of value-driven consumers. Therefore, it's important for spas to know when to say yes to what's trending, taking into consideration customer demand, target market, branding alignment and its potential impact on current and future performance. In Dubai's dynamic pricing and demand environment, the ability to track performance data internally, as well as compare against external market-level

information is more important than ever. Spas often occupy some of the most prominent real estate in hotels taking up a considerable amount of room – resort spas in Dubai are on average 1,968sq m (21,183sq ft) in size while city hotel spas are 772sq m (8,310sq ft). A spa's prime spot cannot always be justified by direct return on investment; but the facility often has a more indirect impact of adding a 'premium' to the overall development. In addition, spa guests typically stay for longer, spend more on food and beverage and retail, and pay a higher room rate than average hotel guests.

### OUTLOOK FOR 2016

Despite the challenges, the Dubai spa market has remained resilient and

continues to grow. When questioned, an astonishing 76 per cent of respondents said that they expect spa revenues to continue growing in 2016. Indeed, an optimistic 20 per cent predict that their revenue will increase by 10 per cent or more. The positive outlook of spa operators in the region is further evidence of the rising growth of this industry and its ability to drive guest bookings. ●

#### ■ About the authors:

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Hemrajani is an analyst in the same division. Email: christopher.lund@colliers.com Tel: +971 4 453 7400

# Up and away

ISPA's *2015 US Spa Industry Study* shows that spa visits, employment and industry confidence are at an all-time high. Research author Colin McIlheney outlines the findings

In its last study, the International Spa Association (ISPA) reported that the US spa industry was back on track after the recession. And now its 16th annual *US Spa Industry Study* shows that in 2014 the sector continued to perform strongly across key areas including overall revenue, spa visits, locations and employment. This is almost a mirror image of topline indicators in the US economy, with increases in GDP, employment and personal consumption expenditure.

## ONWARDS & UPWARDS

Four out of the 'big five' key US spa statistics show impressive increases on 2013 figures, with revenue now estimated at US\$15.5bn (€13.8bn, £10bn), employees at 360,000, 20,660 locations and visits hitting a record high of 176 million (see Table 1).

Total revenue has gone up by approximately 5.3 per cent from US\$14.7bn (€13bn, £9.5bn) in 2013. This was driven by strong growth in

the number of spa visits, which rose to around 176 million in 2014, up from 164 million in 2013 (+6.7 per cent) and representing an all time industry high.

Almost 500 new spas opened in 2014, bringing the total number of facilities to 20,660, up 2.4 per cent from 20,180 in 2013. These new sites have assisted in boosting spa revenues and visits.

Once again the survey results show that day spas are the backbone of the sector, accounting for 79.5 per cent of all spa locations. Resort/hotel spas and medical spas both account for around 8 per cent and club spas for approximately 3 per cent. Destination spas and mineral springs only account for 0.4 per cent and 0.2 per cent of facilities respectively.

National employment in the US overall has grown by 2.3 per cent and this is also reflected in spa industry numbers with an estimated total of 360,000 employees – a record high for the sector. Both full-time and part-time positions have been created by spas, with full-time jobs increasing by 5,500 and a total of 7,500 part-time positions being added to the workforce. This is in line with ISPA's previous study findings where part-time employment has seen greater growth

Table 1: 2015 US Spa Industry Study – The Big Five Statistics

|                   | 2013 (year end) | 2014 (year end) | % change |
|-------------------|-----------------|-----------------|----------|
| Revenue           | US\$14.7bn      | US\$15.5bn      | 5.3%     |
| Spa visits        | 164 m           | 176 m           | 6.7%     |
| Locations         | 20,180          | 20,660          | 2.4%     |
| Revenue per visit | US\$89          | US\$88          | -1.3%    |
|                   | 2014 (May)      | 2015 (May)      | % change |
| Total employees   | 349,900         | 360,000         | 2.9%     |
| Full-time         | 148,300         | 153,800         | 3.7%     |
| Part-time         | 157,000         | 164,500         | 4.8%     |
| Contract          | 44,600          | 41,700          | -6.5%    |

Source: ISPA 2015 US Spa Industry Study

There are 37,780 unfilled therapist positions in the US spa industry and masseuses are in particular demand

than full-time. Positions which are filled by independent contractors in spas continues to decline, as has been the case since 2010.

### ON THE MENU

Despite the rise in income overall, the average revenue per visit declined slightly, by US\$1, or 1.3 per cent, to US\$88 (€78, £57) in 2014. It's likely that there are several reasons behind this and the survey data alone cannot explain precisely why it's the case. Clients visiting more often, but experiencing fewer or shorter treatments likely played a role. In addition, the increasing use of incentives and discounting are also likely to be contributing factors.

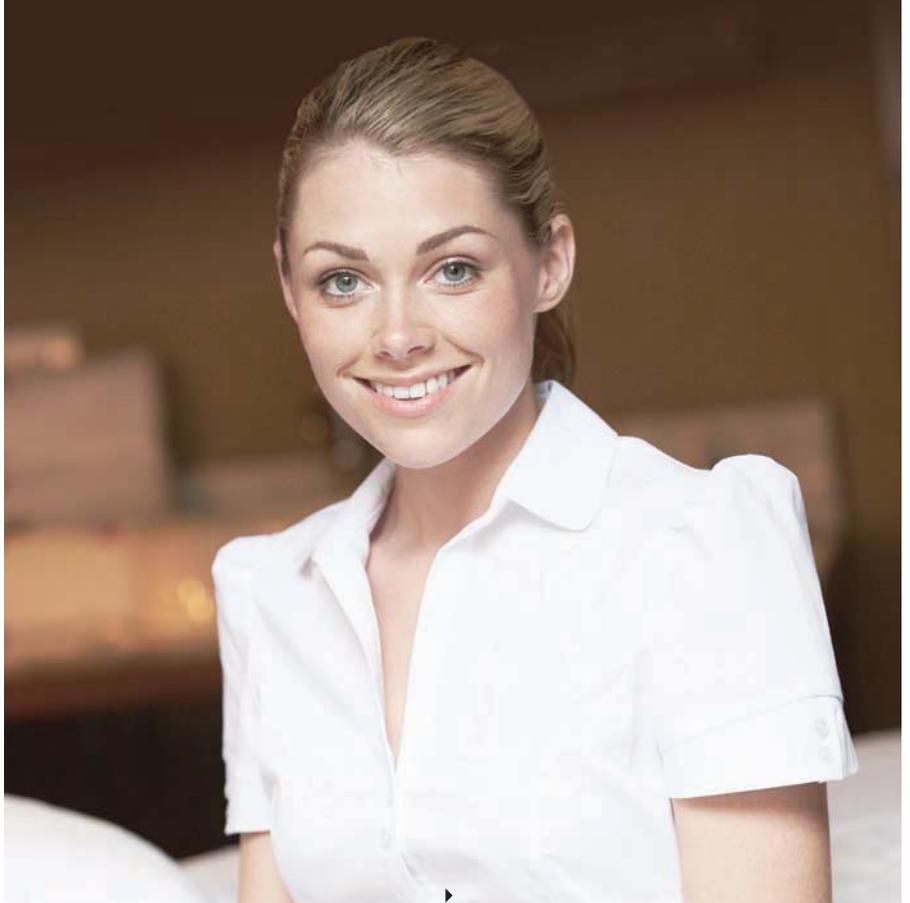
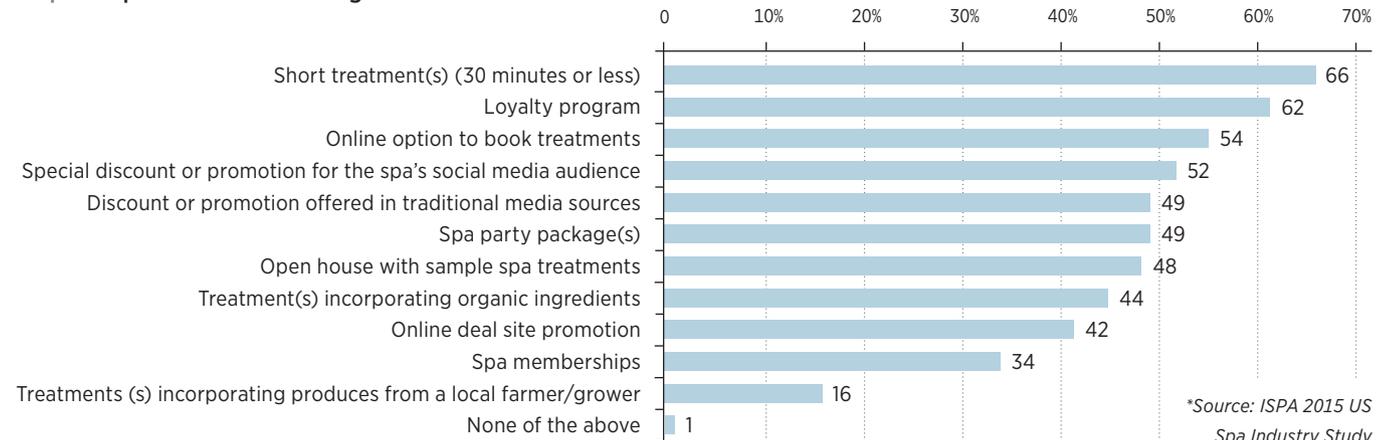


PHOTO: SHUTTERSTOCK

Graph 1: Spa Treatment Offerings\*



## RESEARCH: NORTH AMERICA

► The study does show that spa operators have put a range of offerings in place to attract and engage customers (see Graph 1). Such offerings include express 30-minute treatments (66 per cent), loyalty programmes (62 per cent), online options to book treatments (54 per cent) and special discounts or promotions for the spa's social media audience (52 per cent).

Almost all US spas (98 per cent) now have a website to promote their services and 54 per cent have online booking functionality. Among spas offering an online booking option, the average percentage of bookings made via the internet is 20 per cent.

### MAKING A PROFIT

Aside from the dip recorded in revenue per visit, the overall positive trend in US spa figures carries on when looking at profits. When considering all spas except for hotel/resort spas, almost

Graph 2: Change in Demand Over Past Six Months

|                           | Decreased | Increased | No change |
|---------------------------|-----------|-----------|-----------|
| Spa visits                | -18%      | 70%       | 12%       |
| Client spending per visit | -10%      | 69%       | 22%       |
| Revenue                   | -18%      | 70%       | 12%       |
| Staffing levels           | -18%      | 46%       | 36%       |
| Profitability             | -17%      | 59%       | 24%       |

\* Source: ISPA 2015 US Spa Industry Study

three-quarters (73 per cent) report a 10 per cent profit or more, a sharp increase from 57 per cent in 2013. Two in three resort/hotel spas reported a profit in excess of 10 per cent, but this was slightly down on 2013 (71 per cent). Net losses in day, medical and club spas fell to 7 per cent from 13 per cent in 2013, and remained largely unchanged in resort/hotel spas at 6 per cent.

### RECENT EXPERIENCES

While the ISPA research mainly looks at the key statistics from the previous 12 months (in this case, 2014), spa operators were also asked about their more recent experiences between September 2014 to March 2015. Around six in 10 spas said that in this time frame profitability had improved compared to the same period a year ago (see Graph 2) and this was consistent across different spa types, providing more evidence that the industry continues to grow.

Continuing the positive tone, seven out of 10 spas reported an increase in revenue, visits and client spend per visit in the six months. Each of the indicators are at their highest since ISPA first asked spas about them in 2010. It's clear that spas have recovered from the recession and are going from strength to strength.

The big five statistics have shown that employment in the spa industry is at its highest level and facilities are persistently hiring new staff in response to demand. Almost one in two spas (46 per cent) said they had increased staffing levels in the last six months compared to the same period in the previous year. However, demand for more service providers in the



Spas have recovered from the recession and are going from strength to strength

industry is evident, with an estimated 37,780 unfilled positions of which 41 per cent are full-time and 59 per cent are part-time. Massage therapists are particularly sought after, representing half of all the unfilled positions. While this is a challenging position for many spas to find themselves in, it's also another indicator of the rise in the demand for spa services.

### FUTURE PLANS

Spas are well aware of industry growth and are planning to take advantage of this in the future. Almost three in four businesses (74 per cent) said they'll add or create new treatment offerings, 60 per cent said they'll introduce new product lines and 55 per cent have plans to create a new spa menu in 2015.

On the theme of employment, almost two-thirds (65 per cent) of spas said they intend to add or create new employee training opportunities along with 57 per cent saying they plan to create new job opportunities. Competition to fill vacancies in the workforce may have led to this heightened focus on employees and their key role in the spa experience.

More than one-third of spas are concentrating on community engagement, such as seeking out local suppliers for ingredients for skincare and meals. Thirty-five per cent of spas say that they plan to add or create new community partnerships in the near future.



Farm to spa: social good is getting more popular

### ABOUT THE RESEARCH & ISPA

The *2015 ISPA Spa Industry Study*, which takes in a detailed performance of spas in 2014, was based on 1,592 spa surveys and a database of more than 17,000 spas. Facilities also gave an account of their business performance in the six months from September 2014 to March 2015 to provide a more recent perspective.

This year's full report, free to ISPA members, is available to download at [www.experienceispa.com](http://www.experienceispa.com).

Based in the US, ISPA represents operators and suppliers in over 70 countries. Its first national spa study launched in 2000.

Yet the overwhelming next big trend was, perhaps unsurprisingly, related to wellness, health and fitness and projecting spa visits as part of a healthy lifestyle. Many spas in the US are proposing to offer a wider range of health-focused services including stress management, integration of medical treatments, therapeutic treatments and healthy ageing.

### CONFIDENT OPERATORS

The positive outlook continues with an overwhelming majority of spas stating that they were confident that revenues would continue to increase

in 2015. Close to nine in 10 spas (89 per cent) said they were 'very confident' (53 per cent) or 'confident' (36 per cent) of an increase in revenues in the next six months. Confidence levels are therefore at their highest since tracking on this point began in ISPA's 2012 industry study. ●

#### ■ About the author:

Colin McIlheney is the global research director at PricewaterhouseCoopers and in his 32-year-career, he's designed more than 200 international surveys. He's also the research advisor for ISPA and was the lead manager on the *2015 US Spa Industry Study*. Email: [ispa@ispastaff.com](mailto:ispa@ispastaff.com) Tel: +1 888 651 4772



# Healthy outlook

Hotel spa profits in the US are increasing and the facilities give properties a competitive edge according to CBRE Hotels' latest report

US hotel spa department revenues grew 5.1 per cent in 2014, while profits shot up 10.5 per cent, according to the 2015 edition of *Trends® in the Hotel Spa Industry*, conducted by CBRE Hotels.

The report also found that hotel properties which had on-site spas had a higher average daily rate in 2014 compared to similar non-spa hotels and were able to increase room rates to a greater degree. In urban sites the difference was more than US\$50 (€44, £35) as shown in Table 1.

"The benefit of having a hotel spa can go beyond the direct financial contributions of the spa department," said CBRE Hotels managing director Andrea Foster who recently moved to a development role at Marcus Hotels & Resorts.

Foster said the numbers suggest that guests find greater value in properties that have more extensive amenities and services available.

In addition, spas can help to position a site as a wellness hotel if it also offers beneficial lifestyle options in other departments – bedrooms, food and

beverage, retail and more – that support guests' desire to keep healthy. "More and more travellers want to maintain their fitness and nutrition routines while on the road," Foster added.

## SPA INCOME

The annual report, which is based on a sample of 174 US hotel spas, covers 19 revenue and expense items. It shows that spas operating in urban hotels enjoyed a stronger 7 per cent gain in revenue in 2014, compared to 4.4 per cent at resort hotel spas.

"This is consistent with the strong performance of the primary urban markets and the return of group demand," said Foster in her analysis.

What's interesting is that a more detailed look at the numbers reveals that spa revenue per treatment and per customer actually dipped by 10 per cent and 4.8 per cent respectively in urban hotel spas. In contrast, they went up by 5.2 per cent (per treatment) and 1.9 per cent (per customer) in resort spas. Yet the urban hotel spas were still able to increase revenue overall which, according to the report, suggests that "urban spas were able to capture more customers and

Table 1: Spa Hotels – Comparative Performance

|                  | Urban spa hotels* | All convention hotels** | Resort spa hotels* | All resort hotels** |
|------------------|-------------------|-------------------------|--------------------|---------------------|
| 2014 occupancy   | 73.7%             | 74.6%                   | 69.7%              | 71.9%               |
| Change from 2014 | 2.1%              | 2.3%                    | 2.7%               | 3.3%                |
| 2014 ADR         | US\$235.80        | US\$183.78              | US\$257.25         | US\$226.37          |
| Change from 2014 | 4.1%              | 3.1%                    | 5.3%               | 4.0%                |

\*Source: 2015 *Trends® in the Hotel Spa Industry*, PKF Consulting/CBRE Hotels

\*\*Source: *Trends® in the Hotel Industry*, PKF Consulting/CBRE Hotels

Massage continues to generate the most revenue (54.5 per cent) for hotel spas out of all treatments



Increased guest counts, combined with a growing desire for maintaining healthy lifestyles and enjoying unique experiences while travelling should result in a continuation of solid gains in spa department revenues and profits

treatments by selling shorter and thus lower-priced services, discounting and/or special promotions.”

Massage services continue to generate the most revenue for hotel spas, comprising 54.5 per cent of total spa revenue. This was followed by sales from skincare/bodywork (17.1 per cent), salon services (10.4 per cent) and retail

operations (9.9 per cent). Revenues from these sources all increased by between 4-5 per cent in 2014.

Leading in spa revenue growth on a percentage basis in urban hotels were the fees which were generated from selling memberships to local patrons. “Revenues from local residents and members contribute 59 per cent of

the revenue earned by urban hotel spas, compared to just 38 per cent at resort hotels,” Foster confirmed.

### EXPENSES AND PROFITS

The cost of operating a hotel spa in the US increased by 3.4 per cent in 2014 and Table 2 shows the breakdown of expenses. Despite the rise in expenditure, ▶

## RESEARCH: NORTH AMERICA

▶ **Table 2: 2014 Hotel Spa Department Expenses (Per cent of Total Spa Department Revenue)\***

| Expense item                                 | % of spa department revenue |
|--|-----------------------------|
| Ambiance and decorations                     | 0.3%                        |
| Costs of goods sold                          | 5.3%                        |
| Labour costs<br>(Salaries, wages, benefits)  | 57.3%                       |
| Laundry and dry cleaning                     | 2.0%                        |
| Linen  | 0.6%                        |
| Operating supplies                           | 2.2%                        |
| Professional products<br>(Health and beauty) | 1.8%                        |
| Uniforms                                     | 0.3%                        |
| All other expenses                           | 5.0%                        |
| <b>Total expenses</b>                        | <b>74.7%</b>                |

\*Source: 2015 Trends<sup>®</sup> in the Hotel Spa Industry, PKF Consulting/CBRE Hotels

spa managers were able to suppress expense growth by limiting the rise in labour costs – the greatest overhead in hotel spas – to just 2.9 per cent.

With revenues growing greater than expenses, hotel spa departments posted a healthy 10.5 per cent increase in department profits. Benefitting from the stronger gains in revenue, urban spas enjoyed a 13.1 per cent boost on the bottom-line, while resort hotels saw a 9.8 per cent profit gain.

Spa department profit margins averaged 25.4 per cent for the overall samples. Resort hotels (28.1 per cent) were more efficient than urban hotels (18.4 per cent) in converting spa revenues to profits. Meanwhile, higher wages in major cities contributed to a greater labour cost for urban hotel spas.



PHOTO: SHUTTERSTOCK/PHIL DATE

**Spas limited the rise in labour costs to just 2.9 per cent, helping to boost profits**

### BRIGHT FUTURE

Foster said the future looks bright for hotel spas in the US, with occupancy rates at the upper-priced lodging segments – in which most hotel spas operate – forecast to achieve all-time record levels from 2015 through 2017.

“Increased guest counts, combined with a growing desire for maintaining healthy lifestyles and enjoying unique experiences while travelling should result in a continuation of solid gains in spa department revenues and profits,” she concluded. ●

### About the research

*Trends<sup>®</sup> in the Hotel Spa Industry* is an annual survey of hotel spa departments in the USA by CBRE Hotels. It should be noted that day, destination and third-party operated spas were not included in the sample.

For an analysis of the 2014 edition, see *Spa Business*, issue 1 2015, p74.

To purchase the full 2015 edition of the report, visit [www.pkfc.com/store](http://www.pkfc.com/store).

# spa business

2 0 1 6 H A N D B O O K



## SPA FRANCHISES

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## SPA FRANCHISES

# Spa Franchises

Franchising is fast becoming a popular business model in the global spa industry and here's our overview of some of the spa and beauty brands that are growing nationally and internationally

### Body'Minute

Tel: +33 1 53 30 71 18  
Email: [developpement@bodyminute.fr](mailto:developpement@bodyminute.fr)  
<http://bodyminute.com>

### Buddha Spa

Tel: +55 11 97548-5555  
Email: [franquias@buddhaspa.com.br](mailto:franquias@buddhaspa.com.br)  
[www.buddhaspa.com.br](http://www.buddhaspa.com.br)

### Camelot Spa

Tel: +27 11 880 3850 ext 2017  
Email: [carmenitap@camelotspa.co.za](mailto:carmenitap@camelotspa.co.za)  
[www.camelotspa.co.za](http://www.camelotspa.co.za)

### Cinq Mondes

Tel: +33 1 42 66 00 60  
Email: [contact@cinqmondes.com](mailto:contact@cinqmondes.com)  
[www.cinqmondes.com](http://www.cinqmondes.com)

### Dragonfly Therapeutic Retreat

Tel: +86 21 6132 5068  
Email: [relax@dragonfly.net.cn](mailto:relax@dragonfly.net.cn)  
[www.dragonfly.net.cn](http://www.dragonfly.net.cn)

### EF Medispa

Tel: +44 207 1224918  
<http://efmedispa.com>

### Elements Massage

Tel: +1 877 663 0880  
<http://elementsfranchise.com>

### Endota Spa

Tel: +61 3 5971 8700  
Email: [info@endota.com.au](mailto:info@endota.com.au)  
[www.endotaspa.com.au/franchise](http://www.endotaspa.com.au/franchise)

### Four Fountains De-Stress Spa

Tel: +91 996 739 7771  
Email: [ninad.mundhe@thefourfountains.in](mailto:ninad.mundhe@thefourfountains.in)  
[www.thefourfountainsspa.in](http://www.thefourfountainsspa.in)

### Hand & Stone Massage and Facial Spa

Tel: +1 855 368 0158  
[www.handandstonefranchise.com](http://www.handandstonefranchise.com)

### HerbaLine Facial Spa

Tel: +60 3 5121 5055  
[www.herbaline.com.my](http://www.herbaline.com.my)

### Jon'Ric International

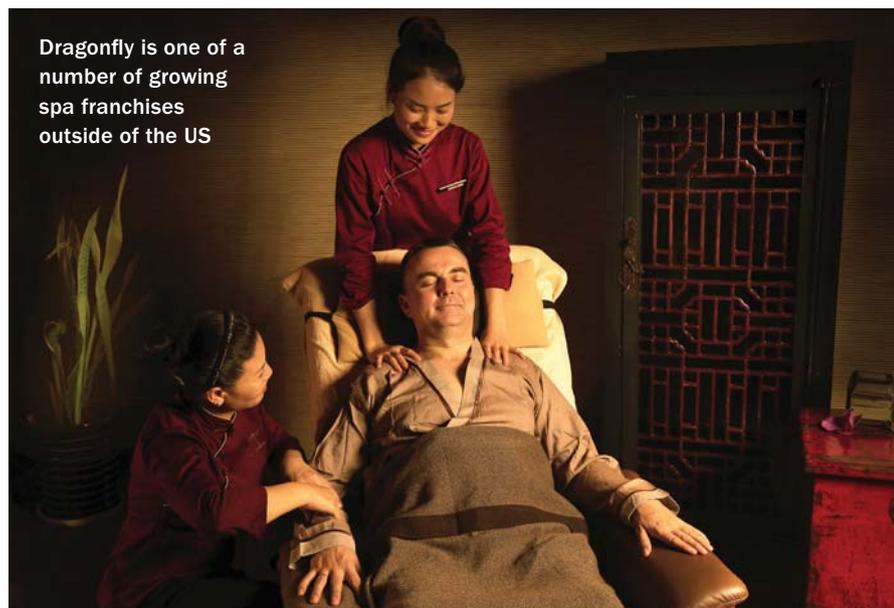
Tel: +1 866 4 4556631  
<https://jonricfranchise.com>

### LivNordic

Tel: +46 8 756 00 56  
Email: [info@rdespas.com](mailto:info@rdespas.com)  
[www.raisondetrespas.com/livnordic](http://www.raisondetrespas.com/livnordic)

### Marilyn Monroe Spas

Tel: +1 407 370 9343  
Email: [franchise@marilynmonroespas.com](mailto:franchise@marilynmonroespas.com)  
[www.marilynmonroespas.com/franchise](http://www.marilynmonroespas.com/franchise)



Dragonfly is one of a number of growing spa franchises outside of the US

**The Massage Company**

Tel: +44 1276 819588

Email: charlie@massagecompany.co.uk

[www.massagecompany.co.uk](http://www.massagecompany.co.uk)

**Massage Envy**

Tel: +1 480 568 4938

Email: lknowlton@massageenvy.com

[www.massageenvyfranchise.com](http://www.massageenvyfranchise.com)

**Massage Green Spa**

[www.massagegreenfranchise.net](http://www.massagegreenfranchise.net)

**Massage Heights**

Tel: +1 888 909 0974

Email: mhfranchising@massageheights.com

[www.massageheightsfranchise.com](http://www.massageheightsfranchise.com)

**MassageLuXe**

Tel: +1 636 680 9013

<https://massageluxe.com/franchise>

**NStyle International**

Tel: +971 4 431 8935 Ext 135

[www.nstyleintl.com](http://www.nstyleintl.com)

**O2 Spas**

Tel: +91 924 702 0202

Email: info@o2spa.org

[www.o2spa.org](http://www.o2spa.org)

**Planet Beach Spray & Spa**

Tel: +1 888 290 8266

<http://myplanetbeachfranchise.com>

**Sense of Touch**

Tel: + 852 2201 4545

Email: enquiries@asiaw.com

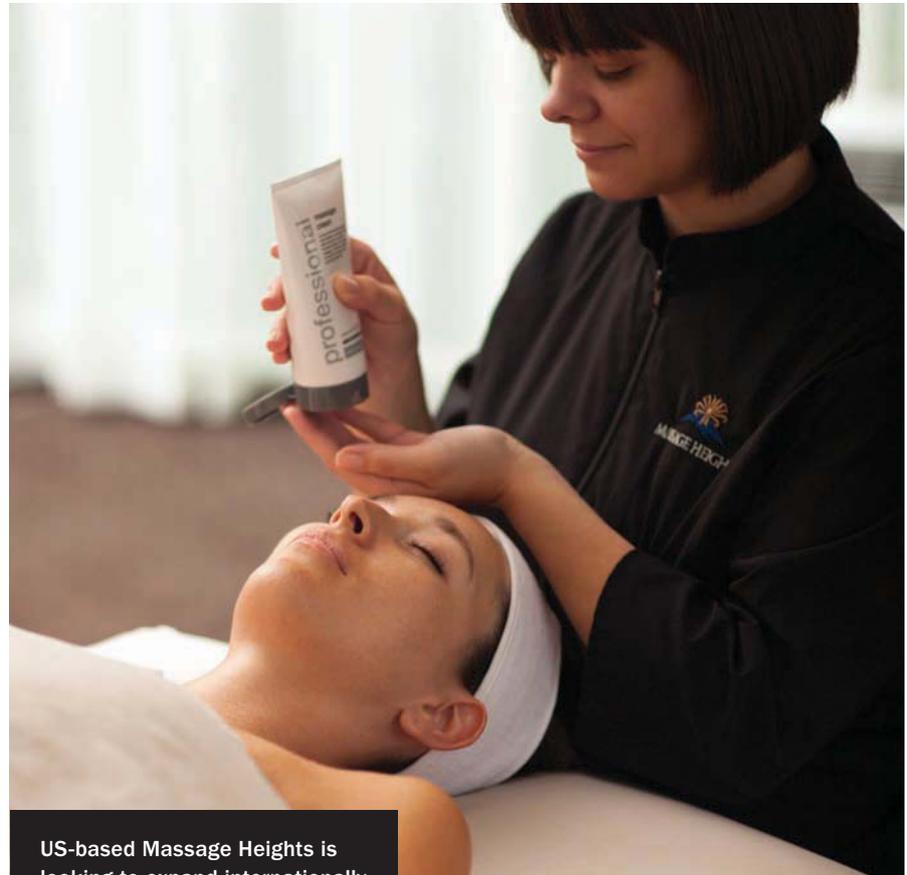
[www.senseoftouch.com.hk](http://www.senseoftouch.com.hk)

**Siam Wellness Group**

Tel: +66 2 641 6619 20

Email: info@siamwellnessgroup.com

[www.siamwellnessgroup.com](http://www.siamwellnessgroup.com)



US-based Massage Heights is looking to expand internationally and the UK is its priority market

**Spa by L'Occitane**

Email: spacontact@loccitane.com.hk

[www.spa.loccitane.com](http://www.spa.loccitane.com)

**Spa Creators Ltd**

Tel: +44 1189 471 857

Email: enquiry@spacreators.co.uk

[www.spacreators.co.uk](http://www.spacreators.co.uk)

**Spavia**

[franchise.spaviadayspa.com](http://franchise.spaviadayspa.com)

**Woodhouse Day Spa**

Tel: +1 877 570 7772

Email: derrick@woodhousespas.com

[www.ownawoodhouse.com](http://www.ownawoodhouse.com)

**Yan Spa**

Tel: +66 2 168 5733

Email: info@bhmasia.com

[www.yan-spa.com](http://www.yan-spa.com)

**YeloSpa**

Tel: +1 212 245 8235

<http://staging.yelospa.com/newyork/franchise>

**N**ow in their second decade, spa franchises have made their presence felt in a big way. Their accessibility and affordability have brought spa and wellness to a new audience – one that used to think of massage as a special treat rather than something that could be incorporated into day to day life.

By far the biggest market for franchising globally is the US, where momentum shows no sign of slowing and many brands are set for international expansion. In fact, entrepreneurs and investors are snapping them up faster than you can say 'deep tissue'. But they are also gaining traction worldwide with niche opportunities opening up across the globe.

So who are the bigger players? And which are ramping up their franchise for roll outs and are worth keeping an eye on?

Message Envy partners with Murad for facials



# Chain reaction

**Spa franchises are taking the industry by storm. We take a closer look at the global market and ask which brands are selling the most, how and where they're growing and who the newcomers are to watch out for**

Jane Kitchen, news editor, Spa Business

## MESSAGE ENVY

With the largest network of massage and facial spas in the US, Message Envy is the behemoth of global franchises, having led the trend when it first emerged on the scene 13 years ago.

Owned by Atlanta-based equity firm Roark Capital Group, the brand has more than 1,100 locations in 49 states and US\$1bn (£876m, £692m) in earned sales.

In big news, the group has just revealed that its taking the first steps in international expansion, with the opening of a site in Sydney, Australia in mid May. A second site will follow a year later and Message Envy has signed a 100-unit, 15-year deal with Australia-based Collective Wellness Group which already manages 450 Anytime Fitness clubs in the country.

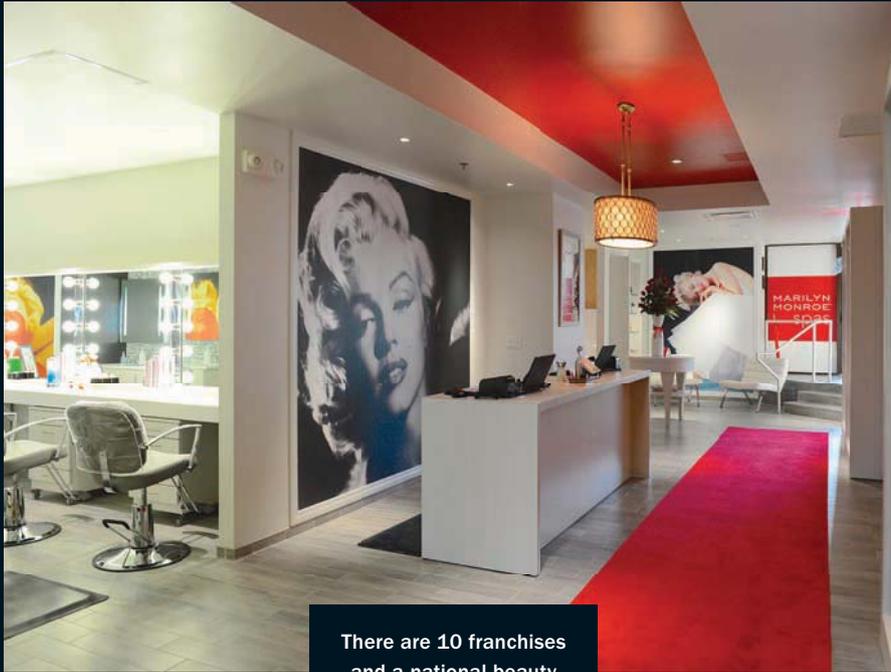
In the US, typical Message Envy monthly memberships are priced at US\$59.99 (€53, £42) and include one massage, or a Murad facial for US\$10 (€9, £7) more. Customers can roll over unused services and add family members at a discounted rate.

When setting up a franchise investments range from US\$413,700-US\$960,850 (€362,550-€842,050, £286,230-£664,780), depending on the real estate. This includes

the initial franchise fee of US\$45,000 (€39,440, £31,130). Additional locations taken by a single franchisee are US\$35,000 (€30,670, £24,220).

Its plan on home turf is to continue its focus on growing strategically in small and large markets, as well as opening in Wyoming (its 50th state).

**Message Envy has more than 1,100 locations in 49 states and has just announced expansion to Australia**



There are 10 franchises and a national beauty school will launch to support the expansion



▶ *one to watch*

## MARILYN MONROE SPAS

Marilyn Monroe Spas has 10 locations across four US states – including several in Hyatt hotels – but received a US\$20m (£17m, £14m) investment from JCR Holdings last August, which will be used to fund domestic and global expansion.

The company named James M Lewis, a former Disney and Walmart executive, as CEO last year and as well as heading the expansion, Lewis is set to launch a national beauty school business for the company. Founded by spa industry veteran Niki T Kearns (née Bryan) and former Disney executive Allen R Weiss, Marilyn Monroe Spas was granted an exclusive licensing agreement in 2012 to operate the spa, salon, nail and health concept using Monroe's name.

“Marilyn Monroe Spas received a US\$20m investment last August, which will be used to fund domestic and global expansion plans”

## ELEMENTS MASSAGE

Based in Colorado, Elements Massage is part of WellBiz Brands. Earlier this year, private equity firm KSL Capital Partners – the company that owns Miraval and ESPA – bought WellBiz for an undisclosed sum.

Elements Massage began franchising in 2006 and today has more than 200 studios in 36 states. In December, it opened its first international location in Vancouver, Canada.

The company offers just one service

– massage – and offers The Elements Wellness Program, a month-to-month membership that has 75,000 members. Prices vary by location, but typically cost US\$69 (€60, £48) for a 1-hour massage for members.

Keep reading to find out how YeloSpa plans make its mark in the franchise market, and which star is the new face of Hand & Stone...

## ▶ SPA FRANCHISES USA

### HAND & STONE

Offering 1-hour massages and 1-hour facials for US\$49.99 (€44, £35), plus hair removal, Hand & Stone has over 250 locations across the US and Canada and was projected to hit US\$188m (€165m, £130m) in sales in 2015 – 50.4 per cent up on 2014. The company plans to open another 60 locations in 2016.



▶ **From cars to spas: owner Leff made his name in automobile franchises**

CARLI LLOYD PHOTO: SHUTTERSTOCK/HELGA ESTEB

▶ **US soccer star Carli Lloyd is the new face of Hand & Stone**

Launched in 2004 by physical therapist John Marco, Hand & Stone is now owned by LA-based equity firm Levine Leichtman, along with franchising veteran Todd Leff, who headed up the US's two largest auto transmission franchisors before moving into the spa world.



▶ **The chain was projected to pass US\$188m in sales in 2015**

Hand & Stone has built its brand to serve the middle market, opening in locations like malls where consumers normally do their shopping.

The company recently partnered with soccer star Carli Lloyd, who will be featured in its marketing up until 2018.

▶ **one to watch**

### YELO SPA

With licensed locations in New York, San Juan and São Paulo, YeloSpa is not a traditional franchisor, but Nicolas Ronco, CEO and founder, says he's spent the past 12 months working on a model that's fully franchisable.

Founded eight years ago in New York, Yelo is a model of high-end, city-centre spas offering innovative services such as the Yelocab nap treatment.

With membership starting at US\$99 (€87, £69) for a 50-minute treatment



“**YeloSpa will begin franchising this year**”

NICOLAS RONCO

(US\$133 or €117/£92 without membership), its costs are almost double that of competitors – but Yelo isn't competing on price. “We went where no other spas wanted to go,” says Ronco. “We have our own niche.”



YeloSpa franchises will be high-end with services nearly twice as expensive as rivals



Ronco is working with iFranchise to begin franchising this year and hopes to have five locations up and running by 2017. His overall goal is to have as many as 250 locations across the US in the next five to seven years.



► There are 100 Massage Heights in the US, with plans to add 35 more this year

## MASSAGE HEIGHTS

Launched in San Antonio, Texas in 2004 by husband and wife Wayne and Shane Evans, Massage Heights has more than 100 locations, with a goal of 35 new retreats – as they call them – in 2016. Long-term, the aim is to have 300 retreats in 20 states by the end of 2018.

“We have been growing rapidly and we are just in the beginning stages,” says Bret Franson, director of franchise development. “And I don’t see this slowing down.”

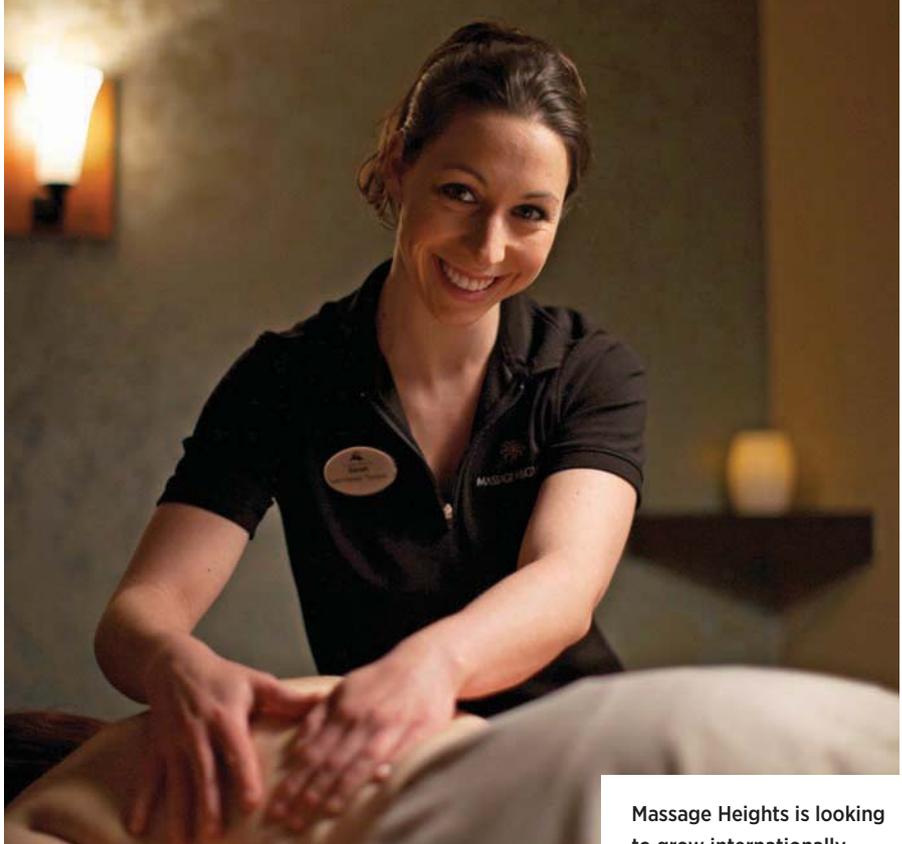
Monthly memberships start at US\$49.99 (€46, £34), which includes a 1-hour massage and aromatherapy each month. Facial memberships start at US\$59.99 (€55, £40) and the company has recently introduced 30-minute targeted massages as well.

Initial investment for franchisees is typically US\$425,000 (€372,450, £294,040) including the fee, operating capital and opening costs.

Massage Heights is currently searching for a master franchisor in the UK, a country which it wants to target this year. ►

**“We have been growing rapidly and we are just in the beginning stages”**

BRET FRANSON



Massage Heights is looking to grow internationally and the UK will be the first country it targets for growth



## ▶ SPA FRANCHISES USA

### WOODHOUSE DAY SPAS

Established by avid spa lover Jeni Garrett in Texas in 2001, the Woodhouse Day Spa differs from other franchises in the scope of its treatments – more than 70 – including facials; Vichy showers; Swedish, deep tissue or volcanic hot stone massages; manicures and pedicures.

With 46 locations in 18 states, Woodhouse also distinguishes itself by using organic, wild-crafted products; making a commitment to sustainability and using American-made products.

Woodhouse currently has 350 locations in the pipeline over the next decade and has ambitions to open 20-30 new locations annually.



▶ Woodhouse's franchise USP is its wide range of services –it offers over 70 treatments

### MASSAGE GREEN SPA



“**Making massage therapy affordable allows people to embrace the concept of incorporating it into their lifestyle**”

ALLIE T MALLAD

Launched in 2008, Massage Green Spa currently has 100 day spas in the US, almost 1,000 more in development and plans to launch in Canada, Europe and Australia.

“The spa industry will continue to climb, because making massage therapy affordable allows people to embrace the concept of incorporating it into their lifestyle,” says Allie T Mallad, chair and CEO.

Massage Green offers massages – in 1-hour,



▶ Over 1,000 spas are in development

1.5-hour and 2-hour increments – for stress management, pain management and functional mobility, with enhancements of aromatherapy or hot stones.

Prices vary per location but start at US\$39.95 (€37, £27) for a 1-hour full-body massage.

The company has a month-to-month membership and has differentiated itself by allowing up to four people in the same house to use it, and by using sustainable materials in its build-out, says Mallad.

Franchisees pay an initial US\$232,000 (€203,310, £160,510) investment and then pay 6 per cent commission on services.



► Dragonfly has 15 retreats, three of which are franchises



“I predict more chains growing in China as there is increasing consolidation in this sector”

RANDAL EASTMAN

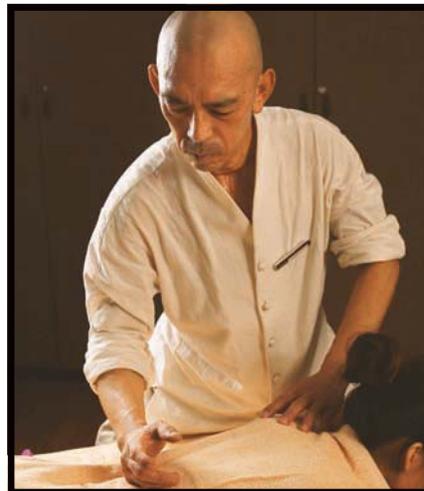
## DRAGONFLY • CHINA

Founded 12 years ago in Shanghai by Hong Kong-born celebrity hairstylist Georgie Yam and local Chinese business partner Eve Zhou, Dragonfly has 15 retreats, three of which are franchises.

The team later brought in Canadian business partner Randal Eastman and a fourth business partner, Grace Zhou. Yam has since passed the reins of operations to the other partners.

Eastman says the Dragonfly model is built around relaxation services that are appealing to both men and women. “It’s a lifestyle concept that is more accessible to a wider audience than a typical beauty-oriented day spa,” he explains.

Projected initial investment for a new shop in China – including construction,



► Chinese massage is a newly-added services

fit-out, decoration, supplies, print materials, staff training and franchise fees – is around CNY2m, (US\$306,990, €269,030, £212,390).

“China is a different market,” says Eastman. “It’s full of spa offerings and very fragmented, but many franchise or chain operations have died or are struggling in recent times. I predict more chains growing in China as there is increasing consolidation in this sector.”

Eastman says Dragonfly is focused on expanding its business in China. It’s added traditional therapies such as Chinese massage, moxibustion and scraping to appeal to locals rather than catering just to its core customer base of expatriates.

## ▶ SPA FRANCHISES INTERNATIONAL



▶ The group has treated over 3 million clients since it was established in 1998

▶ Wiwattanakrai says having strong brands will help Siam with franchising



### SIAM WELLNESS GROUP • THAILAND

Thailand's well known spa chain operators, the Siam Wellness Group, is to expand internationally using franchises.

Established in 1998, Siam owns 23 spas in the country under the RarinJinda Wellness Spa, Let's Relax Spa and Baan Suan Massage brands. It claims to have treated over 3 million clients, the majority of whom are global tourists, and last year the group had a total revenue of THB34m (US\$962,860, €843,810, £666,170).

The group now plans to use a franchise model to grow the businesses outside Thailand with one site already open in China. "Each brand has its own character," says Narun Wiwattanakrai, executive director. "People are becoming

more brand users, thus the right brand will capture the right target market."

Franchisees pay a fixed-sum for staff training, design consultation, SOP and installation of the operating system, and then a percentage of gross operating revenue for quality control and marketing.

Wiwattanakrai says Siam wants to target the Association of South-east Asian Network countries (ASEAN) comprising Thailand, Singapore, Indonesia, the Philippines, Brunei, Cambodia, Laos, Myanmar and Vietnam with its future franchises. The ASEAN has a pan-Asian economy and Siam aims to set up its first franchise store in the region this year and to penetrate all of the countries by 2018.

“Siam Wellness Group plans to expand franchises in ASEAN countries... and has a goal to penetrate them all by 2018”

NARUN WIWATTANAKRAI



► There are six day spas already and plans for at least 20 more



► *one to watch*

**SENSE OF TOUCH**

• HONG KONG

With six locations, two of which are franchises, Hong Kong-based Sense of Touch has not focused on franchises so far, but CEO Neil Orvay says that's likely to change – he has plans to open at least 20 more spas and is talking with a master franchisee in Vietnam.

The initial franchise fee is around US\$50,000 (€43,820, £34,590), with ongoing payments of 5 per cent of turnover plus a 2 per cent marketing contribution. Franchisees receive support in marketing, training, menu development, sourcing staff, inventory and ordering and spa management system updates.

Sense of Touch's main product partner is British brand Elemis and the franchises offer this along with Dermalogica. ▶



► So far all spas are in Hong Kong, but Orvay is talking to a master franchisor in Vietnam



## ▶ SPA FRANCHISES INTERNATIONAL

### ENDOTA • AUSTRALIA

Based in Melbourne, and started by high school friends Melanie Gleeson and Belinda Fraser in 2000, Endota has 90 day spas across Australia. Fraser left the company in mid 2015 and new partners have since come on board.

With a predominantly female audience, the spa franchise recognises that women often put the needs of others before their own and encourages them to 'be your best me'. The spas feature a signature, calming scent, as well as originally-composed music and its own-branded skincare line. Other suppliers include Dermalogica and HydroPeptide.

Costs of fitting out a spa are between AU\$350,000 (US\$256,940,

€225,170, £177,770) and AU\$450,000 (US\$330,350, €289,500, £228,560). Franchisees attend Endota Spa introduction and education courses and the company also provides four days of in-spa training before opening. In addition, Endota Spa training schools offer refresher courses for product education and retail sales.



▶ Gleeson (right) started the chain (above) in 2000. Today it employs more than 1,000 people



“Endota has 90 day spas across Australia”



“In India, the market is just opening up – the penetration of spas and massages is in the low-single-digits”

ANURAG KEDIA

### FOUR FOUNTAINS • INDIA

Launched in 2007 in the tech-hub city of Pune, India, Four Fountains now has 30 franchisees in three cities across the country.

With backing from equity firm Fulcrum Ventures, the chain was set up by Anurag Kedia, Saurabh Garg and Sunil Rao, three business school graduates working as sales and consulting managers who were frustrated by their inability to afford luxury spas.

The team created Four Fountains in an effort to put

the health benefits of spa therapies within reach of more people and their ambitious target is to have 300 spas in 10 major Indian cities over the next few years, says company director Kedia.

“Spa franchises continue to grow,” he explains. “In India, the market is just opening up – the penetration of spas and massages is in the low-single-digits, and hence there’s a long way to go from here.”

Currently every Four Fountains spa has a

turnover of close to INR10m (US\$150,000, €131,450, £103,780) annually.

Total cost of setting up a spa with Four Fountains is around INR6m (US\$90,000, €78,870, £62,270), which includes cost for interiors, furniture, fixtures, security deposit and working capital.

Unlike many other franchise models, Four Fountains doesn’t have an up-front fee, but instead, charges a royalty on the total revenue franchisees generate.

▶ *one to watch*

## THE MASSAGE COMPANY • UK

The Massage Company debuted in the UK in April a 14-treatment room flagship location in Surrey, England.

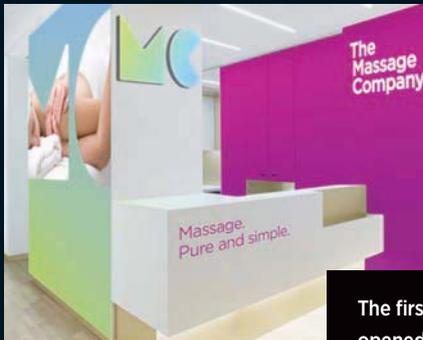
This is a new venture from Charlie Thompson – former head of health and beauty for UK's Virgin Active, and Elliot Walker – former MD of Murad UK. It will offer a membership package with monthly massages at £44.95 (US\$65, €57).

“We're building massage as a routine part of lifestyle,” says Thompson. “We're changing the way that people view it in the UK and bringing it to the mainstream.”

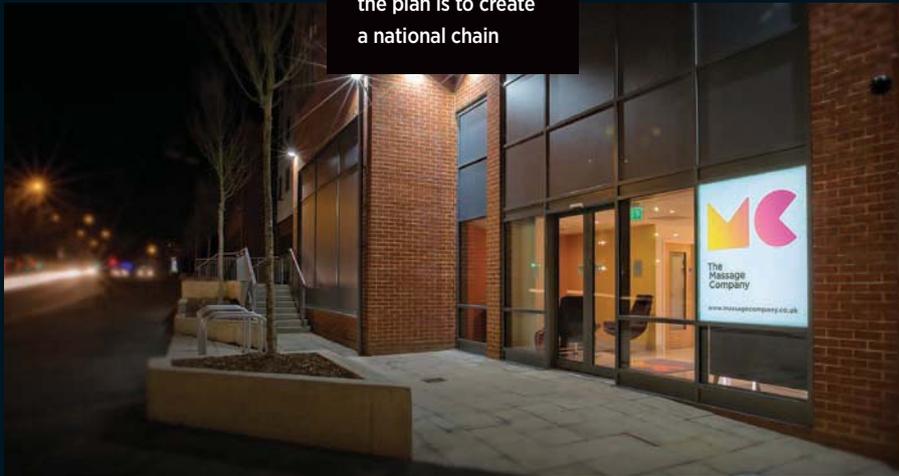


“We're building massage as a routine part of lifestyle”

CHARLIE THOMPSON



The first UK franchise opened in April and the plan is to create a national chain



## BODY'MINUTE • FRANCE

Based in Paris, Body'minute got its start back in 1998 and has grown to include 400 beauty centres across Europe – the majority of which are in France. The company also has one location in Miami, USA and wants to launch in the UK, Italy, Spain, Belgium and Luxembourg.

These membership-based, female-only beauty salons offer waxing, facials, body treatments, relaxation and manicures – all without an appointment.

Body'minute has positioned itself as a low-price player, but had a turnover of around €100m (US\$114m, £79m) in 2012. Membership is €9.90 (US\$11, £8) per month with facial and body

“Body'minute got its start back in 1998 and has grown to include 400 beauty centres across Europe”

treatments ranging in price from €9.90 to €48 (US\$55, £38).

Cost of a Body'minute franchise starts at €130,000 (US\$148,340, £102,630) and there's a fixed monthly fee per treatment room. Average day spa turnover is reported at €250,000 (US\$285,270, £197,370) after two years.

It makes its own products and has a training school in Paris. IT, managerial and marketing training is provided as well. ▶

## SPA FRANCHISES INTERNATIONAL



“We see a great demand for our Nordic lifestyle concept”

ANNA-CARI GUND



▶ *one to watch*

LIVNORDIC

• SWEDEN

Not a franchise per se, LivNordic is a spa concept available for licensing from Swedish-based spa consultancy Raison d'Etire, which launched in April 2015 as part of a deal with Scandinavia's Viking Star Cruises. The concept has been inspired by nature and focuses on Nordic wellness, with an emphasis on hydrothermal areas and bathing rituals, as well as Swedish massage.

The first land-based LivNordic Spa & Wellness opened in January in the Cayan Tower in Dubai, and this April, a second LivNordic set sail on-board *Viking Sea*.

The licensing opportunity is mainly geared towards hotels, where the spa is a standalone brand, yet integrated



▶ The Nordic spa concept launched on the *Viking Star* cruise ship last year and has a focus on bathing rituals with a modern Scandinavian design

into overall operations. The business model is a management and joint venture partnership between Raison d'Etire and the hotel/cruise ship owner.

The plan over the next five years is to have at least 15 LivNordic spas up and

running, says Anna-Cari Gund, managing director of Raison d'Etire.

“We see a great demand for our Nordic lifestyle concept,” says Gund. “People all over the world are longing for a closer connection to nature.” ●

# spa business

2 0 1 6 H A N D B O O K



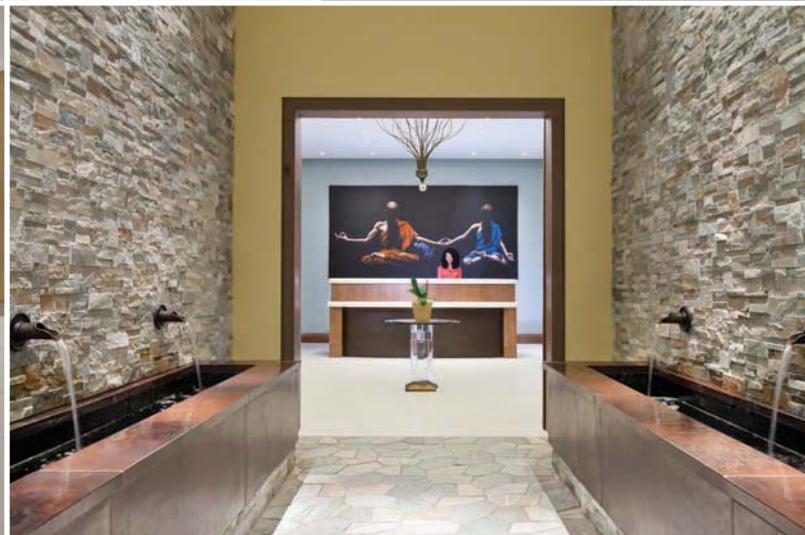
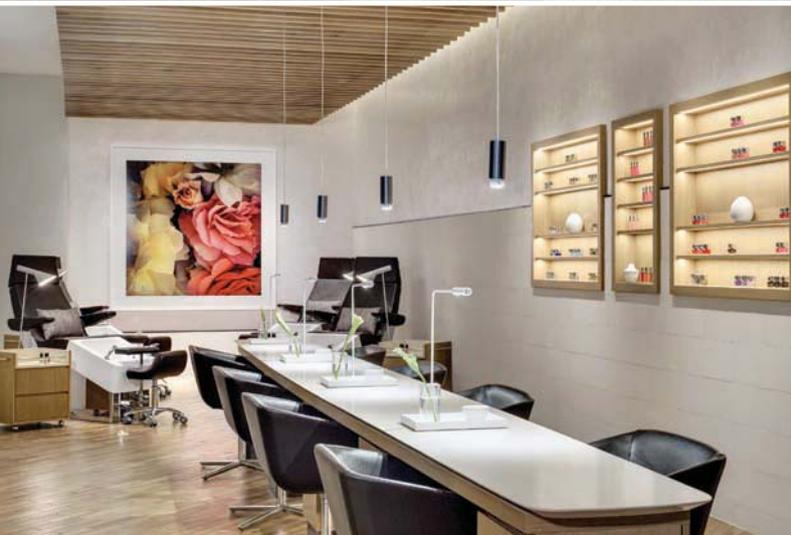
## SPA CONSULTANCIES

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spa  
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[www.bluspasinc.com](http://www.bluspasinc.com)



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Cary Collier and Doug Chambers,  
Principals & Co-Founders

## Background

Launched in 1998, Blu Spas, Inc. was founded and is owned by Cary Collier and Doug Chambers. Our Blu team also includes Lisa Jacobs, Brian Lombardi and Kim Collier, plus numerous international resource partners.

## Main products and services

Blu is a full-service firm offering consulting, advisory and operating solutions. We have extensive experience in the wellness, spa and fitness industries, including business analysis and modelling, concept development, distinctive design, project planning, FF&E and product designation, pre-opening support, treatment development, branding development and post-opening support.

## USPs

Blu Spas is committed to our long-standing goal of creating extraordinary experiences and adventures for people of all ages – all contributing to the 'Global Spa Evolution.'

How 'living well' is created and delivered is at the core of what we do. We are fortunate to



La Cantera Hill Country Resort, Loma de Vida Spa, San Antonio, open July 2016

be recognised for our innovative concepts; for capturing authentic and marketable qualities from local cultures; for delivering memorable facilities and guest experiences; for our market-based approach to planning; for our detailed technical services and for our pre- and post-opening business advisory services.

## Top clients

Blu provides a wide range of consulting services, including concept development, planning, design and technical services,

and operational services, for notable properties worldwide. Our portfolio includes new and existing facilities serving hotel guests, local residents and members, and our collaborations include owners, investors, developers, operators and corporate spa directors.

## Where in the world?

We are an international firm and have worked on more than 350 projects, including hotels, resorts, clubs and residential properties, in over 35 countries.

## Plans for 2016

Blu has 30 active projects, including seven 2016 openings. Blu seeks to launch several proprietary concepts: a modern spa experience, affordable modular spa / fitness structures and alliances for compelling technologies.

## Who's who?

Cary Collier & Doug Chambers, principals and co-founders; Brian Lombardi, Lisa Jacobs & Kim Collier, design & concept team.



# DEEP NATURE

## SPA & WELLNESS



Deep Ocean Spa by Algorithm  
Intercontinental Bora-Bora  
Resort & Thalassa Spa\*\*\*\*\*



Deep Nature Spa  
Arc 1950  
Résidence Pierre & Vacances Premium



Spa by Clarins  
Intercontinental Marseille  
Hôtel Dieu\*\*\*\*\*

# Creating iconic spas

Deep Nature has been using its expertise to create and manage exquisite spas for over 10 years.

With spas in some of the world's most prestigious locations, the global spa consultancy and operator strives to achieve excellence.

If you have a spa project and would like to find out more, please contact Ghislain Waeyaert at [gwaeyaert@deepnature.fr](mailto:gwaeyaert@deepnature.fr)

# Deep Nature Development

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**www.deepnature.fr**



**DEEP NATURE**  
SPA & WELLNESS



Ghislain Waeyaert, MD

## Background

Deep Nature was launched by founder Julien Patty. The story began in Deauville, when Deep Nature took over management of the French thalassotherapy Thalasso Deauville by Algotharm. In 10 years, the company went from managing one spa to 51 around the world.

The company launched the Deep Ocean Spa in 2006, a seawater spa based in the French Polynesia. It was the first thalasso centre built in the South Pacific.

The hotel was a pioneer in using deep sea water air conditioning.

## Main products and services

Deep Nature has three fields of expertise: concept & design, construction and spa management.

Our projects are based on the following parts:

- Market and environment analysis
- Approving the spa concept and design
- Financial evaluation of the project (including a five-year business plan)
- Architecture and construction of the spa
- Spa pre-opening and spa management.

Deep Nature creates spas as bubbles of wellness, where you can retreat from everyday life and dive into yourself.

From initial sketches to detailed plans, Deep Nature manages the whole project delivering spas complete to the finest detail



Deep Nature Spa – Up-Site Bruxelles

and ensuring the immediate smooth running of spas.

## USPs

Deep Nature runs 51 successful and profitable spas around the world.

With spas and thalasso centres in the world's most prestigious places – by the sea, in the mountains and in the cities – Deep Nature offers the ultimate wellbeing experience.

The company has 10 years of providing outstanding quality and aesthetic excellence with treatments tailored for your emotions and sensations. Nurture your body and soul and reveal your true nature with Deep Nature.

## Top clients

Intercontinental, Bora Bora; Raffles, Paris; The Brando, Tetiaroa.

## Where in the world?

Europe, the Middle East, North Africa, French Polynesia.

## Plans for 2016

Narcissus Spa, Saudi Arabia; Royal Mansour Casablanca, Morocco; Golden Tulip Spa concept.

## Who's who?

Ghislain Waeyaert - Managing Director



# EVERYTHING SPA & WELLNESS. ESADORE INTERNATIONAL

Spa Consulting • Interior Design • Engineering Design • Thermal Installation • Spa Management



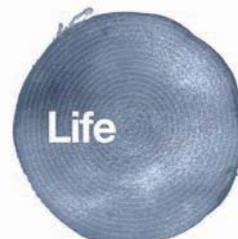
Wellness



Creative



Wet



Life

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Ebrahim Malekzadeh, CEO

## Background

esadore International was founded in 2008 after its founder's relocated to Dubai, UAE. Upon establishing the company, traditional consulting services were originally provided, but the founders soon realised the lack of connectivity between all stakeholders in the industry and then set about creating a 360 degree service.

## Main products and services

esadore International is a specialised Design, Construction, Operation Spa, Wellness company which has been developed to provide turnkey solutions and bespoke services through four carefully devised divisions: Wellness, Creative, Wet and Life.

The company is committed to creating unique, world-class projects while delivering extraordinary experiences through visual, functional and service orientated journeys. esadore Wellness offers feasibility, concept, design-consulting and training, while the esadore Creative division delves deeper into spa and wellness architecture, interior design and branding from concept to construction completion.

Promising expertise in innovative thermal facility solutions, esadore WET is steadily gaining popularity as people become more aware of the benefits of traditional hammams



Focus is put on all areas of the client experience

and saunas, while esadore Life encapsulated our unique brands such as NINE Degrees Spa and KEPT mens.

## USPs

We are a core group of wellness architects, operational consultants and trend experts with a wealth of experience, developing, designing and opening some of the region's most renowned spas and wellness facilities.

Our experience combined with our design expertise have been instrumental in building our brand in the region. We don't just create a concept or design a spa and call it a day, but have the in-house expertise to assist clients across the board from start to finish.

This 360 approach is what has allowed us to build and foster long-lasting relationships with world-class hospitality brands and win global tenders on merit and hard work, not just the name on the door or the size of our company.

## Top clients

Our portfolio includes working with a number of global hotel chains and hospitality brands including IHG – Intercontinental; Fairmont; Hilton; Starwood; Jumeirah; Nikki Beach; Bvlgari; One&Only and Vichy to name a few.

## Where in the world?

Our international experience and flexible service offerings has lead us to service clients in the Middle East, South West & South East Asia, Africa, Pacific and Australia.

## Plans for 2016

Our robust expansion plan for our brands NINE Degrees Spa and KEPT Mens remains on track, with more locations opening in 2016.

## Who's who?

Ebrahim Malekzadeh, CEO; Theodora Kioussis, MD; Sally Beighton, head of training & product development.

# IS YOUR SPA ALIVE?



## Spas that see the bigger picture

Is it time to offer a complete wellbeing experience ?

Can a natural, authentic approach be compatible with new technologies?

How could your spa become relevant, unique and profitable?

- › Business strategy & planning › Spa consulting › Spa management support
- › Project management › Brand & concept development › Brand roll out & representation



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**www.globalspaadvisory.com**



Patrick Saussay, CEO

## Background briefing

The company was launched in 2012 by CEO Patrick Saussay and Christopher Ryan.

## Main services

The wellness market is moving from an exclusive leisure activity to a global lifestyle concern generating business opportunities, concept enhancements and profitability challenges. To support partners on this path GPSA services are mainly:

- Business strategy & planning
- Spa consulting
- Project management
- Spa management support
- Brand & concept development

GPSA focuses as much on profitability and organisation design as it does on customer experience in the definition of global wellness services beyond the spa. From strategy and concept definition to go-live support, it delivers all types of project services, including business plans, treatment menus and protocols, product brand selection and team training. To provide a memorable wellness experience, GPSA considers all customers' senses. Its vision is to respond to multi-sensorial needs with a consistent approach aimed to create a balance between atmosphere, offering and resources. The company's experience of project development,

spa management and investors' focus is key to avoiding the usual traps found in many spa businesses. This ensures the creation of compelling and differentiating concepts aligned with a business strategy, not 'nice but empty' places.

## Additional services

GPSA gets involved with the definition of a spa or product concept before giving international development support. It enhances brands, defines the roll-out strategy and represents exclusive brands in prospecting and new projects assessment. It realises financial, operating and positioning reviews of existing spas as well as supporting the transition process from traditional spa to global wellness services.

## USPs

International spa projects have equipped the company with a wide knowledge of what wellness means in different cultures. Saussay has 22 years' experience in consulting, mainly with the 'big five consulting firms', and has been involved in the change process of large organisations like the French Healthcare Ministry where he advised on the balance between quality and finance, before transferring this expertise to the wellness industry. Christine Masson's 25 years of experience in the wellness industry and the company's

international network, enables GPSA to provide expertise in strategy, economics, wellness and development to reach sustainable solutions.

## How many spas do you supply?

More than 15 projects and six in progress, GPSA is global with current active projects in France, Switzerland, Turkey, Hanoi, Seoul, Doha, Belgium, Lebanon. It supports evianSPA development worldwide including the upcoming Katara Plaza project in Doha.

## What the clients say

"Patrick has become a key member of the evianSPA development team. He's been instrumental in finalising our spa offer, from framing the business model to the development of the treatment menu and protocols and is leading our commercial development approach."  
*Laurent Houel, global brand director, Evian*

"I have had the opportunity to work with Patrick on international business development projects. I have been able to acknowledge his listening and analytical skills as well as his ability to find the most relevant creative solutions to expressed challenges. Patrick is among these very rare individuals with whom you really want to work with effectively, efficiently and in all confidence."  
*Sofiane Djadri, CEO, Charme d'Orient*

GOCO RETREAT UBUD  
Bali, Indonesia



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*WHERE WELLNESS MEETS WANDERLUST*

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GOCO Hospitality is a leading consulting and management company, specialised in developing and managing award-winning spas, wellness resorts and communities. Together with one of the most renowned and experienced hospitality consulting brands, Horwath HTL Health and Wellness, we offer a turnkey service solution to our clients from market research and feasibility to design and management, aspired to create next-generation wellness destinations.

**GOCO**  
HOSPITALITY

 **Horwath HTL.**  
Health and Wellness

## GOCO Hospitality

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**[www.gocohospitality.com](http://www.gocohospitality.com)**



**Ingo Schweder,**  
founder & CEO

### Background

As a complete wellness consulting and management firm specialising in designing, developing and operating spas, wellness retreats and wellness communities, GOCO Hospitality offers a true turnkey solution for each phase of development. Founded by Ingo Schweder in 2009, an industry veteran with over 30 years experience in the wellness industry.

### Main products and services

From market research, design to management, GOCO Hospitality provides a true turnkey solution to its clients, always personalised and highly customised to the client's needs.

The key services include market research and feasibility (which is provided by our sister company, Horwath HTL Health & Wellness), concept development, master planning, design and technical services, pre-opening, training and management.

Every project is uniquely tailored to its local context, culture and market positioning, designed with modern aesthetics and ensures the needs of the future operation are anticipated.

### USPs

Our wealth of specialist knowledge in spa and wellness facility design, development, management and marketing provides our



**GOCO has large-scale wellness resort development plans for 2016**

clients with superlative turnkey solutions. We are committed to creating a unique, world-class wellness environment, delivering extraordinary sensory and service experiences for guests. Through collaboration with our creative team, and an ability to handpick from our comprehensive services, you can create a business that is meticulously customised to your locale and target market. Our approach eschews a one-size-fits-all philosophy, allowing your vision to be brought to life. As our client you also benefit from the independent business consulting services provided by our sister company, Horwath HTL Health and Wellness, which offers independent business consulting services including, masterplanning, market research and feasibility, and operational concept development for wellness-based projects.

### Top clients

We are proud to work with The Ritz-Carlton Hotel Company, Four Seasons Hotels & Resorts, Starwood Hotels & Resorts, Viceroy Hotels & Resorts and Emaar Hospitality in creating successful spas for their international portfolio.

Our branded GOCO Spas are designed to succeed in urban and resort settings.

### Where in the world?

We currently have active projects on five continents, with many new assignments Africa, Asia, America, Europe and the Middle East.

### Plans for 2016

We are opening GOCO Spa Koh Chang in Thailand and The Address Boulevard Spa in Dubai, as well as expanding GOCO-owned Glen Ivy (California).

We are also developing Bulgari spas in Shanghai, Moscow and Beijing, and conceptualising GCC's first wellness resort.

### Who's who?

Ingo Schweder, Chief executive officer and founder; Josephine Leung, Group director of design; Matthew Brennan, Director of finance; and Clive McNish, Corporate general manager.



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# NINE DEGREES

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NINE Degrees Spa is an enchanting journey of wellness throughout several Middle Eastern regions, absorbing the cultures, traditional methods and healing remedies along the way.

Throughout the Orient, many medicinal skills and recipes have been handed down from one generation to the next. Most of them were derived from the Father of Modern Medicine, Abu Ali Ibn Sina, who is rated one of the most gifted scholars in the history of medicine. We wish to preserve these ancient healing therapies, within our NINE Degrees Signature Treatments.

The NINE Degrees treatments and spa rituals have been carefully chosen and developed to provide the utmost relaxation and therapeutic value. A wonderful collection of ancient health and beauty practices that have been passed down from generation to generation, carefully selected and combined with modern technologies to develop a rare collection of signature treatments, unique rituals and wellness concepts.



[www.ninedegreespa.com](http://www.ninedegreespa.com)  
[info@ninedegreespa.com](mailto:info@ninedegreespa.com)



## NINE Degrees

1606 BB1 Tower Al Mazaya Business Avenue,  
Jumeirah Lake Towers, Dubai, United Arab Emirates

**Tel:** +971 4 361 7976

**Email:** info@ninedegreesspa.com

**Website:** www.ninedegreesspa.com

**Facebook:** www.facebook.com/NINE-Degrees

**www.ninedegreesspa.com**



Michael Monsod, director  
of operations – wellness

### Background

A group of innovative spa creators got together in 2008 and after numerous discussions they recognised a fundamental missing link: a Middle Eastern-inspired spa concept. NINE Degrees Spa was born, as part of Esadore International under Esadore Life.

### Main products and services

NINE Degrees Spa offers clients the opportunity to have a beautifully designed and high quality spa brand, which is managed effectively, with a clear focus on providing extraordinary customer journeys as well as maximising profitability.

A NINE Degrees spa can also be integrated into any pre-existing facility. The team is composed of four disciplines: architecture & design, hydro engineering, operational deployment & set-up and operational management. These disciplines are involved in the planning, design and construction of each project.

Other services offered include: concept design, project & feasibility study, space planning, spa retail design, pre-opening support, product supplies, recruitment & training, operating standards, quality assurance and marketing.

### USPs

The NINE Degrees Spa Group helps clients create a vision for their project that



NINE Degrees plans to open a spa located in Jordan's Dead Sea in 2017

is consumer-driven, with an emphasis on a strong concept, focused planning and effective business strategies. Then we help design an aesthetically pleasing, consumer friendly facility.

Whether starting a new day spa, resort spa, hotel spa, wellness centre or, expanding an existing facility, the NINE Degrees Spa Group has the expertise to help you succeed. It's not about the size of your project, it's about the strength of your dream. It's about helping you build a business that can grow and flourish.

### Top clients

NINE Degrees Spa at the Fairmont Ajman, Ajman, UAE; NINE Degrees Spa, Abu Dhabi,

UAE; NINE Degrees Spa, Dead Sea, Jordan.

### Where in the world?

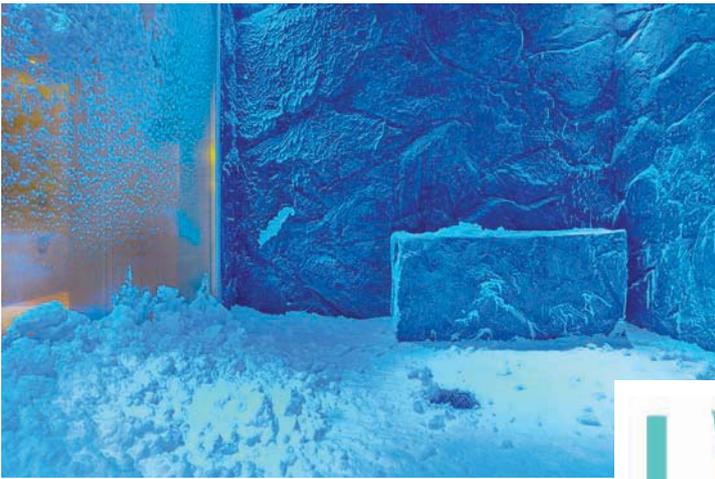
Middle East including UAE, Jordan and Oman.

### Plans for 2016

The NINE Degrees Spa will be growing the brand together with strategic partners around the UAE, Middle East and Asia. The NINE Degrees Spa, Dead Sea, Jordan is opening in 2017.

### Who's who?

Ebrahim Malekzadeh, CEO; Theodora Kioussis, MD; Michael Monsod, director of operations – wellness.



LivNordic is a unique wellness brand inspired by the natural lifestyle and innovative designs of the Nordic countries. Based on a blend of long proven Nordic health traditions combined with the latest in spa and wellness.

LivNordic is a wellness experience far from the ordinary.

**LivNordic – A Nordic Spa & Wellness brand for full scale spa management.**

[www.livnordic.com](http://www.livnordic.com)

# Raison d'Etre

Grevgatan 15, Stockholm 11453 Sweden

**Tel:** +46 8 756 00 56

**Email:** info@rdespas.com

**LinkedIn:** www.linkedin.com/in/raison-d-etre-spas

**Facebook:** www.facebook.com/raisondetrespas

**Blog:** www.raisondetreblog.com

**www.raisondetrespas.com**



**Anna-Cari Gund,**  
managing director

Raison d'Etre

## Background

Raison d'Etre is a spa and wellness company based in Stockholm, Sweden. Since its foundation in 1998 it has created and managed over 100 spas in more than 60 countries. The company has received more than 50 awards for innovative spa concepts, by creating tailor-made spas and spa brands.

## Main products and services

A Raison d'Etre spa is like no other spa, created solely for you, with deep respect for your guests, ensuring it to be fully compatible with your market. LivNordic is a unique wellness brand inspired by the natural lifestyle and innovative designs of the Nordic countries.

Based on a blend of long proven Nordic health traditions combined with the latest in spa and wellness, LivNordic is a wellness experience far from the ordinary. Consultancy services includes feasibility studies, business planning, concept development and design advisory, guest programming, pre-opening services, on-site training, quality assessments and management services. Our educational services include a Spa Managers Online certification program and spa business courses.

## USPs

The success of a Raison d'Etre spa is no miracle: it depends on excellence down to



**LivNordic is Raison d'Etre's unique wellness brand**

the last detail and sustained effort over a long period. As we are not tied to any product or equipment company, we are free to create what is truly best for your spa.

We are a think-tank of creative individuals, with extensive experience and expertise and a deep passion for wellness. We combine our expertise with extensive research for each project. We then add our creativity and constantly strive to develop something unique. This has resulted in world-renowned spa brands. We are not only consultants, we also operate our own spas, hence the advice and services we give are trialled and proven.

## Top clients

LivNordic Spas on board Viking Star and Viking Sea; LivNordic Spa, Cayan Tower,

Dubai; Soma Bay Thalasso Spa & Wellness centre and KI Spa, Egypt; W hotels in Verbier, Jordan, Amsterdam; Aman resorts; Taj hotels; One and Only; Six Senses; Datai Langkawi; Kempinski; Nordic Spa & Fitness, Stockholm.

## Where in the world?

We are a global company and can take on projects in any region. Our main markets are Europe, Middle East, Asia and Africa.

## Plans for 2016

Opening LivNordic Spa & Wellness, Capra Hotel in Saas-Fee, Switzerland and Katara Beach club, Doha, Qatar. We are continuing to develop new courses for our online spa business education.

## Who's who?

Anna-Cari Gund, managing director; Annika Jackson, director of business development; Anna Bjurstam, partner.

## What the clients say

"I have only positive things to say about the work provided. Both projects are smaller, very high-end boutique spas with a distinct style and ambiance created. I have found the top management, project managers and staff to be very professional and knowledgeable."

*Paul Brackley, GM, The Beaumont Hotel*

Sparcstudio deliver *inspiring, innovative & award winning* spa & wellness design with a real attention to detail. Our bespoke design approach combined with a deep understanding of the technical & operational issues ensures long lasting & unique spas that continue to win awards year after year.



**OUR CLIENTS INCLUDE:**

THIRD SPACE, DORMY HOUSE SPA, EXCLUSIVE HOTELS, AB HOTELS SPA AT SOPWELL HOUSE, CALCOT MANOR HOTEL & SPA, SO SPA SOFITEL ST JAMES, ROCKCLIFFE HALL SPA

# Sparcstudio Design Consultants

20 Water Lane Richmond London TW9 1TJ

**Tel:** +44 (0)203 637 5997

**Email:** [beverley@sparcstudio.co.uk](mailto:beverley@sparcstudio.co.uk)

**Twitter:** @sparcstudio

**LinkedIn:** [beverleybayessparcstudio](#)

**Facebook:** [sparcstudio](#)

**www.sparcstudio.co.uk**

**SPARCSTUDIO**  
DESIGN CONSULTANTS



Neil Fairplay, Beverley Bayes, Tom Howell

## Background

Sparcstudio is a company of specialist architects and designers established by Beverley Bayes, Neil Fairplay and Tom Howell. The team has over 20 years' experience in spa and wellness design.

## Main products and services

Sparcstudio creates beautiful, award-winning spa and wellness facilities and hotels for discerning owners, operators and spa guests. The company has a detailed knowledge of the operational requirements and technical aspects needed to deliver an outstanding experience for spa guests.

Sparcstudio always strives to create unique, inspiring environments based on a detailed understanding of the brand aspirations, unique location and target market of a spa. Work stages include concept vision, operational layout, detailed design, FF&E selection and specification, site consultancy and final realisation. The company is passionate about good lighting design which forms a key element of its service.

## USPs

Sparcstudio specialises in designing bespoke, boutique spas, health and fitness clubs and hotel projects that have 'heart & soul'.

Its latest spa, the Dormy House Spa in the

Cotswolds, has had much press coverage and won the Mr and Mrs Smith Award for best spa, the Conde Nast Johansens best destination spa and The Sunday Times Ultimate 100 best spa.

On a larger scale, Sparcstudio was the spa/hotel designer for Center Parcs Woburn, which included the Aqua Sana Spa, hotel bedrooms and spa suites. It won the 2015 Mipim Awards 'Best Hotel & Tourism Resort'.

Sparcstudio's designs are bespoke, have a real sense of place, and are driven by a desire to create an amazing experience for the guest.

## Top clients

Projects include: Rockcliffe Hall Spa Garden/Pavillion; 'Third Space' high end boutique gym & spa at Tower Bridge; Calcot Spa; Dormy House Spa; Rockcliffe Hall Spa Garden; So SPA Sofitel; St James London; Aqua Sana Spa at Center Parcs Woburn Forest; Pennyhill Park refurbishment; Sopwell House Hotel Spa; Moddershall Oaks; Re:SPA at the Reebok Club, London; Aspria clubs in Hamburg and Brussels

## Where in the world?

United Kingdom and Central & Eastern Europe, although we would be happy to work on projects that are further afield.

## Plans for 2016

A new spa concept for Starwood in Scotland; a large new build spa for Exclusive Hotels in Sussex; luxurious five star retirement villages with spas; high end fitness/ wellness clubs in London, Germany and Brussels.

## Who's who?

Beverley Bayes, co-founder & creative director; Neil Fairplay, co-founder & commercial director; Tom Howell, co-founder & technical director.

## What the clients say

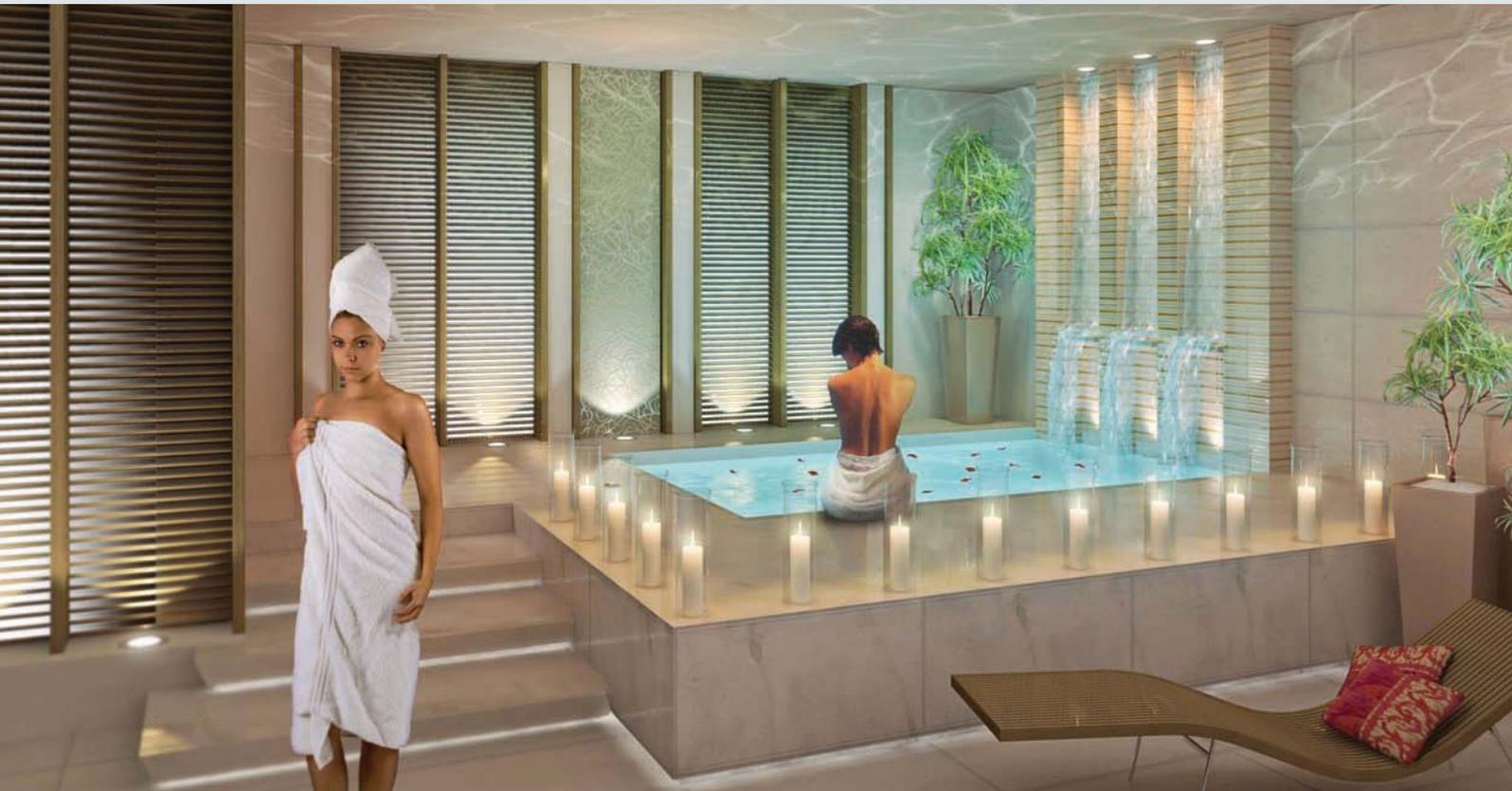
"The Dormy House Spa has been designed by the Sparcstudio team with flair, imagination and vision" *Andrew Grahame, chief executive, Farncombe Hill Estate*

GQ magazine wrote about the newly launched 'Third Space, Tower Bridge - "One of GQ's favourite luxury gyms" and included it in their list of '9 coolest things in the world this week'.

"Calcot Spa has won many prestigious awards in no small part due to the design and technical strengths that Sparcstudio were able to bring to the project." *Cathy Ball, director, Calcot Spa*



# Global leaders in facility concept & design



Steve Kass is a global leader and expert consultant, offering advice on a wide range of critical investment and design matters which have the potential to define the success of a development.

Tel: +1 914 671 7161 Email: [stevekass@stevekassconsulting.com](mailto:stevekass@stevekassconsulting.com)  
[www.stevekassconsulting.com](http://www.stevekassconsulting.com)

## Steve Kass Consulting

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**Facebook:** <https://www.facebook.com/stevekassconsulting/>

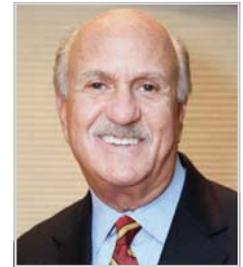
**Twitter:** <https://twitter.com/skassconsulting>

**Email:** [stevekass@stevekassconsulting.com](mailto:stevekass@stevekassconsulting.com)

**www.stevekassconsulting.com**



**STEVE KASS**  
CONSULTING



Steve Kass, founder

### Background

Steve Kass, founder and former CEO of American Leisure (which was sold in 2015), has launched a new business, Steve Kass Consulting. This new boutique consultancy will continue to work as a global leader and innovator, offering a world-class service to clients.

### Main products and services

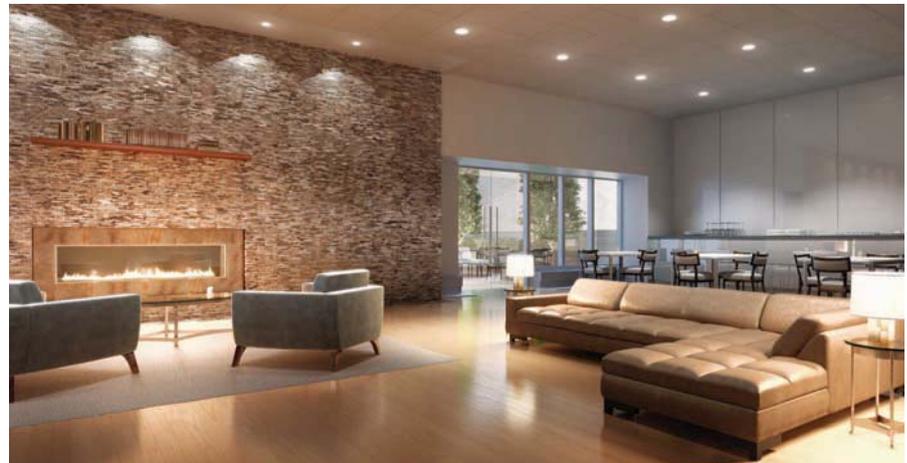
With experience of successfully operating hundreds of facilities, Steve Kass Consulting offers a highly effective alternative, by delivering the wow factor – new concepts, new ideas and new design features – while at the same time ensuring those features are operationally sound and can actually be built for a sensible budget.

Steve Kass Consulting likes to get involved in projects early on, at the stage where the goals and aims are being defined. The consultancy can then explain how its ideas, plans and designs will contribute to the success of the sales and enhance the bottom line of a project.

### USPs

One of Steve Kass' proven strengths is forecasting trends and demand in facility design.

On new projects Steve Kass Consulting typically starts with the basics of what it knows is expected as a minimum requirement. Then



Kass has a track record of working in high-end real estate, innovating on behalf of developers and operators

it gets creative and works to see how much value it can add within the budget to elevate the bottom line and social value of the scheme.

In all of the facilities we're currently designing, we add social components, such as bowling alleys and gathering spaces. We've also devised the concept of the 'Living Lobby' which offers – among other things – social activities and has proven to be successful. In all cases we create custom solutions.

### Top clients

Steve Kass Consulting is working on luxury

projects with some of the largest residential builders and hospitality companies in the world, including Donald J Trump Organization, Lennar, Tishman Speyer and Four Seasons Hotels and Resorts.

Steve Kass Consulting been brought on board to be a part of the design team on a 50,000sq ft spa and wellness facility that will service 1,500 luxury apartments in Long Island City, US. Other projects include the Spa at the Kimpton Hotel in the Cayman Islands, the new Four Seasons Hotel in New York City and the Four Seasons in Houston, Texas.

# Contract Management

Contact details for companies around the world which offer spa and wellness contract management services to run facilities on a third-party basis

## **1Life**

Tel: +44 1480 484 260  
Email: [businessdevelopmentgroup@1life.co.uk](mailto:businessdevelopmentgroup@1life.co.uk)  
[www.1life.co.uk](http://www.1life.co.uk)

## **American Leisure**

Tel: +1 845 371 5670  
[www.americanleisure.com](http://www.americanleisure.com)

## **Aspen Spa Management**

Tel: +1 954 229 8353  
[www.aspenspamanagement.com](http://www.aspenspamanagement.com)

## **Black & White Hospitality**

Tel: +44 1934 839 012  
[www.sanguinehospitality.com](http://www.sanguinehospitality.com)

## **BSpa Consulting & Management**

Tel: +34 650 528 747  
Email: [bspaconsulting@icloud.com](mailto:bspaconsulting@icloud.com)  
[www.bspaconsulting.com](http://www.bspaconsulting.com)

## **BluePrint Spas**

Tel: +44 7842 120 956  
Email: [info@blueprintspas.com](mailto:info@blueprintspas.com)  
[www.blueprintspas.com](http://www.blueprintspas.com)

## **Deborah Evans & Associates LLC**

Tel: +1 512 257 8551  
[www.devansassociates.com](http://www.devansassociates.com)

## **Deep Nature**

Tel: +33 7 89 22 13 84  
Email: [gwaeyaert@deepnature.fr](mailto:gwaeyaert@deepnature.fr)  
[www.deepnature.fr](http://www.deepnature.fr)

## **Destination Spa Management (DSM)**

Tel: +66 81 753 5154  
Email: [joy.menzies@dsmgurus.com](mailto:joy.menzies@dsmgurus.com)  
[www.destination-spa-management.com](http://www.destination-spa-management.com)

## **Dr Burgener**

Email: [info@drburgener.com](mailto:info@drburgener.com)  
[www.drburgener.com](http://www.drburgener.com)

## **Duniye Spas**

Tel: +960 664 0438  
Email: [duniyespasdirector@meeru.com](mailto:duniyespasdirector@meeru.com)  
[www.duniyespas.com](http://www.duniyespas.com)

## **Ecologic Spa Development & Management**

Tel: +34 971 76 85 87  
Email: [info@spadevelopers.com](mailto:info@spadevelopers.com)  
[www.spadevelopers.com](http://www.spadevelopers.com)

## **EF Consulting**

Tel: +44 20 7122 4910  
[www.efmedispa.consulting](http://www.efmedispa.consulting)

## **Enchantment Group**

Tel: +1 480 264 3015  
Email: [info@enchantmentgroup.com](mailto:info@enchantmentgroup.com)  
[www.enchantmentgroup.com](http://www.enchantmentgroup.com)

## **ESPA International (UK) Ltd**

Tel: +44 1252 742 800  
Email: [info@espainternational.co.uk](mailto:info@espainternational.co.uk)  
[www.espa-consultancy.com](http://www.espa-consultancy.com)

## **Essense Wellness**

[www.essensewellness.com](http://www.essensewellness.com)

## **ExclusivelySpa**

Tel: +357 25 245 840  
Email: [info@exclusivelyspa.com](mailto:info@exclusivelyspa.com)  
[www.exclusivelyspa.com](http://www.exclusivelyspa.com)

## **General Hotel Management (GHM)**

Tel: +65 6223 3755  
Email: [info@gmhotels.com](mailto:info@gmhotels.com)  
[www.ghmhotels.com](http://www.ghmhotels.com)

## **GOCO Hospitality**

Tel: +66 2 252 6288  
Email: [info@gocohospitality.com](mailto:info@gocohospitality.com)  
[www.gocohospitality.com](http://www.gocohospitality.com)

## **Imagine Spa Management**

Tel: +44 1603 812 727  
Email: [davec@fitnessexpress.co.uk](mailto:davec@fitnessexpress.co.uk)  
[www.imaginespamanagement.co.uk](http://www.imaginespamanagement.co.uk)

## **Inbalans Group**

Tel: +371 22 182 188  
Email: [info@inbalansgroup.com](mailto:info@inbalansgroup.com)  
[www.inbalansgroup.com](http://www.inbalansgroup.com)

## **International Leisure Consultants (ILC)**

Tel: +852 2537 4202  
Email: [ilc@ilc-world.com](mailto:ilc@ilc-world.com)  
[www.ilc-world.com](http://www.ilc-world.com)

## **Jon'Ric International**

Tel: +1 386 734 1234  
Email: [info@jonric.com](mailto:info@jonric.com)  
[www.jonric.com](http://www.jonric.com)

**Karma Spa**

Tel: +62 361 764 082  
[www.karmaroyalgroup.com](http://www.karmaroyalgroup.com)

**MSpa International**

Tel: +66 2 3656000  
[www.mspa-international.com](http://www.mspa-international.com)

**Premedion**

Tel: +49 40 300322 310  
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**Raison d'Etire**

Tel: +46 8 756 00 56  
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[www.raisondetrespas.com](http://www.raisondetrespas.com)

**Relax Massage**

Tel: +33 1 53 01 01 53  
[www.relax-massage.com](http://www.relax-massage.com)

**Resense Spa**

Tel: +41 22 809 51 39  
Email: info@resensespas.com  
[www.resensespas.com](http://www.resensespas.com)

**Resources for Leisure Assets**

Tel: +43 1 71 728 445  
Email: contactus@resourcesforleisureassets.com  
[www.resourcesforleisureassets.com](http://www.resourcesforleisureassets.com)

**Sedona Resorts**

Tel: +1 678 974 7270  
[www.sedona-resorts.com](http://www.sedona-resorts.com)

**Serena Spa Pvt Ltd**

Tel: +960 3313866  
[www.serenaspaspa.com](http://www.serenaspaspa.com)

**Shenkha**

Tel: +971 52 849 0686  
Email: mseferian@me.com  
[www.spaconsultants.ae](http://www.spaconsultants.ae)

**Softouch International**

Tel: +971 6 7145535  
Email: info@softouchspa.com  
[www.softouchspa.com](http://www.softouchspa.com)

**Soul Spa Concepts**

Tel: +33 6 08 22 11 61  
Email: helen@soulhouse.ro  
[www.soulhouse.ro](http://www.soulhouse.ro)

**Spa Balance Consulting**

Tel: +34 91 563 7740  
[www.spa-balance.com](http://www.spa-balance.com)

**Spa Concepts International**

Tel: +1 707 939 0101  
[www.spaconcepts.com](http://www.spaconcepts.com)

**Spa Innovations**

Tel: +65 6386 1236  
Email: services@spa-innovations.com  
[www.spa-innovations.com](http://www.spa-innovations.com)

**Spa Origins Co Ltd**

Tel: +66 2665 7180  
Email: info@spaorigins.com  
[www.spaorigins.com](http://www.spaorigins.com)

**Spa Project**

Tel: +49 2156 109400  
Email: info@spa-project.eu  
[www.spa-project.eu](http://www.spa-project.eu)

**Spa Remedies**

Tel: +1 619 313 7544  
[www.sparemedies.com](http://www.sparemedies.com)

**Spa Sessions**

Tel: +61 4 2358 8001  
[www.spasessions.com](http://www.spasessions.com)

**Spa Success Consultants**

Tel: +1 561 866 9601  
[www.spasuccess.com](http://www.spasuccess.com)

**Star Wellness**

Tel: +33 4 97 06 51 07  
[www.starwellness.com](http://www.starwellness.com)

**Steiner Leisure Ltd**

Tel: +1 305 358 9002 ext 308  
[www.steinersleisure.com](http://www.steinersleisure.com)

**Steiner Spa Consulting**

Tel: +603 7880 6588  
Email: info@steinerspaconsulting.com  
[www.steinerspaconsulting.com](http://www.steinerspaconsulting.com)

**Thalgo Spa Management**

Tel: +33 4 94 19 91 40  
[www.thalgospamanagement.com](http://www.thalgospamanagement.com)

**Trilogy Spa Ventures**

Tel: +1 212 874 5649  
[www.trilogyspaventures.com](http://www.trilogyspaventures.com)

**Vichy Spa International**

Tel: +33 4 67 410 420  
[www.vichyspahotel.com/en/](http://www.vichyspahotel.com/en/)

**WellConsult**

Tel: +49 89 741 60 778  
Email: info@well-consult.de  
[www.well-consult.de](http://www.well-consult.de)

**Wellness Arena Corporation**

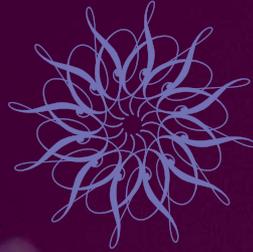
Tel: +81 3 6412 8576  
[www.warena.net](http://www.warena.net)

**Wheway Lifestyle International**

Tel: +44 1494 758 058  
[www.whewaylifestyle.com](http://www.whewaylifestyle.com)

**WTS International**

Tel: +1 301 622 7800  
Email: svpdevelopment@wtsinternational.com  
[www.wtsinternational.com](http://www.wtsinternational.com)



Resense

For us...

Guest experience is a given.  
Performance is our revolution.

[resensespas.com](http://resensespas.com)



*Resense Spa Royal Maxim Palace, Cairo*

*At Resense, it's always about the guest when creating, designing, opening and actively supporting the teams' operating our spas.*

Our proven systems and approach to maximising our guests' experience have increased our owners' and hoteliers' profitability by an average of 271%.

If you would like to explore how we can achieve the same results in your property, please contact our CEO, Kasha Shillington on +41 22 809 5132 or [kasha.shillington@resensespas.com](mailto:kasha.shillington@resensespas.com).

# Consultants

A wide selection of consultancies worldwide which specialise in spa and wellness feasibility, design, development and operational advice

## **1Life**

Tel: +44 1480 484 260  
Email: [businessdevelopmentgroup@1life.co.uk](mailto:businessdevelopmentgroup@1life.co.uk)  
[www.1life.co.uk](http://www.1life.co.uk)

## **360° Spa Solutions**

Tel: +852 2526 5552  
Email: [info@360spasolutions.com](mailto:info@360spasolutions.com)  
[www.360spasolutions.com](http://www.360spasolutions.com)

## **3d Leisure**

Tel: +44 1252 732 220  
Email: [info@3dleisure.com](mailto:info@3dleisure.com)  
[www.3dleisure.com](http://www.3dleisure.com)

## **5 Spa Consulting LLC**

Email: [info@5spaconsulting.com](mailto:info@5spaconsulting.com)  
<http://5spaconsulting.com>

## **Abbajay & Associates**

Tel: +1 202 607 4575  
Email: [sabbajay@hotmail.com](mailto:sabbajay@hotmail.com)

## **Acara Partners**

Tel: +1 203 488 0028  
Email: [info@acarapartners.com](mailto:info@acarapartners.com)  
[www.acaramedspas.com](http://www.acaramedspas.com)

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# spa business

2 0 1 6 H A N D B O O K



## PRODUCTS & SERVICES

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| Product Selector.....  | <b>p293</b> |



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Alister MacDonald,  
B+W Group CEO

# BARR + WRAY

### Background

Barr + Wray has demonstrated the value of never standing still. Since 1959 it has grown from a traditional water engineering business to become a leading provider of aqua-leisure facilities. It is a management owned company.

### Main products and services

Wet area technical design, installation, commissioning and after sales service – offering a full detailed design/fit out package. Full interior design services for spa from concept to FF&E selection and post contract services.

### Additional products

Pools: vitality/hydrotherapy, lap/exercise pools; cold plunge pools; Onsen pools and mineral pools. Thermal cabins: saunas; steamrooms; hamams; snow cabins; rasuls; experience showers; ice machines; and heated loungers/benches. FF&E: massage tables.

### USPs

Being able to create award-winning spas, offering a full interior design package and a technical ability to supply spa wet area solutions, offering flexible and cost effective services unrestricted by geography or size.

### How many spas do you supply?

More than 300 spas worldwide.



ESPA Rock Sauna at Resorts World™ Sentosa, Singapore

### Top clients

Four Seasons, Le Meridien, Jumeirah Group, Mandarin Oriental, Ritz Carlton, IHG, Fairmont Raffles, Shangri-La, One & Only, St Regis, Grand Hyatt and Leela.

### Where in the world?

Headquartered in the UK with subsidiary offices in Dubai and Hong Kong.

### Plans for 2016

To continue to remain a key driver in the design and engineering aspects of spa resorts worldwide, supplying to both new and existing

customers. B+W hopes to increase our presence across new international territories, helping to expand our client based portfolio.

### 2016 trade shows

SPATEC Europe, June 2016; Global Spa & Wellness Summit, Austria, October 2016.

### Who's who?

Alister MacDonald, B+W Group CEO; Derek Barton, MD B+W Hong Kong; Lorne Kennedy, European sales director; Corrine Sunter, sales director Dubai; Graeme Banks, design director; Cheryl Hanna, spa sales manager.

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Barbara Cooke, founder and managing director



### Background

BC Softwear manufactures and supplies luxury towelling for exclusive hotels and spas in the UK and Europe. Its products are designed for the most discerning customers where exemplary quality and exceptional performance are the norm. BC Softwear was launched in 2002 by the founder and managing director, Barbara Cooke.

### Main products and services

BC Softwear are experts in the manufacture of towelling, supplying exceptional quality luxury bathrobes, towels, and slippers. The company is renowned for its unique understanding of the spa and hotel markets and has been providing expertise to the most luxurious 5 star and luxury boutique hotels and exclusive spas for over 14 years. With an enviable reputation for supreme quality towels and robes that stay softer and fluffier for longer, BC Softwear guarantees clients will receive reliable supply and exceptional customer service.

### Additional products

BC Softwear are specialists in the embroidery of towels with corporate logos. Using state of the art embroidery machines, the company can embroider bathrobes, towels and slippers with exquisite custom made logos in any colour or design with no minimum order quantity.



BC Softwear has a reputation for luxury

### USPs

BC Softwear's Spa Linen has an exclusive weave designed to absorb less oil, repel odours and stay fresh for longer. The company manufactures exceptionally large sized spa towels to reduce the number of towels required during a treatment, accelerate the treatment turnaround, reduce drying times and decrease laundry costs. Its bathrobes provide superior luxury with exceptional quality – which is why BC Softwear is the preferred choice of supplier for many hotels, spas and laundries. More importantly, all products are available from stock with next day delivery.

### Where in the world?

The UK and Ireland, throughout Europe, and worldwide as far out as Polynesia

### Top clients

Champneys, Center Parcs Aqua Sana, Hoar Cross Hall, Penny Hill Park, The Dorchester Collection, The Deep Nature Group, Relais Châteaux and many luxury hotels and spa throughout France.

### Plans for 2016

Product selections are constantly updated and new colours introduced based on customer requirements. New for this year are the Serene bathrobe in more colour & size options, The Supreme bathrobe & larger sized Jumbo sheets.

### Who's who?

Barbara Cooke, Managing Director; Sam Cooke, Business Development Manager South; Karen Tidswell, Business Development Manager North & Ireland.

### What the clients say

"BC Softwear has been very helpful in our spa development process. We have been impressed with their ideas, the exceptional quality of the products and the results speak for themselves!" *Liz Dicker, spa director, Sequoia Spa at The Grove, UK*



## Unique expertise in high-end personalized beauty care

For 40 years, the Biologique Recherche Methodology has had a reputation for astounding effectiveness based on a clinical approach to beauty care, using pure, concentrated ingredients as well as innovative and haute couture protocols.

# Biologique Recherche

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**LinkedIn:** www.linkedin.com/company/biologique-recherche

**Facebook:** www.facebook.com/biologique.recherche.official

**www.biologique-recherche.com**



Left to right, Pierre-Louis Delapalme, Rupert Schmid and Dr Philippe Allouche

## Background

Biologique Recherche was founded by a French family of passionate skincare experts. Today, it is 65 per cent owned by Rupert Schmid and Pierre-Louis Delapalme and 32 per cent by the Allouche family. They remain loyal to the brand's fundamentals, ensuring the transmission of its unique methodology and results-driven personalised approach.

## Main products and services

The company's R&D team is driven by bringing the latest, unique products to market.

Biologique Recherche recently introduced *Seconde Peau*, a treatment inspired by the medical processes used to treat severely burned patients – *Seconde Peau* is a world premiere in professional skincare.

Biologique Recherche also provides spas with communication and marketing tools that help them develop their businesses.

## USPs

Biologique Recherche's best asset is its methodology, which combines powerful products and effective treatment procedures with respect for the skin's structure and physiology to ensure results.

It took 40 years to build this rigorous, complex methodology and it can only be passed on through intensive training.

The company's hyper-customised solutions target a client's individual needs and this makes Biologique Recherche the brand of choice for the most discerning clientele.

The manufacturing process is responsible in part for the effectiveness of the formulations as there is no mass production and every batch receives great attention. Biologique Recherche products contain a high concentration of botanical, marine and biological extracts – over 20 per cent in most products.

The company chooses the highest quality active ingredients available and cold-made formulations to preserve their structure.

Finally, to preserve integrity and decrease the chance of allergic reactions in the use of products, artificial fragrances are not used.

## Top clients

Ambassade de la Beauté, Paris; the Faena Hotel, multi locations; Finca Cortesin Malaga; Four Seasons, multi locations; Group Barrière l'Hôtel du Golf, Deauville; Mandarin Oriental, multi locations; Peninsula, multi locations; Ritz Carlton, multi locations; Schloss Fuschl Salzburg; Shangri-La, multi locations; Sofitel, multi locations; The Alpina Gstaad

## Where in the world?

Biologique Recherche is available in 3,000 locations in more than 70 countries worldwide.

## 2016 trade shows

Cosmoprof Asia

## What the clients say

"Biologique Recherche has been a huge success, as the number one retail product this season. Guests are impressed by the efficacy of the treatments, the results of the products, and the technology used for diagnosing, measuring and treating the skin."

*Jocelyn Pederson, spa director, Six Senses Spa at The Alpina Gstaad Hotel*

"Our partnership with Biologique Recherche enables us to provide guests with a customised facial and body treatment that's luxurious, yet still clinical and results-oriented. The affinity between our estheticians and Biologique Recherche's techniques and products showcases a spa experience that has proven extremely popular with spa guests."  
*Jonathan Crook, general manager, The Peninsula New York*

"We have a demanding international clientele who come expecting long-lasting results with non-invasive treatments. Biologique Recherche has been the key success factor in building the reputation of our business."  
*Delphine Camaly, directrice, Ambassade de la Beauté, Paris and Air France La Première Spa*



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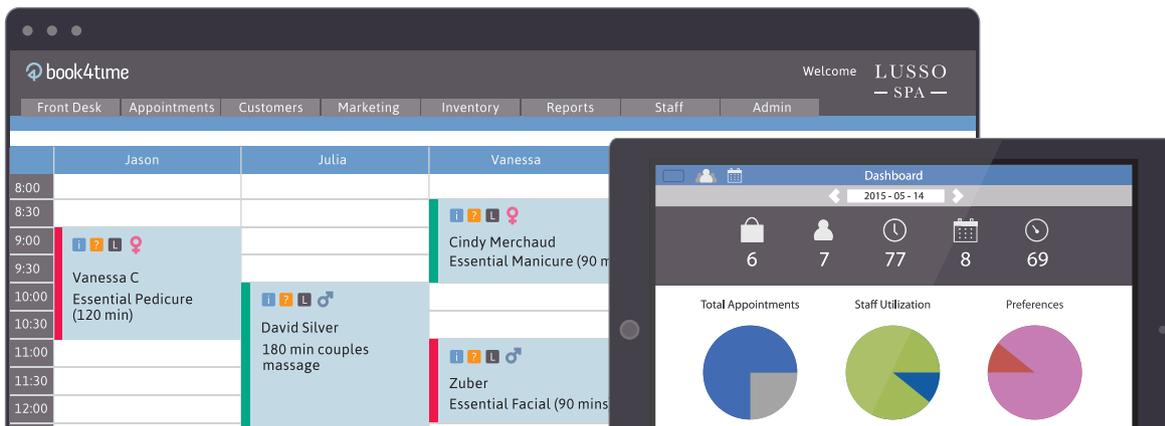
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Roger Sholanki,  
founder and CEO



## Background

When we started almost ten years ago, we were a small group of four people.

Fast forward and today we have offices in four countries and a large team of smart, creative employees. We work hard to nurture a collaborative, energetic culture for growth.

## Main products and services

We provide all-in-one spa software to run your business. Features include:

### ■ Booking

Accepts appointments online, mobile and in-spa. Book individual appointments or groups, spa treatments or classes with our centralised reservation system.

### ■ Marketing

Powerful marketing tools that will help you attract and retain new customers and increase your brand visibility.

### ■ Payments

Easily accept almost any form of payment – credit cards, gift cards, loyalty points, room charges, house accounts, membership rewards, and even cash.

### ■ Mobile Apps

Powerful mobile apps at your fingertips. Engage your customers around the clock with our consumer booking and iPad app.

### ■ Inventory

Easily manage your products. Transfer them

between locations, create purchase orders, perform inventory counts and more.

### ■ Integrations

We integrate with dozens of external services, from payment to gift card to loyalty. Or use our robust API to explore unlimited possibilities.

## USPs

We were the first cloud-based technology in the spa and wellness industry and the first to deploy a native mobile booking solution. We're now the worldwide go-to solution for established and fast-growth spa brands.

Your customers expect convenience and personalisation of their guest experience. Technology is changing the industry and we're proud to be driving this transformation.

As innovators we continually push the boundaries of what's possible. Whether we're reinventing what drives the spa industry or turning our insights to unsolved challenges, we're here to maximise your potential.

## Where in the world?

Our solution is deployed in over 50 countries. Major markets include North America, Europe, Middle East, Asia-Pacific and India.

## Top clients

Four Seasons, Hyatt, Fairmont, Starwood, Steiner Leisure, Cowshed, Bliss and Nails.



The activity scheduler has been specifically designed for spa, hotel and resort activities

## Plans for 2016

We're focused on helping the spa and wellness industry revolutionise the guest intake experience with a new product launch planned for 2016.

## Who's who?

Roger Sholanki, founder and CEO.

## What the clients say

"Book4Time software really is an IT manager's dream come true. Everything works in the cloud!"

*Chet Petal, Director of IT, Walt Disney World Swan and Dolphin.*

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# Booker

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Dan Chandre, SVP  
Strategic Partnerships

## Background

Booker is the leading web-based business management software for the spa and wellness industry. Over 10,000 clients choose Booker to help grow and run their businesses, including independent spas, multi-location chains, and global hospitality brands such as Hilton, Kempinski, and Sofitel.

## Main products and services

Booker is a leader in both enterprise and small business markets and delivers positive results in revenue, customer retention, spa capture rates and retail sales to spas of all sizes.

Booker's cloud-based solution replaces outdated technologies, from manual methods to disconnected software, and unifies the essential components of running a spa with tools such as an appointment book, customer database, integrated marketing, inventory management, PoS and reporting.

## USPs

Booker's web-based, mobile and tablet apps give spas back-office access on the go and allow spa customers to book their own appointments around the clock. Booker also automatically captures customer data with web-based forms, and tracks every customer's history, from past appointments to retail and gift certificate sales.

With quarterly software releases, Booker clients benefit from exciting new features and enhancements that support trends and align with business needs. Booker offers PMS integration so hotel spas can provide a seamless experience for guests. It also offers 400+ APIs so clients can custom-build appointment booking apps and integrate with third-party systems.

## Global reach

Booker powers more than 100,000 professionals across 10,000 businesses in over 75 countries and is available in eight languages.

## 2016 trade shows

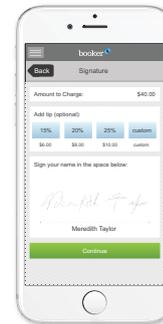
ISPA, IECSC, Global Spa & Wellness Summit, ISSE, Premiere, and Spa China.

## Who's who?

Josh McCarter, CEO, Dan Chandre, SVP strategic partnerships, Bernie Lynch - international market development.

## What the clients say

"We selected Booker because they're the most robust, forward-thinking and innovative.



**Spas can take payments anytime, anywhere with the Booker Mobile App**

We now offer booking through our in-room concierge using their web-based system. With five releases a year, Booker is constantly evolving, with a focus on revenue-driving marketing tools."

*Jose Antonio Abud, director of tourism services, Hard Rock Hotels & Resorts*

"Booker has helped me get more clients via its online booking platform. The support from the team is great. I always get quick, professional answers to queries"  
*Robin Mauras Cartier, regional director of Spa Asia and director of SoSPA Sofitel at Ponte 16*

"Many of my consulting clients are happily using Booker's cloud-based management software to operate their spas and salons.

The innovations and marketing tools help them expand and grow and both they (and I) appreciate the ability to monitor all aspects of business performance from wherever we happen to be."

*Lisa Starr, senior consultant, Wynne Business; education ambassador, Spa Standard; task force chair, GWI Consulting Initiative; contributing editor, Dayspa Magazine*



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# Laboratoires Camylle

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**www.camylle.com**



Marc Massing, CEO  
Laboratoires Camylle

## Background

Bernard Massing founded the company as Madislor in 1976, developing innovative products for the hygiene market in the workshop next to his family house.

In the 1990s, a customer from Paris asked whether it was possible for him to create sauna scents and the company began to develop expertise in essential oils and aromas.

## Main products and services

Laboratoires Camylle has developed a range of products based on essential oils and natural plant extracts for use in spas.

They are designed for use in saunas, steamrooms, hydrotherapy tubs, whirlpools, experience showers, crushed ice fountains and traditional bathtubs, as well as being ideal for use in essential oils diffusers.

Camylle also produces a range of precious oils for use in massage treatments and for perfume diffusion. They contribute a new, olfactory dimension to the wellness area.

Fragrances include eucalyptus, orange blossom, pine, lavender, rosemary, mint and lemon, as well as Asian, Polynesian, Mediterranean and Oriental blends.

## USPs

We recognise that wet zones in spas are often underexploited, despite the fact they



Camylle products for sauna, hammam and massage

represent the biggest area of investment. Enlivening and revitalising wet areas by introducing aroma makes them a draw for customers, thanks to aromatherapy.

It is possible to organise special 'aroma' events which are delivered on a daily, weekly or seasonal basis. These events can highlight to customers the special properties of the oils, which can be slimming, soothing or uplifting.

When these events are marketed effectively, they put the spa's wet areas at the heart of the operation and bring them to life to create more customer engagement and interest in visiting the spa. They can also help to boost the spa's retail offer.

## Where in the world?

Laboratoires Camylle has clients in Europe, Switzerland, Russia, Japan, Singapore, the US, Morocco and Turkey.

## Top clients

Hôtel Carl Gustaf, Saint Barthelemy; Grand Hôtel Kempinski, Geneva; Le Royal Monceau, Paris; The Peninsula, Paris; The Plaza Athénée, Paris.

## Plans for 2016

In 2016, Laboratoires Camylle will launch a revolutionary new concept which will enable the creation of an "olfactory identity" for spa treatment rooms.

## Who's who?

Marc Massing chief executive officer; Anne Lambert, sales manager.

## What the clients say

"For over a year now, all our centres use Camylle products in their Turkish baths. We welcome customers for a stay of 6 days and being able to offer a different fragrance in our hammams every day is a real plus.

"We can enliven the bathing areas with the scents, so our clients can discover the benefits of these complementary aromas to their treatment. We have a very high client satisfaction rating since the introduction of these excellent professional quality products from Camylle."

*Jean-Luc Pleuvry, director of operations, Groupe Thalazur*



Gran Meliá Villa Agrippina, Rome.



Le Guanahani, St. Barthelemy



Royal Palm, Marrakech.

## Clarins No.1 Prestige skin care brand in Europe\* 60 years of Spa Experience.

With a network of 170 Skin Spas (Day Spa) around the world, Clarins is the undisputed leader in Spa operations. For more than 15 years, Clarins has collaborated with prestigious hotel partners with its award - winning Spa by Clarins concept.

\*NPD BeautyTrends®: products sold in Perfumeries and Department Stores, Luxury brands, value sales 2014 on a total 4 countries (France, Italy, Spain mainland and UK).

Visit us at: <http://int.clarins.com/en/spa/spa>

# CLARINS

## Clarins

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**www.clarins.com**

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Morgan Lefrancois,  
International Director of Spas

### Background

In 1954 Jacques Courtin-Clarins opened his first day spa in Paris. After receiving many customer requests, he further extended his professional line to retail products and became the number one skincare line in Europe. Today Clarins is also one of the leading spa operators in the world with a network including 170 Skin Spas (Clarins owned and operated day spas) worldwide, in addition to 50 hotel spa partnerships.

### Main products and services

- Spa by Clarins / Spa My Blend by Clarins branding license.
- Assistance with planning & programming.
- Treatment room design and functionality.
- Retail area design.
- Customised marketing plan.
- Signature treatment development.
- Professional product line available to licensed therapists only.
- Collaterals design.
- Pre opening and continuing training.
- PR events.
- Amenities line available for hotel rooms.

### USPs

A trusted brand on the market delivering up to its promise, Clarins is the only brand with a selective distribution combined with 60 years



spa expertise. Training, marketing, retail know how and PR are Clarins spas four pillars.

### How many spas do you supply?

Clarins supplies 50 branded Spa by Clarins and Spa My Blend by Clarins in addition to its own 170 Skin Spas as well as 900 treatment rooms in perfumeries and spa rooms at Air France business lounges in New York, Paris and London.

### Top clients

Ritz Carlton Toronto, Canada; St Regis Florence, Italy; Royal Monceau – Raffles Paris, France; Velaa Private Island, Maldives; Royal Palm, Mauritius, Majestic Barriere Cannes, France, Hotel Guanahani, West

Indies, Gran Melia Villa Agrippina Roma, Italy, Royal Palm Marrakech, Morocco.

### Where in the world?

Clarins is available in 150 countries.

### Plans for 2016

- New Rebalancing Massages with Essential Oils
- New Open Spa concept
- Deployment of the new My Blend re-launched end 2015

### Who's who?

Morgan Lefrancois, International Director of Spas.

### What the clients say

"For several years now the Ritz Carlton, Toronto has had the pleasure of partnering with Clarins in the pursuit of excellence at Spa My Blend by Clarins. The consistent support and ongoing training that Clarins has provided is unmatched in the industry, resulting in extraordinary guest experiences as well as increased financial performance.

During its second year, Spa My Blend by Clarins achieved the coveted award of #1 Hotel Spa overall voted by the readers of Travel + Leisure Magazine."

*Jill Carlen, spa director, Ritz Carlton Toronto*

**[ comfort zone ]**

SKIN SCIENCE SOUL

# SKINCARE SCIENCE WITH A SOUL



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# Comfort Zone

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## [ comfort zone ]

SKIN SCIENCE SOUL



Sam Keegan, UK  
country manager

### Background

The Comfort Zone brand was launched in 1996 as the skincare division of The Davines Group, which was founded in Parma, Italy, in 1983 by the Bollati family. Dr. Davide Bollati, a pharmacist and cosmetic chemist, was responsible for the foundation of the brand.

### Main products and services

Comfort Zone represents a complete system of care for the skin, body, and soul. The company's exclusive collection of products, treatments and rituals has been created with an unwavering commitment to finding the most powerful ingredients and delivering the most effective results.

Comfort Zone believes in working from the inside out and from the outside in to promote a holistic, healthy and sustainable lifestyle, based on science and reflected in a beautiful, vital skin.

### USPs

The Science-based Conscious Formulas® are all developed with a high content of natural-origin ingredients (up to 98%) combined with the most advanced high tech molecules and carrier systems to guarantee maximum results and safety.

As a true innovation, silicones have been removed and substituted with butters and oils for a real active beauty.



### Anti-ageing is a continued focus for Comfort Zone

The efficacy of the home care and the professional protocols is maximised through an integrated approach which offers skin health and beauty lifestyle tips developed with the collaboration of a Multidisciplinary Scientific Committee, composed of nutridermatology, holistic health and neuroscience experts.

### How many spas do you supply?

The company supplies spas in Italy, North America, the United Kingdom, France, the Netherlands, Germany, Belgium, Northern Europe, Spain, Turkey, Switzerland, Russia,

Portugal, South Africa, United Arab Emirates, Mauritius, Australia, New Zealand, Seychelles, Japan, Morocco and India.

### Top clients

Hyatt Regency Scottsdale Resort & Spa at Gainey Ranch, Arizona, US; Spa Utopia North Vancouver, Canada; Kempinski Grand Hotel Gelendzhik, Russia; Conrad Hotel Hong Kong; Rockliffe Hall, Darlington, UK; Titanic Spa, Yorkshire, UK; South Kensington Club, London, UK.

### Plans for 2016

The company will put a focus on face with the complete reformulation of hydramemory, for a double long-lasting hydration, and on the mind skin connection and balance with a new body ritual massage which will be launched in the autumn.

### Who's who?

Sam Keegan, UK country manager; Brian Brazeau, general manager; Davide Bollati, founder and president.

### What the clients say

"The most elite products I have worked with in my 35-year career as a beauty therapist. Science and nature combined."  
*Jayne Stevenson, spa manager, Courtyard Beauty*

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CONCEPT  
SPA & LEISURE



# Concept Software Systems

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Malcolm Rennie

## Main services

Concept provides bespoke, scalable spa management software for high-end hotels, resorts and leisure venues. The software manages all operational aspects including reservations, point-of-sale, inventory management (retail and professional), customer profiles, membership administration, online reservations, CRM, business intelligence and PMS integration to the industry's leading hotel solutions.

The key to the software is its flexibility. Whether a spa has three treatment rooms, or in excess of 100, the software has the features and customisation to match individual requirements, controlling unlimited numbers of services.

Appointments are booked efficiently via a series of grid control screens or through a search, finding automatic availability. The flexibility and booking control enables a wide range of reservations, including spa treatments, tennis court rental, and pre-scheduled activities such as fitness classes.

## Additional services

- Concept Golf Management: an integrated solution for golf courses and resorts. In use at five former Ryder Cup venues.
- Concept POS and Inventory Control – the most comprehensive leisure retail solution – designed for spa retailing and golf pro-shops.
- Membership & CRM: Standalone or

integrated Membership Billing & Management System for the hospitality industry.

- Business Intelligence: Dynamic reporting tool for spa, golf and leisure industries.
- Concept Web Services: providing online and mobile spa appointments or golf tee-times reservations via a range of customisable APIs.
- Concept Interface Centre: Integrating with many of the worlds leading PMS companies as well as third party products.
- Concept Services: 24/7 multi-lingual global support, installation, training and project management, retraining courses, Oracle database administration, software auditing and consultancy, development and customisation.

## USPs

Multi-language, multi-currency and fiscal-compliant in 70 countries, Concept's scalable systems work in partnership with many of the worlds leading Property Management Systems to offer a range of interfaces for full resort solutions or single-unit businesses.

Mobile technology enables the software to be accessed anywhere. Concept's 24/7, global support and training network is key to this success.

## How many spas do you supply?

Over 2,200 installations globally

## Top clients

Concept is the sole global certified spa software provider to Hilton International. Other key international accounts include Langham, Shangri-La, Peninsula, Banyan Tree, Marriott, Starwood, Canyon Ranch, De Vere and Corinthia.

## Where in the world?

Distribution in more than 70 countries, with clients from remote areas of Europe to Asia, through the US, Africa and the Middle-East.

## 2016 trade shows

We continue our global roadshow and partner user-conferences, plus Spatec Europe and North America, HITEC and Spa China Summit and the World Travel Market.

## Plans for 2016

Concept's utilisation audits will be available to all clients. We aim to reach 75 countries in 2016. We also plan to launch the first interface with spa tour operators making online tour operator reservations seamless and therefore increase booking speed and flow.

## Who's who?

David Spiers, founder & director; Malcolm Rennie, MD; Luis Branca, director of development & technology; Simon Le Touze, director of operations; Roman Horwarth, director of sales.

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# Dermotechnology

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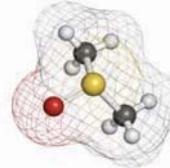
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**DermoTechnology**<sup>®</sup>



La Solution



Géraldine Péri, director

## Background

Dermotechnology launched in March 2012, offering new concepts and natural alternatives to injection for a progressive and long-lasting natural facelift.

The director, Géraldine Péri, has been part of the beauty industry for 28 years, using her expertise to provide clinical results for a better aging process and pure beauty.

## Main products and services

Dermotechnology offers the exclusive biotechnology of the Electrolift Concept – the solution for a pain-free, long lasting and non-invasive face-lift, this innovative concept fights skin aging.

It uses the method of electroporation based on biotechnology that has been scientifically proven by American researchers who were awarded the 2003 Nobel Prize in Chemistry. This is combined with seven micro-current frequencies, targeting face and body treatments.

We provide high profitability; real and instant results in 20 minutes; training; marketing tools including videos and flyers with our customers' logos for free.

This helps spas to properly train their teams to understand how to sell the Electrolift, how to get the optimal results, and how to enhance the spa's reputation as well as ours.



A selection of Dermotechnology products

## USPs

The company's products stand out in the market because they answer the professional expectations of the client.

It is essential to think about efficiency, quality, profitability – this is the key to our success. The competition is increasing all the time, so we need to create something unique which provides instant and long-lasting results.

We created 10 protocols for face and body treatments, with basic 30 minutes and 45 minutes treatments and a single, more advanced one hour treatment. We have developed express and efficient anti-aging treatments.

In addition, we create ethical cosmetics and serums free from parabens, mineral oils and unnatural colouring. Our products are not tested on animals, and we do not use animal ingredients in our serums.

## Top clients

For one year we have been supplying the Beach Club in Monaco (Monte Carlo).

## Where in the world?

We are just starting distribution in Switzerland, and we have launched in 80 spas in France over the past three years.

## Plans for 2016

The Electrolift with its cell electroporation is an alternative to cosmetic injections or an ideal complement. Options are offered to provide further targeted action: the Bioactive Gloves kit for an anti-aging face, neck and décolleté massage that stimulates and energises the skin; the hands-free Bioactive Mask kit for an intense lifting and toning effect.

## Who's who?

Géraldine Péri, company director;  
Laurent Amis, sales director.

## What the clients say

"We are very pleased and satisfied with the Electrolift treatments. Our cosmopolitan clients are very demanding and expect some visible results, they are totally addicted to our hyaluronic acid treatments for the eyes contours and the neck." *Laetitia Serres, manager, Beach Club Spa, Monaco*



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# Aloys F. Dornbracht GmbH & Co. KG

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Matthias Dornbracht (CTO), Andreas Dornbracht (CEO)

## Background

Founded in 1950, Dornbracht is led by brothers Andreas and Matthias Dornbracht.

## Main products and services

Dornbracht is a family-owned manufacturer of high-end faucets, fixtures and shower systems. As a partner in both the design community and the international spa industry, we build on the ideas and needs of professionals involved in designing spas. The result is a premium product in terms of both function and finish. Dornbracht provides installation support and guidance and all products come with a worldwide aftersales service to guarantee trouble-free operation.

With Smart Water, a digital control technology with an intelligent system which digitally networks components in the bathroom with one another, Dornbracht personalises Spa applications for added convenience.

## Additional products and services

Dornbracht regularly wins international design awards for its designs. Individual needs require individual treatment. If clients find the standard spout on a fitting doesn't fit perfectly with their architecture, Dornbracht's x-tra Service can produce size extensions and reductions and non-standard finishes and colours for almost every product in the Dornbracht range.

## USPs

Dornbracht's main USP is its high standard of production, along with Dornbracht's dedicated division specialising in spa operations and design. Dornbracht assists with new ideas, like the Horizontal Shower or Sensory Sky shower, in which different types of rain, fog, light and fragrances complement one another to create complex choreographies inspired by weather phenomena. Another example is Foot Bath, an electronic and scenario-adaptable unit which provides an individual foot bathing experience.

Besides that, Dornbracht manufactures 100 per cent of its products in Germany, meaning consistently high-quality and manufacturing standards.

## Where in the world?

Dornbracht products are distributed worldwide: The company has 16 branches and various commercial agencies.

## Plans for 2016

Spa is one of the fastest growing industries and this is reflected in our portfolio. Dornbracht's Smart Water philosophy forms the basis for a new, digital future in the bathroom and kitchen. As a pioneer and trend-setter for the industry, Dornbracht is constantly working to advance this technology – with great

prospects for its own products, which are designed with only their function in mind.

## 2016 trade shows

Boot, Düsseldorf, Germany; Dubai International Boat Show, Dubai, UAE; Maison Objet, Singapore; SHK, Essen, Germany; IFH, Nürnberg, Germany; Salone del Mobile, Milan, Italy; Monaco Yacht Show, Monaco; Interieur Design Fair, Kortrijk, Belgium; Designers' Saturday, Langenthal, Switzerland; Boutique Design, New York, USA; Sleep Event, London, England; Design District, Zaandam, Netherlands; Fort Lauderdale Boat Show, Fort Lauderdale, USA;

## Who's who?

Andreas Dornbracht, CEO – Strategy, Communications and Marketing; Matthias Dornbracht, CTO – Systems and Technology; Matthias Voit, Sales Management Elite Interiors; Michael Beese, Head of Business Segment SPA

## What the clients say

"Dornbracht is pretty much a default specification for us in the studio: secure in the knowledge that their pieces look great and will work perfectly. They've made some custom fittings for us without raising an eyebrow (well maybe they did, but they didn't let it show)." *Dickie Bannenberg, Company Leader of Bannenberg & Rowell Design Limited*



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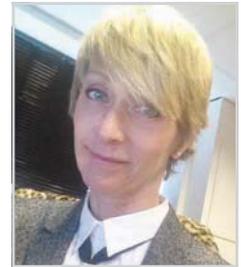
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Kicki Carlsson, CEO

### Background

Dröm UK was launched in 2002 by Kicki Carlsson and Barry Smith. The company specialises in the design and installation of luxury bespoke spa and thermal wellbeing areas.

### Main services

■ **Consultancy:** Dröm UK provides expert consultation and coordination at all levels, from architects to builders. The company can offer advice on all technical aspects and design elements of your projects.

■ **Design:** Dröm UK's design team takes pride in meeting clients personally, to fully understand their dreams and requirements, before conceiving and constructing a bespoke sanctuary to suit each individual hotel, spa or health club.

■ **Project management:** Once the concept and specification is approved, the planning can be a multi-disciplined project requiring a high level of coordination of different works.

A construction schedule is agreed and adhered to and any disturbance is guaranteed to be kept to a minimum, bringing the project to a satisfactory completion on time and to budget.

■ **Build:** All Dröm UK installations are built to the highest specification and quality by the company's fully trained in-house team of professional specialist fitters.

### Additional services

■ **Maintenance:** Inspiration and installation is followed by reassurance and peace of mind.

All Dröm UK projects and products are covered by a comprehensive guarantee and extended service plans are also available. The company provides ongoing specialist support to keep your dream alive for many years to come.

### USPs

Dröm UK's attention to detail and creative approach to the creation of innovative, bespoke designs sets it apart. These attributes combine with a friendly, 'can-do' attitude and approach to all project briefs.

### Top clients

Pennyhill Park Hotel & Spa; Coworth Park Spa, The Lansdowne Club, Stoke Park Country Club, Galgorm Resort & Spa, SHH Architects, MMM Architects, Gardiner & Theobald

### Where in the world?

We currently design, supply and install projects throughout the UK, Europe and the Middle East.

### Plans for 2016

Dröm UK are expanding their consultancy service into larger wellbeing projects including full hammams, ice rooms, salt caves, mud therapy rooms and Kneipp walks.

Dröm offers advice on both the technical and design aspects of spa projects, producing conceptual drawings and images to enable clients to accurately visualise ideas.

The company's showroom is constantly evolving and will see the addition of stunning, fully-functioning room sets in 2016. It will continue to play host to groups of architects, designers and clients who are inspired by the variety of finishes and accessories on show.

Dröm will continue to use its Drömology publications to educate spa personnel, designers and end users in its various bathing options and routines, to ensure they achieve the optimum wellbeing benefits.

### Who's who?

Kicki Carlsson, CEO; Barry Smith, managing director; Erin Lee, project director.

### What the clients say

'We approached Dröm UK because of their impeccable reputation in the wellbeing industry. Their open, professional, friendly approach has assisted throughout our journey together. Dröm worked to our tight schedules and the installation team were professional and efficient. We're looking forward to collaborating with them on other projects. We wouldn't hesitate to recommend them to others.'

*Darren Dixon, Spa Manager Pennyhill Park*



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# ESPA

# ESPA

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# ESPA



Sue Harmsworth,  
Founder & Chairman

## Background

Sue Harmsworth founded ESPA in the UK in 1993 following a 20-plus year career in spa and beauty. Global expansion followed and ESPA is now found in more than 460 spas worldwide with over 250 award wins under their belt. In recognition of her services to the spa and beauty industry, Sue was awarded an MBE by the Queen in 2010.

## Main products and services

With over 20 years' experience building award-winning spas in six continents, and with a pioneering collection of natural spa products and treatments, ESPA stands at the forefront of today's global spa industry as an authority on spa creation and management.

As the spa industry has evolved so has ESPA – the company's consultancy services offer clients a broad range of bespoke and flexible spa services to suit their needs.

Using its global infrastructure and world-class team, ESPA now provides a comprehensive service portfolio offering design, operational and education consultancy as well as standalone product and treatment supply.

The approach is tailored, needs-led and underpinned by the same knowledge, training systems and infrastructure that continues to set ESPA apart from its competitors.



ESPA at Grand Hotel Tremezzo, Italy

## USPs

First and foremost it's ESPA's expertise – the deep understanding, longevity and continuity of the team in place.

Their knowledge of the customer, ability to teach and grow others and deliver such efficacious products and treatments is unrivalled and has resulted in a deep connection with customers on both an emotional and physical level. ESPA takes the time to invest in its people by continually mentoring and teaching – consequently many of its staff have been with the company for over 15 years and understand the brand at all levels. The passion of the ESPA team to continue being experts in their field, while always sticking to the company's standards and principles, will ensure on-going success.

## How many spas do you supply?

ESPA supplies spas in over 60 countries across six continents – North America, South America, Europe, Africa, Asia and Oceania.

## Global clientele

Peninsula Hotels, One&Only Resorts, Ritz-Carlton Hotels, Fairmont Hotels, Bvlgari Hotels, Corinthia Hotels, The Leela Palaces Hotels, Gleneagles Hotel and many more.

## Plans for 2016

The company plan to unveil spas opening in prestigious locations such as Qatar, Turkey, Saudi Arabia, UK together with many others in Europe, USA, Middle East and Asia. With a full calendar of new innovations and exciting product developments planned, they continue to extend their range of cutting-edge, natural skincare.

## Who's who?

Sue Harmsworth, chairman;  
Michael Harmsworth, CEO;  
Tracey Chappell, SVP - Global Spa Solutions;  
Paula Perkins, Director of Spa Development;  
Ian Mackie, VP - Spa Operations;  
Jim Croghan, VP - Spa Operations The Americas;  
Terry Prager, VP - Business Development for The Americas.

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# Ez-Runner Systems Ltd

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**www.ez-runner.com**



## Background

The company was founded in 1995. Stefan Drummond is the majority shareholder.

## Main services

Ez-Runner spa software is a fully configurable modular solution for selling treatments, packages and vouchers and has a reporting suite – both online and in-spa – for analysing yield, membership and food and beverage sales.

Other features include the ability for spas to optimise therapist- and treatment-room usage, calculate commissions, manage stock and limit treatments per day by therapist.

Further benefits include SMS alerts, yield management tools, product recommendations and staff rota management, as well as the ability to upsell products and services online or in-spa. Ez-Runner's voucher management solution is commission-free, with online and in-spa purchasing, tracking and redemption, providing spas with the tools to control vouchers from purchase to redemption under one roof, providing limitless, cost-effective marketing.

## Additional services

Fulfilment services for voucher management, gift card supplies, and membership cards. In-house programming team for custom development and web integration. We also supply, kiosks, hardware and peripherals.

## USPs

Ez-Runner offers full online integration into spas' existing websites. This includes all features – bookings, packages, voucher purchase and redemption and pre-payments.

Each product or service can have YouTube video or images managed from the application, without the need to rely on expensive web teams. These online services can be linked to our automated marketing module (Campaign Manager) allowing Ez-Runner to send campaigns based on triggers such as the number of treatments bought or vouchers purchased online, without any user intervention.

The company's voucher management solutions are provided without charging commissions to the spa operator.

Ez-Runner also has the facility to provide online diary views for therapists and has recently developed mobile websites for smartphones and tablet devices such as iPad, allowing spas to expand their online reach even further without restrictions.

## How many spas do you supply?

More than 120 spas.

## Top clients

Nirvana SPA; Shire Hotels; Handpicked Hotels; Akkeron Hotels; Amida SPA; Hilton Hotels; sk:n; Dermalogica; Lion's Quay and Bristol Lido

## Where in the world?

Mainly Europe and the Middle East, but we have sites worldwide from the Falkland Islands to Ethiopia.

## 2016 trade shows

LIW, Our Own SPA Conference & SPA LIFE

## Plans for 2016

This year we plan to expand into other territories with new and existing clients. We'll also work with existing spa and wellness clients to expand their use of online and mobile functionality for packages, payments and voucher management.

## Who's who?

Stefan Drummond, Managing Director; Shez Namooya, Business Development Manager.

## What the clients say

"Hand Picked Hotels (HPH) has been using the Ez-Runner management software system for the past four years.

The partnership has had a significant impact on the businesses by helping Hand Picked Hotels create a highly effective spa and health club revenue stream for the group."  
*Helen Wynne,  
Health Club & Spa Project Manager,  
Hand Picked Hotels*

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**www.gharieni.com**



Sammy Gharieni,  
founder and CEO



## Background

25 years ago, Gharieni Group was founded by Sammy Gharieni in Duisburg, Germany, initially focused on beauty and medical equipment. In the last thirteen years the spa and beauty area has increasingly come to the foreground. Since its launch, Gharieni's philosophy has been to realise the wishes of individual customers and meet the increasing demands of the market. The Gharieni Group has companies and branches in Germany, Belgium, Netherlands, France, Tunisia, Dubai and USA.

## Main products

Gharieni offers extraordinary wellness-concepts, as well as high-end spa tables and treatment beds, equipment and furniture for luxurious spa, wellness and beauty facilities. All steps of the production process, from concept to design, are under the permanent control of the management at the company's headquarters in Moers, Germany, in order to guarantee the highest quality. Moreover, the manufacturing process is controlled by the German Technical Supervisory Association and treatment beds and towers are certified by TÜV NORD CERT.

## USPs

Elegant, modern design, perfect functionality, high-quality materials, complete solutions,



The new Libra Edge K – A new dimension of HydroSpa experience

the utmost flexibility, rapid implementation of customer requirements – these are the core values of the company. Clients can select from a wide range of colours and materials to create their individual products and they can fit each bed with a number of additional options. Furthermore, Gharieni has brought numerous innovations to the market, such as the successful MLX Quartz table which offers pure beach feeling to spas around the world. The brand new Libra Edge K is the latest development of Gharieni's HydroSpa collection, and is a highlight for every spa. It offers a variety of pre-programmed aqua choreographies, heated water mattress with LED illumination, 'emotional steam cocoon', soap foam generator or built-in music system.

## Top clients

Germany: Four Seasons, Am Kanzleramt Berlin; Brenners Park Hotel, Baden-Baden, Nikki Hotel Düsseldorf; England: House of Elemis, London; Barbados: Hilton Hotel Barbados; Spain: Park Hyatt Mallorca; Austria: Alpenresort Schwarz; Switzerland: The Dolder Grand; Tunisia: Hotel Concorde Berges du Lac; St Barth: Cheval Blanc; UAE: Burj Al Arab, Dubai; Qatar: Intercontinental Doha; Oman: Al Bustan Palace/Ritz Carlton; USA: The Breaker, Palm Beach; Park Hyatt New York; Hong Kong: The Peninsula; France: Le Molitor Paris.

## Where in the world?

Gharieni distributes to more than 60 countries around the globe.

## 2016 trade shows

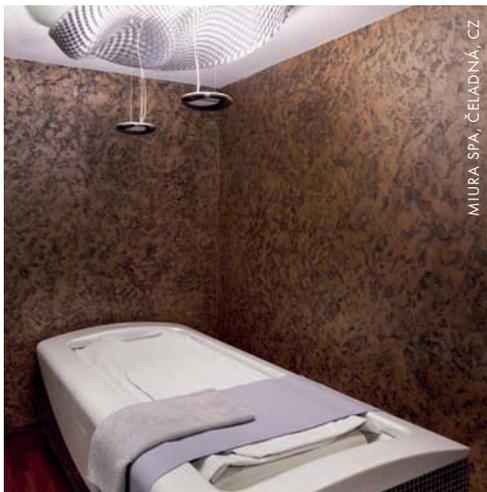
Beauty International, Germany; Cosmoprof, Italy; Arabian Home Show, Dubai; Estetika, Belgium; Cosmetics, Germany; ISPA, US. Full list at <http://www.gharieni.com/fairs>

## Plans for 2016

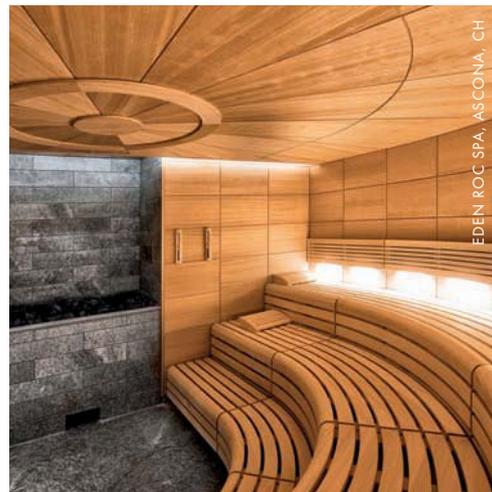
For the 25th anniversary, Gharieni will release amazing new innovations. Especially the HydroSpa collection gets bigger with its new models like the Libra Edge K and the brand new PediSpa Curve. We also have new products for our beauty line and furniture.



ESPA AT THE ISTANBUL EDITION, ISTANBUL, TR



MIURA SPA, ČELADNÁ, CZ



EDEN ROC SPA, ASCONA, CH



ESPA AT THE ISTANBUL EDITION, ISTANBUL, TR

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MY SAUNA AND SPA

## KLAFS GmbH & Co. KG

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**www.klafs.com**

**KLAFS**  
MY SAUNA AND SPA



**Frank Strobel, director  
international sales**

### Background

KLAFS was founded in 1928.

### Main products and services

The KLAFS group is the world market leader in the field of sauna, pool and spa. Besides saunas, its wide product range includes: steamrooms, hamams, infrared heat cabins and relaxing areas, as well as treatment rooms, including massage tubs and treatment tables.

As a full-service general contractor for the professional sauna and spa industry, KLAFS also offers technical planning and consulting.

KLAFS has clients in a wide range of industry sectors, including hotels and resorts, health clubs, thermal spas and cruise ships. In addition, the company supplies private customers who are equipping their homes and vacation retreats.

A large team of experienced interior designers, technicians and project managers work together to implement even the most exclusive and ambitious spa projects. With the highest quality standards in the market, KLAFS offers its own development and production facilities for a complete range of innovative and individually designed spa equipment.

The manner in which KLAFS takes responsibility for the environment while interpreting market developments sensitively for the individual situation can be seen in numerous



**ESPA Life at Corinthia, London**

innovative developments which make efficient use of natural resources. Intelligent control and energy-saving packages such as Green Sauna or the new Green Steam represent a concept of ecological sustainability, to which KLAFS is committed.

### Additional services

KLAFS offers after-sales services and maintenance of equipment after project completion worldwide with on-site service in many countries around the world, as well as offering the technical training of in-house spa staff. And with its own development department and production facilities for the complete product range, even the most extraordinary customer request can be fulfilled, ranging from single sauna cabins to turnkey jobs.

### USPs

KLAFS keeps a close eye on the market to spot and set trends. Innovation is a key part of the company's corporate philosophy: KLAFS introduces surprising new concepts for the spa and health markets with pleasing regularity. Together with renowned designers, the company not only develops innovative, but also beautifully formed, products. This is proven by the numerous prestigious awards it has won, such as its gold iF Product Design Award, the Red Dot Design Award and the Interior Innovation Award.

### Top clients

The Tschuggen Grand and The Dolder Grand Hotels, Switzerland;  
Corinthia Hotel, London;  
Tour Odéon, Monaco;  
Faena Hotel Miami Beach, USA;  
Fairmont Peace Hotel, Shanghai/China.

### Where in the world?

With its headquarters in Germany, KLAFS has subsidiaries in Austria, Switzerland, Poland, Hong Kong and the Netherlands as well as 65 partners worldwide.

### Who's who?

Frank Strobel, director international sales.



**Lemi**  
ITALIAN WELLNESS EQUIPMENT

- Sofitel Dubai the Palm Resort & SPA \*\*\*\*\* Dubai, UAE
- Spa Sisley Hotel Christopher St Barth\*\*\*\*\* St Barthélem, F.W.I
- Adyar Gate Hotels, SHERATON PARK HOTEL & TOWERS\*\*\*\*\*Chennai, India
- Kempinski Nile Hotel\*\*\*\*\* Cairo, Egypt
- Villa Del Palmar Beach Resort & Spa\*\*\*\*\* The Islands of Loreto BCS, Mexico
- The St. Regis Saadiyat Island Resort\*\*\*\*\* Abu Dhabi, UAE
- Hotel Majestic Barrière\*\*\*\*\*Cannes, France
- Park Hyatt\*\*\*\*\* Milan, Italy

- Forte Village\*\*\*\*\* Sardinia, Italy
- Amathus Resort\*\*\*\*\* Lymassol, Cyprus
- Grand Hotel Villa Cora WTB Hotels\*\*\*\*\*L Florence, Italy
- The Fairmont Kea Lani\*\*\*\*\* Maui, Hawaii, USA
- Hotel Savoy\*\*\*\*\* Lausanne, Switzerland
- Four Seasons Hotel at Kingdom Centre \*\*\*\*\* Riyadh, Saudi Arabia
- Mazagan Beach and Gold resort\*\*\*\*\* Morocco
- Conrad Maldives Rangali Island\*\*\*\*\* Maldives Islands

# Lemi Group

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**Facebook:** LEMI Group

**www.lemi.it**



**Emilio Brusaferrri,**  
president

**Lemi**<sup>®</sup>  
ITALIAN WELLNESS EQUIPMENT

## Background

The company was founded under the name of Brusaferrri & C by Emilio Brusaferrri and Silvio Genelli, cousins and close friends, who share the same passion for a great challenge. Brusaferrri has been manufacturing under the Lemi brand since 1989.

## Main products and services

The company designs and produces treatment tables, chairs and multi-functional furniture and equipment for the beauty, spa, podiatry and medical sectors.

Thanks to its intensive research and development programme, as well as its continuous pursuit of innovation, Lemi has come to be recognised as one of the major players in the spa and wellness industry.

As well as being a leader in equipment design, research and technology, the company – with its unmistakable Italian style – is renowned for its exceptional quality, functionality, and meticulous finishes.

These fundamental principles have resulted in the development of numerous products bearing the Lemi brand name.

The company manufactures products to exceed customers' expectations by ensuring maximum precision in the construction of each piece and continuous improvement – even with well-established products.



**The bestselling Gemya spa table**

## USPs

As an exclusive guarantee of its products' authenticity, Lemi obtained the prestigious "100% Made in Italy" certificate in 2010.

This certification requires the company to subject itself to a series of thorough inspections in order to certify that its production cycle is entirely performed in Italy.

This complete autonomy also allows LEMI to guarantee customisation and to give a Lifetime Assistance on all its products.

From conception to design, prototyping and packaging, the products' entire lifecycle is

managed internally, with each individual part evaluated according to strict inspection criteria.

The added value of Lemi comes from the company's excellent craftsmanship, maximum attention to detail, exceptional product quality, and comprehensive service.

## Top clients

Sofitel the Palm, Dubai UAE; Four Seasons Hotel, Riyadh, Saudi Arabia; Forte Village, Sardinia, Italy; Hotel Majestic Barrière, Cannes, France; The Fairmont, Maui, Hawaii.

## Where in the world?

LEMI Is present in over 100 countries around the world.

## Who's who?

Emilio Brusaferrri, president; Matteo Brusaferrri, export and key account manager; Simona Carrara, export area manager.

## What the clients say

"Our spa clients love the Lemi beds which we use in our treatment rooms. The upholstery is so thick and relaxing, it perfectly complements our luxurious signature treatments. I couldn't recommend Lemi furniture highly enough."

*Stephen McCafferty, Spa Manager at Portavadie Spa, Loch Fyne, Scotland*

# CREATE A SEAMLESS SPA AND FITNESS EXPERIENCE



Together with you, Life Fitness can create a fitness facility that is well-equipped and inviting. Our range of cardio and strength products are the gold standard in the health club market, ensuring that your guests have a seamless experience, whether they are working out or relaxing.

*LifeFitness*

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STRENGTH**

**SCYBEX**

**SCIFIT**



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[LifeFitness.com](http://LifeFitness.com)

# Life Fitness

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**Facebook:** [www.facebook.com/LifeFitnessUK](http://www.facebook.com/LifeFitnessUK)

**Blog:** [www.lifefitness.co.uk/blog](http://www.lifefitness.co.uk/blog)

[www.lifefitness.co.uk](http://www.lifefitness.co.uk)



Peter Croft, Director Multi-Regional Accounts

*LifeFitness*

## Background

With more than 160 years of heritage, innovation and leadership, the Life Fitness family now encompasses Hammer Strength, Cybex, SCIFIT, InMovement and Brunswick Billiards, to offer an industry-leading portfolio of solutions to get the world moving and help people lead active and healthy lives.

## Main products and services

A successful facility is about much more than a mix of a few fitness machines – it's about combining people, spaces and equipment to create an environment that motivates and excites exercisers.

Life Fitness doesn't just offer the best fitness equipment, we will work with you to create a fitness facility that complements your spa offering, differentiates you from the competition and increases member satisfaction.

The Elevation Series includes treadmills, cross-trainers, the PowerMill Climber, the FlexStrider Variable-Stride Trainer and Lifecycle upright and recumbent bikes.

The premium Elevation Series combines superior biomechanics with thoughtful and inviting design.

Insignia Series is an elegant selectorised strength line which offers smooth, controlled, natural feeling motions to create an enjoyable

experience for users different levels of fitness. The impressive customisation options for frame and upholstery allows you to create a look and identity that is unique to your facility.

## USPs

Our passion for excellent service and decades of experience in planning and design make us the right partner for your fitness facility.

Life Fitness products are known for their quality, strength and durability, and we are also a leader in well thought out product design and biomechanics.

Through LFconnect.com you can manage your entire Life Fitness connected cardio portfolio, see detailed usage data, create customised screen designs, learn about preventative maintenance, create workouts for exercisers, and more.

Our Life Fitness Solutions Partners delivers design and build services, finance solutions, management solutions and membership retention services. Life Fitness Academy delivers globally-accredited training courses and industry leading qualifications from YMCA Awards.

## Where in the world?

Life Fitness has sales offices around the world and our network of trusted distributors

ensures that our equipment and services are available in more than 140 countries.

## Top clients

Marriott, Hilton, Kempinski, Four Seasons, IHG, Carlson Hotels, Airth Castle Hotel, Ramside Hall Hotel, Coniston Hall Hotel, Marine Hotel Troon, Bedford Lodge.

## Plans for 2016

We will continue to evolve our range of cardio, strength and group training equipment to ensure that we offer the right products and services to keep people active.

## Who's who?

Peter Croft, director multi-regional accounts; John Beacham, key account manager UK Hospitality; David Chioe, account manager Hospitality APAC; Kim Land, national account manager US.

## What the clients say

"We wanted magnificent gym facilities to compliment our new indulgent spa. It was an investment for our members, day guests and hotel guests alike. We selected Life Fitness for the quality and bespoke aesthetics they could provide, which perfectly complements our premium offering." *Anthony Woodhouse, General Manager, Ramside Hall Hotel*



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# Living Earth Crafts

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[www.livingearthcrafts.com](http://www.livingearthcrafts.com)



Jim Chenevey and Brian Paris

## Background

Living Earth Crafts launched in 1973, and is the premier spa equipment, treatment and massage table manufacturer. The company is headquartered in Vista, California with operations on three continents.

## Main products and services

Living Earth Crafts maintains an unwavering commitment to making exceptional quality products and to eco-friendly sustainability.

Developing some of the most innovative spa equipment, massage and treatment tables in the world, LEC provides the world's most distinguished spas with sleek design and fine manufactured products that will last a lifetime.

The company helps spas offer a luxurious experience with plush features such as Strata™ cushioning system, Caress™ self-adjusting platform with Strata™Cool facepillow, PivotPerfect™ sidearms on our mani/pedi equipment, and SaniJet™ pipeless technology to name a few.

All of these products are supported by our exceptional customer service to make sure our clients have trouble-free experience before and after their purchase and our products perform to their highest expectations.



**The ZG Recliner combines a new level of comfort for guests and the healthy benefits of Zero Gravity positioning, perfect to use as relaxation lounger, pedicure chair, or express treatment couch.**

## USPs

Living Earth Crafts (LEC) is synonymous with uncompromised comfort and luxury, unsurpassed quality and undeniable value. LEC manufactures the highest quality spa equipment for some of the most exclusive spas and resorts in the world.

LEC's products are made with the highest quality and well known for having continuous innovation, outstanding value, and supported by an excellent customer service.

## Top clients

Hawkchurch Resort & Spa, England; The Hilton, Uganda; Four Seasons, Columbia & South Korea; MGM, China; St. Pierre Marriott Hotel, UK; Lush Organic, Canada; Nobu Hotel, Philippines.

## Where in the world?

LEC offers worldwide distribution with strategic warehouses in the US, Europe, and Asia.

## Plans for 2016

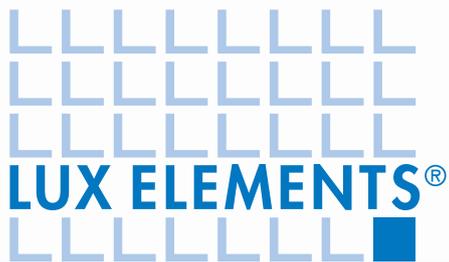
We will be extending the pedicure line with luxurious and innovative equipment, answering to the needs of the market and introducing new technologies to the traditional systems.

## Who's who?

Jim Chenevey, chief executive; Brian Paris, vice president; Erica Coble, business development manager; Gabriela Fraustro, marketing manager.

## What the clients say

"I work with Living Earth Crafts because their design team consistently helps me push the frontiers of spa design and development"  
*Cary Collier spa consultant and founder, BluSpas Inc.*



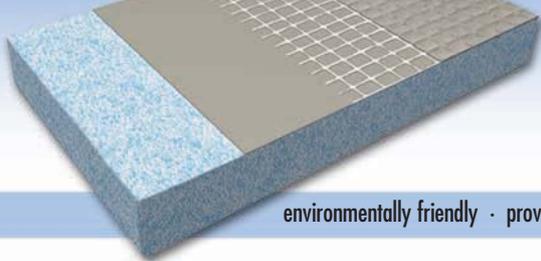
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Hamam, Courtesy of Faena Hotel, Miami Beach.  
Photographer Nik Koenig.  
Design and Implementation by Design for Leisure.



**LUX ELEMENTS GmbH & Co. KG**

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# Lux Elements GmbH & Co. KG

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Left to right: Rolf Longrée, managing director, and Marco Lutz, export director

## Background

The company was founded in Radebeul, Saxony in 1945. Thomas Lux is the son of the founder Herbert Lux and has been managing director since 1975. Since 1996 Rolf Longrée has also served as managing director of Lux Elements.

## Main products and services

Lux Elements is an experienced specialist in the production of polystyrene hard foam and in processing products for the sanitary and wellness markets. The emphasis is on: wall cladding, floor structures, bathroom upgrading and wellness facilities.

Lux Elements is able to produce individual concepts and prefabricated elements for health resorts and leisure facilities.

The company produces solutions according to customer specifications including wet areas. These can be individual or serial productions.

## USPs

One of the key USPs of Lux Elements is the environmentally friendly production of polystyrene hard foam (EPS) without using climate-harming propellants on its own production facility. The self-manufactured, moisture-resistant material has, among others, one important material property



The company will launch new products for steam room constructions this year

which makes it ideal for use in spas and wellness centres: due to the alkaline properties, the elements are mold resistant.

A further strength of Lux Elements is the individual production according to customer requirements. There are no limits in designing.

The modern and flexible manufacturing methods make it possible to produce large objects and diverse forms. On request the company can supply the static calculation, especially for very large objects.

## Where in the world?

Lux Elements distributes its products all

over Europe, Asia, North America, Russia and Ukraine.

## Plans for 2016

Expand markets in North America and Southeast Asia and establishment of new products for steam room constructions: installation panel for attachment of fittings and hard-plastic supporting panel for steam inlet.

## Who's who?

Rolf Longrée, managing director; Marco Lutz, export director.



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# The Madison Collection

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**Facebook:** [www.facebook.com/madisoncollection](http://www.facebook.com/madisoncollection)

[www.themadisoncollection.com](http://www.themadisoncollection.com)



Charmaine Lang,  
President & CEO

## The Madison Collection

### Background

The Madison Collection was launched in 1999 by industry expert Charmaine Lang to provide quality, reliable and innovative products. From its headquarters in Miami, Florida, USA, the company works with leading hotels and spas around the world and is renowned for providing impeccable linens with an emphasis on operational use.

### Main products and services

The Madison Collection creates superior towels and robes, as well as bath and spa accessories that provide comfort, absorbency and durability for operator and client.

By combining quality, lightweight terry and luxurious weaves, The Madison Collection offers innovative products to a global clientele.

The company's collections are well thought out to provide ease of use on-site. Towels and robes to be used at the pool and beach, sauna, spa and in-room each feature a different pattern, so laundry staff may easily identify delivery zones. This also allows for the simple separation of operating revenues for various areas on property.

The Madison Collection's products are washed and dried four times after dyeing, before cutting and sewing to ensure fibres are chemical-free, thus resulting in minimal shrinkage – under four per cent, compared

to the industry standard of 10 per cent. Because of the company's superior cotton and sophisticated dyeing process, its products last more than 300 washes – and have been tested up to 527 washes.

### USPs

The Madison Collection goes to great lengths to provide partners with the finest products. Customers reap the benefits of the company's environmental safety efforts.

Created at the same factory since the company's inception, all products utilise the best cotton (grade 5.5 - 6.5) and dyes.

The Madison Collection takes its place in the industry – and the world – seriously. Its factory is one of the few where spinning, weaving, dyeing, cutting and sewing takes place in one location, therefore ensuring supreme quality as well as little to no environmental impact.

The Madison Collection is also celebrated for its exceptional service and likes customers to help tell its story. One of The Madison Collection's favorite accolades is that clients liken working with the company to the VIP attention received with private banking.

### How many spas do you supply?

The company distributes across the globe – to North, Central and South America, Africa,

Asia, Australia, Caribbean, as well as Richard Branson's Necker Island and Moskito Island.

### Top clients

Ritz Carlton (most locales); One & Only Palmilla; Diamante; Cabo; Wynn Resorts (including Encore), Las Vegas and Macau; Condado Vanderbilt, Puerto Rico; Lizard Island, Australia; Cape Grace, South Africa.

### Plans for 2016

The new Bordado towel will be introduced. It has been four years in the making and is set to revolutionise and set new standards in the industry.

### Who's who?

Charmaine Lang, president and CEO; Mandy Meyerowitz - Australasia distributor; Gayle Meyers – Africa distributor; Queenie Keung – Hong Kong distributor.

### What the clients say

"The Madison Collection has provided 14 years of exceptional service. Charmaine's word is her bond.

"We've had towels remain in service through hundreds of washings. Their longevity amazes our commercial laundry service."

*Susie Milus Marquez, director spa operations, Grand Hotel Marriott Resort, Golf Club & Spa*

# MATRIX



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[www.matrixfitness.co.uk](http://www.matrixfitness.co.uk)



# Matrix

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[www.matrixfitness.co.uk](http://www.matrixfitness.co.uk)



James Blower, International  
Hospitality Manager EMEA

# MATRIX

## Background

Matrix Fitness – the world's fastest-growing commercial fitness brand – is a division of Johnson Health Tech Co. Ltd. (JHT); which was founded in 1975.

Preferred by some of the world's finest hotels and resorts, Matrix offers an array of premium cardio, strength, and integrated technology solutions that support the demands of boutique hotels and spas, and enable you to create an inspirational fitness experience for your guests with minimal effort, regardless of size or budget.

With over four decades of experience in the fitness industry, and an extensive understanding of user behaviour, we know what guests expect from their workouts, and the company's goal is to help you to deliver that and more.

## Main products and services

Matrix strives to offer innovative and aspirational equipment that will captivate your guests, is easy to maintain, facilitates your wellness programming, and delivers the best return on investment.

**CARDIO:** Intuitive operations on the company's full range of stylish, durable cardio equipment make it easy for guests to get on and go, while its consoles provide the most cutting-edge, fully integrated entertainment

options; from regular television programming, to Internet connectivity and virtual workouts. **STRENGTH:** Matrix offers an extensive strength range to enable you to address all end-user needs and craft a fitness experience tailored to your guest profiles. Durable finishes keep products looking new, and simple operation makes them easy for guests to navigate.

## USPs

The Matrix ethos spurs innovation and values creative problem solving. As a result, the company has set the standards for which others strive, and its drive for excellence ensures it meets customer needs like no-one else.

## Top clients

Hyatt, Four Seasons Hotels & Resorts, Marriott Hotels, Accor, Carlson Rezidor Hotel Group, InterContinental Hotels Group, Wyndham Hotels & Resorts, Starwood Hotels & Resorts, Club Med.

## Where in the world?

Twenty four wholly-owned subsidiaries, and a distributor and service network in over 60 countries.

## Plans for 2016

2016 has already seen the successful

launch of the Matrix S-Drive Performance Trainer and Rower. Further innovative and aspirational solutions - including the next generation of 7xi/7xe consoles and software, and an intuitive Personal Trainer Portal - are scheduled for later in the year as hospitality sector demand for Matrix products continues to go from strength to strength.

## Who's who?

Daniel Clayton, VP Global Development; James Blower, International Hospitality Manager EMEA; Nigel Tapping, UK Hospitality Manager; Caroline Richings, Strategic Key Account Manager & UK Spa Association Board Member; Jon Johnston, UK Managing Director.

## What the clients say

"As a company that is continually anticipating and addressing customers' changing needs, we are delighted to be working with a supplier for whom innovation is a key business driver. The original solutions offered by Matrix Fitness help us to deliver truly exceptional guest experiences, and, coupled with their exceptional customer service, make Matrix an ideal preferred supplier for Marriott Hotels."

*Alison Ainsworth, Senior Director of Golf, Leisure & Spa Operations Europe, Marriott Hotels*



MCCM's passion and focus is to develop the most innovative treatments, combine them with the latest in technology, and complement all this with a range of cosmetic products tailored to specific needs.

Inspired by the latest scientific advancements, our cosmetic lines offer face, body and hair treatments, and we have solutions for different skin issues, including sun protection, mesotherapy, lymphatic drainage, whitening, scar treatments, acne and revitalising products.

[www.mccmmedicalspsa.com](http://www.mccmmedicalspsa.com)

# MCCM Medical Spa

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**www.mccmmedicalspa.com**



**Francisco Magalhães,**  
General Manager

## Background

MCCM has a long record in the field of aesthetic medicine and medical cosmetics, and through technology, innovation and experience, we create and develop a highly competitive range of quality products and equipment, with the highest standards of care and accuracy. Our passion and focus is to develop the most innovative treatments, combined with the latest in technology and complemented with cosmetic products tailored to specific needs.

Our company is based in Porto, Portugal, where we have our headquarters, logistics and training departments, and in Barcelona, Spain, where we have our laboratory and where we manufacture all our products.

## Main products and services

MCCM is a professional brand, and we develop innovative treatments with effective results. We provide a full line of professional treatments along with customised homecare recommendations. Lines include revitalising treatments, whitening and firming products, body shaping, and unique detox and lymphatic drainage treatments.

## USPs

MCCM evaluates all aspects of the skin, from the inside out, developing procedures



MCCM develops innovative treatments combined with the latest in technology and cosmetic products

with high-level standards. We combine highly concentrated active ingredients with technology, creating effective and visible results, and we customise the treatments for individual skin and body needs.

## Top clients

Four Seasons, Sha Wellness Clinic, Ten Spa at Fort Garry Hotel, Bulgari, Epic Sana hotels.

## Where in the world?

We are now present in more than 50 countries.

## Plans for 2016

We are launching a new hydrogel mask with highly concentrated argireline, which promotes a glow and 'natural botox effect'. We are also developing new professional and homecare treatments and implementing a skin analysis system with a portable scanner for personalised recommendations.

## Who's who?

Ana Casas, CEO; Francisco Magalhães, general manager; Ricardo Carvalho, trainer and international account manager.



*THE ART OF HOSPITALITY*

AN EXCLUSIVE COLLECTION OF READY TO WEAR SPA AND HOSPITALITY UNIFORMS

— SINCE 2002 —

**NOEL ASMAR**

[NOELASMARUNIFORMS.COM](http://NOELASMARUNIFORMS.COM)

# Noel Asmar Group Inc

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**www.noelasmaruniforms.com**



Noel Asmar, CEO, founder and lead designer

**NOEL ASMAR**  
UNIFORMS

## Background

CEO and creative director, Noel Asmar, founded the company in 2002 with SpaUniforms.com, which has since expanded under Noel Asmar Group Inc.

Known & trusted for her ability to design for function and movement, while bringing high quality tailoring and fabrics to the stylish uniforms she delivers, Noel and her team are passionate about creating clothing and accessories that make people feel good.

## Main products and services

Noel Asmar is a premium ready-to-wear uniform brand with a comprehensive design process that takes into account all aspects of the hospitality and wellness experience.

Supplying the industry's need for quality, stylish uniforms available on demand, Noel Asmar carries product on the shelf for convenience and efficiency.

Spa operators can create a beautiful and branded uniform program from ready-to-wear styles, without sacrificing the time and financial investment required with bespoke programs. Dedicated to providing expert tailoring and superior fit, Noel Asmar offers elegant and functional tunics, suiting, shirting, fitness apparel and more for every department role. The brand continues to support spa operators' needs with an

emerging women's fashion line and a growing retail collection that includes Italian leather handbags and natural soy candles.

## USPs

Noel Asmar is a design-driven firm, guided by a value-based company culture. The company is reliable, professional and easy to work with. It specialises in very stylish, high-quality ready-to-wear tunics, suiting, shirting and fitness apparel for men and women that is available year round for clients' operational convenience and with worldwide shipping. Noel Asmar has the widest selection of tunics available online, in a variety of colors and in sizes ranging XXS to 5XL.

## How many spas do you supply?

Noel Asmar supplies over 10,000 spas and resorts in more than 4,000 cities in 60+ countries worldwide.

## Top clients

Starwood Hotel & Resorts; Four Seasons; Elizabeth Arden Red Door Spas, The Ritz Carlton; Elizabeth Arden PRO; WTS International; Woodhouse Day Spas.

## Plans for 2016

The launch of the new hospitality collection - front desk, bellman, concierge and F&B.

This year will also mark the launch of the company's contemporary women's fashion collection. Noel Asmar is also proud to be dressing the Canadian Equestrian Team for the Rio 2016 Olympic Games.

## Who's who?

Noel Asmar – CEO, founder/lead designer; Chris Canavan, CRO; Geoff Robinson, CFO; Allison Nassey, client relations director

## What the clients say

"Noel Asmar and her great team at Noel Asmar Uniforms have given us the best start as a uniform partner: flattering, great cut, professional-looking and elegant designs with such an accommodating professional and responsive customer service."

*Tracy May-Harriott, international director of education and business development, Elizabeth Arden PRO*

"After years of searching for stylish, practical spa attire for our staff we finally found Noel Asmar. Their uniforms are beautifully created and the materials are thoughtfully chosen. Our employees feel confident and professional wearing them which translates into delivering superior guest service."

*Kathleen Wiker Fuller, director of spa and salon, Four Seasons Hotel St. Louis*



# NEAUMORINC

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- Establishing Reliable Distributors within the UAE
- Global Brand Development & Strategic Placement
- Brand Branding & Rejuvenation



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# Neumorinc

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**www.neumorinc.com**



Shawna Morneau, founder and managing director



NEUMORINC

## Background

Neumorinc was launched in 2009 by founder and managing director Shawna Morneau.

An experienced therapist, trainer and consultant, Morneau was director of spa for both Four Seasons Hotels and Resorts and Sir Richard Branson's Kasbah Tamadot.

Among her peers, Morneau is considered to be a passionate visionary and trendsetter.

## Main products and services

Neumorinc is a leading consultant in the field of beauty brand development.

We design, formulate, position, seek out and supply the world's finest skincare, fragrance and cosmetics brands to the global retail and luxury spa market.

The company specialises in global brand development and strategic placement, as well as establishing reliable distributors within the UAE.

In addition, we rebrand products for the UAE market, making sure they have the relevant Halal certification credentials.

## USPs

We deliver value to your business by working with you to establish and increase your global market share.

Our success is the result of hands-on experience at every level of the luxury beauty and spa industry, and a deep understanding



The company is currently developing skin products with saffron

of market needs and trends combined with our unrivalled relationships with the worlds leading retail and spa partners.

We hold the expertise, strategic know-how and relationships required to deliver your aspirations and transform your brand into the success story of tomorrow.

## Top clients

We work with several luxury spa, beauty and lifestyle brands, including Rice Force, KOS Paris, AMRA Skincare, PranaMat and Les Diamantes Bleus.

## Where in the world?

We represent our clients globally and specialise in UAE registration.

## Plans for 2016

We have an exciting year ahead with the launch of our beautiful traditional hammam range "Hammamii" in September 2016.

## Who's who?

Shawna Morneau, founder and managing director; Karen Penaojas, executive assistant.

## What the clients say

"It is always a pleasure to work with Neumorinc. They possesses the perfect mix of innovative thinking, powerful networking skills and the knowledge to deliver projects, which makes them a reliable and precious partner."

*Sammy Gharieni, CEO of Gharieni, Germany*

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# Oakworks Inc

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Dafne Berlanga and Jessica Wadley

## Background

Oakworks was founded in 1977 by Jeff and Linda Riach with a focus on building quality products that are built to last, and superior client comfort and therapist ergonomics.

An industry favourite for 40 years, Oakworks continues to impress with innovative designs and exceptional customer support.

## Main services and products

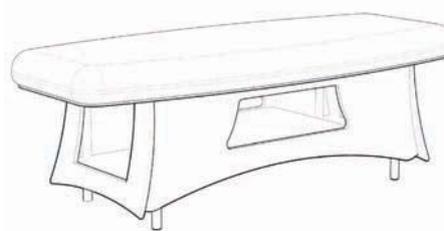
Oakworks offers world-class spa tables and treatment beds for any type of luxury spa, resort or wellness facility, and worldwide service for dependable functionality.

Close attention to detail is observed throughout the design and production process to ensure customers receive a quality product that will withstand the demands of a busy spa for many years.

With several design options to choose from – and more on the way – Oakworks is the number one choice for comfort and functionality.

## USPs

Oakworks products are designed with ergonomics and comfort at the forefront. Technician ergonomics are key for employee retention, and client comfort is paramount for repeat visits and recommendations.



Look for Oakworks exciting new designs in 2016

Therapists need to be comfortable while working, with a functioning table at all times.

Oakworks offers product features and benefits that no one else has, like the ABC System. The ABC System offers substantially improved comfort, especially for women when laying prone.

When designing products, all types of clients are considered, including those with limited mobility. The 100 Series Procedure Chair starts as a low-height chair and transforms into a table.

## How many spas do you supply?

Oakworks products can be found in thousands of spas across the world. It has a global network of distributors and works direct with customers worldwide.

## Top clients

Waldorf Astoria; Aveda; Belmond; Venetian;

Westin; Omni; Starwood; Ritz Carlton; Canyon Ranch; Shangri-La; Hilton; Nitesh Residency Hotels; Four Seasons; Peninsula; St. Regis.

## What trade shows will you be exhibiting at in 2016?

IECSC NYC; SpaTec Spring; Premier; HOTECH; IECSC Vegas; SpaTec Fall; ISPA Conference; SPA Meeting Asia.

## Plans for 2016

In the year ahead, Oakworks will continue to introduce new table designs that offer a vast array of aesthetic options, allowing the spa designer to create the perfect brand complement.

## Who's who?

Richard Shuman, president; Rich Elsen, senior VP of sales; Dafne Berlanga, VP of international business development; Jessica Wadley, VP of US business development for spa & massage.

## What the clients say

"Oakworks beds stand the test of time, are versatile, durable and comfortable. I recommend them to anyone buying a massage table."

*Laura Walker,*  
owner, Spa Solutions

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# Phytomer

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**www.phytomer.com**



International sales  
director, Tristan Lagarde

## PHYTOMER

### Background

Established in 1972, Phytomer is a skin care and wellness company fascinated by the sea and the power of its natural ingredients.

Phytomer remains an independent family business led by the founder's son, Antoine Gédouin. We count nearly 200 employees, at both our head office and production site, in Saint-Malo.

### Main products and services

Phytomer is one of the only laboratories in the world that perfectly masters marine biotechnology to effectively produce genuinely natural ingredients.

Throughout the manufacturing process we aim to limit our impact on the environment. The result is delivering outstanding products using eco-friendly methods.

Used by therapists worldwide, Phytomer treatments combine targeted professional products with cutting-edge techniques, providing clients with a unique holistic experience.

Increasing the profits of our partners is a priority. Therefore, the cost of our treatments is, on average, 20 per cent more affordable than those of our competitors.

Phytomer deploys an ambitious digital strategy to enhance the brand's reputation, generating additional revenue. It also facilitates the training of the spa teams thanks to an on-line training web-site.



Phytomer develops quality eco-friendly products

### USPs

Phytomer has been a pioneer in skincare for 40 years. It is the benchmark brand when it comes to marine biotechnology, with a unique catalogue of natural and high-performance ingredients.

In our laboratories, a team of skin biology experts invent the cosmetics of the future. These scientists develop environmentally-friendly formulas that are increasingly effective and delightful to use.

Phytomer is world-famous for the quality of its innovations and the outstanding proven quality of its professional and retail products.

In addition, Phytomer's professional know-how in creating original manual protocols gives the brand a strong international reputation. It ensures our presence in many of the most prestigious salons, spas and hotel groups in the world.

### Top clients

Four Seasons Hotel, Las Vegas, US;  
Mykonos Grand Hotel, Mykonos, Greece;  
Ararat Park Hyatt, Moscow, Russia;  
Grosvenor House, Dubai, UAE.

### Where in the world?

Phytomer has 10,000 points of sale in 80 countries, with 75 per cent of our business outside of France. Our top five markets are the US, Korea, Japan, Canada and Italy.

### Plans for 2016

In September, we will focus on pollution prevention with the new Citylife facial, featuring a groundbreaking anti-pollution shield. We will continue to develop sales-driven digital tools to help our spa partners.

### Who's who?

Antoine Gédouin, president; Tristan Lagarde, international sales director; Mathilde Gédouin-Lagarde, marketing and communication director.

**ARCHITECTURE**

**ENGINEERING**

**CONSTRUCTION**

**CONSULTING**



Leading international spa consultancy Promet has successfully delivered the highest quality solutions to clients across the world. With more than 20 years' experience in consultation, design and implementation of the most innovative spa concepts known to the industry, our aim is to provide clients with long-lasting assets that maximise profit.



**SOME OF OUR REFERENCES**



# Promet Spa Wellness

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**www.promet.com.tr**



Mehmet Kabas, chairman

## Background

Mehmet Kabas established Promet in 1993. Under his leadership, it has grown to become a major company in complete design and implementation of spa wellness centers worldwide. Promet has wide experience with hundreds of esteemed projects completed in domestic and international markets.

## Main products and services

Promet offers a comprehensive package of services for spa projects, starting with technical consultancy, architectural and engineering solutions, production, implementation and progressing to turnkey construction from A to Z and after sales services.

With its expertise and experience in high quality installations, Promet brings an innovative approach to the planning and realisation of hot/wet and hydro thermal areas. The company also produces and supplies custom made high-end range of spa equipment and custom made fixtures which are developed at its facilities for private customers. Promet is deeply committed to improving its clients' businesses with innovative, sustainable solutions with its team of experienced architects, interior and industrial designers, technicians and project managers.

The company specialises in identifying spa design trends and directions and then uses

these ideas to design, engineer, manufacture and construct whole spa and wellness areas.

## Additional products and services

Promet develops special solutions for the pools which are an essential part of spa & wellness concepts. In its pool concept many implementations, including swimming pools, thermal pools, hydrotherapy pools, vitality pools, and Kneipp foot pools, are realised.

## USPs

By offering space planning, interior and technical designs and MEP engineering solutions for spas, wellness areas, pools and water features, Promet creates functional and attractive concepts that meet individual requirements. Following the latest technological advancements and trends in the world, Promet provides its customers with innovative and unique solutions. This makes Promet the most preferred business partner in design & consultancy and implementation of well known five star, international hotel chains, major thermal hotel & wellness centres, significant day spas as well as luxury home spas.

## Top clients

Mandarin Oriental Bodrum; Canyon Ranch Kaplankaya Bodrum, Nikki Beach Bodrum, Raffles Istanbul; Jumeirah Baku; Fairmont Baku by

ESPA; Fairmont Quasar Istanbul; Four Seasons St.Petersburg; Palmalife Bodrum by ESPA; Hilton Baku; Aven Royal Spa of Maxx Royal Kemer; Amritta Spa of Swissotel Izmir; Sheraton Adana; Four Seasons Istanbul; Kempinski Barbaros Bay Bodrum; Les Ottomans Caudalie Vinotherapie Spa Istanbul; Marriott Istanbul; St. Regis Istanbul; Wyndham Istanbul; and more.

## Where in the world?

Being an international spa brand, Promet has references at all major cities in Turkey, as well as Europe, the Middle East, Cyprus, Russia and CIS countries such as Azerbaijan, Kazakhstan, Turkmenistan and Uzbekistan.

## Plans for 2016

Promet will press forward in being a global power in the spa & wellness sector and aims to be the preferred supplier for technical consultancy and design & build company for high-end international hotel chains and major well known brands in its territory. Moreover, it intends to continue to develop Turkish Hamams, specialised pools and water features for thermal projects and for the global spa & wellness industry.

## Who's who?

Mehmet Kabas, president; Melis Kabas, member of board; Aysegül Sungur, member of Board and GM.

# PURE MASSAGE SPA TRAINING METHOD®

## BEATA ALEKSANDROWICZ



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Since 2002, Pure Massage has been dedicated solely to research and training in massage, its techniques and benefits. Responding to clients increasing demand for massage, Pure Massage has become an expert in this field, delivering a concept of modern massage in spas, continuously developing and fine-tuning a unique education platform with its Pure Massage Spa Training Method®.

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[www.spatraining.global](http://www.spatraining.global)

## Pure Massage Spa Training Method®

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Beata Aleksandrowicz,  
founder

PURE MASSAGE SPA TRAINING METHOD®  
BEATA ALEKSANDROWICZ

### Background

Since 2002, Pure Massage has been dedicated solely to research and training in massage, its techniques and benefits. Responding to clients increasing demand for massage, Pure Massage has become an expert in this field, providing a concept of modern massage in spas, continuously developing and fine-tuning a unique education platform with its Pure Massage Spa Training Method®.

### Main products and services

Pure Massage offers a thorough and revolutionary approach in training the most effective massage techniques and giving massage therapists an understanding of their role as health practitioners. Pure Massage Spa Training Method® is a guarantee of consistency offered by a team of therapists who are not only highly skilled in massage, but are also dedicated professionals, empowered towards what they do on an everyday basis.

### Additional products

A complete massage menu for the spa. Specific massage oils for treatments. A unique training method including injury-free techniques, life-coaching and self-development modules addressing the challenges therapists are facing today, such as: how to



Pure Massage Spa Training Method® training in injury free techniques

prevent burnout, communicate powerfully, build a loyal customer base and staying committed and passionate.

### Top clients

Amilla Fushi, Maldives; Dormy House Hotel, UK; Finolhu, Maldives; The Lanesborough, UK

### Where in the world?

Maldives, United Kingdom, accepting contracts worldwide.

### Plans for 2016

Signature treatments due to strong demand. Synchronised treatments with more than two

therapists which is at the moment unique in the world.

### Who's who?

Beata Aleksandrowicz, founder;  
Jean-Marc Delacourt, CEO

### What the clients say

"Beata Aleksandrowicz's holistic approach to massage has elevated our touch therapies to a point of true excellence. Hotel guests, spa members and international journalists praise the standard of every massage we offer."

*Andrew C. Grahame, CEO,  
Dormy House Hotel & Spa*

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Frank Pitsikalas, CEO

**ResortSuite**  
Know your Guest

## Background

Founded in 2000 by Frank Pitsikalas, ResortSuite is a cutting-edge software company specialising in integrated hospitality management systems.

## Main products and services

- ResortSuite SPA: software to manage and operate the most complex spa operations.
- ResortSuite PMS: software to manage operations and room reservations.
- ResortSuite CLUB: software to manage membership dues, renewals, access privileges and billing.
- ResortSuite GOLF: software to manage tee times, group bookings and courses.
- ResortSuite F&B: software to manage dining areas and venues.
- ResortSuite SKI: software to manage lift tickets, season passes, rentals and retail.
- ResortSuite WEB: online booking engine which allows guests to book spa services, classes, room reservations, view member statements, book tee times and purchase ski lift tickets and gift cards.
- ResortSuite CONNECT: email automation and e-marketing tool.
- ResortSuite MOBILE: branded mobile app allowing guests to book spa services, classes, activities, room reservations and golf tee times, and purchase ski lift tickets.

- ResortSuite SOCIAL: Facebook app allowing your guests to book all amenities.
- ResortSuite DASHBOARD: monitor KPIs across all operations to drive business decisions.
- ResortSuite OPS: Tablet-based applications for spa/activity check-in, a staff portal, food and beverage ordering and PMS check-in.

## USPs

ResortSuite offers a uniquely integrated solution. Destination spas running multiple solutions across various amenities (spa, dining, activities, golf, etc.) are common.

Although many of these solutions may be best in class, having these silos of guest information scattered across your various operations fragments your offer.

With ResortSuite's integrated design, you have a full, clear picture of every guest across the property. Different modules cover each area of your operation and are fully coordinated with one another.

Add-on modules such as WEB, MOBILE, SOCIAL and CONNECT allows guests to book their entire stay in real-time, online or on their mobile device.

## Top clients

Omni Hotels & Resorts, Montage Hotels & Resorts, The Breakers, Glen Ivy Spa, US; Champneys, The Savoy, Fairmont, UK;

Jumeirah, worldwide; Rancho la Puerta, Mexico; Ste Annes, Aveda, Canada.

## Where in the world?

United States, Canada, Mexico, UK, Europe, Middle East, Central America, India.

## Plans for 2016

ResortSuite WEB now allows guests to book a room, spa services, access their member statements and more. ResortSuite has also added an Activity Scheduler which allows guests to view a calendar of events, activities and classes and book in real-time.

## Who's who?

Frank Pitsikalas, founder & CEO; Fauzi Zamir, CFO/COO; Stephan Karayannopoulos, VP product development; James Drozdziak, VP of sales.

## What the clients say

"With a combination of our destination resorts and day spas operating under the Champneys luxury brand, we chose ResortSuite to provide a single, central system for our entire operation.

"We can now ensure a personalised guest experience at every interaction, be that in person, on the phone or online."

*Alan Whiteley, group managing director, Champneys Resorts*



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the Art of fine linen - *l'Art du linge raffiné*

[www.rkf.fr](http://www.rkf.fr)



Your partner to create your custom-made linen

# RKF Luxury Linen

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Facebook: [www.facebook.com/RKFluxurylinen](http://www.facebook.com/RKFluxurylinen)

[www.rkf.fr](http://www.rkf.fr)



Riadh Bouaziz, CEO

## Background

RKF was born 17 years ago on the foundations of a century-old company. Today, RKF group consists of five branches with two production units.

## Main products and services

RKF Luxury Linen provides a custom-made line for each brand: massage table covers, bath sheets & towels, oshiboris, gloves, bath mats, bathrobes, pareos, headbands, relaxing eye masks, waterproof pillows, pillow cases, duvet & duvet covers, slippers, etc.

RKF creates ranges in keeping with the identity of each brand through the colours and materials used, as well as careful attention to the finishing touches. The linen forms part of the overall decor.

## USPs

The quality of its products is of paramount importance to RKF Luxury Linen. The French company develops a full process from the yarns to the final products through design and creation.

Its innovation philosophy enables the company to provide each client with a unique and customised line that combines originality, comfort, quality and elegance.

## How many spas do you supply?

RKF Luxury Linen exports directly in 49



Luxury for RKF is the art of detail and bespoke design

countries and through the luxury brands it works with in 96 countries.

## Top clients

Bulgari (London), Guerlain (Moscow), Spa My Blend by Clarins (Maldives), Spa The Peninsula (Paris), B Attitude (Doha), Spa Sofitel (Marrakech), Shiseido (Milano), Liv Nordic (Dubai)

## Plans for 2016

RKF has a new communications strategy with an art director, a muse and an annual theme. The aim is to express its custom-made

know-how through storytellings, customer experiences and a haute couture line. For the 2016 theme "Honeymoon in Paris", RKF designed a bathrobe in a brand new fabric called Timeless. This bathrobe looks like a trench-coat to embody the Parisian Girl's style.

This product received the Golden A'Design Award 2016 in Italy for its Innovative fabric for elegant bathrobes and also the Special Jury Prize 2016 at the ESPA Innovation Awards for its innovative spa concept.



## Who's who?

Riadh Bouaziz, CEO; Fadhel Bouaziz, project coordinator; Mohamed Belkhodja, development director; Leïla Enjari, sales director; Christophe Dijoux, creative director

## What the clients say

"I chose RKF linen because my products are the best, and therefore I believe in the best quality. We can't have anything more than the best quality linen of RKF. So in the treatments that my clients receive, RKF linen improves their experience."

*Deborah Mitchell, CEO, Heaven*

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WWW.SOTHYS.COM

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# Sothys Paris

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**Christian Mas,**  
Chief executive

## Background

Founded in 1946, Sothys is owned by the Mas family. Chief executive Christian Mas oversee the company internationally.

For 70 years, the brand has remained committed to its passion for sharing global beauty concept with both women and men by combining well-being and efficiency.

## Main products and services

As the world's leading skincare solution specialists, Sothys aims to provide solutions to every skin problem using methods that are effective yet pleasurable for the customer, and in harmony with nature.

Sothys employs a dedicated team of professionals who have made many cosmetic breakthroughs. As a result, the company has become the market leader and industry innovator in producing synergistic beauty treatments, techniques and world-class high performance homecare products.

## Additional products

Sothys' formulations stand the test of time by employing stringent pharmaceutical production teamed with sensorial pleasures.

The brand uses an exclusive method – Digi-Esthétique® – which is an original technique specially developed to heighten the effectiveness of treatments and the



**Sothys supplies over 15,000 spas worldwide**

assimilation of active ingredients. By combining Eastern and Western acupressure methods and massage procedures, Sothys is able to achieve absolute wellbeing for the customer.

## USPs

The brand complies with the strictest international regulations and adheres to the highest standards of production to create formulas with minimum preservatives, and maximum tolerance and safety.

Sothys' international reputation and presence in prestigious spas around

the world is testament to its legendary formulations, excellence in treatments and the quality of its products.

## How many spas do you supply?

Sothys supplies over 15,000 spa and beauty locations worldwide.

## Top clients

Sothys maintains a presence in several of the world's outstanding salons and spas. Most notably, The Milestone, London; The Six Senses, Paris; and the Spa at Pinehurst, USA.

## Where in the world?

Sothys is distributed worldwide and is currently available in 115 countries.

## Who's who?

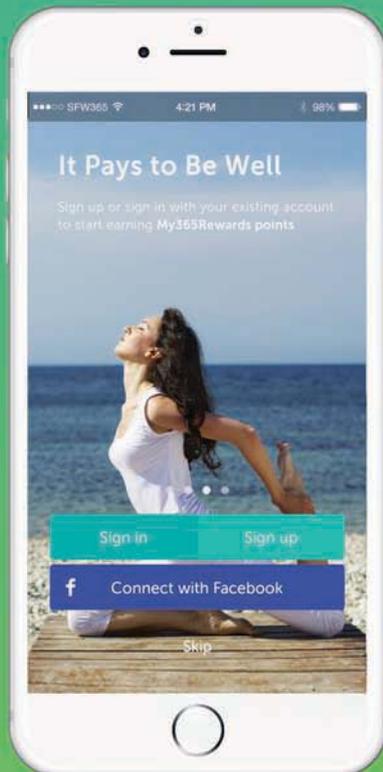
Christian Mas, chief executive.

## What the clients say

"We have worked with Sothys for almost two years now. The professionalism of all the commercial team is the strength of the company. They give advice on the issues that we may encounter and there customer service is unique and reassuring." Justine Boquet, spa manager of The Burgundy Spa by Sothys

# The Wellness App

WE CREATE SMART TECHNOLOGY SO YOU CAN DO MORE BUSINESS!



**The Wellness App** puts your business at your clients' fingertips



**App QuickPay technology** means easier redemptions and faster payments so you can focus on your business



Target our vast, wellness-seeking audience with **dedicated promotions**

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# Spafinder Wellness, Inc.®

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Pete Ellis, chair and CEO

## Background

As the world's largest marketing, gifting, incentives and rewards company for the wellness industry, Spafinder Wellness, Inc.® uses smart technology to connect wellness seekers with its global network of spa, wellness, fitness and beauty partners.

Recognised for pioneering industry firsts, such as The Wellness App, Spafinder Wellness provides its partners, businesses, employers and consumers with the resources that make keeping well easy and accessible.

## Main products and services

- The Spafinder Wellness 365™ Network: Partners are listed and promoted on company websites and The Wellness App, reaching millions of successful, wellness-focused people
- World's largest spa and wellness gift card/voucher program
- Online advertising and integrated digital marketing campaigns
- Workplace Wellness 365™: Connects partners with employee wellness programs designed around healthy incentives and rewards
- Editorial opportunities on The 365 newsletters and social media channels
- Special events and promotions, such as the Wellness Travel Awards

- Proprietary research, including the annual Spafinder Wellness 365 Global Spa & Wellness Trends Forecast and the annual State of Spa & Wellness Travel Report

## USPs

- Spafinder Wellness offers an unparalleled global network of 25,000-plus spa and wellness locations.
- The company's widely-distributed gift/wellness cards are available online and at 40,000-plus retailers worldwide, as well as through corporate incentive/rewards programs; gift cards/vouchers can be used in over 80 countries. Spafinder Wellness pays its partners up to US\$1m a week in gift card/voucher redemptions, driving incremental revenue and new clients.
- Spafinder Wellness' website and mobile app reach millions of highly engaged consumers who are ready to find and book a spa or wellness service; enjoy a wellness travel vacation; buy and redeem a Spafinder Wellness 365 Gift Card; or find information to live a healthier lifestyle.

## Top clients

Mandarin Oriental; Bliss; ESPA, Gwinganna Lifestyle Retreat; Champneys; Rancho La Puerta; SHA Wellness Clinic; Canyon Ranch;



World's largest spa and wellness gift card program

Miraval Resort & Spa; Golden Door; Elizabeth Arden Red Door Spa.

## Plans for 2016

In mid-2016, Spafinder Wellness launched The Wellness App, bringing together the fragmented landscape of wellness providers and, for the first time, giving users the ability to find, book, review and pay for services, plus earn rewards, from their mobile phones. Plans include more technology innovations and enhanced gifting/voucher and rewards programs that connect consumers with the company's partner network.

## Who's who?

Pete Ellis, chairman and chief executive officer; John Bevan, chief operating officer; Susie Ellis, president; Megan Filanowski, vice president, partner network sales; Elaine D'Farley, editor-in-chief.



# SpaSoft® Springer-Miller International

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**www.spasoft.com**



Michael McCarthy, CEO

## Background

SpaSoft has been a spa technology leader for more than 15 years. The company is part of Springer-Miller Systems which has been providing guest-centric hospitality technology solutions to luxury spas, hotels and resorts for over 25 years.

## Main products

The SpaSoft Spa and Activity Management System allows spa operators to comprehensively manage spas and provide staff with a user-friendly system backed by the industry's best technology and operational knowledge.

SpaSoft streamlines resource management, activity scheduling, internet booking, group booking and business, and financial reporting and analysis systems. Use the SpaSoft Anywhere and Guest Wellness applications for mobile spa management. The software is built on a highly secure PA-DSS-validated platform.

## USPs

SpaSoft interfaces with various systems, including hotel property management systems, credit card and gift card processors, back office systems, membership billing, and other hospitality technologies. This creates a seamless flow of guest-centric information.



**The SpaSoft Spa and Activity Management System allows you to comprehensively manage your spa**

Flexible and customisable, SpaSoft spa management software can streamline: mobile solutions for guests and staff; resource management; activity scheduling; internet booking; waitlist management and turnaway tracking; group booking; yield management, revenue management and forecasting; and secure point-of-sale transactions.

## Top clients

International chains using SpaSoft include Sofitel, Rosewood, Mandarin, Fairmont, Four Seasons, Dorchester Collection and Marriott International

## Where in the world?

SpaSoft is installed in more than 800 spas across 60 countries worldwide.

## Plans for 2016

For 2016, we will be extensively rolling out the SpaSoft Online Booking Engine which will continue to help spas maximise revenue opportunities and reach more potential guests and customers.

## Who's who?

Michael McCarthy chief executive officer; Michelle Young, director of major accounts.

## What the clients say

"The way SpaSoft Online Booking was designed and developed allows for so many possibilities. It's set up so any property can be successful. If it was complex, we wouldn't be where we are."  
*Kenneth Ryan, senior director of global operations for Marriott Spas*

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AYURVEDA AROMATHERAPY



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Australian Made.

[www.subtleenergies.com.au](http://www.subtleenergies.com.au)

# Subtle Energies

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Founder Farida Irani

## Background

Founded in 1993 by Farida Irani as a clinic of natural therapies this background underpins the cutting-edge clinical research and development of the Subtle Energies brand.

## Main products and services

Subtle Energies creates results-based aromatherapy, natural skincare and wellness solutions founded on authentic Ayurveda principles. The range is created with intent to address multiple skin and body concerns, whilst delivering high performance results empowering one's physical, mental and emotional wellbeing. Subtle Energies' Spa Concept provides treatment programs that combine the optimum methods and knowledge found in these respected ancient sciences, with holistic modern techniques. All products are made in Australia following European standards of natural skincare, to create safe, ethical and effective products. The range has been certified by Cruelty-free International and does not contain parabens, mineral oils, silicones or artificial fragrances.

## Additional products and services

The company offers a private label service for select clients using a range of rare ingredients to offer creations with specific intent and profound impact. Subtle Energies' brand expertise is built on its education- and

practitioner-based origins and all spa treatments are created using the protocols of the Australian government-accredited Diploma in Ayurveda Aromatherapy.

Subtle Energies offers a bespoke service that's tailored to its partners, encompassing primary, complimentary and retail-only offerings. It collaborates closely to provide intensive treatment and retail training program, in addition to marketing and promotional support.

## USPs

Farida Irani is regarded as a pioneer in Ayurveda Aromatherapy with over 20 years' clinical experience. Her research, book and courses have received international recognition and awards. Subtle Energies has a history as a master blender in creating formulations that are distinctive and different from traditional Ayurveda herbal oil decoctions and unlike western aromatherapy blends.

This background, coupled with the company's education and practitioner qualifications equips Subtle Energies with the ability to create powerful blends and forward-thinking treatments, delivering authentic results-based holistic experiences.

## How many spas do you supply?

70 spas including private label partners.

## Top clients

Jiva Spas by Taj Hotels, Resorts and Palaces; Six Senses; Gwinganna Lifestyle Retreat; and The Peninsula Hotels.

## Plans for 2016

Subtle Energies will launch amenities for guest rooms connecting with the spa's retail. A new menu format and training system which delivers results-driven treatments whilst providing operators with solutions that maximise profits.

## Who's who?

Farida Irani, founder; Nick Irani, director of operations and brand development.

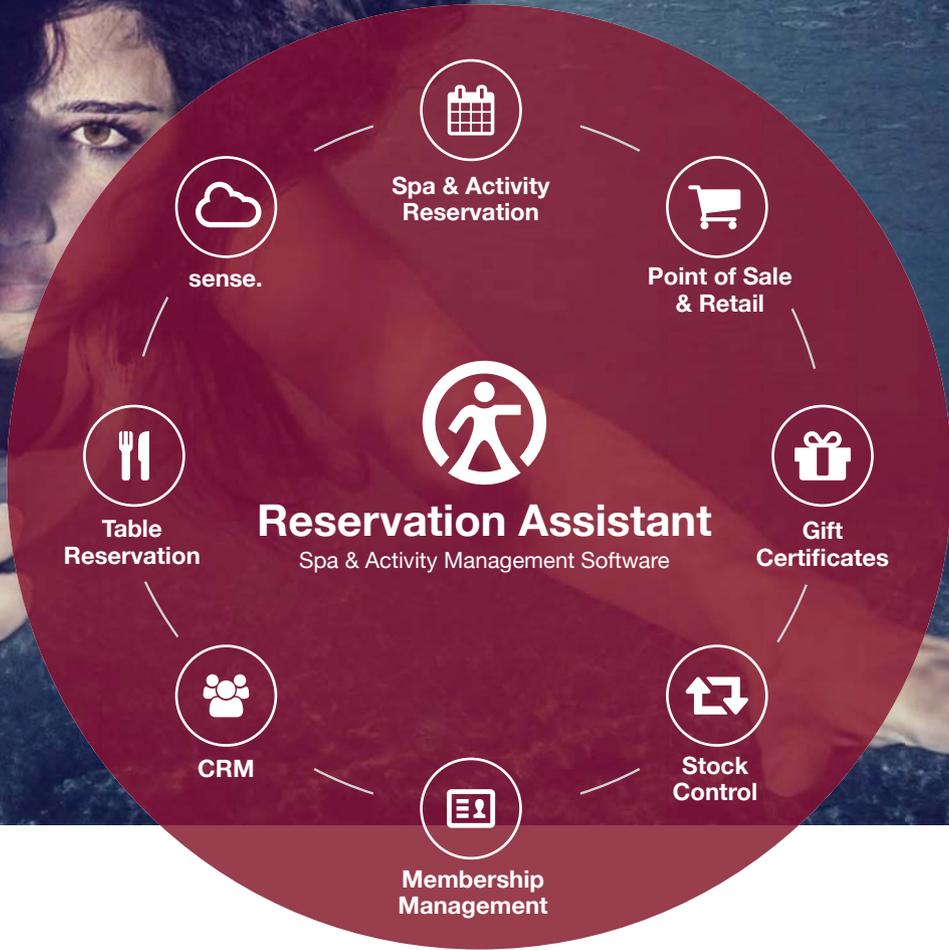
## What the clients say

"In 2003, after reading Farida's book on Ayurveda Aromatherapy, I was so impressed we collaborated to design signature spa blends. These are the best oils I've ever worked with and we're proud to have Subtle Energies in our spas." *Anna Bjurstam, vice president spas, Six Senses*

"Subtle Energies has worked with us to create a bespoke range of essential oil massage blends. Each has been perfectly blended to create a sense of wellbeing for guests."

*Bina Patel, vice president, spa operations, Taj Hotels, Resorts and Palaces*

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**TAC** | The Assistant Company

Hartberg | Vienna | Hanover | Chicago

Since 2001 | 24/7 support | 1.200 customers | 54 countries | 18 languages

# TAC | The Assistant Company

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**Facebook:** www.facebook.com/reservationassistant

**www.tac.eu.com**



Thomas Roessler, MD

## Background

TAC is an owner-managed, entrepreneurial company founded in 2001, with locations in Hartberg, Vienna, Hanover and Chicago.

## Main services

The Spa & Activity Software “Reservation Assistant” by TAC optimises and simplifies all processes of modern spa management; such as reservations, membership management, employee scheduling, table reservations, stock control, CRM and billing.

Reservation Assistant offers more than 140 interfaces to external systems such as PMS and access control, as well as reports and statistics for measuring performance and a dashboard providing a quick overview of a spa’s economic performance.

## Additional services

TAC’s add-ons are innovative tools for maximising sales revenue and strengthening customer satisfaction.

With the online booking of treatments, table reservations, cross- and up-selling offers, product and gift certificates sales, spas benefit from sales turnover 24/7.

The Facebook Booking App gives end customers the ability to process their own purchase through a spa’s Facebook page.

Digital Signage – so-called online posters

– put products and services in the forefront using screens in the foyer, spa or restaurant. Digital Signage represents targeted advertising on-site and a last-minute push of available services – without appearing pushy.

Hot Deals allow advertising of last-minute offers, online or on-site, with a fixed date. Hot Deals help fill empty schedule gaps, for instance in spas on hot summer days. Together with Promotion Codes, e.g. weekday discounts or birthday campaigns, Hot Deals round off the Promotion module by TAC.

Sense – TAC’s touch-optimised software solution in responsive design – can be used from every available device such as smartphone, tablet, laptop or PC. It offers an advanced solution to manage reservations and runs on all operating systems without local installation.

## USPs

Reservation Assistant is available in 18 different languages and individual adaptations are possible for each location.

This software is suitable for all areas of a modern spa and customers can choose exactly those functions that best suit their business needs. A skilled support team is at customers’ disposal 24/7 via phone, e-mail or Skype.

Release Notes are available directly in the software and include all important information on new features and usage manuals.

## How many spas do you supply?

TAC has 1,200 customers in 54 countries.

## Top clients

La Mamounia; Como Hotels; Rocco Forte Hotels; Swissotel; Kempinski Hotels & Resorts; Grand Resort Bad Ragaz; Nivea Spa; Radisson; Palace Gstaad; The Dolder Grand; Aspria; and Richmond Nua Wellness-Spa Sapanca.

## Where in the world?

54 countries, including the USA, Germany, Austria, Switzerland, Mexico, Hong Kong, Morocco, Qatar and the Dominican Republic.

## 2016 trade shows

ITB, Berlin, Germany; FIBO, Cologne Germany; Spa Days, Sweden; Interbad, Stuttgart, Germany; SpaCamp, Germany.

## Who’s who?

Thomas Roessler, managing director; Guenther Poellabauer, managing director; Gernot Tobisch, director of operations.

## What the clients say

“Reservation Assistant helps us manage our resources efficiently and react flexibly to the needs of our guests.”

*Hakan Balcan, general manager,  
Richmond Nua Wellness-Spa Sapanca*

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**TERRES  
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# Terres D'Afrique

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Stephan Helary, chief executive and co-founder

## Background

Terres d'Afrique (TDA) is a Johannesburg based company, created by Madagascar-French born Dr Stephan Helary.

The company launched in December 2013 in South Africa and has expanded its distribution to the rest of Africa and the Middle East.

## Main products and services

Inspired by African ethnobotany, we aim to preserve and share traditional knowledge.

We create luxury wellness experiences that capture the imagination of discerning travellers. We specialise in the creation of bespoke signature treatments and menus.

Our products are sustainably developed organic skincare that harnesses the potency of Africa's legendary botanical heritage in a collection of laboratory-crafted formulations.

We offer a comprehensive spa and retail range. In 2016 we are launching a lifestyle range and a collection of African health teas and health drink recipes using African botanicals.

From a training perspective, we help therapists think creatively. Our training is immersive; it builds people up with interactive processes, using video, role-play and meditation. We often involve therapists in the final stage of design of bespoke protocols to give them a sense of ownership. We offer extensive training tools for spa managers.

## USPs

We think of ourselves as a luxury experiential brand bringing Africa's natural and cultural heritage into the creation of unique wellness experiences.

Our state of the art organic formulations, rich in omegas and powerful antioxidants help restructure and regenerate the skin. Our treatments are as original as they are effective in achieving wellness, making use of signature tools made of wood and crystals.

Our training aims to empower therapists, teaching them new techniques and elevating them on a spiritual level.

The brand focuses on individualisation. This ensures that every guest has the best experience possible creating a sense of place.

Our marketing support includes videos of bespoke signature treatments we develop, which we make available to our clients.

## Top clients

Four Seasons Resort Mauritius at Anahita;  
Four Seasons The Westcliff Johannesburg;  
Four Seasons Dubai International Financial Centre; Six Senses Zighy Bay & Zil Payson;  
Hilton, Seychelles Labriz Resort & Spa.

## Where in the world

Saudi Arabia, Africa, the Indian Ocean Islands, the Middle East and Switzerland.

## Plans for 2016

Terres d'Afrique will launch a socially responsible amenity line in collaboration with Intros Hotel Supplies. We will also expand the concept of African luxury wellness experience with African health teas and sound journey.

## 2016 trade shows

Professional Beauty GCC; Spatec Europe; and Spameeting Dubai.

## Who's who

Stephan Helary, CEO, Creative Director and co-founder; Greg Cameron, creative director.

## What the clients say

"TDA created our Signature Massage, called Blue Tiger's Eye Crystal Massage, using a combination of warm and cool crystals and a unique signature tool.

"Training was excellent and very interactive. They encouraged interesting and focused discussions about various topics.

"Follow-up from the training was just superb – I have not seen such an in-depth analysis and review from a training that had been conducted at any of our spas before. I was very impressed."

*Hayley Bluett, director of spa at Four Seasons Dubai*

# THALION

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Experience a sea of emotions

# THALION Laboratories

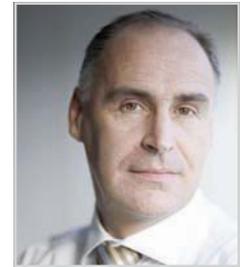
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**André Prigent, CEO**

## Background

Thalion Laboratories, established in 1994 is a family-owned company, managed by CEO André Prigent.

## Main products and services

THALION offers face, body and men's products and protocols, together with a full range of spa and retail products, including THALISENS, an innovative spa ritual concept. THALION is based in Brittany, France, by the Iroise Sea, which is known as the best harvesting location for seaweed. The company benefits from unique know-how in the workings of the seaweed industry. THALION Laboratories controls the whole process, from the harvesting of the raw materials to the production of the finished products. THALION selects the richest seaweeds and preserves their original qualities to develop highly efficient treatments which offer some of the best price:quality ratios on the market.

Dealing with THALION means having a partner working alongside you, providing a complete solution with excellent results for the client and optimum revenue for the spa.

## Additional products

THALION is committed to its partners' success. The company's sales managers and trainers work closely with them and also

organise meetings during the year to explore and implement new ways of growing business. The company also offers training on protocols and products and a special sales-oriented session to boost development. THALION creates rich marketing plans for spas, with trial and promotional packages available all year long. The aim is to offer a wide range of sales tools for agents and their clients. THALION also provides busy beauticians with a turnkey service website supporting them in communicating on the internet. In addition, THALION offers spas the opportunity to create treatment menus which include a range of tailor-made rituals.

## How many spas do you supply?

Products are distributed in 45 countries worldwide; the strongest markets are Russia, Japan, Saudi Arabia and of course Europe.

## Top clients

Radisson Blu Thermes Marins de Cannes, France; Aldemar Hotels & Spa, Greece; Mardan Palace, Turkey ; Radisson Blu Marrakech Carré Eden, Morocco; Mövenpick Hotel Riyadh, Saudi Arabia; Sheraton Tunis



**The Scrub Slimming Pearls roll and melt on the skin**

Hotel, Tunisia; Kempinski Hotel Adriatic, Croatia; Vilalara Thalassa Resort, Portugal; Boscolo Exedra Roma, Italy; Pan Pacific Singapore; Pan Pacific Penang, Malaysia; Intercontinental Mumbai, India.

## Plans for 2016

The major innovative ingredient of our Scrub Slimming Pearls, launched last year, have been re-invented in an all new professional treatment Cellu Contour.

Thanks to this technological innovation, a patented marine active ingredient Algoslim , born of 5 years of research in THALION Laboratories, associated to ultra-targeted techniques, this customised professional treatment helps customers to master their silhouette.

## 2016 trade shows

The company will exhibit at Cosmoprof Hong Kong; and Beyond Beauty Paris. It will also support its agents by exhibiting at major trade fairs all over the world.

## Who's who?

Ulla-Pia Dyrlund-Lagadec, sales and marketing director; Rodolphe Gagnepain, export manager.

# VOYA

## RAISE your ORGANIC SKINCARE EXPECTATIONS

For over 10 years, VOYA has set the bar for results- driven, certified organic skincare, worldwide. VOYA is the original seaweed skincare brand that specialises uniquely in using hand -picked wild Irish seaweed to improve your health, skin and beauty. Available exclusively at luxury spas worldwide.

### *We offer:*

- Flexible and Bespoke Treatment Menu
- Marketing and PR Support
- Business Development Courses
- Outstanding On-Site Training
- Amenities

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[www.voya.ie](http://www.voya.ie)



# VOYA

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Mark and Kira Walton

# VOYA

## Background

Founded on a 300 year old tradition and officially launched in 2006, VOYA is run by husband and wife duo Mark and Kira Walton, who are proud to have produced the world's first range of certified organic, seaweed-based skincare products.

## Main products and services

All VOYA retail and professional skincare products contain extracts from wild seaweed which is sustainably hand-harvested by the Walton family on the west coast of Ireland.

Over 100 skincare products combine the therapeutic properties of seaweed and contain a minimum of 70 per cent organic ingredients, specially chosen to complement the natural properties of seaweed.

VOYA's offering to clients includes retail and professional products, exclusive seaweed spa treatments and a full range of hotel bedroom amenities.

## Additional services

Therapists are provided with training on a variety of treatments as VOYA specialises in creating a unique bespoke spa experience, using specially developed seaweed products.

The company also supports accounts by offering bespoke staff incentive schemes,

unique promotional events, marketing support and corporate gifting. VOYA's training programme includes staff retail training, certified professional treatment training and refresher courses when necessary. VOYA, is the first spa product house worldwide to receive the 'Wellness for Cancer' accreditation. Each trainer within the VOYA brand team has now completed their 'Train the Trainer' programme which has equipped them with the knowledge, practical experience and confidence needed to perform safe treatments.

## USPs

Unique, innovative treatments and product development; certified organic spa offering – currently its products are licensed by the Soil Association; certified halal treatment and product range; authentic history in holistic wellbeing and a 300-year-old tradition; strategic client selection. VOYA has strategically worked with reputable partners globally, ensuring brand integrity and protection from dilution. The company launched into the airline industry in 2014, and is available to purchase in premiere class AerLingus flights.

## How many spas do you supply?

VOYA has over 310 accounts and distributes to 37 countries worldwide, across Europe, USA, the Middle East and the Far East.

## Top clients

Jumeirah (Burj Al-Arab); Ritz Carlton; Woodhouse Day Spas; Four Seasons (Baku); Queen Mary II; Canyon Ranch; St. Regis Hotels and Resorts; Grand Hyatt.

## Plans for 2016

Last year VOYA's branding evolution launched newly designed packaging & products, the last of these skin specific ranges (sensitive) is out now. This year will see the introduction of a lavender relaxation range and muscle sports range into VOYA's already award winning body range. An organic range of candles in 4 new fragrances will launch this autumn also.

VOYA will be found on first class Emirates Airline flights from this summer.

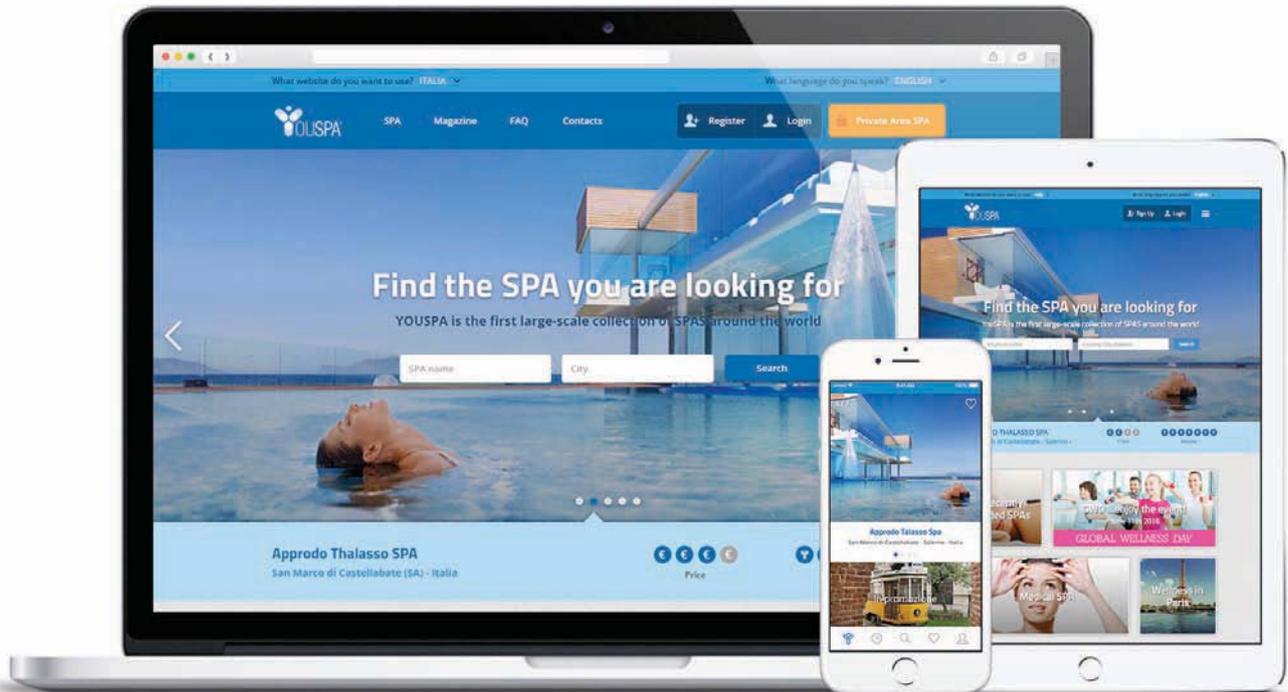
## Who's who?

Mark Walton, MD and co-founder; Kira Walton, creative director and co-founder; Emma Roberts, head of sales and business development.

## What the clients say

"We would not have come this far without the constant support and reliance from our partners, we would like to show our gratitude towards VOYA for sharing their expertise in providing the full power of nature in its purest form."

*Raluca Voinea, spa manager,  
Kronwell Hotel, Romania.*



[www.youspa.eu](http://www.youspa.eu) - [business.youspa.eu](http://business.youspa.eu) - [partners.youspa.eu](http://partners.youspa.eu) - [youspa.eu/en/app](http://youspa.eu/en/app)

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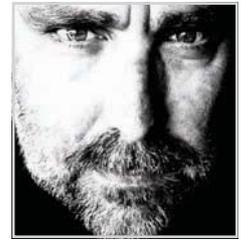
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**www.youspa.eu**



**Régis Boudon-Doris,**  
chief executive

## Background

Youspa was conceived by spa industry specialist Régis Boudon-Doris in 2014. The concept was created with the intention of bringing a worldwide leader in leisure, spa and wellness technology to the market.

## Main products and services

Youspa is the first web platform to allow consumers to search, view the portfolio, choose, contact and book their dream spa break anywhere in the world.

We offer the opportunity for spas worldwide to join the Youspa platform completely free of charge. Gaining visibility and a free listing in the Spa Portfolio allows spas to be seen by all our users – their potential customers – at no cost.

The only commitment needed from the spa is to sign up and complete its profile so it can be found quickly and easily – a small commitment for a great opportunity.

## USPs

The mission of Youspa is to become the promoter of the wellness culture for users and spas around the world, developing alongside spas and their services to create a unique network.

To do this, we build our offer around five key pillars:



### Youspa's platform is built on five key pillars

- Youspa Profiles, which give spas full autonomy over management functions;
- Youspa Search Engine to give potential customers all the information they would need to choose the spa;
- Youspa Magazine, which gives users all the key readings and information needed to fully understand the services offered by the spa;
- Youspa Review, which is the first worldwide spa social network;
- Youspa App, which greatly improves the customer experience and enables spas to fill their available slots and promote last minute treatment offers.

## Where in the world?

For 2016 we want to extend our distribution within the European market. We are excited to have just started in the UK and Ireland.

Youspa plans to be available worldwide after launching in South East Asia, with plans to launch in the US by the fourth quarter.

## Plans for 2016

Much of our work will be concentrated on expanding distribution. Offering a global wellness platform to spas worldwide to connect with a Youspa Hub Manager in their part of the world – who understands their specific needs.

We are working to ensure that consumers are fully engaged in all our social media and brand activity and they are aware of the offers and services available with Youspa. We will also double the portal languages.

Throughout 2016 we will launch new services and new features to continue our tech revolution for spa and spa users.

## Who's who?

For UK and Ireland our key contact hub manager is Cheryl Cagiola – the perfect point of reference for all spa, leisure and hotel group marketing managers. Cheryl can be contacted at [cheryl.cagiola@youspa.co.uk](mailto:cheryl.cagiola@youspa.co.uk).

**Zimmer**  
MedizinSysteme

# Chilling Vitality



 **icelab**  
-110° celsius

icelab -110°C – the cold sauna  
for 21st century spas.

[www.cold-sauna.com](http://www.cold-sauna.com)

[www.whole-body-cryotherapy.com](http://www.whole-body-cryotherapy.com)



**Z**  
wave



**Z**  
lipo

*Z Lipo & Z Wave* – chilling your way to  
your dream figure and smooth skin.

[www.zimmer-aesthetics.com](http://www.zimmer-aesthetics.com)

# Zimmer MedizinSysteme GmbH

Junkerstraße 9, Neu-Ulm, 89231 Germany

**Tel:** 0049 (0)731 97 61-291

**Fax:** 0049 (0)731 97 61-299

**Email:** [export@zimmer.de](mailto:export@zimmer.de)

**Skype:** rainer.bolsinger

**Facebook:** [www.facebook.com/icelab110/](http://www.facebook.com/icelab110/)

**www.zimmer.de**



Rainer Bolsinger and Frank Brenner

## Background

With experience in technical medicine since 1969, Zimmer MedizinSysteme has become one of the leading European manufacturers for physiotherapy systems.

Innovative cardiology, diagnostic, aesthetics products and software also enhance our product lines. Zimmer MedizinSysteme is the leading firm in cryo solutions, offering Cryo 6, Z-Lipo and Cold Sauna icelab -110 °C.

## Main products and services

The unique Cold Sauna icelab -110 °C is applied for up to three minutes whole body cryotherapy. The treatment can either be offered pure, combined in spa menu packages, within fitness, sports and leisure packages, and even be part of medical spa offers.

Ultra-dry cold air causes a tickling stimulation all over the body's skin, while warmth exchange takes place mainly via convection. You will be surprised how different it feels compared to a cold water immersion exchanging warmth via conduction.

Z-Lipo and Z-Wave from our Aesthetic Division are used together to aid slimming, while Z-Wave can also be used to treat cellulitis.

## USPs

For over 20 years not a single Cold Sauna icelab -110 °C has been reported faulty



Zimmer MedizinSysteme's Cold Sauna icelab -110 °C

for technical reasons. Unique software for telemaintenance, best parts and state of the art product set-up assure the highest reliability. HRS supports your swimming pool heating.

The payback of the initial investment for your cold sauna can be seen within the first few years, as operation costs are low. No nitrogen, liquid air or other gases are consumed.

Z-Lipo works with three different applicator sizes of which two can be used at the same time. Cold and vacuum level can be adjusted for an optimal result. The combination with Z-Wave makes the treatment even more effective.

## Top clients

Chenot; Thermes Marins Monte Carlo;

Sparkling Hill Resort; Carlsbad Clinic of Carlsbad Plaza; Roland Garros; FC Bayern; FC Porto; FFR; Nad Al Sheba Club.

## Where in the world?

We work worldwide.

## Plans for 2016

Continue to outperform the growth we have experienced in the past few years.

## Who's who?

For Cold Sauna icelab -110 °C, sales manager icelab Division Rainer Bolsinger. For Z-Lipo and Z-Wave, sales manager Aesthetic Division Frank Brenner.

# spa-kit.net

## The search engine for spa buyers

For full company and contact details of any of the products, equipment and services featured here, please visit [www.spa-kit.net](http://www.spa-kit.net)



### Gharieni's Edge of design

The new Libra Edge K, Gharieni's latest hydro spa product, has a corian base with specially formed edges to control waterflow from flooding.

Adjustable in height with a zero gravity position, the heated bed has an integrated water mattress and offers pre-programmed water settings, including steam cocooning and a soap foam generator for massage, via an intuitive touch screen.

The Kohler shower arm and bed have LED lights for chromotherapy. Music is offered via Bluetooth.

[spa-kit.net](http://spa-kit.net) keyword: Gharieni

### From apps to naps – Headspace's Meditation Pod

Relaxation app developer Headspace – which has had six million downloads – has launched a meditation pod designed by LA-based architects Oyler Wu.

Inspired by the tranquil atmosphere of natural geological formations, the Headspace Meditation Pod juxtaposes a modern minimalist exterior with an organic interior, created from multiple layers of machine-cut wood.

[spa-kit.net](http://spa-kit.net) keyword: Headspace



### Vinosource relaunch

Organic grape water is the key ingredient used in a fresh, 'simple' skincare approach by French spa brand Caudalie.

Caudalie's key Vinosource range, reformulated and repackaged for young adults, comprises Organic Grape Water; SOS Thirst Quenching Serum; Moisturizing Sorbet; Moisturizing Mattifying Fluid; Moisture Recovery Cream and Rescue Cream presented in a palette of pinks.

[spa-kit.net](http://spa-kit.net) keyword: Caudalie

## DermoTechnology reveals an anti-ageing range

DermoTechnology of France has developed a cosmeceutical range to target skin problems including wrinkles, dark circles, sagging skin, stretch marks and cellulite.

The Dermocosmetique range of 15 products combines powerful antioxidants and active ingredients for energising and rebuilding the skin with the effects of firming, nourishing, plumping, filling, smoothing and lifting.

Formulated to prevent and fight the skin ageing process by strengthening and activating cell renewal, the clinical line is characterised by light, non-greasy textures to penetrate deep into the skin.

DermoTechnology director Géraldine Péri says: "This is a clinical brand that we have developed with a medical laboratory to provide real and instant results. The range offers an amazing, micronised texture for optimal skin permeability."

All are paraben and fragrance free.  
[spa-kit.net](http://spa-kit.net) keyword: **DermoTechnology**



## Comfort Zone's silicone free

The new Hydramemory range from Comfort Zone is a new silicone-free homecare hydration system.

Designed to restore features typical of healthy skin and moisturise for 24 hours, the products use fair trade hyaluronic acid and moringa oil.

The silicones have been replaced with natural oils and butters.

Products include a serum, cream gel and mask, which can be left on the skin.

[spa-kit.net](http://spa-kit.net) keywords: **Comfort Zone**



## New look yoga mats

Created in Bali by Canadian surfer yogi Chad Turner, Yoga Design Lab mats are intended to shake-up the industry with their eye-catching, colourful design.

The prints in its newest collection have been systematically aligned so users can track yoga positions.

The eco-friendly product are made of natural tree fibres which are bonded to a microfibre top layer for extra grip.

[spa-kit.net](http://spa-kit.net) keywords: **Yoga Design**

## Sleep therapy from GdC

Germaine de Capuccini (GdC) has launched a 10-night Sleeping-Cure treatment for skin lacking sleep.

The Sleeping-Cure serum packs work to stimulate and maximise skin regeneration, detoxification and purification during the night.

Containing 60 per cent active ingredients, the concentrated serum is formulated to reactivate natural cellular renewal to eliminate toxins.

[spa-kit.net](http://spa-kit.net) keyword: **Germaine**

## ▶ PRODUCTS & SERVICES



### Phytomer shakes it up

Phytomer has launched Body Blur, part of a new generation of 'shaka shaka' shaking-type formulations where the user shakes the product before application.

The rhythmic movement mixes the water-oil-powder formula so it recomposes itself.

Body Blur has been formulated for a smoothing action and ultra-light, soft finish on the skin. It contains red and brown algae to boost microcirculation for an increased draining effect and to firm tissues and promote fat burning.

[spa-kit.net](http://spa-kit.net) keyword: Phytomer

### Thalgo's iMetric device shines a light on the skin

Thalgo has developed a face and body analytical wireless tool to help spas recommend treatments and products.

The iMetric skin device comprises three elements – a bioimpedance sensor to measure hydration levels; an infrared sensor, which determines the grade of cellulite by measuring the temperature of the skin in fat prone areas; and a piston sensor, which measures firmness.

[spa-kit.net](http://spa-kit.net) keyword: Thalgo



### Night mask by ESPA

ESPA has formulated an overnight rehydrating mask for all skin types.

The Overnight Hydration Therapy cream-gel mask is designed to revive skin overnight and contains a blend of replenishing plant extracts, restorative marine actives and soothing essential oils.

Cedar wood, ylang ylang and lavender essential oils are combined with seaweed extract and vitamin C to brighten the skin.

[spa-kit.net](http://spa-kit.net) keyword: ESPA

### Saltability delivers a natural salt stone warmer

Low energy and eco-friendly, Saltability's Himalayan Salt Massage Stone Warmer, made in the US, works without water or added chemicals.

When heated, Himalayan salt stones emit negative ions, delivering health benefits, from higher mental alertness to protection against germs in the air.

Saltability Himalayan salt stones are mined from the Himalayan Mountains

in Pakistan through responsible manufacturing. The pink Himalayan salt is organic, antimicrobial, and antibacterial.

The unit comes with 18 hand-carved Himalayan salt stones and shielded metal housing to block electromagnetic pollution (EMF) from therapists and guests.

Heating the Himalayan salt stones requires only 75 watts of power compared to 1,500-watt traditional roasters, allowing for day-long use, and comes with a seven-day timer with auto shut off.

[spa-kit.net](http://spa-kit.net) keyword: Saltability



## SPA-KIT.NET PRODUCT ROUND-UP



## Zimmer's CryoContouring

Permanently reducing body fat is the aim of a new system for spas by Zimmer MedizinSysteme from Germany which specialises in cryotherapy chambers.

The Z Lipo Cryolipolysis system cools fat deposits to a controlled temperature range using multiple applicator heads, which Zimmer says causes the fat cells to eventually die. The applicator heads apply cooling and suction to the treatment area.

[spa-kit.net](http://spa-kit.net) keyword: Zimmer

## Biotec skincare by Elemis

In what has been hailed as its 'biggest launch since Pro-Collagen', skincare brand Elemis has unveiled the Biotec energising skincare system.

Biotec skincare has been in development with Elemis' cosmetic scientists for more than three years and has been formulated to re-boot skin's performance using encapsulated zinc and copper to increase cell energy. The line includes a cleanser, day and night creams.

[spa-kit.net](http://spa-kit.net) keyword: Elemis



## 3D printing by Biologique

Biologique Recherche's Masque Seconde Peau Treatment – or Second Skin – is a lifting and regenerating therapy that's been 10 years in the making.

Seconde Peau uses a 3D-printing methodology to create electrospun patches made up of 80 per cent hyaluronic acid and a serum to plump facial features, target wrinkles and fine lines and provide an immediately visible tightening effect.

[spa-kit.net](http://spa-kit.net) keywords: Biologique Recherche ▶



## Innovation



## Elegance



BIO LUXURY COSMETICS

## Authenticity



Organic Certification Natrue

Paraben free



Nickel tested

Dermatologically tested | Not tested on animals

## ▶ PRODUCTS & SERVICES



### Somadome pods to 'quiet the mental clutter'

Somadome, the company behind a colour therapy meditation pod, has announced plans for international growth with worldwide distribution.

The pods are designed to use colour, binaural beats and special tiles (often used by acupuncturists) to alter disruptive EMF frequencies to achieve peacefulness of mind and body.

Six Somadomes were installed in US spas last year, including at the Ojai Valley Inn, California and the Surrey Hotel, New York.

Adobe has installed the pod at its HQ in Silicon Valley and Richard Branson (above) also showcased it at Virgin Disruptor's roundtable discussion on corporate wellness.

Founder and Somadome CEO Sarah Attia says: "The vision for Somadome is for it to be a way to quiet the mental clutter.

"The business value proposition is in selling time – not selling the dome."

Guests pay an average of US\$50 (€46, £34) per 20-minute session and Attia says most spas book between five to seven sessions a day.

[spa-kit.net](http://spa-kit.net) keyword: Somadome

### Helo debuts Kokoro sauna and yoga concept

Kokoro is a new space-saving sauna concept from Helo that's designed as a steam, sauna, infrared treatment and yoga session in one.

The Kokoro reinforced benches can support yoga and other exercises or can double up as relaxing benches for traditional sauna use with the in-built Himalaya heater. Helo also offers training for special sauna yoga courses.

[spa-kit.net](http://spa-kit.net) keyword: Helo



### RKF's Timeless fabric

RKF Luxury Linen has spent two years researching and developing the new patent-pending Timeless fabric, with an eye towards addressing the biggest issues in spa and hotel linen: absorption, softness, life of the product, experience and laundry costs.

RKF says Timeless fabric has an absorption rate five times higher than traditional terry and lasts 17 times longer.

[spa-kit.net](http://spa-kit.net) keyword: RKF

### Class act by ResortSuite

ResortSuite Activity Scheduler now allows guests to view scheduled classes.

The online Activity Schedule is an integrated booking engine that provides a 'one-stop shop' for guests to book real-time accommodations, spa services and treatments, activities and classes, golf tee times and ski lift tickets, as well as purchase gift certificates and see member statements.

[spa-kit.net](http://spa-kit.net) keyword: ResortSuite



## SPA-KIT.NET PRODUCT ROUND-UP



### Branded spa albums by PLM

Spas can now make branded albums that will be sold in the iTunes store and other digital platforms – and enjoy a US\$2 royalty for each one purchased.

Spas can make up an album of 12 tracks from Private Label Music's (PLM's) catalogue of more than 27,000 songs in styles ranging from Instrumental Spa to New Age, Asian, Hawaiian, Nature & Water, Light Jazz.

[spa-kit.net](http://spa-kit.net) keywords: Private Label Music

### Madison's hot spring towels

The Madison Collection has developed two new bath towel collections.

The Bordado Collection and the Hot Springs Collection are light, weighing only 8.03lbs per dozen, and fold down small.

The Hot Springs Collection (right) has been inspired by the resurgence of the hot springs market, and the pattern reflects the illusion of bubbles.

The bleach- and blotch-resistant towels use superior cotton to last 500 washes.

[spa-kit.net](http://spa-kit.net) keyword: Madison



### Mindbody adds Xero

Business management software Mindbody has added the Xero accounting platform for its US and UK customers.

Xero's integration with Mindbody means that spas can transfer their financial sales data from Mindbody's business management software into Xero's accounting platform, allowing them to schedule more appointments, manage transactions, create reports and more.

[spa-kit.net](http://spa-kit.net) keyword: Mindbody

# CREATING STUNNING CHANGING ROOMS



### They had the vision...

- Calcot Manor Hotel
- Cornwall Hotel & Spa
- Pennyhill Park Hotel
- Rushton Hall Hotel Spa
- Rockcliffe Hall
- Titanic Spa
- YSpa at Wybston Lakes
- Bowfield Hotel & Country Club
- Luton Hoo

Let us help fulfil your vision!



+44 (0)1480  
405396

Email: [johnh@cqlockers.co.uk](mailto:johnh@cqlockers.co.uk)

[www.cqlockers.co.uk](http://www.cqlockers.co.uk)

# Contact Book

This section shows the basic contact details for global spa equipment, product and service suppliers while full company details can be found online at [www.spa-kit.net](http://www.spa-kit.net). For a breakdown of particular pieces of equipment, products and services that these companies provide please turn to our Product Selector on p293. The Product Selector outlines products and services by types and categories

## 1Life

Tel: +44 1480 484 260  
Email: [businessdevelopmentgroup@1life.co.uk](mailto:businessdevelopmentgroup@1life.co.uk)  
[www.1life.co.uk](http://www.1life.co.uk)

## 3d Leisure

Tel: +44 1252 732 220  
Email: [info@3dleisure.com](mailto:info@3dleisure.com)  
[www.3dleisure.com](http://www.3dleisure.com)

## 360° Spa Solutions

Tel: +852 2526 5552  
Email: [info@360spasolutions.com](mailto:info@360spasolutions.com)  
[www.360spasolutions.com](http://www.360spasolutions.com)

## 4SeasonsSpa

Tel: +31 20 528 6656  
Email: [info@4seasonsspa.com](mailto:info@4seasonsspa.com)  
[www.4seasonsspa.com](http://www.4seasonsspa.com)

## 5 Spa Consulting LLC

Email: [info@5spaconsulting.com](mailto:info@5spaconsulting.com)  
<http://5spaconsulting.com>

## 90210 Organics

Tel: +1 661 877 1327  
Email: [sales@90210organics.com](mailto:sales@90210organics.com)  
[www.90210organics.com](http://www.90210organics.com)

## AB Audio Visual Ltd

Tel: +44 1945 476 973  
Email: [web@abaudiovisual.co.uk](mailto:web@abaudiovisual.co.uk)  
[www.abaudiovisual.co.uk](http://www.abaudiovisual.co.uk)

## AB Concept Ltd

Tel: +852 2525 2428  
[www.abconcept.net](http://www.abconcept.net)

## Abacus Manufacturing Group

Tel: +44 845 8 50 50 40  
Email: [sales@abacusdirect.co.uk](mailto:sales@abacusdirect.co.uk)  
[www.abacusdirectlimited.com](http://www.abacusdirectlimited.com)

## Abbajay & Associates

Tel: +1 202 607 4575  
Email: [sabbajay@hotmail.com](mailto:sabbajay@hotmail.com)

## Abbey Furnishings

Tel: +44 1242 673 555  
Email: [ray@abbey-furnishings.co.uk](mailto:ray@abbey-furnishings.co.uk)  
[www.abbey-furnishings.co.uk](http://www.abbey-furnishings.co.uk)

## Absolo Fitness Inc

Tel: +1 877 422 7656  
Email: [joe@absolo.com](mailto:joe@absolo.com)  
[www.absolo.com](http://www.absolo.com)

## Absolute Aromas

Tel: +44 1420 540 400  
Email: [relax@absolute-aromas.com](mailto:relax@absolute-aromas.com)  
[www.absolute-aromas.com](http://www.absolute-aromas.com)

## Absolute Design

Tel: +44 1326 316 372  
Email: [mark@absolutedesign.co.uk](mailto:mark@absolutedesign.co.uk)  
[www.absolutedesign.co.uk](http://www.absolutedesign.co.uk)

## Academie Scientifique de Beaute

Tel: +1 713 688 5900  
Email: [info@academiescientifique.com](mailto:info@academiescientifique.com)  
[www.skinacademie.com](http://www.skinacademie.com)

## Acutonics

Tel: +1 575 587 2689  
Email: [info@acutonics.com](mailto:info@acutonics.com)  
[www.acutonics.com](http://www.acutonics.com)

## Adache Group Architects Inc

Tel: +1 954 525 8133  
Email: [info@adache.com](mailto:info@adache.com)  
[www.adache.com](http://www.adache.com)

## aDesign

Tel: +44 1926 400 068  
Email: [info@atlamdesignworldwide.com](mailto:info@atlamdesignworldwide.com)  
[www.atlamdesignworldwide.com](http://www.atlamdesignworldwide.com)

## Adidas Ag

Tel: +49 9132 840  
[www.adidas-group.com](http://www.adidas-group.com)

## ADM Leisure Wear

Tel: +44 1942 498 120  
Email: [matt@admdirect.co.uk](mailto:matt@admdirect.co.uk)  
[www.admdirect.co.uk](http://www.admdirect.co.uk)

## ADN Informatique

Tel: +33 4 79 72 96 26  
[www.adn-informatique.com](http://www.adn-informatique.com)

For a breakdown of products and services by type, turn to our Product Selector on p293

### **Advanced Esthetics Solutions**

Tel: +44 29 2023 1228  
Email: info@advancedestheticsolutions.co.uk  
[www.advancedestheticsolutions.co.uk](http://www.advancedestheticsolutions.co.uk)

### **Aedas Architects**

Tel: +44 20 7837 9789  
Email: london@aedas.com  
[www.aedas.com](http://www.aedas.com)

### **Aegean Master Spas**

Tel: +44 20 8959 1529  
Email: sales@masterspas.com  
[www.aegeanspas.co.uk](http://www.aegeanspas.co.uk)

### **Aequum**

Tel: +44 1522 532 220  
[www.aequum.com](http://www.aequum.com)

### **AFLS&P**

Tel: +44 20 7831 8877  
Email: answers@aflsp.com  
[www.aflsp.com](http://www.aflsp.com)

### **Africology**

Tel: +27 11 791 6890  
Email: info@africology-sa.com  
[www.africology-sa.com](http://www.africology-sa.com)

### **Agadir International LLC**

Tel: +1 201 261 3757  
Email: info@agadirint.com  
[www.agadirint.com](http://www.agadirint.com)

### **Agilysys (Europe) Limited**

Tel: +44 7967 338 810  
Email: info@agilysys.com  
[www.agilysys.com/hospitality](http://www.agilysys.com/hospitality)

### **Agnes Bourgeon**

[www.agnesbourgeon.com](http://www.agnesbourgeon.com)

### **Agoy Ltd**

Tel: +44 845 345 7335  
Email: hello@agoy.com  
[www.agoy.co.uk](http://www.agoy.co.uk)

### **Ahava**

Tel: +972 3557 1111  
Email: gmail@ahava.co.il  
[www.ahava.com](http://www.ahava.com)

### **Airdri Ltd**

Tel: +44 1865 882 330  
Email: sales@airdri.com  
[www.airdri.com](http://www.airdri.com)

### **Airex Ag**

Tel: +41 41 789 66 00  
[www.bebalanced.net](http://www.bebalanced.net)

### **Airnergy AG**

Tel: +49 22 42 93 30 0  
Email: export@airnergy.com  
[www.airnergy.com](http://www.airnergy.com)

### **Akhassa**

Tel: +1 323 462 8927  
Email: info@akhassausa.com  
[www.akhassausa.com](http://www.akhassausa.com)

### **AKRON**

Tel: +44 1473 461 042  
Email: sales@akronproducts.co.uk  
[www.akronproducts.co.uk](http://www.akronproducts.co.uk)

### **Alacer**

Tel: +44 1354 692 677  
Email: info@alacer.co.uk  
[www.alacer.co.uk](http://www.alacer.co.uk)

### **Alban Muller International**

Tel: +33 1 48 08 81 00  
[www.albanmuller.com](http://www.albanmuller.com)

### **Alchimie Forever LLC**

Tel: +1 202 530 3930  
Email: customerservice@alchimie-forever.com  
[www.alchimie-forever.com](http://www.alchimie-forever.com)

### **Allure Africa**

Tel: +233 302 782 651  
Email: info@allureafrica.com  
[www.allureafrica.com](http://www.allureafrica.com)

### **Alma Lasers Ltd**

Tel: +972 4 627 5357  
Email: info@almalasers.com  
[www.almalasers.com](http://www.almalasers.com)

### **Alpha-H**

Tel: +61 7 55 294 866  
[www.alpha-h.com](http://www.alpha-h.com)

### **Alpienne**

Tel: +43 5412 64 128  
Email: info@alpienne.at  
[www.alpienne.at](http://www.alpienne.at)

### **Alqvimia SL**

Tel: +34 972 287 003  
Email: mail@alqvimia.com  
[www.alqvimia.com](http://www.alqvimia.com)

### **Altaeco**

Tel: +390 29025 1844  
[www.altaeo.com](http://www.altaeo.com)

### **Alterna**

Tel: +1 888 425 8376  
Email: admin@alternahaircare.com  
[www.alternahaircare.com](http://www.alternahaircare.com)

### **Altro Ltd**

Tel: +44 1462 707 600  
Email: info@altro.com  
[www.altro.com](http://www.altro.com)

## ► CONTACT BOOK

### **Amala Inc**

Email: [info@amalabeauty.com](mailto:info@amalabeauty.com)  
Tel: +1 877 262 5208  
[www.amalabeauty.com](http://www.amalabeauty.com)

### **Amber Products Co**

Tel: +1 724 695 1882  
Email: [education@amberproducts.com](mailto:education@amberproducts.com)  
[www.amberproducts.com](http://www.amberproducts.com)

### **Amer Sports UK & Ireland Ltd**

Tel: +44 1294 316 200  
[www.amersports.com](http://www.amersports.com)

### **American Leisure**

Tel: +1 845 371 5670  
[www.americanleisure.com](http://www.americanleisure.com)

### **Amrit Organic**

Tel: +1 847 823 1727  
Email: [info@redcherrygroup.com](mailto:info@redcherrygroup.com)  
[www.redcherrygroup.com](http://www.redcherrygroup.com)

### **Anakiri BioEnergetic Skin Care**

Tel: +1 800 545 7302  
Email: [info@anakiri.com](mailto:info@anakiri.com)  
[www.anakiri.com](http://www.anakiri.com)

### **Anapos**

Tel: +44 1942 226 539  
Email: [info@anapos.co.uk](mailto:info@anapos.co.uk)  
[www.anapos.co.uk](http://www.anapos.co.uk)

### **Andrew Morgan Collection**

Tel: +1 914 668 9400  
Email: [cs@morgancollection.com](mailto:cs@morgancollection.com)  
[www.morgancollection.com](http://www.morgancollection.com)

### **The Angel of Water**

Tel: +1 512 707 8383  
[www.angelofwater.com](http://www.angelofwater.com)

### **Anhui Saunaking Co Ltd**

Tel: +86 551 6235 5467  
Email: [sales@chinasauna.com](mailto:sales@chinasauna.com)  
[www.chinasauna.com](http://www.chinasauna.com)

### **Anna Lotan Ltd**

Tel: +972 4 626 4243  
Email: [info@annalotan.com](mailto:info@annalotan.com)  
[www.annalotan.com](http://www.annalotan.com)

### **Anne Semonin**

Tel: +33 1 47 05 09 50  
Email: [info@annesemonin.com](mailto:info@annesemonin.com)  
[www.anne-semonin.com](http://www.anne-semonin.com)

### **Apavisa Porcelanico SL**

Tel: +34 964 701 120  
[www.apavisa.com](http://www.apavisa.com)

### **Apot.Care**

[www.apotcare.com](http://www.apotcare.com)

### **Aqae**

Tel: +390 85 46 85 733  
Email: [export@aqae.eu](mailto:export@aqae.eu)  
[www.aqae.eu](http://www.aqae.eu)

### **Aquademy**

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[www.consciouswater.com](http://www.consciouswater.com)

### **Consonni**

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[www.consonni.it](http://www.consonni.it)

### **Continuum Footspas**

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Email: info@continuumfootspas.com  
[www.salonpedicurespas.com](http://www.salonpedicurespas.com)

### **Contract Tile Consultants**

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Email: info@ctc-tiles.co.uk  
[www.ctc-tiles.co.uk](http://www.ctc-tiles.co.uk)

### **Coola Suncare**

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### **Cor LLC**

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Email: info@corsilver.com  
[www.corsilver.com](http://www.corsilver.com)

### **Core Essence**

Email: connect@coreessence.ca  
[www.coreessence.ca](http://www.coreessence.ca)

### **Corporate Trends**

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Email: sales@corporatetrends.co.uk  
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### **Cosmed SRL**

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### **Courage + Khazaka Electronics**

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[www.coyuchi.com](http://www.coyuchi.com)

### **Craftsman Quality Lockers**

Tel: +44 1480 405 396  
Email: johng@cqlockers.co.uk  
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### **Creative Spa Concepts**

Tel: +1 678 213 3080  
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[www.creativespaconcepts.com](http://www.creativespaconcepts.com)

### **Crossfit Inc**

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### **Crystal Clear Skincare**

Tel: +44 151 709 7227  
Email: shop@crystalclear.co.uk  
[www.crystalclear.co.uk](http://www.crystalclear.co.uk)

### **CSHE Australia Pty Ltd**

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[www.clinicalpro.com.au](http://www.clinicalpro.com.au)

### **Cures by Avance**

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### **Curry Spa Consulting LLC**

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### **C'watre**

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### **Decotex Ltd**

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Email: sales@divapor.com  
[www.divapor.com](http://www.divapor.com)

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Email: aisling@diamonddesigns.ie  
[www.diamonddesigns.ie](http://www.diamonddesigns.ie)

### **Dibi Milano**

[www.dibimilano.it](http://www.dibimilano.it)

### **Didier Lefort Architectes Associes**

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Email: contact@dl2a.fr  
[www.dl2a.fr](http://www.dl2a.fr)

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### **Digital Right Brain**

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### **Dr Bronner's Magic Soaps**

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### **Dragonfly Teas**

[www.dragonfly-teas.com](http://www.dragonfly-teas.com)

### **Dröm UK Ltd**

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[www.dromuk.com](http://www.dromuk.com)

### **DRV Phytolab**

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[www.duscholux.ch](http://www.duscholux.ch)

### **Dyson Airblade**

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### **Earth 911 for Business**

Tel: +1 480 889 2650  
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### **Earth Matters Apothecary**

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[www.earthmattersapothecary.com](http://www.earthmattersapothecary.com)

### **Earthlite Massage Tables**

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### **Eastward Ltd**

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### **Eco Furniture International Ltd**

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[www.avconservatoryfurniture.co.uk](http://www.avconservatoryfurniture.co.uk)

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### **Edge Systems LLC**

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### **Eleiko Sport Ab**

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[www.ec.europa.eu/environment/emas](http://www.ec.europa.eu/environment/emas)

### **Embedded Fitness BV**

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### **EmerginC**

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### **Emirates Environmental Group**

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[www.eeg-uae.org](http://www.eeg-uae.org)

### **Electro Medical Systems (EMS)**

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### **Energist Medical Group**

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### **Energy Star**

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[www.energystar.gov](http://www.energystar.gov)

### **Environ Skin Care Pty Ltd**

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[www.environ.co.za](http://www.environ.co.za)

### **Epicuren Discovery**

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### **Erchonja Corporation**

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### **Er'go Candle**

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### **Ergo-Fit GmbH & Co Kg**

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### **Ericson Laboratoire**

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[www.ericson-laboratoire.com](http://www.ericson-laboratoire.com)

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### **ES Skincare**

Email: easomapala@aol.com  
**www.esskincare.co.uk**

### **Esadore International**

Tel: +971 4 361 7976  
Email: info@esadore.com  
**www.esadore.com**

### **Escape Fitness Ltd**

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Email: sales@escapefitness.com  
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### **ESP Leisure**

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### **ESP Online**

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### **ESPA International (UK) Ltd**

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### **Essential Care**

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### **Fox Linton**

Tel: +44 20 7368 7700  
Email: info@foxlinton.com  
[www.foxlinton.com](http://www.foxlinton.com)

### **Fragrant Earth Co Ltd**

Tel: +44 1458 831 216  
Email: sales@fragrant-earth.co.uk  
[www.fragrant-earth.co.uk](http://www.fragrant-earth.co.uk)

### **Francis & Alexander**

Tel: +1 707 637 6968  
Email: peggy@resource4spas.com  
[www.francisandalexander.com](http://www.francisandalexander.com)

### **Franke Aquarotter GmbH**

Tel: +49 3378 818-0  
[www.franke.com/content/watersystems/main/en/home.html](http://www.franke.com/content/watersystems/main/en/home.html)

### **Franke GmbH**

Tel: +43 5574 67 35 0  
Email: fah-info@franke.com  
[www.franke.com](http://www.franke.com)

### **Franz Kaldewei GmbH & Co Kg**

Tel: +49 2382 785 0  
Email: info@kaldewei.de  
[www.kaldewei.de](http://www.kaldewei.de)

### **Fratelli Fantini SpA**

Tel: +390 322 918 411  
Email: fantini@fantini.it  
[www.fantini.it](http://www.fantini.it)

### **FreeMotion Fitness**

Tel: +1 435 786 2900  
Email: customerservice@freemotionfitness.com  
[www.freemotionfitness.com](http://www.freemotionfitness.com)

### **Futuresse Spa GmbH**

Tel: +49 7221 688 428  
Email: info@futuresse.de  
[www.futuresse.de](http://www.futuresse.de)

For a breakdown of products and services by type, turn to our Product Selector on p293

### **Gaiam Inc**

Tel: +1 877 989 6321  
[www.gaiam.com](http://www.gaiam.com)

### **Gallotti & Radice SRL**

Tel: +390 31 777 111  
[www.gallottiradice.it](http://www.gallottiradice.it)

### **Gandia Blasco**

Tel: +34 96 291 13 20  
Email: [info@gandiabrasco.com](mailto:info@gandiabrasco.com)  
[www.gandiabrasco.com](http://www.gandiabrasco.com)

### **Gantner Electronic GmbH**

Tel: +43 5556 73784-0  
Email: [info@gantner.com](mailto:info@gantner.com)  
[www.gantner.com](http://www.gantner.com)

### **Gap MuSic**

Tel: +44 1322 289 459  
Email: [gapmusic@btinternet.com](mailto:gapmusic@btinternet.com)  
[www.gapmusic.co.uk](http://www.gapmusic.co.uk)

### **Gappt**

Tel: +44 20 7493 0333  
Email: [support@gappt.com](mailto:support@gappt.com)  
[www.gappt.com](http://www.gappt.com)

### **Gatineau**

Tel: +33 1 55 74 33 33  
[www.gatineau-paris.com](http://www.gatineau-paris.com)

### **Gazelli International**

Tel: +44 20 7581 4355  
Email: [info@gazelli.co.uk](mailto:info@gazelli.co.uk)  
[www.gazelliskincare.com](http://www.gazelliskincare.com)

### **Gemology Cosmetics**

Tel: +33 1 39 57 82 70  
[www.gemology.fr](http://www.gemology.fr)

### **Gentlemen's Tonic**

Tel: +44 20 7323 2393  
Email: [sales@gentlemenstonic.co.uk](mailto:sales@gentlemenstonic.co.uk)  
[www.gentlemenstonic.co.uk](http://www.gentlemenstonic.co.uk)

### **The Georgesong Group**

Tel: +44 141 882 7575  
Email: [info@georgesongroup.com](mailto:info@georgesongroup.com)  
[www.georgesongroup.com](http://www.georgesongroup.com)

### **GeoSpa GmbH**

Tel: +49 8031 90 895-0  
Email: [info@geospa.de](mailto:info@geospa.de)  
[www.geospa.de](http://www.geospa.de)

### **Gerrard International**

Tel: +44 20 8381 7793  
Email: [info@gerrardinternational.com](mailto:info@gerrardinternational.com)  
[www.gerrardinternational.com](http://www.gerrardinternational.com)

### **Germaine de Capuccini**

Tel: +34 96 554 70 70  
[www.germaine-de-capuccini.com](http://www.germaine-de-capuccini.com)

### **Gervasport**

Tel: +34 91 870 2343  
[www.gervasport.es](http://www.gervasport.es)

### **Gharieni Group GmbH**

Tel: +49 2841 88300 50  
Email: [export@gharieni.com](mailto:export@gharieni.com)  
[www.gharieni.com](http://www.gharieni.com)

### **Giffarine Skyline Laboratory and Health Care Co**

Tel: +66 2834 9222  
Email: [enquiry@giffarinefactory.com](mailto:enquiry@giffarinefactory.com)  
[www.giffarinefactory.com](http://www.giffarinefactory.com)

### **Global Footprint Network**

Tel: +1 510 839 8879  
Email: [info@footprintnetwork.org](mailto:info@footprintnetwork.org)  
[www.footprintnetwork.org](http://www.footprintnetwork.org)

### **Global Wellness Summit**

Tel: +1 212 716 1205  
Email: [alexandra.plessier@globalwellnesssummit.org](mailto:alexandra.plessier@globalwellnesssummit.org)  
[www.globalwellnesssummit.com](http://www.globalwellnesssummit.com)

### **Gloster Furniture Ltd**

Tel: +44 1454 631 976  
Email: [contact@gloster.com](mailto:contact@gloster.com)  
[www.gloster.com](http://www.gloster.com)

### **GMT Spas**

Tel: +44 1244 629 252  
[www.gmtspas.com](http://www.gmtspas.com)

### **GOCO Hospitality**

Tel: +66 2 252 6288  
Email: [info@gocohospitality.com](mailto:info@gocohospitality.com)  
[www.gocohospitality.com](http://www.gocohospitality.com)

### **Graff**

Tel: +1 800 954 4723  
[www.graff-faucets.com](http://www.graff-faucets.com)

### **Gravity UK Ltd**

Tel: +44 845 602 7485  
Email: [greg@gravityuk.net](mailto:greg@gravityuk.net)  
[www.gravityuk.net](http://www.gravityuk.net)

### **Green Biz**

Tel: +1 510 550 8285  
Email: [info@greenerworldmedia.com](mailto:info@greenerworldmedia.com)  
[www.greenbiz.com](http://www.greenbiz.com)

### **The Green Guide**

Tel: +1 813 979 6845  
[www.thegreenguide.com](http://www.thegreenguide.com)

### **Green Lodging News**

Tel: +1 440 243 2055  
Email: [hasekcom@aol.com](mailto:hasekcom@aol.com)  
[www.greenlodgingnews.com](http://www.greenlodgingnews.com)

## ► CONTACT BOOK

### Green Pages

Tel: +41 44 272 3479

[www.eco-web.com](http://www.eco-web.com)

### Green Spa Network

Tel: +1 800 275 3045

Email: [info@greenspanetwork.org](mailto:info@greenspanetwork.org)

[www.greenspanetwork.org](http://www.greenspanetwork.org)

### Green Washing Index

Tel: +1 512 476 4368

[www.greenwashingindex.com](http://www.greenwashingindex.com)

### GreenBlue

Tel: +1 434 817 1424

Email: [info@greenblue.org](mailto:info@greenblue.org)

[www.greenblue.org](http://www.greenblue.org)

### Group 70 International Inc

Tel: +1 808 523 5866

Email: [mail1@group70int.com](mailto:mail1@group70int.com)

[www.group70int.com](http://www.group70int.com)

### Groupe GM

Tel: +33 1 49 65 63 63

Email: [gm@groupegm.com](mailto:gm@groupegm.com)

[www.groupegm.com](http://www.groupegm.com)

### Groupon

Tel: +1 877 788 7858

[www.groupon.com](http://www.groupon.com)

### Grupo Kettal

Tel: +34 93 487 90 90

Email: [info@grupokettal.com](mailto:info@grupokettal.com)

[www.kettalgroup.com](http://www.kettalgroup.com)

### Guinot

Tel: +33 1 44 55 55 00

[www.guinot.com](http://www.guinot.com)

### Gumnut Systems International

Tel: +61 2 80 114 780

Email: [sales@gumnutsoftware.com](mailto:sales@gumnutsoftware.com)

[www.gumnuts.com](http://www.gumnuts.com)

### Halomed UAB

Tel: +37 52 392591

Email: [info@halomed.com](mailto:info@halomed.com)

[www.halomed.com](http://www.halomed.com)

### Hamberger Flooring GmbH & Co KG

Tel: +49 8031 700 713

[www.haro.com](http://www.haro.com)

### Hammam Consultants LLC

Tel: +1 954 713 7301

[www.hammamconsultants.com](http://www.hammamconsultants.com)

### Hansa Metallwerke Ag

Tel: +49 711 1614 0

Email: [info@hansa.de](mailto:info@hansa.de)

[www.hansa.com](http://www.hansa.com)

### Hansgrohe Ag

Tel: +49 7836 510

Email: [info@hansgrohe.com](mailto:info@hansgrohe.com)

[www.hansgrohe.com](http://www.hansgrohe.com)

### Happy Sauna

Tel: +390 462 503023

Email: [info@happysauna.it](mailto:info@happysauna.it)

[www.happysauna.it](http://www.happysauna.it)

### Harley Street Cosmetic Ltd

Tel: +44 20 7612 4530

Email: [cuross@harleystreetcosmetic.com](mailto:cuross@harleystreetcosmetic.com)

[www.harleystreetcosmetic.com](http://www.harleystreetcosmetic.com)

### Harnn

Tel: +662 664 8009

Email: [info@tichaa.com](mailto:info@tichaa.com)

[www.harnn.com](http://www.harnn.com)

### Harveys

Tel: +44 161 624 9535

Email: [info@harveys.co.uk](mailto:info@harveys.co.uk)

[www.harveys.co.uk](http://www.harveys.co.uk)

### Haslauer GmbH

Tel: +49 8654/4887 22

Email: [office@haslauer-gmbh.de](mailto:office@haslauer-gmbh.de)

[www.haslauer.info](http://www.haslauer.info)

### Hawaiian Body Products LLC

Tel: +1 808 959 2358

Email: [info@hawaiianbodyproducts.com](mailto:info@hawaiianbodyproducts.com)

[www.hawaiianbodyproducts.com](http://www.hawaiianbodyproducts.com)

### Hawley International

Tel: +61 2 9317 2980

Email: [info@hawley.net.au](mailto:info@hawley.net.au)

[www.hawley.net.au](http://www.hawley.net.au)

### HBA/Hirsch Bedner Associates

Tel: +1 404 873 4379

Email: [atlanta@hbadesign.com](mailto:atlanta@hbadesign.com)

[www.hba.com](http://www.hba.com)

### He-Shi Enterprises

Tel: +44 845 301 1060

Email: [info@he-shi.eu](mailto:info@he-shi.eu)

[www.he-shi.eu](http://www.he-shi.eu)

### Healing Co Ltd

Tel: +81 997 46 2876

Email: [overseas@healing-relax.com](mailto:overseas@healing-relax.com)

[www.healing-relax.com](http://www.healing-relax.com)

### Healing Earth

Tel: +27 861 432 784

Email: [info@healingearth.co.za](mailto:info@healingearth.co.za)

[www.healingearth.co.za](http://www.healingearth.co.za)

### Helmsman

Tel: +44 1284 727 600

[www.helmsman.co.uk](http://www.helmsman.co.uk)

For a breakdown of products and services by type, turn to our Product Selector on p293

### **Helo Germany**

Tel: +49 5686 998 122  
Email: patrick.bolte@helo-sauna.de  
[www.helo-sauna.de](http://www.helo-sauna.de)

### **Heritage Healers**

Tel: +61 2 9905 2136  
[www.heritagehealers.com](http://www.heritagehealers.com)

### **HFD Spa (Health Fitness Dynamics)**

Tel: +1 954 942 0049  
Email: hfd@hfdspa.com  
[www.hfdspa.com](http://www.hfdspa.com)

### **HKS Architects Inc**

Tel: +1 214 969 5599  
[www.hksinc.com](http://www.hksinc.com)

### **Hobe Pergh SRL**

Tel: +390 424 692 352  
Email: info@hobepergh.it  
[www.hobepergh.it](http://www.hobepergh.it)

### **Hoesch Design Gmbh**

Tel: +49 24 22 540  
Email: info@hoesch.de  
[www.hoesch.de](http://www.hoesch.de)

### **Hommage**

Tel: +1 214 329 1300  
Email: sales@hommage.com  
[www.hommage.com](http://www.hommage.com)

### **Hora Sexta**

Tel: +39 080 307 23 28  
Email: contact@horasexta.it  
[www.horasexta.it](http://www.horasexta.it)

### **Horst Kirchberger Makeup Studio**

Tel: +49 89 22 37 84  
Email: info@horst-kirchberger.de  
[www.horst-kirchberger.de](http://www.horst-kirchberger.de)

### **Hospitality & Leisure Concepts**

Tel: +44 7736 611 554  
Email: dc@hlconcepts.co.uk  
[www.hlconcepts.co.uk](http://www.hlconcepts.co.uk)

### **Howard Spa Consulting**

Tel: +44 1483 201 102  
Email: neil@howardspaconsulting.com  
[www.howardspaconsulting.com](http://www.howardspaconsulting.com)

### **HRS Hotel and Restaurant Systems**

Tel: +7 495 796 9900  
Email: hrs@hrs.ru  
[www.hrs.ru](http://www.hrs.ru)

### **Hucke Ag**

Tel: +49 40 89 720 0  
Email: info@venice-beach.de  
[www.venice-beach.com](http://www.venice-beach.com)

### **Hughes Safety Showers**

Tel: +44 161 430 6618  
Email: info@hughes-safety-showers.co.uk  
[www.hughes-safety-showers.co.uk](http://www.hughes-safety-showers.co.uk)

### **Human Touch**

Tel: +1 800 404 0975  
Email: sales@humantouch.com  
[www.humantouch.com](http://www.humantouch.com)

### **Hungarian Wellness Mud**

Tel: +1 800 957 8427  
[www.hungarianwellnessmud.com](http://www.hungarianwellnessmud.com)

### **Hungarymud**

Email: info@hungarymud.com  
[www.hungarymud.com](http://www.hungarymud.com)

### **Hur**

Tel: +358 6 83 25 500  
Email: mats.manderbacka@hur.fi  
[www.hur.fi](http://www.hur.fi)

### **Hutchinson Consulting**

Tel: +1 707 935 9760  
Email: lori@hutchinsonconsulting.com  
[www.hutchinsonconsulting.com](http://www.hutchinsonconsulting.com)

### **HVS Spa and Leisure Services**

Tel: +1 516 248 8828  
[www.hvs.com](http://www.hvs.com)

### **Hydro Physio**

Tel: +44 1952 885 112  
Email: lifestyle@hydrophysio.com  
[www.hydrophysio.com](http://www.hydrophysio.com)

### **HydroCo**

Tel: +61 3 8770 4000  
Email: info@hydroco.com  
[www.hydroco.com](http://www.hydroco.com)

### **Hydroconcept**

Tel: +377 92 16 51 49  
Email: info@hydro-concept-spa.com  
[www.hydro-concept-spa.com](http://www.hydro-concept-spa.com)

### **HydroMassage**

Tel: +1 727 536 5566  
Email: info@hydromassage.com  
[www.hydromassage.com](http://www.hydromassage.com)

### **HydroPeptide**

Tel: +1 800 932 9873  
Email: info@hydropeptide.com  
[www.hydropeptide.com](http://www.hydropeptide.com)

### **Hydrotec Handels GmbH**

Tel: +49 30 720166-16  
Email: hydrotec@berlin.de  
[www.hydrotecberlin.de](http://www.hydrotecberlin.de)

### **Hydrotherm Ltd**

Tel: +44 1344 707 413  
Email: info@hydrothermspa.com  
[www.hydrothermspa.com](http://www.hydrothermspa.com)

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### **HygroMatik**

Tel: +49 4193 895 0  
Email: [hy@hygromatik.de](mailto:hy@hygromatik.de)  
[www.hygromatik.de](http://www.hygromatik.de)

### **I-Lupo**

Tel: +44 1554 755 444  
[www.myilupo.com](http://www.myilupo.com)

### **Icoone**

Tel: +390 51 625 9797  
Email: [info@icoone.com](mailto:info@icoone.com)  
[www.icoone.com](http://www.icoone.com)

### **IDP Design**

Tel: +44 1306 875 514  
Email: [info@idpdesign.com](mailto:info@idpdesign.com)  
[www.idpdesign.com](http://www.idpdesign.com)

### **IHost Hospitality**

Tel: +61 3 9525 0525  
Email: [sales@ihost-hospitality.com](mailto:sales@ihost-hospitality.com)  
[www.ihost-hospitality.com](http://www.ihost-hospitality.com)

### **Ikaati**

Tel: +1 612 216 1127  
Email: [info@ikaati.com](mailto:info@ikaati.com)  
[www.ikaati.com](http://www.ikaati.com)

### **IKou**

Tel: +61 2 4784 1777  
Email: [shop@ikou.com.au](mailto:shop@ikou.com.au)  
[www.ikou.com.au](http://www.ikou.com.au)

### **Ila - Spa Ltd**

Tel: +44 1608 677 676  
Email: [info@ila-spa.com](mailto:info@ila-spa.com)  
[www.ila-spa.com](http://www.ila-spa.com)

### **Ilcsi Beautifying Herbs**

Tel: +36 1 200 56 03  
[www.ilcsi.com](http://www.ilcsi.com)

### **Illume**

Tel: +1 952 885 9600  
[www.illumecandles.com](http://www.illumecandles.com)

### **Image Skincare**

Tel: +1 800 796 7546  
Email: [info@imageskincare.com](mailto:info@imageskincare.com)  
[www.imageskincare.com](http://www.imageskincare.com)

### **Imagine Spa Management**

Tel: +44 1603 812 727  
Email: [davec@fitnessexpress.co.uk](mailto:davec@fitnessexpress.co.uk)  
[www.imaginespamanagement.co.uk](http://www.imaginespamanagement.co.uk)

### **Imagine Tile Inc**

Tel: +1 973 771 0977  
Email: [customer.service@imagnetile.com](mailto:customer.service@imagnetile.com)  
[www.imagnetile.com](http://www.imagnetile.com)

### **Inada Massage Chairs**

Tel: +1 888 769 0555  
[www.inadausa.com](http://www.inadausa.com)

### **Inbalans Group**

Tel: +371 22 182 188  
Email: [info@inbalansgroup.com](mailto:info@inbalansgroup.com)  
[www.inbalansgroup.com](http://www.inbalansgroup.com)

### **Indoor Cycling Group**

Tel: +44 20 8944 6632  
Email: [info@indoorcycling.com](mailto:info@indoorcycling.com)  
[www.teamicg.com](http://www.teamicg.com)

### **Industrias Cosmic SAU**

Tel: +34 938 654 277  
Email: [info@icosmic.com](mailto:info@icosmic.com)  
[www.icosmic.com](http://www.icosmic.com)

### **InfinitySun**

Tel: +1 323 782 1049  
[www.infinitysun.com](http://www.infinitysun.com)

### **Inline London**

Tel: +44 845 077 0045  
Email: [info@inlinelondon.co.uk](mailto:info@inlinelondon.co.uk)  
[www.inlinelondon.co.uk](http://www.inlinelondon.co.uk)

### **Inner Balance**

Tel: +44 1782 644 900  
Email: [james.mair@johnsonfitness.co.uk](mailto:james.mair@johnsonfitness.co.uk)  
[www.ib-wellness.co.uk](http://www.ib-wellness.co.uk)

### **Innovag AG**

Tel: +49 8139 9102  
Email: [info@innovag.de](mailto:info@innovag.de)  
[www.innovag.de](http://www.innovag.de)

### **Innovate Leisure**

Tel: +44 870 780 4490  
Email: [info@innovateleisure.com](mailto:info@innovateleisure.com)  
[www.innovateleisure.com](http://www.innovateleisure.com)

### **Institut Esthederm**

[www.esthederm.com](http://www.esthederm.com)

### **Instyle Fitness**

Tel: +44 1342 315 933  
Email: [duncan@instylefitness.co.uk](mailto:duncan@instylefitness.co.uk)  
[www.instylefitness.co.uk](http://www.instylefitness.co.uk)

### **Intelligent Nutrients**

Tel: +1 800 311 5635  
Email: [customerservice@intelligentnutrients.com](mailto:customerservice@intelligentnutrients.com)  
[www.intelligentnutrients.com](http://www.intelligentnutrients.com)

### **Intelligenz Solutions**

Tel: +61 7 3102 5666  
Email: [sales@intelligenzsolutions.com](mailto:sales@intelligenzsolutions.com)  
[www.intelligenzsolutions.com](http://www.intelligenzsolutions.com)

### **International Leisure Consultants (ILC)**

Tel: +852 2537 4202  
Email: [ilc@ilc-world.com](mailto:ilc@ilc-world.com)  
[www.ilc-world.com](http://www.ilc-world.com)

**International Organisation  
for Standardization**

Tel: +41 22 749 0111  
[www.iso.org](http://www.iso.org)

**Intraceuticals**

Tel: +61 3 9822 2011  
Email: [info@intraceuticals.com](mailto:info@intraceuticals.com)  
[www.intraceuticals.com](http://www.intraceuticals.com)

**Invasix**

Tel: +972 4 9097473  
Email: [info@invasix.com](mailto:info@invasix.com)  
[www.invasix.com](http://www.invasix.com)

**Invotech Ltd**

Tel: +353 1 294 1088  
Email: [info@invotech.ie](mailto:info@invotech.ie)  
[www.invotech.ie](http://www.invotech.ie)

**IPulse**

Email: [info@hightechlaser.com.au](mailto:info@hightechlaser.com.au)  
[www.ipulse.com.au](http://www.ipulse.com.au)

**Iredale Mineral Cosmetics**

Tel: +1 413 644 9900  
[www.janeiredale.com](http://www.janeiredale.com)

**Iskra Medical**

Tel: +386 4 53 25 760  
Email: [info@iskramedical.eu](mailto:info@iskramedical.eu)  
[www.iskramedical.eu](http://www.iskramedical.eu)

**Iso Italia Group Srl**

Tel: +390 421 311700  
Email: [contact@isoitalia.com](mailto:contact@isoitalia.com)  
[www.isoitalia.com](http://www.isoitalia.com)

**I-sopod**

Tel: +44 20 7357 0111  
[www.i-sopod.com](http://www.i-sopod.com)

**ITW Wasserbetten, Klaus  
Wolfsgruber GmbH**

Tel: +43 7612 741 10  
Email: [k.wolfsgruber@wasserbetten.at](mailto:k.wolfsgruber@wasserbetten.at)  
[www.wasserbetten.at](http://www.wasserbetten.at)

**Iyashi Dome**

Tel: +33 1 40 25 03 25  
[www.iyashidome.com](http://www.iyashidome.com)

**JadeYoga**

Tel: +1 888 784 7237  
[www.jadeyoga.com](http://www.jadeyoga.com)

**Jamu Asian Spa Rituals**

Tel: +1 877 626 5268  
Email: [info@jamuspa.com](mailto:info@jamuspa.com)  
[www.jamuspa.com](http://www.jamuspa.com)

**Jaya International Design**

Tel: +1 305 720 2900  
Email: [info@jayainternational.com](mailto:info@jayainternational.com)  
[www.jayainternational.com](http://www.jayainternational.com)

**Jermyn Street Design**

Tel: +44 20 8563 5000  
[www.jsd.co.uk](http://www.jsd.co.uk)

**Jessica Cosmetics International**

Tel: +1 818 759 1050  
[www.jessicacosmetics.com](http://www.jessicacosmetics.com)

**uwe JetStream GmbH**

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### **Majestic Towels**

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Tel: +33 2 96 92 91 30  
Email: contact@morjana.fr  
[www.morjana.fr](http://www.morjana.fr)

### Moroccanoil

Tel: +1 514 448 8967  
Email: info@moroccanoil.com  
[www.moroccanoil.com](http://www.moroccanoil.com)

### Motion Waves

Tel: +33 6 78 24 14 20  
Email: contact@motion-waves.com  
[www.motion-waves.com](http://www.motion-waves.com)

### Motionsoft Inc

Tel: +1 301 255 6400  
Email: info@motionsoft.net  
[www.motionsoft.net](http://www.motionsoft.net)

For a breakdown of products and services by type, turn to our Product Selector on p293

### **Moving Art**

Tel: +1 323 436 7070  
Email: erin@movingart.com  
[www.movingart.com](http://www.movingart.com)

### **MSpa International**

Tel: +66 2 3656000  
Email: infothailand@minornet.com  
[www.mspa-international.com](http://www.mspa-international.com)

### **Multisensory Fitness Inc**

Tel: +1 805 483 7258  
Email: international.solutions@multisensory-fitness.com  
<http://multisensoryfitness.com>

### **Murad**

Tel: +1 310 726 0470  
Email: muradspa@murad.com  
[www.murad.com](http://www.murad.com)

### **My Blend**

Email: spa\_activities@clarins.com  
[www.myblend.com](http://www.myblend.com)

### **My Spirit**

Tel: +46 8 662 0005  
Email: parlan@myspirit.se  
[www.myspirit.se](http://www.myspirit.se)

### **Mycoocoon**

Email: welcome@mycoocoon.com  
[www.mycoocoon.com](http://www.mycoocoon.com)

### **Myzone Ltd**

Email: support@myzone.org  
[www.myzone.org](http://www.myzone.org)

### **Nars Cosmetics Inc**

Tel: +1 888 788 5167  
Email: customerservice@narscosmetics.com  
[www.narscosmetics.com](http://www.narscosmetics.com)

### **Natalie Roche Ltd**

Tel: +44 844 800 7661  
Email: beauty@natalieroche.com  
[www.natalieroche.com](http://www.natalieroche.com)

### **National Resources Conservation Service**

Tel: +1 888 526 3227  
Email: landcare@usda.gov  
[www.nrcs.usda.gov](http://www.nrcs.usda.gov)

### **Natura Bissé Internacional SA**

Tel: +34 93 591 02 30  
Email: naturabisse@naturabisse.es  
[www.naturabisse.es](http://www.naturabisse.es)

### **Natural Resources Spa Consulting Inc**

Tel: +1 212 327 0439  
Email: contact@nrspa.com  
[www.nrspa.com](http://www.nrspa.com)

### **Natural Skincare Solutions**

Tel: +44 1308 488 955  
Email: steve@ns-solutions.com  
[www.naturalskincareolutions.org](http://www.naturalskincareolutions.org)

### **Naturalaser**

Tel: +44 870 240 7072  
Email: info@naturalaser.com  
[www.naturalaser.com](http://www.naturalaser.com)

### **Naturopathica**

Tel: +1 631 329 2525  
Email: service@naturopathica.com  
[www.naturopathica.com](http://www.naturopathica.com)

### **Nautilus Inc**

Tel: +1 360 859 2900  
Email: enquiries@nautilus.com  
[www.nautilusinc.com](http://www.nautilusinc.com)

### **Neaumorinc**

Tel: +971 5 223 88713  
Email: info@neaumorinc.com  
[www.neaumorinc.com](http://www.neaumorinc.com)

### **Nectar Essences**

Tel: +1 415 295 1539  
Email: info@nectaressences.com  
[www.nectaressences.com](http://www.nectaressences.com)

### **Neom Luxury Organics**

Tel: +44 870 460 4677  
Email: info@neomorganics.com  
[www.neomorganics.com](http://www.neomorganics.com)

### **Neoqi AS**

Tel: +372 6889100  
Email: info@neoqi.com  
[www.neoqi.com](http://www.neoqi.com)

### **Neuma Beauty**

Tel: +1 800 333 0707  
Email: breathe@neumabeauty.com  
[www.neumabeauty.com](http://www.neumabeauty.com)

### **New Seasons Natural Products**

Tel: +44 1235 767 199  
Email: sales@newseasons.co.uk  
[www.newseasons.co.uk](http://www.newseasons.co.uk)

### **Newport Collaborative Architects**

Tel: +1 401 846 9583  
Email: newport@narchitects.com  
[www.narchitects.com](http://www.narchitects.com)

### **Next2Skin**

Tel: +61 2 6495 4841  
Email: next2skin@opusnet.com.au  
[www.next2skin.com.au](http://www.next2skin.com.au)

### **Nickel Spa London**

Tel: +44 20 7240 4048  
Email: info@nickelspalondon.co.uk  
[www.nickelspalondon.co.uk](http://www.nickelspalondon.co.uk)

## ► CONTACT BOOK

### **Nika Consulting**

Tel: +1 866 833 6452  
Email: info@nikaconsulting.ca  
[www.nikaconsulting.ca](http://www.nikaconsulting.ca)

### **Nilo**

Tel: +390 522 7631  
Email: info@nilo-beauty.com  
[www.nilo-beauty.com](http://www.nilo-beauty.com)

### **Nine Degrees**

Tel: +971 4 361 7969  
Email: info@ninedegreespa.com  
[www.ninedegreespa.com](http://www.ninedegreespa.com)

### **Nohem**

Tel: +33 2 40 42 09 06  
Email: n.degoys@ethic-creation.com  
[www.nohem.com](http://www.nohem.com)

### **Noel Asmar Group**

Tel: +1 604 534 9667  
Email: sales@noelasmar.com  
[www.noelasmaruniforms.com](http://www.noelasmaruniforms.com)

### **Nola 7**

Tel: +359 2 962 9910  
Email: rdimitrova@nola7.com  
[www.nola7.com](http://www.nola7.com)

### **Nordic Sauna and Leisure Ltd**

Tel: +44 1342 333 999  
Email: info@nordic.co.uk  
[www.nordic.co.uk](http://www.nordic.co.uk)

### **Nous Design**

Tel: +44 20 7794 9273  
Email: info@nousdesign.co.uk  
[www.nousdesign.co.uk](http://www.nousdesign.co.uk)

### **Nouveau Beauty Group**

Tel: +44 1977 652 232  
Email: info@nouveaulashes.co.uk  
[www.nouveaulashes.co.uk](http://www.nouveaulashes.co.uk)

### **Nu Skin**

Tel: +1 801 345 1000  
Email: contactus@nuskin.com  
[www.nuskin.com](http://www.nuskin.com)

### **Nude**

Tel: +44 20 7702 0077  
Email: hello@nudeskincare.com  
[www.nudeskincare.com](http://www.nudeskincare.com)

### **Oakworks Inc**

Tel: +1 717 235 6807  
Email: customerservice@oakworks.com  
[www.oakworks.com](http://www.oakworks.com)

### **Obagi Medical Products Inc**

Tel: +1 562 628 1007  
Email: inquiries@obagi.com  
[www.obagi.com](http://www.obagi.com)

### **OceanLife Aquatics**

Tel: +44 161 339 9339  
Email: info@oceanlifeaquatics.net  
[www.oceanlifeaquatics.net](http://www.oceanlifeaquatics.net)

### **Officina de' Tornabuoni**

Tel: +390 559 180 643  
Email: info@officinadetornabuoni.com  
[www.officinadetornabuoni.com](http://www.officinadetornabuoni.com)

### **Ógra Skincare**

Tel: +353 57 932 2817  
[www.ograskincare.com](http://www.ograskincare.com)

### **Ojmar SA**

Tel: +34 943 748 484  
Email: info@ojmar.es  
[www.ojmar.es](http://www.ojmar.es)

### **Oka-B**

Tel: +1 678 730 5320  
[www.oka-b.com](http://www.oka-b.com)

### **Okabashi Brands**

Tel: +1 770 945 1330  
Email: customerservice@okabashi.com  
[www.okabashi.com](http://www.okabashi.com)

### **Olavie**

Tel: +1 212 316 9828  
Email: info@olavie.com  
[www.olavie.com](http://www.olavie.com)

### **Omdanne**

Tel: +61 432 638 361  
Email: info@omdanne.com  
[www.omdanne.com.au](http://www.omdanne.com.au)

### **Omnico Group**

Tel: +44 1256 365 150  
Email: info@omnicogroup.com  
[www.omnicogroup.com](http://www.omnicogroup.com)

### **Omnisens Paris**

Tel: +33 1 43 74 76 96  
Email: lpierotti@omnisens.fr  
[www.omnisens.fr](http://www.omnisens.fr)

### **Omorovicza**

Email: info@omorovicza.com  
[www.omorovicza.com](http://www.omorovicza.com)

### **OmVeda Ayurvedic Skin & Hair Care**

Tel: +61 2 9810 1830  
Email: info@omveda.com.au  
[www.omveda.com.au](http://www.omveda.com.au)

### **Only Yourx**

Tel: +1 661 257 7777  
[www.onlyyourx.com](http://www.onlyyourx.com)

### **OPI Products Inc**

Tel: +1 818 759 2400  
[www.opi.com](http://www.opi.com)

For a breakdown of products and services by type, turn to our Product Selector on p293

### **Organic Male OM4**

Tel: +1 877 898 6253

**www.om4men.com**

### **The Organic Pharmacy**

Tel: +44 20 7225 0524

Email: info@theorganicpharmacy.com

**www.theorganicpharmacy.com**

### **The Organic Spa**

Tel: +49 7249 952 251

Email: contact@theorganicspa.eu

**www.theorganicspa.eu**

### **Orienka Paris**

Email: amani@orienka.fr

Tel: +33 645983058

### **Orly International Inc**

Tel: +1 818 994 1001

**www.orlybeauty.com**

### **Orms Architecture Design**

Tel: +44 20 7833 8533

Email: orms@orms.co.uk

**www.orms.co.uk**

### **OSEA International**

Tel: +1 310 589 1942

Email: sales@oseamalibu.com

**www.oseamalibu.com**

### **Osmium for Men**

Tel: +44 20 7498 8693

Email: info@osmiumformen.com

**www.osmiumformen.com**

### **Outback Organics**

Tel: +44 1823 663 322

Email: info@essentialbeautysupplies.co.uk

**www.essentialbeautysupplies.co.uk**

### **Overland Partners**

Tel: +1 210 829 7003

Email: peopleandprojects@overlandpartners.com

**www.overlandpartners.com**

### **P49 Deesign & Associates Co Ltd**

Tel: +66 2 652 2900 15

**www.p49deesign.com**

### **P&A Engineering Ltd**

Tel: +852 2755 7182

Email: paengineering@paengineeringltd.com

**www.paengineeringltd.com**

### **PA Wellness Consultancy**

Tel: +852 2755 7182

Email: info@pa-wellness.com

**www.pa-wellness.com**

### **Pai Skincare**

Tel: +44 20 8579 6213

**www.paiskincare.com**

### **Panatta Sport**

Tel: +390 733 611 824

Email: info@panattasport.it

**www.panattasport.com**

### **Pandhy's**

Tel: +36 23 560 04

Email: info@pandhys.com

**www.pandhys.com**

### **Panpuri**

Tel: +66 2234 7888

Email: info@panpuri.com

**www.panpuri.com**

### **Paradigm Shift**

Tel: +81 3 3553 0812

Email: info@paradigm-shift.net

**www.paradigm-shift.net**

### **Paramount Fitness Corp**

Tel: +1 323 721 2121

Email: intsales@paramountfitness.com

**www.paramountfitness.com**

### **Parfums Givenchy**

Tel: +33 1 44 31 50 00

Email: info@givenchy.fr

**www.parfumsgivenchy.com**

### **Parmar and Parmar**

Tel: +44 845 450 7314

Email: info@parmarandparmar.com

**www.parmarandparmar.com**

### **Pasture Naturals Ltd**

Tel: +44 1202 330 022

Email: info@pasturenaturals.com

**www.pasturenaturals.com**

### **Payot**

Tel: +33 1 55 62 54 54

Email: info@payot.fr

**www.payot.com**

### **PBI Spa Solutions**

Tel: +33 4 91 29 96 10

Email: bruno.rebibou@pbifrance.com,

**www.probeauticinstitut.com**

### **Peak Pilates**

Tel: +1 800 925 3674

Email: info@peakpilates.com

**www.peakpilates.com**

### **Pebble & Co**

Tel: +44 20 3598 6129

Email: tori.snowball@pebbleandco.co.uk

**www.pebbleandco.co.uk**

### **Pedicure Bowls**

Tel: +1 604 601 2028

Email: info@pedicurebowls.com

**www.pedicurebowls.com**

## ► CONTACT BOOK

### **Penguin Pools**

Tel: +44 1626 833 327  
Email: mail@penguinpools.co.uk  
[www.penguinpools.co.uk](http://www.penguinpools.co.uk)

### **Perron Rigot**

Tel: +44 20 7512 0872  
[www.perron-rigot.co.uk](http://www.perron-rigot.co.uk)

### **Peter Muller**

Tel: +61 2 9241 2010  
[www.petermuller.org](http://www.petermuller.org)

### **Peter Thomas Roth**

Tel: +1 212 581 5800  
[www.peterthomasroth.com](http://www.peterthomasroth.com)

### **Pevonia International LLC**

Tel: +1 386 254 1967  
Email: pevonia@pevonia.com  
[www.pevonia.com](http://www.pevonia.com)

### **Physical Company Ltd**

Tel: +44 1494 769 222  
Email: sales@physicalcompany.co.uk  
[www.physicalcompany.co.uk](http://www.physicalcompany.co.uk)

### **Physician Endorsed**

Tel: +1 954 318 6060  
Email: style@physicianendorsed.com  
[www.physicianendorsed.com](http://www.physicianendorsed.com)

### **Physiotherapie Generale France**

Tel: +33 5 53 93 04 25  
Email: info@g5concept.com  
[www.g5cellutec.com](http://www.g5cellutec.com)

### **Physiotherm GmbH Thaur**

Tel: +43 5223 54777  
[www.physiotherm.com](http://www.physiotherm.com)

### **Phytomer**

Tel: +33 2 23 18 31 63  
Email: phytomer@phytomer.com  
[www.phytomer.com](http://www.phytomer.com)

### **Phyt's**

Tel: +33 5 65 20 20 21  
Email: infos@phyts.com  
[www.phyts.com](http://www.phyts.com)

### **Piscine Laghetto**

Tel: +390 372 819 411  
Email: info@piscinelaghetto.com  
[www.piscinelaghetto.com](http://www.piscinelaghetto.com)

### **Pilates Foundation**

Tel: +44 7071 781 859  
Email: admin@pilatesfoundation.com  
[www.pilatesfoundation.com](http://www.pilatesfoundation.com)

### **Pilates Training Solutions**

Tel: +44 845 094 4916  
Email: belinda@pilates Trainingsolutions.co.uk  
[www.pilates Trainingsolutions.co.uk](http://www.pilates Trainingsolutions.co.uk)

### **Pinks Boutique**

Tel: +44 1332 204 804  
[www.pinksboutique.com](http://www.pinksboutique.com)

### **Pino GmbH**

Tel: +49 40 89 97 85 0  
[www.pinoshop.de](http://www.pinoshop.de)

### **Planika Fires**

Tel: +48 52 364 11 60  
Email: planika@planikafires.com  
[www.planikafires.com](http://www.planikafires.com)

### **Plank**

Tel: +1 617 241 6900  
Email: info@plankdesigns.com  
[www.plankdesigns.com](http://www.plankdesigns.com)

### **Plinth 2000**

Tel: +44 1449 767 887  
Email: sales@plinth2000.com  
[www.plinth2000.com](http://www.plinth2000.com)

### **Pôle Cosmétique**

Tel: +33 4 98 03 08 23  
[www.pole-cosmetique.fr](http://www.pole-cosmetique.fr)

### **Pollogen Ltd**

[www.pollogen.com](http://www.pollogen.com)

### **Popband**

[www.thepopband.com](http://www.thepopband.com)

### **Portcrl Spas**

Tel: +351 22 730 02 10  
Email: portcrl@portcrl.com  
[www.portcrl.com](http://www.portcrl.com)

### **Power Plate**

Tel: +44 20 7317 5000  
[www.powerplate.co.uk](http://www.powerplate.co.uk)

### **Precor**

Tel: +1 425 486 9292  
[www.precor.com](http://www.precor.com)

### **Premchit Prateap Na Thalang Ltd**

Tel: +66 2260 2915  
Email: premchit@experiencepremchit.com  
[www.experiencepremchit.com](http://www.experiencepremchit.com)

### **Premedion**

Tel: +49 40 300322 310  
Email: y.moshref@premedion.de  
[www.premedion.de](http://www.premedion.de)

### **Premier Software Solutions**

Tel: +44 1543 466 580  
Email: info@premiersoftware.co.uk  
[www.premiersoftware.co.uk](http://www.premiersoftware.co.uk)

For a breakdown of products and services by type, turn to our Product Selector on p293

### **Pressalit Group AS**

Tel: +45 8788 8788  
Email: [pressalit@pressalit.com](mailto:pressalit@pressalit.com)  
[www.pressalit.com](http://www.pressalit.com)

### **Primavera**

Tel: +44 1373 467 103  
[www.primavera.co.uk](http://www.primavera.co.uk)

### **Primavera Life GmbH**

Tel: +49 8376 808 0  
Email: [info@primavera-life.de](mailto:info@primavera-life.de)  
[www.primaverallife.com](http://www.primaverallife.com)

### **Priori**

Tel: +1 804 743 9850  
[www.prioriskincare.com](http://www.prioriskincare.com)

### **Private Label Music**

Tel: +1 818 705 0800 x201  
[www.privatelabelmusic.com](http://www.privatelabelmusic.com)

### **Priverus Software**

Tel: +1 818 591 9142  
Email: [joelf@priverus.com](mailto:joelf@priverus.com)  
[www.priverus.com](http://www.priverus.com)

### **ProLight Aesthetics International**

Tel: +1 702 245 4842  
[www.prolightaesthetics.com](http://www.prolightaesthetics.com)

### **Promet Spa Wellness**

Tel: +90 216 368 4840  
Email: [info@promet.com.tr](mailto:info@promet.com.tr)  
[www.promet.com.tr](http://www.promet.com.tr)

### **Proto-col**

Tel: +44 844 472 0401  
Email: [info@proto-col.com](mailto:info@proto-col.com)  
[www.proto-col.com](http://www.proto-col.com)

### **ProVib International**

Tel: +43 664 242 34 10  
Email: [info@provib.com](mailto:info@provib.com)  
[www.provib.com](http://www.provib.com)

### **Pulse Fitness Solutions**

Tel: +44 1260 294 600  
Email: [info@pulsefitness.com](mailto:info@pulsefitness.com)  
[www.pulsefitness.com](http://www.pulsefitness.com)

### **Pur Natural Skincare**

Tel: +44 2920 552 691  
Email: [sales@purskin.co.uk](mailto:sales@purskin.co.uk)  
[www.purskincare.co.uk](http://www.purskincare.co.uk)

### **Pure Altitude**

Tel: +33 4 50 90 63 46  
[www.pure-altitude.com](http://www.pure-altitude.com)

### **Pure Fiji**

Tel: +679 337 3431  
Email: [info@purefiji.com.fj](mailto:info@purefiji.com.fj)  
[www.purefiji.com](http://www.purefiji.com)

### **Pure Pod**

Tel: +61 2 6290 0127  
Email: [info@purepod.com.au](mailto:info@purepod.com.au)  
[www.purepod.com.au](http://www.purepod.com.au)

### **Puretoes**

Tel: +1 813 774 6903  
Email: [sales@puretoes.com](mailto:sales@puretoes.com)  
[www.puretoes.com](http://www.puretoes.com)

### **Purex International Ltd**

Tel: +44 1709 763 000  
Email: [marketing@purex.co.uk](mailto:marketing@purex.co.uk)  
[www.purex.co.uk](http://www.purex.co.uk)

### **Purple Flame Aromatherapy**

Tel: +44 1676 542 542  
Email: [info@purpleflame.co.uk](mailto:info@purpleflame.co.uk)  
[www.purpleflame.co.uk](http://www.purpleflame.co.uk)

### **Purus**

Tel: +46 416 257 00  
Email: [info@purus.se](mailto:info@purus.se)  
[www.purus.se](http://www.purus.se)

### **Qetre**

Tel: +390 35 691325  
[www.qetre.com](http://www.qetre.com)

### **QMS Medicosmetics**

Tel: +44 20 7730 8060  
Email: [info@qmsmedicosmetics.com](mailto:info@qmsmedicosmetics.com)  
[www.qmsmedicosmetics.com](http://www.qmsmedicosmetics.com)

### **Qosmedix**

Tel: +1 631 242 3270  
[www.qosmedix.com](http://www.qosmedix.com)

### **Quench Solutions Pty Ltd**

Tel: +61 3 9786 7887  
[www.quenchshowers.com](http://www.quenchshowers.com)

### **Quinix**

Tel: +44 20 7795 8192  
Email: [gareth.robinson@quinix.com](mailto:gareth.robinson@quinix.com)  
[www.quinix.com](http://www.quinix.com)

### **Raison d'Etre**

Tel: +46 8 756 00 56  
Email: [info@rdespas.com](mailto:info@rdespas.com)  
[www.raisondetrespas.com](http://www.raisondetrespas.com)

### **Ramer Sponges**

Tel: +44 1252 845 292  
Email: [info@ramer.ltd.uk](mailto:info@ramer.ltd.uk)  
[www.ramersponges.com](http://www.ramersponges.com)

### **Rare Tea Company Ltd**

Tel: +44 20 7681 0115  
[www.rareteacompany.com](http://www.rareteacompany.com)

### **Rock the Spa LLC**

Email: [rockthespa@gmail.com](mailto:rockthespa@gmail.com)  
[www.rockthespa.com](http://www.rockthespa.com)

## ► CONTACT BOOK

### Real Music

Tel: +1 415 331 8273  
Email: [realmusic@realmusic.com](mailto:realmusic@realmusic.com)  
[www.realmusic.com](http://www.realmusic.com)

### RealRyder International

Tel: +1 800 976 6280  
Email: [sean@realryder.com](mailto:sean@realryder.com)  
[www.realryder.com](http://www.realryder.com)

### Red Cashew

Tel: +1 818 284 7455  
Email: [info@redcashew.com](mailto:info@redcashew.com)  
[www.redcashew.com](http://www.redcashew.com)

### Red Flower

Tel: +1 212 966 5301  
Email: [shop@redflower.com](mailto:shop@redflower.com)  
[www.redflower.com](http://www.redflower.com)

### Reefgrove Ltd

Tel: +44 1423 565 036  
Email: [enquiries@reefgrove.co.uk](mailto:enquiries@reefgrove.co.uk)  
[www.reefgrove.co.uk](http://www.reefgrove.co.uk)

### REM UK Ltd

Tel: +44 1282 619 977  
Email: [sales@rem.co.uk](mailto:sales@rem.co.uk)  
[www.rem.co.uk](http://www.rem.co.uk)

### Ren Skincare

Tel: +44 20 7724 2900  
Email: [info@renskincare.com](mailto:info@renskincare.com)  
[www.renskincare.com](http://www.renskincare.com)

### Repêchage Ltd

Tel: +1 201 549 4200  
[www.repechage.com](http://www.repechage.com)

### Resense Spa

Tel: 41 22 809 5139  
Email: [info@resensespas.com](mailto:info@resensespas.com)  
[www.resensespas.com](http://www.resensespas.com)

### ResortSuite

Tel: +1 416 259 0715  
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[www.skinade.com](http://www.skinade.com)

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Email: [sales@stretchceilings.co.uk](mailto:sales@stretchceilings.co.uk)  
[www.stretchceilings.co.uk](http://www.stretchceilings.co.uk)

### **Studio Noach**

Tel: +31 20 404 0733  
Email: [info@studiooach.nl](mailto:info@studiooach.nl)  
[www.studiooach.com](http://www.studiooach.com)

### **Studio RHE**

Tel: +44 20 7253 5358  
Email: [architect@rhe.uk.com](mailto:architect@rhe.uk.com)  
[www.rhe.uk.com](http://www.rhe.uk.com)

### **Subtle Energies**

Tel: +61 2 9634 1677  
[www.subtleenergies.com.au](http://www.subtleenergies.com.au)

### **The Sufferfest Pte**

Email: [theminions@thesufferfest.com](mailto:theminions@thesufferfest.com)  
<http://thesufferfest.com>

### **Suissences**

Tel: +41 32 631 1667  
Email: [info@suissences.ch](mailto:info@suissences.ch)  
[www.suissences.ch](http://www.suissences.ch)

### **Sundari**

Tel: +1 562 435 5000  
[www.sundari.com](http://www.sundari.com)

### **Sunlighten Saunas**

Tel: +1 913 754 0831  
[www.sunlighten.com](http://www.sunlighten.com)

### **Suntech Group Ab**

Tel: +46 521 230 255  
Email: [helen.ottosson@suntechgroup.se](mailto:helen.ottosson@suntechgroup.se)  
[www.suntechgroup.se](http://www.suntechgroup.se)

### **Supergoop**

[www.supergoop.com](http://www.supergoop.com)

### **Swan/Svanen**

Tel: +46 8 55 55 24 00  
Email: [info@ecolabel.se](mailto:info@ecolabel.se)  
[www.svanen.se](http://www.svanen.se)

## ► CONTACT BOOK

### Swiss Mountain Cosmetics GmbH

Tel: +41 55 28 45 390  
Email: info@swiss-mountain-cosmetics.ch  
[www.swiss-mountain-cosmetics.ch](http://www.swiss-mountain-cosmetics.ch)

### Swiss Perfection

Tel: +41 21 962 88 90  
Email: info@pp-products.com  
[www.swissperfection.com](http://www.swissperfection.com)

### Sybaritic Inc

Tel: +1 952 888 8282

### Sylvia Planning And design Inc (SPAD)

Tel: +1 928 204 2338  
Email: spad@sylviaspa.com  
[www.sylviaspa.com](http://www.sylviaspa.com)

### Syneron-Candela Ltd

Tel: +44 845 521 0698  
Email: info@syneron-candela.co.uk  
[www.syneron-candela.co.uk](http://www.syneron-candela.co.uk)

### Synoa Technologies

Tel: +972 8 940 1718  
[www.synoiatech.com](http://www.synoiatech.com)

### System4 Technologies GmbH

Tel: +49 421 9601 330  
Email: mail@human-regenerator.com  
[www.human-regenerator.com](http://www.human-regenerator.com)

### TAC IT GmbH

Tel: +43 3332 6005 990  
Email: office@tac.eu.com  
[www.tac.eu.com](http://www.tac.eu.com)

### Takara Belmont USA

Tel: +1 800 526 3847  
[www.takarabelmont.com](http://www.takarabelmont.com)

### Tanamera Tropical Spa Products

Tel: +603 80 684 978  
Email: info@tanamera.com.my  
[www.tanamera.com.my](http://www.tanamera.com.my)

### Tao Freedom LLC

Tel: +1 718 599 2163  
Email: info@taofreedom.com  
[www.taofreedom.com](http://www.taofreedom.com)

### TAP Technology Co Ltd

Tel: +66 53 920 144  
Email: cs@tap10.com  
[www.tap10.com](http://www.tap10.com)

### Tara Spa Therapy Inc

Tel: +1 866 224 1391  
Email: customerservice@taraspa.com  
[www.taraspa.com](http://www.taraspa.com)

### TavTech Ltd

Tel: +972 3 536 0515  
Email: sales@tav-tech.co.il  
[www.tav-tech.com](http://www.tav-tech.com)

### TCO Development Sweden

Tel: +46 8 782 9200  
Email: development@tcodevelopment.com  
[www.tcodevelopment.com](http://www.tcodevelopment.com)

### Teo Cabanel

Tel: +33 1 64 22 84 95  
Email: info@teo-cabanel.com  
[www.teo-cabanel.com](http://www.teo-cabanel.com)

### Tea Forte

Tel: +1 978 369 7777  
Email: sales@teaforte.com  
[www.teaforte.com](http://www.teaforte.com)

### Teapigs

Tel: +44 203 141 8495  
Email: info@teapigs.co.uk  
[www.teapigs.co.uk](http://www.teapigs.co.uk)

### Teatulia

Tel: +1 303 433 2980  
Email: orders@teatulia.com  
[www.teatulia.com](http://www.teatulia.com)

### TechnoAlpin SpA

Tel: +390 471 550 550  
Email: info@technoalpin.com  
[www.technoalpin.com](http://www.technoalpin.com)

### Technodesign SRL

Tel: +390 45 715 6988  
Email: info@nuvolaitalia.it  
[www.nuvolaitalia.it](http://www.nuvolaitalia.it)

### Technogym

Tel: +390 547 56047  
[www.technogym.com](http://www.technogym.com)

### Teeter Hang Ups

Tel: +1 242 362 1001  
Email: info@inversioninternational.com  
[www.inversioninternational.com](http://www.inversioninternational.com)

### Telegraph Hill Robes

Tel: +1 888 398 7010  
[www.telegraphhill.com](http://www.telegraphhill.com)

### Temple Spa Ltd

Tel: +44 1903 719 429  
Email: customerservice@templespa.com  
[www.templespa.com](http://www.templespa.com)

### Tempus Clothing

Tel: +44 1538 385 888  
Email: enquiries@tempusclothing.com  
[www.tempusclothing.com](http://www.tempusclothing.com)

### Terraké

Tel: +33 4 94 19 73 73  
Email: contact@terrake.com  
[www.terrake.com](http://www.terrake.com)

For a breakdown of products and services by type, turn to our Product Selector on p293

### **Terres D'Afrique**

Tel: +27 11 268 24 43  
Email: info@terres-dafrique.com  
[www.terres-dafrique.com](http://www.terres-dafrique.com)

### **Teuco Guzzini SpA**

Tel: +390 733 220391  
[www.teuco.com](http://www.teuco.com)

### **Thaiyurveda**

Tel: +1 831 521 6493  
Email: info@thaiyurveda.com  
[www.thaiyurveda.com](http://www.thaiyurveda.com)

### **Thalgo**

Tel: +33 4 94 19 73 73  
Email: contactpro@thalgo.com  
[www.thalgo.com](http://www.thalgo.com)

### **Thalgo Spa Management**

Tel: +33 4 94 19 91 40  
Email: tsm@thalgo.com  
[www.thalgotspamanagement.com](http://www.thalgotspamanagement.com)

### **Thalion Laboratories**

Tel: +33 2 98 04 59 69  
Email: contact@thalion.com  
[www.thalion.com](http://www.thalion.com)

### **Thann-Oryza Co Ltd**

Tel: +662 714 3239 44  
[www.thann.info](http://www.thann.info)

### **Themae**

Tel: +33 1 75 77 59 60  
[www.themae.fr](http://www.themae.fr)

### **TheraNaka**

Tel: +27 21 886 6623  
Email: info@theranaka.co.za  
[www.theranaka.co.za](http://www.theranaka.co.za)

### **TheraVine**

Tel: +27 21 886 6623  
Email: lisa@lsenterprises.co.za  
[www.spaproducts.co.za](http://www.spaproducts.co.za)

### **Thermarium SPA – Anlagenbau GmbH**

Tel: +43 5244 656 60  
Email: office@thermarium.com  
[www.thermarium.com](http://www.thermarium.com)

### **Tiossan**

Tel: +1 518 828 2854  
[www.tiossan.com](http://www.tiossan.com)

### **Tip Touch International**

Tel: +32 26 44 27 44  
Email: jean-guy@tiptouch.com  
[www.tiptouch.com](http://www.tiptouch.com)

### **Tisserand**

Tel: +44 1273 325 666  
Email: sales@tisserand.com  
[www.tisserand.com](http://www.tisserand.com)

### **TNG Wellness Management Solution**

Tel: +7 495 796 99 00  
Email: bszecsényi@tngworld.com  
[www.tngworld.com](http://www.tngworld.com)

### **Tonon & C SpA**

Tel: +390 432 740740  
[www.tononitalia.com](http://www.tononitalia.com)

### **Topaz Consulting**

Tel: +44 1268 745 892  
Email: info@topazconsulting.net  
[www.topazconsulting.net](http://www.topazconsulting.net)

### **Toskanaworld**

Tel: +49 3 64 61 / 91826  
Email: sekretariat@toskanaworld.net  
[www.toskanaworld.net](http://www.toskanaworld.net)

### **Total Environment Centre**

Tel: +61 2 9261 3437  
[www.tec.org.au](http://www.tec.org.au)

### **Totally UK**

Tel: +44 845 600 0203  
[www.totallyuk.com](http://www.totallyuk.com)

### **TouchAmerica**

Tel: +1 919 732 6968  
Email: info@touchamerica.com  
[www.touchamerica.com](http://www.touchamerica.com)

### **Trautwein GmbH**

Tel: +49 76 41 46 77 30  
Email: info@trautwein-gmbh.com  
[www.trautwein-gmbh.com](http://www.trautwein-gmbh.com)

### **Treatwell**

Tel: +44 330 100 3515  
Email: supply@treatwell.co.uk  
[www.treatwell.com](http://www.treatwell.com)

### **Trend Group**

[www.trend-group.com](http://www.trend-group.com)

### **Tri-Dosha Ltd**

Tel: +44 20 8566 1498  
Email: info@tri-dosha.co.uk  
[www.tri-dosha.co.uk](http://www.tri-dosha.co.uk)

### **Trilogy Spa Ventures**

Tel: +1 212 874 5649  
Email: info@trilogyspaventures.com  
[www.trilogyspaventures.com](http://www.trilogyspaventures.com)

### **Trixter Europe Ltd**

Tel: +44 844 979 4567  
Email: eusales@trixter.net  
[www.trixter.net](http://www.trixter.net)

## ► CONTACT BOOK

### **Tropical Science Center**

Tel: +506 2253 3267

Email: cct@cct.or.cr

[www.cct.or.cr](http://www.cct.or.cr)

### **True Fitness Technology**

Tel: +1 800 426 6570

Email: info@truefitness.com

[www.truefitness.com](http://www.truefitness.com)

### **Tru Fragrance**

Tel: +1 630 590 5836

[www.trufragrance.com](http://www.trufragrance.com)

### **Tumiturbi**

Tel: +39 348 38 61 346

Email: mariella.maiorano@tumiturbi.it

[www.tumiturbi.it](http://www.tumiturbi.it)

### **Twyford Bathrooms**

Tel: +44 1270 879 777

Email: twyford.sales@twyfordbathrooms.com

[www.twyfordbathrooms.com](http://www.twyfordbathrooms.com)

### **Tylö Ab**

Tel: +46 35 299 00 00

Email: info@tylo.se

[www.tylo.com](http://www.tylo.com)

### **U International Ltd**

Tel: +44 1256 701 788

Email: info@men-u.co.uk

[www.men-u.co.uk](http://www.men-u.co.uk)

### **The Ultimate Sauna Company Ltd**

Tel: +44 1933 303 077

Email: service@theultimatesauna.co.uk

[www.theultimatesauna.co.uk](http://www.theultimatesauna.co.uk)

### **Ultrasun International BV**

Tel: +31 74 291 22 15

Email: info@ultrasun.nl

[www.ultrasun.nl](http://www.ultrasun.nl)

### **Unbescheiden GmbH**

Tel: +49 7221 9 53 40

Email: info@unbescheiden.com

[www.unbescheiden.com](http://www.unbescheiden.com)

### **Under a Tree Health & Wellness Consulting**

Tel: +1 520 400 5799

Email: amy@underatree.com

[www.underatree.com](http://www.underatree.com)

### **Under the Canopy**

Tel: +1 561 955 9311

Email: info@underthecanopy.com

[www.underthecanopy.com](http://www.underthecanopy.com)

### **Unite Eurotherapy**

Tel: +1 888 957 5372

Email: info@uniteeurotherapy.com

[www.uniteeurotherapy.com](http://www.uniteeurotherapy.com)

### **Universal Companies Inc**

Tel: +1 800 558 5571

Email: info@universalcompanies.com

[www.universalcompanies.com](http://www.universalcompanies.com)

### **Universal Essences**

Tel: +44 870 062 0206

Email: belinda@universalessences.com

[www.universalessences.com](http://www.universalessences.com)

### **Uspa**

Tel: +61 3 9596 0522

Email: info@uspa.com.au

[www.uspaimmersion.com](http://www.uspaimmersion.com)

### **Vanessa Gallinaro**

Tel: +44 20 7828 1485

Email: info@vanessa-gallinaro.com

[www.vanessa-gallinaro.com](http://www.vanessa-gallinaro.com)

### **Vani-T Pty Ltd**

Tel: +61 8 8381 0000

Email: info@vani-t.com

[www.vani-t.com](http://www.vani-t.com)

### **Vasper**

Tel: +1 808 679 1268

Email: infohi@vasper.com

[www.vasper.com](http://www.vasper.com)

### **Vendor International BV**

Tel: +31 13 578 66 90

Email: info@vendorinternational.com

[www.vendorinternational.com](http://www.vendorinternational.com)

### **Vera Iconica Architecture**

Tel: +1 307 201 1642

Email: info@veraiconicaarchitecture.com

[www.veraiconicaarchitecture.com](http://www.veraiconicaarchitecture.com)

### **VersaClimber USA**

Tel: +1 714 850 9716

Email: email@heartrateinc.com

[www.versaclimber.com](http://www.versaclimber.com)

### **Vi Spa Experience Rooms**

Tel: +44 1257 451 666

[www.vi-spa.co.uk](http://www.vi-spa.co.uk)

### **Vibrogym UK**

Tel: +44 20 7272 0770

Email: info@react-fitness.com

[www.vibrogym.com](http://www.vibrogym.com)

### **Victoria Moore Ltd**

Tel: +44 7525 812 275

Email: victoria@victoriamoore.eu

[www.victoria-moore.eu](http://www.victoria-moore.eu)

### **Vidarium by LivinGlobe**

Tel: +49 89 3229 9850

Email: contact@livinglobe.com

[www.livinglobe.com](http://www.livinglobe.com)

For a breakdown of products and services by type, turn to our Product Selector on p293

### **Viora Inc**

**www.vioramed.com**

### **Visage Pro USA**

Tel: +1 855 803 8161

**www.visageprousa.com**

### **Vita Liberata**

Tel: +44 28 9334 4411

Email: enquiries@vitaliberata.com

**www.vitaliberata.com**

### **VitaMan Pty Ltd**

Tel: +61 2 9725 6994

Email: info@vitaman.com.au

**www.vitaman.com.au**

### **Voelker Gray Design**

Tel: +1 949 651 0300

Email: john@voelkergraydesign.com

**www.voelkergraydesign.com**

### **Voya**

Tel: +353 71 916 1872

Email: sales@voya.ie

**www.voya.ie**

### **Vulsini**

Tel: +44 20 8816 8161

Email: info@vulsini.com

**www.vulsini.net**

### **Wala Heilmittel GmbH**

Tel: +49 71 64 930 0

Email: info@wala.de

**www.wala.de**

### **Washroom Washroom Ltd**

Tel: +44 845 470 3000

Email: contact@washroom.co.uk

**www.washroom.co.uk**

### **Water Footprint Network**

Tel: +31 53 489 4320

Email: info@waterfootprint.org

**www.waterfootprint.org**

### **Water-to-Go Ltd**

Tel: +44 1582 841 412

**www.watertogo.eu**

### **WaterRower UK**

Tel: +44 20 8749 9090

Email: support@waterrower.co.uk

**www.waterrower.co.uk**

### **WebRacing**

Tel: +44 1342 315 933

Email: info@webracing.co.uk

**www.webracing.co.uk**

### **Weil Lifestyle LLC**

**www.drweil.com**

### **Weleda International**

Tel: +41 61 705 21 21

**www.weleda.com**

### **Wellmondo**

Tel: +49 89 3890 28 54

Email: info@wellmondo.de

**www.wellmondo.de**

### **Wellness Business Consultancy UK**

Tel: +44 788 525 5887

**www.kisilifestyle.co.uk**

### **The Wellness Technical Services Co LLC**

Tel: +971 4362 9625

Email: martin.roehle@thewellness.ae

**www.thewellness.ae**

### **Werner Dosiertechnik GmbH & Co KG**

Tel: +49 82 72/9 86 97 0

Email: info@werner-dosiertechnik.de

**www.werner-dosiertechnik.de**

### **Wheway Lifestyle International**

Tel: +44 1494 758 058

Email: info@whewaylifestyle.com

**www.whewaylifestyle.com**

### **Wild Earth Pvt Ltd**

Tel: +977 1 437 41 78

Email: info@wildearthnepal.com

**www.wildearthnepal.com**

### **Wimberly Allison Tong & Goo**

Tel: +1 808 521 8888

**www.watg.com**

### **Wisdom of Africa**

Tel: +27 83 266 5615

Email: enquiries@wisdomcosmetics.com

**www.wisdomcosmetics.com**

### **Woodway GmbH**

Tel: +49 7621 94 09 99 0

Email: info@woodway.de

**www.woodway.de**

### **World Business Council for Sustainable Development**

Tel: +41 22 839 3100

Email: info@wbcasd.org

**www.wbcasd.org**

### **World Green Building Council**

Tel: +1 289 268 3900

Email: info@worldgbc.org

**www.worldgbc.org**

### **World Resources Institute**

Tel: +1 202 729 7600

**www.wri.org**

### **WTS International**

Tel: +1 301 761 5803

Email: svpdevelopment@wtsinternational.com

**www.wtsinternational.com**

## ► CONTACT BOOK

### XPlan

Tel: +31 113 253 280  
Email: info@dimmbizz.com  
[www.xplanonline.com](http://www.xplanonline.com)

### Yamarama

Tel: +44 20 7703 2901  
Email: info@yamarama.com  
[www.yamarama.com](http://www.yamarama.com)

### Yeah Baby

Tel: +1 480 785 0555  
Email: info@yeahbabypl.com  
[www.yeahbabypl.com](http://www.yeahbabypl.com)

### Yemaya

Tel: +33 5 59 31 51 80  
Email: contact@yemaya-fine-food.com  
[www.yemaya-the.com](http://www.yemaya-the.com)

### Yoga Professionals

Tel: +44 20 7689 2407  
Email: bookings@ymcafit.org.uk  
[www.yogaprofessionals.net](http://www.yogaprofessionals.net)

### Yogamasti

Tel: +44 7723 423 719  
Email: info@yogamasti.com  
[www.yogamasti.com](http://www.yogamasti.com)

### Yon-Ka

Tel: +33 1 41 19 56 56  
[www.yonka.com](http://www.yonka.com)

### Yoo

Tel: +44 20 7009 0100  
Email: info@yoo.com  
[www.yoo.com/designers/yoo-studio](http://www.yoo.com/designers/yoo-studio)

### Youspa Srl

Tel: +390 543 037126  
Email: support@youspa.eu  
[www.youspa.eu](http://www.youspa.eu)

### Ytsara

Tel: +66 2 656 7060 1  
Email: sale@ytsara.com  
[www.ytsara.com](http://www.ytsara.com)

### Yum Skin Care Inc

Tel: +1 604 279 5525  
Email: info@yumskincare.com  
[www.yumskincare.com](http://www.yumskincare.com)

### Yves Rocher

Tel: +44 870 049 2222  
[www.yves-rocher.co.uk](http://www.yves-rocher.co.uk)

### Yvonne Gray Cosmetics

Tel: +44 1491 639 400  
Email: sales@yvonne-gray.co.uk  
[www.yvonne-gray.co.uk](http://www.yvonne-gray.co.uk)

### Z.Bigatti

Tel: +1 651 489 2058  
[www.zbigatti.com](http://www.zbigatti.com)

### Zeal Cosmetics Inc

Tel: +81 6 6485 7222  
<http://zlc.jp/en/index.html>

### Zdravoros

Tel: +7 965 211 08 15  
Email: natalia@zdravoros.ru  
[www.zdravoros.ru](http://www.zdravoros.ru)

### Zendals

Tel: +1 973 584 0168  
Email: info@zendals.com  
[www.zendals.com](http://www.zendals.com)

### Zenoti

Tel: +1 877 481 7634  
Email: sales@zenoti.com  
[www.zenoti.com](http://www.zenoti.com)

### Zen-sations

Email: info@zen-sations.com  
[www.zen-sations.com](http://www.zen-sations.com)

### Zensei

Tel: +1 760 487 1316  
Email: info@zensei.com  
[www.zensei.com](http://www.zensei.com)

### Zimmer MedizinSysteme

Tel: +49 731 97 61 291  
Email: export@zimmer.de  
[www.zimmer.de](http://www.zimmer.de)

### Zoki UK

Tel: +44 121 766 7888  
[www.zokiuk.co.uk](http://www.zokiuk.co.uk)

### Zoya

Tel: +1 216 438 6363  
[www.zoya.com](http://www.zoya.com)

### Zucchetti Rubinetteria SpA

Tel: +390 322 954700  
[www.zucchettirub.it](http://www.zucchettirub.it)

### Zynk Design

Tel: +44 20 7467 7332  
Email: stavros@zynkdesign.com  
[www.zynkdesign.com](http://www.zynkdesign.com)

# Product Selector

Choose the category of product or service you need and you'll find relevant companies listed, along with key contact details. Other details, including phone, email and website can be found for each company in the Contact Book (on p252) and also online at [www.spa-kit.net](http://www.spa-kit.net)

## ACCESSORIES

### Lemonzest

[www.lemonzest.ch](http://www.lemonzest.ch)

### Majestic Towels

[www.majestictowels.co.uk](http://www.majestictowels.co.uk)

### Manatee Spa

[www.manateespa.com](http://www.manateespa.com)

### Moliabal

[www.moliabal.com](http://www.moliabal.com)

### Next2Skin

[www.next2skin.com.au](http://www.next2skin.com.au)

### Popband

[www.thepopband.com](http://www.thepopband.com)

### Saakalya Collection

[www.saakalya.com](http://www.saakalya.com)

### Saltability

[www.saltability.com](http://www.saltability.com)

## ANTI-AGEING PRODUCTS

### Africology

[www.africology-sa.com](http://www.africology-sa.com)

### Ahava

[www.ahava.com](http://www.ahava.com)

### Alchimie Forever LLC

[www.alchimie-forever.com](http://www.alchimie-forever.com)

### Allure Africa

[www.allureafrica.com](http://www.allureafrica.com)

### Alqvimia SL

[www.alqvimia.com](http://www.alqvimia.com)

### Amala Inc

[www.amalabeauty.com](http://www.amalabeauty.com)

### Anne Semonin

[www.annesemonin.com](http://www.annesemonin.com)

### AR457

[www.ar457.com](http://www.ar457.com)

### Aromatherapy Associates Ltd

[www.aromatherapyassociates.com](http://www.aromatherapyassociates.com)

### Aromatica

[www.aromatica.fi](http://www.aromatica.fi)

### Attirance

[www.attirance.com](http://www.attirance.com)

### Aveda

[www.aveda.com](http://www.aveda.com)

### AW Lake Spa Concepts Pte Ltd

[www.awlakeonline.com](http://www.awlakeonline.com)

### Babor GmbH & Co Kg

[www.babor.com](http://www.babor.com)

### BeautyLab Ltd

[www.beautylab.co.uk](http://www.beautylab.co.uk)

### Biodroga Cosmetic GmbH

[www.biodroga.com](http://www.biodroga.com)

### Biola Organic Cosmetics

[www.biola-organics.com](http://www.biola-organics.com)

### Bliss

[www.blissworld.com](http://www.blissworld.com)

### Carita International

[www.carita.com](http://www.carita.com)

### Caudalie

[www.caudalie.com](http://www.caudalie.com)

### Chanticaillie

[www.chanticaillie.com](http://www.chanticaillie.com)

### Charme d'Orient

[www.charmedorient.com](http://www.charmedorient.com)

### Christina

[www.christina-cosmeceuticals.com](http://www.christina-cosmeceuticals.com)

### Cinq Mondes

[www.cinqmondes.com](http://www.cinqmondes.com)

### Clarins

[www.clarins.com](http://www.clarins.com)

### Collin

[fr.collinparis.com](http://fr.collinparis.com)

### Comfort Zone

[www.comfortzone.it](http://www.comfortzone.it)

### Cor LLC

[www.corsilver.com](http://www.corsilver.com)

### C'watre

[www.cwatre.com](http://www.cwatre.com)

### Daniela Steiner

[www.steiner cosmetics.com](http://www.steiner cosmetics.com)

### Daniele de Winter

[www.danieledewinter.com](http://www.danieledewinter.com)

### Darphin

[www.darphin.com](http://www.darphin.com)

### DDF Skincare

[www.ddfskincare.com](http://www.ddfskincare.com)

### Decleor

[www.decleor.com](http://www.decleor.com)

### Delicious!

[www.delicious-skin.com](http://www.delicious-skin.com)

### Dermalogica

[www.dermalogica.com](http://www.dermalogica.com)

### Dr Burgener

[www.drburgener.com](http://www.drburgener.com)

### DRV Phytolab

[www.drvs.com](http://www.drvs.com)

### Elemental Herbology

[www.elementalherbology.com](http://www.elementalherbology.com)

### Elemis Ltd

[www.elemis.com](http://www.elemis.com)

### Eleusian Skin Care

[www.eleusian.com.au](http://www.eleusian.com.au)

### Ella Baché

[www.ellabache.fr](http://www.ellabache.fr)

### Éminence Organic Skin Care

[www.eminenceorganics.com](http://www.eminenceorganics.com)

### Environ Skin Care Pty Ltd

[www.environ.co.za](http://www.environ.co.za)

### ESPA International (UK) Ltd

[www.espa-consulting.com](http://www.espa-consulting.com)

### Eve Lom Ltd

[www.evelom.com](http://www.evelom.com)

### Eve Taylor (London) Ltd

[www.eve-taylor.com](http://www.eve-taylor.com)

### Finders International

[www.shopforspatrade.com](http://www.shopforspatrade.com)

### FisioSphere

[www.fisiosphere.it](http://www.fisiosphere.it)

### Forlle'd Inc

[www.forlled.com](http://www.forlled.com)

### Gatineau

[www.gatineau-paris.com](http://www.gatineau-paris.com)

### Gazelli International

[www.gazelliskincare.com](http://www.gazelliskincare.com)

### Germaine de Capuccini

[www.germaine-de-capuccini.com](http://www.germaine-de-capuccini.com)

### Guinot

[www.guinot.com](http://www.guinot.com)

### Harnn

[www.harnn.com](http://www.harnn.com)

### Hobe Pergh SRL

[www.hobepergh.it](http://www.hobepergh.it)

### Hora Sexta

[www.horasexta.it](http://www.horasexta.it)

## PRODUCTS & SERVICES

### ANTI-AGEING PRODUCTS

*continued*

#### HydroPeptide

www.hydropeptide.com

#### Institut Esthederm

www.esthederm.com

#### Intraceuticals

www.intraceuticals.com

#### Julisis

www.julisis.com

#### Jurlique

www.jurlique.com.au

#### Kanebo Cosmetics Inc

www.kanebo-international.com

#### Kerstin Florian

www.kerstinflorian.com

#### Kimia Skincare Ltd

www.kimia.co.uk

#### Klapp Cosmetics GmbH

www.klapp-cosmetics.com

#### KuuSh Pty Ltd

www.kuush.com.au

#### L Raphael

www.l-raphael.com

#### La Mer Corporate

www.cremedelamer.com/corporate

#### Laboratoire Remède

www.remede.com

#### Laboratoires Ingrid Millet SA

www.ingridmillet.com

#### Laboratoires La Prairie SA

www.laprairie.com

#### LaNatura

www.lanatura.com

#### Les Sens de Marrakech

www.lessensdemarrakech.com

#### Lira Clinical

www.liraclinical.com

#### Li'Tya

www.litya.com

#### L'Occitane

http://spa.loccitane.com/

#### LPG Systems

www.lpgsystems.com

#### Lubatti

www.lubatti.co.uk

#### Luxsit Organic Care

www.luxsit.se

#### Macon Meerescosmetic

www.maconmeerescosmetic.de

#### Madara Cosmetics

www.madaracosmetics.com

#### Marine Beauty Care Ltd

www.marinebeautycare.co.uk

#### Matis Paris

www.matisparis.com

#### Mavala International SA

www.mavala.com

#### MBR Cosmetics

www.mbr-cosmetics.com

#### MCCM Medical Cosmetics

www.mccmmedicalspsa.com

#### MD Formulations

www.mdformulations.com

#### Melvita

www.melvita.com

#### Moor Spa International Ltd

www.moorspa.co.uk

#### My Blend

www.myblend.com

#### Nannic Int

www.nannic.com

#### Natura Bissé Internacional SA

www.naturabisse.es

#### Neaumorinc

www.neaumorinc.com

#### Nohem

www.nohem.com

#### Nu Skin

www.nuskin.com

#### Nude

www.nudeskincare.com

#### Ógra Skincare

www.ograskincare.com

#### Omnisens Paris

www.omnisens.fr

#### Omorovicza

www.omorovicza.com

#### On Group

www.on-group.co.uk

#### The Organic Pharmacy

www.theorganicpharmacy.com

#### Payot

www.payot.com

#### Pevonia International LLC

www.pevonia.com

#### Phytomer

www.phytomer.com

#### Phyt's

www.phyts.com

#### Priori

www.prioriskincare.com

#### Pure Altitude

www.pure-altitude.com

#### QMS Medicosmetics

www.qmsmedicosmetics.com

#### REN Skincare

www.renskincare.com

#### Repêchage Ltd

www.repechage.com

#### Rice Force

www.riceforce.com

#### Rodial Ltd

www.rodial.co.uk

#### Sanitas Skincare

www.sanitas-skincare.com

#### Shiseido Spa Dept

www.shiseidospas.com

#### Skin 2 Skin Care

www.skin2skincare.com

#### Skin Authority

www.skinauthority.com

#### SkinCeuticals

www.skinceuticals.com

#### Sothys

www.sothys.com

#### Spa Technologies

www.spatechnologies.com

#### Subtle Energies

www.subtleenergies.com.au

#### Sundari

www.sundari.com

#### Swiss Mountain Cosmetics GmbH

www.swiss-mountain-cosmetics.ch

#### Swiss Perfection

www.swissperfection.com

#### Temple Spa Ltd

www.templespa.com

#### Terraké

www.terrake.com

#### Thalgo

www.thalgo.com

#### Themae

www.themae.fr

#### TheraVine

www.spaproducts.co.za

#### Wisdom of Africa

www.wisdomcosmetics.com

#### Yon-Ka

www.yonka.com

#### Yves Rocher

www.yves-rocher.co.uk

### AROMATHERAPY

#### Absolute Aromas

www.absolute-aromas.com

#### Alqvimia SL

www.alqvimia.com

#### Amala Inc

www.amalabeauty.com

#### Anakiri BioEnergetic Skin Care

www.anakiri.com

#### Aromapothecary

www.aromapothecary.com

#### Aromatherapy Associates Ltd

www.aromatherapyassociates.com

#### Aromatica

www.aromatica.fi

#### AromaWorks

www.aroma-works.com

#### Aveda

www.aveda.com

**Biodroga Cosmetic GmbH**  
www.biodroga.com

**Biossentials Ltd**  
www.biossentials.com

**Botanicals Ltd**  
www.botanicals.co.uk

**Caribbean Essentials**  
www.caribbeanessentials.com

**Cinq Mondes**  
www.cinqmondes.com

**Clarins**  
www.clarins.com

**Comfort Zone**  
www.comfortzone.it

**Daniele de Winter**  
www.danieledewinter.com

**Darphin**  
www.darphin.com

**Decléor**  
www.decleor.com

**Delicious!**  
www.delicious-skin.com

**Deserving Thyme Inc**  
www.deservingthyme.com

**Elemental Herbology**  
www.elementalherbology.com

**Elemis Ltd**  
www.elemis.com

**Éminence Organic Skin Care**  
www.eminenceorganics.com

**ES Skincare**  
www.esskincare.co.uk

**ESPA International (UK) Ltd**  
www.espa-consulting.com

**Eve Taylor (London) Ltd**  
www.eve-taylor.com

**FisioSphere**  
www.fisiosphere.it

**Fragrant Earth Co Ltd**  
www.fragrant-earth.co.uk

**Germaine de Capuccini**  
www.germaine-de-capuccini.com

**Giffarine Skyline Laboratory and Health Care Co**  
www.giffarinefactory.com

**Guinot**  
www.guinot.com

**Harnn**  
www.harnn.com

**Heritage Healers**  
www.heritagehealers.com

**I plus Q**  
www.iplusq.com

**Josiane Laure**  
www.josiane-laure.com

**Jurlique**  
www.jurlique.com.au

**Kerstin Florian**  
www.kerstinflorian.com

**Klapp Cosmetics GmbH**  
www.klapp-cosmetics.com

**KuuSh Pty Ltd**  
www.kuush.com.au

**Laboratoires Camylle**  
www.camylle.com

**Laboratory of Flowers**  
www.labofflowers.com

**LaNatura**  
www.lanatura.com

**Le Labo**  
www.llelabofragrances.com

**Les Sens de Marrakech**  
www.lesensdemarrakech.com

**Li'Tya**  
www.litya.com

**L'Occitane**  
http://spa.loccitane.com/

**Matis Paris**  
www.matisparis.com

**MoroccanOil**  
www.moroccanoil.com

**Nectar Essences**  
www.nectaressences.com

**Neom Luxury Organics**  
www.neomorganics.com

**Pevonia International LLC**  
www.pevonia.com

**Pino GmbH**  
www.pinoshop.de

**Premchit Prateap Na Thalang Ltd**  
www.experienceprechit.com

**Primavera**  
www.primavera.co.uk

**Primavera Life GmbH**  
www.primaveralife.com

**Purple Flame Aromatherapy**  
www.purpleflame.co.uk

**Red Flower**  
www.redflower.com

**REN Skincare**  
www.renskincare.co

**Russie Blanche**  
www.russieblanche.com

**Sasy n Savy Pty Ltd**  
www.sasynsavy.com.au

**Shiseido Spa Dept**  
www.shiseidospas.com

**Sothys**  
www.sothys.com

**Spa Technologies**  
www.spatechnologies.com

**SpaDunya**  
www.spadunya.com

**Subtle Energies**  
www.subtleenergies.com.au

**Tara Spa Therapy Inc**  
www.taraspa.com

**Thalgo**  
www.thalgo.com

**Thann-Oryza**  
www.thann.info

**Tisserand**  
www.tisserand.com

**Tru Fragrance**  
www.trufrance.com

**Universal Essences**  
www.universalessences.com

**Voya**  
www.voya.ie

**Yon-Ka**  
www.yonka.com

**Ytsara**  
www.ytsara.com

## AUDIO-VISUAL

**AB Audio Visual Ltd**  
www.abaudiovisual.co.uk

**Bose Ltd**  
www.bose.co.uk/business\_solutions

**ClubCom UK**  
www.clubcom.co.uk

**Fantaay**  
www.fantaay.com

**Motion Waves**  
www.motion-waves.com

**Real Music**  
www.realmusic.com

**Sky-Skan Europe GmbH**  
www.skyskan.com

**Vidarium by LivingGlobe**  
www.livinglobe.com

## BOOKING SYSTEMS

See *computer systems/software*

## CANDLES

**Akhassa**  
www.akhassausa.com

**Aroma Naturals**  
www.aromanaturals.com

**AromaWorks**  
www.aroma-works.com

**AtarNaive SRL**  
www.atarnaive.com

**Attirance**  
www.attirance.com

**Bamford Ltd**  
www.bamford.co.uk

**Candle Impressions**  
www.candleimpressions.net

## PRODUCTS & SERVICES

### ▶ **CANDLES** *continued*

#### **Cosmetic Horizons**

www.cosmetic-horizons.com

#### **Deco Candles**

www.decocandles.net

#### **Deserving Thyme Inc**

www.deservingthyme.com

#### **Er'go Candle**

www.ergocandle.com

#### **Eve Taylor (London) Ltd**

www.eve-taylor.com

#### **Hawaiian Body Products LLC**

www.hawaiianbodyproducts.com

#### **Illume**

www.illumecandles.com

#### **LaNatura**

www.lanatura.com

#### **Le Labo**

www.lelabofragrances.com

#### **Neom Luxury Organics**

www.neomorganics.com

#### **Red Flower**

www.redflower.com

#### **Saakalya Collection**

www.saakalya.com

#### **Scandle**

www.scandlecandle.com

#### **Smart Candle**

www.smartcandle.co.uk

#### **Soy Delicious Candles**

www.soydelicious.com

#### **Tanamera Tropical Spa Products**

www.tanamera.com.my

#### **Temple Spa Ltd**

www.templespa.com

#### **Universal Essences**

www.universalessences.com

#### **Victoria Moore Ltd**

www.victoria-moore.eu

### ▶ **CLOTHING FOR RETAIL**

#### **90210 Organics**

www.90210organics.com

#### **Adidas Ag**

www.adidas-group.com

#### **Asquith London**

www.asquithlondon.com

#### **Blu Leisure Limited**

www.bluleisure.co.uk

#### **Daguas**

www.daguas.it

#### **Dermasilk**

www.dermasilk.co.uk

#### **Fashionizer Spa**

www.fashionizerspa.com

#### **Gaiam Inc**

www.gaiam.com

#### **Hucke Ag**

www.venice-beach.com

#### **Julianna Rae**

www.juliannarae.com

#### **Karen Neuburger**

www.karenneuburger.com

#### **Kashwére LLC**

www.kashwereathome.com

#### **Lytess**

www.lytess.com

#### **Mind in Motion**

www.getyourmindinmotion.com

#### **Noel Asmar Group**

www.noelasmaruniforms.com

#### **Physician Endorsed**

www.physicianendorsed.com

#### **Pure Pod**

www.purepod.com.au

#### **The Robeworks Inc**

www.robeworks.com

#### **Samtosa Clothing**

www.phrcanada.com

#### **Tao Freedom LLC**

www.taofreedom.com

#### **Telegraph Hill Robes**

www.telegraphhill.com

#### **Under the Canopy**

www.underthecanopy.com

#### **Zendals**

www.zendals.com

### ▶ **COMPUTER SYSTEMS/ SOFTWARE**

#### **ADN Informatique**

www.adn-informatique.com

#### **Agilysys (Europe) Ltd**

www.agilysys.com/hospitality

#### **Alacer**

www.alacer.co.uk

#### **Book4time**

www.book4time.com

#### **Booker**

www.booker.com

#### **Concept Software Systems**

www.csscorporate.com

#### **Digital Right Brain**

www.salonpos.net

#### **ESP Leisure**

www.e-s-p.com

#### **ESP Online**

www.esponline.co.za

#### **Ez-runner**

www.ez-runner.com

#### **Fitbug Holdings PLC**

www.fitbugholdings.com

#### **Fitech UK**

www.fitech.co.uk

#### **Gappt**

www.gappt.com

#### **Gumnut Systems International**

www.gumnuts.com

#### **HRS Hotel and**

**Restaurant Systems**

www.hrs.ru

#### **IHost Hospitality**

www.ihost-hospitality.com

#### **Instyle Fitness**

www.instylefitness.co.uk

#### **Intelligenz Solutions**

www.intelligenzsolutions.com

#### **Invotech Ltd**

www.invotech.ie

#### **Micros Systems Inc**

www.micros.com

#### **Millennium Systems International**

www.millenniumsi.com

#### **Mindbody Inc**

www.mindbodyonline.com

#### **Motionsoft Inc**

www.motionsoft.net

#### **Omnico Group**

www.omnicogroup.com

#### **Paradigm Shift**

www.paradigm-shift.net

#### **Premier Software Solutions**

www.premiersoftware.co.uk

#### **Priverus Software**

www.priverus.com

#### **Quinyx**

www.quinyx.com

#### **ResortSuite**

www.resortsuite.com

#### **SalonBiz**

www.salonbizsoftware.com

#### **SelfOptima**

www.selfoptima.com

#### **Shortcuts Software**

www.shortcuts.com.au

#### **SpaOne Software**

www.spaone.com.au

#### **SpaSoft**

www.spasoft.com

#### **TAC IT GmbH**

www.tac.eu.com

#### **TAP Technology Co Ltd**

www.tap10.com

#### **TNG Wellness**

**Management Solution**

www.tngworld.com

#### **XPlan**

www.xplanonline.com

**Zenoti**

www.zenoti.com

**CONSULTANCIES /  
CONTRACT MANAGEMENT**

See p132

**COSMETICS/MAKE-UP**

**Alchimie Forever LLC**

www.alchimie-forever.com

**Allure Africa**

www.allureafrica.com

**Alqvimia SL**

www.alqvimia.com

**Artdeco**

www.artdeco.org.uk

**Aveda**

www.aveda.com

**Babor GmbH & Co Kg**

www.babor.com

**Barielle**

www.barielle.co.uk

**Beauty of Life**

www.beautyoflife.ne

**Becca (London) Ltd**

www.beccacosmetics.com

**Biodroga Cosmetic GmbH**

www.biodroga.com

**Borghese Inc**

www.borghesecosmetics.com

**Chanticaillle**

www.chanticaillle.com

**Christopher Drummond Beauty**

www.christopherdrummond.com

**Clarins**

www.clarins.com

**Comfort Zone**

www.comfortzone.it

**CND (Creative Nail Design)**

www.cnd.com

**Daniel Sandler Ltd**

www.danielsandler.com

**Darphin**

www.darphin.com

**Ecrú New York**

www.ecrunewyork.com

**Ella Baché**

www.ellabache.fr

**Environ Skin Care Pty Ltd**

www.environ.co.za

**Esse Cosmetics**

www.essecosmetics.com

**Essential Wholesale**

www.essentialwholesale.com

**Essie Cosmetics**

www.essie.com

**Gemology Cosmetics**

www.gemology.fr

**Gerrard International**

www.gerrardinternational.com

**Germaine de Capuccini**

www.germaine-de-capuccini.com

**Harley Street Cosmetic Ltd**

www.harleystreetcosmetic.com

**Hawley International**

www.hawley.net.au

**Horst Kirchner Makeup Studio**

www.horst-kirchner.de

**Iredale Mineral Cosmetics**

www.janeiredale.com

**Jessica Cosmetics International**

www.jessicacosmetics.com

**Kanebo Cosmetics Inc**

www.kanebo-international.com

**Kenneth Green Associates**

www.kennethgreenassociates.co.uk

**Klapp Cosmetics GmbH**

www.klapp-cosmetics.com

**Kroma**

www.kromamakeup.com

**KuuSh Pty Ltd**

www.kuush.com.au

**La Biothétique**

www.labiosthetique.com

**Laboratoires Ingrid Millet SA**

www.ingridmillet.com

**Laboratoires La Prairie SA**

www.laprairie.com

**Laboratori Royal**

www.movie-cosmetics.it

**Ligne St Barth**

www.lignestbarth.com

**LPG Systems**

www.lpgsystems.com

**Madara Cosmetics Ltd**

www.madara-cosmetics.lv

**Marie W**

www.marie-w.de

**Mavala International SA**

www.mavala.com

**Maystar**

www.maystar.com

**MCCM Medical Cosmetics**

www.mccmmedicalspa.com

**MD Formulations**

www.mdformulations.com

**Mei Kuai Cosmetics Co Ltd**

www.meikuai.com.tw

**Nannic Int**

www.nannic.com

**Nars Cosmetics Inc**

www.narscosmetics.com

**Natura Bissé Internacional SA**

www.naturabisse.es

**Nouveau Beauty Group**

www.nouveaulashes.co.uk

**OPI Products Inc**

www.opi.com

**Orly International Inc**

www.orlybeauty.com

**Parfums Givenchy**

www.parfumsgivenchy.com

**Phytomer**

www.phytomer.com

**Phyt's**

www.phyts.com

**Proto-col**

www.proto-col.com

**Rice Force**

www.riceforce.com

**Russie Blanche**

www.russieblanche.com

**QMS Medicosmetics**

www.qmsmedicosmetics.com

**Qosmedix**

www.qosmedix.com

**Ramer Sponges**

www.ramersponges.com

**REN Skincare**

www.renskincare.co

**Repêchage Ltd**

www.repechage.com

**Shiseido Spa Dept**

www.shiseidospas.com

**Sothys**

www.sothys.com

**Swiss Mountain Cosmetics GmbH**

www.swiss-mountain-cosmetics.ch

**U International Ltd**

www.men-u.co.uk

**VitaMan Pty Ltd**

www.vitaman.com.au

**Wisdom of Africa**

www.wisdomcosmetics.com

**Yvonne Gray Cosmetics**

www.yvonne-gray.co.uk

**Z.Bigatti**

www.zbigatti.com

**DENTAL DEVICES**

**Electro Medical Systems (EMS)**

www.ems-company.com

**Foreo AB**

www.foreo.com

**DISTRIBUTORS**

**Ellisons**

www.ellisons.co.uk

**Beauty Express**

www.beautyexpress.co.uk

**Louella Belle**

www.louellabelle.co.uk

## PRODUCTS & SERVICES

### ► **DISTRIBUTORS** *continued*

#### **Natalie Roche Ltd**

www.natalieroche.com

#### **PBI Spa Solutions**

www.probeauticinstitut.com

#### **Spa Advocates**

www.spaadvocates.com

#### **Spa Vision Ltd**

www.spavision.com

#### **SpaEquip Inc**

www.spaequip.com

#### **Totally UK**

www.totallyuk.com

#### **Universal Companies Inc**

www.universalcompanies.com

### **DRINKS**

#### **Africology**

www.africology-sa.com

#### **Camellia's Tea House**

www.camelliasteahouse.com

#### **Conscious Water by Flow Below**

www.consciouswater.com

#### **Dragonfly Teas**

www.dragonfly-teas.com

#### **Emeyu**

www.emeyu.com

#### **Ikaati**

www.ikaati.com

#### **Labiomer**

www.labiomer.com

#### **LaGaia Hydraceuticals**

www.lagaia.com.au

#### **Mighty Leaf Tea Company**

www.mightyleaf.com

#### **Premchit Prateap Na Thalang Ltd**

www.experienceprechit.com

#### **Rare Tea Company Ltd**

www.rareteacompany.com

#### **Revolution Tea**

www.revolutiontea.com

#### **Rishi Tea**

www.rishi-tea.com

#### **Skinade**

www.skinade.com

#### **Spa Universe**

www.spauniverse.com.au/web/guest

#### **Tea Forte**

www.teaforte.com

#### **Teapigs**

www.teapigs.co.uk

#### **Teatulia**

www.teatulia.com

#### **Thalgo**

www.thalgo.com

#### **Thann-Oryza**

www.thann.info

#### **Voya**

www.voya.ie

#### **Water-to-Go Ltd**

www.watertogo.eu

#### **Wellmondo**

www.wellmondo.de

#### **Yemaya**

www.yemaya.the.com

#### **Yves Rocher**

www.yves-rocher.co.uk

### **DRY FLOATATION**

#### **4SeasonsSpa**

www.4seasonsspa.com

#### **Dalesauna Ltd**

www.dalesauna.co.uk

#### **Design for Leisure Ltd**

www.designforleisure.com

#### **GeoSpa GmbH**

www.geospa.de

#### **Haslauer GmbH**

www.haslauer.info

#### **HydroCo**

www.hydroco.com

#### **Hydroconcept**

www.hydro-concept-spa.com

#### **HydroMassage**

www.hydropassage.com

#### **Iso Italia Group**

www.isoitalia.com

#### **Lemi**

www.lemi.it

#### **Medical Spa & Wellness Group – Inviion®**

www.msw-group.com

#### **Neoqi AS**

www.neoqi.com

#### **Stas Doyer Hydrotherapie**

www.stas-doyer.com

#### **Technodesign SRL**

www.nuvolaitalia.it

#### **Trautwein GmbH**

www.trautwein-gmbh.com

#### **Unbescheiden GmbH**

www.unbescheiden.com

### **ENERGY MANAGEMENT / ENVIRONMENTAL SERVICES**

#### **Australian Conservation Foundation**

www.acfonline.org.au

#### **The Carbon Trust**

www.carbontrust.co.uk

#### **Centre for Alternative Technology**

www.cat.org.uk

#### **Earth 911 for Business**

www.earth911.com

#### **EC3 Global**

www.ec3global.com

#### **Eco Directory**

www.ecodirectory.com.au

#### **Ecocert**

www.ecocert.com

#### **Ecotrans**

www.ecotrans.de

#### **EMAS**

www.ec.europa.eu/environment/emas

#### **Emirates Environmental Group**

www.eeg-uae.org

#### **Energy Star**

www.energystar.gov

#### **European Platform on Life Cycle Assessment**

lct.jrc.ec.europa.eu

#### **Global Footprint Network**

www.footprintnetwork.org

#### **Green Biz**

www.greenbiz.com

#### **The Green Guide**

www.thegreenguide.com

#### **Green Lodging News**

www.greenlodgingnews.com

#### **Green Pages**

www.eco-web.com

#### **Green Spa Network**

www.greenspanetwork.org

#### **Green Washing Index**

www.greenwashingindex.com

#### **GreenBlue**

www.greenblue.org

#### **International Organization for Standardization**

www.iso.org

#### **Leadership in Energy and Environmental Design (LEED)**

www.usgbc.org

#### **LOHAS**

www.lohas.com

#### **National Resources Conservation Service**

www.nrcs.usda.gov

#### **Responsible Purchasing Network**

www.responsiblepurchasing.org

#### **Swan/Svanen**

www.svanen.se

#### **TCO Development**

www.tcodevelopment.com

#### **Total Environment Centre**

www.tec.com.au

#### **Tropical Science Center**

www.cct.or.cr

**Water Footprint Network**

[www.waterfootprint.org](http://www.waterfootprint.org)

**World Business Council for Sustainable Development**

[www.wbcsd.org](http://www.wbcsd.org)

**World Green Building Council**

[www.worldgbc.org](http://www.worldgbc.org)

**World Resources Institute**

[www.wri.org](http://www.wri.org)

**FITNESS EQUIPMENT**

**Absolo Fitness Inc**

[www.absolo.com](http://www.absolo.com)

**Amer Sports UK & Ireland Ltd**

[www.amersports.com](http://www.amersports.com)

**Balance Master UK Ltd**

[www.balancemaster.co.uk](http://www.balancemaster.co.uk)

**Balanced Body®**

[www.balancedbody.com](http://www.balancedbody.com)

**Cardio Infrared Technologies**

[www.biofit.com](http://www.biofit.com)

**Ciclotte**

[www.ciclotte.com](http://www.ciclotte.com)

**Concept2 Ltd**

[www.concept2.co.uk](http://www.concept2.co.uk)

**CrossFit Inc**

[www.crossfit.com](http://www.crossfit.com)

**Cybex International Inc**

[www.cybexintl.com](http://www.cybexintl.com)

**EXF Perform Better Europe Ltd**

[www.exf-fitness.com](http://www.exf-fitness.com)

**Eleiko Sport Ab**

[www.eleikosport.se](http://www.eleikosport.se)

**Embedded Fitness BV**

<http://embeddedfitness.nl/en/>

**Ergo-Fit GmbH & Co Kg**

[www.ergo-fit.de](http://www.ergo-fit.de)

**Escape Fitness Ltd**

[www.escapefitness.com](http://www.escapefitness.com)

**Fitbug Holdings PLC**

[www.fitbugholdings.com](http://www.fitbugholdings.com)

**Fitter International Inc**

[www.fitter1.com](http://www.fitter1.com)

**Flexi-Sports UK**

[www.flexi-bar.co.uk](http://www.flexi-bar.co.uk)

**FreeMotion Fitness**

[www.freemotionfitness.com](http://www.freemotionfitness.com)

**Gaiam Inc**

[www.gaiam.com](http://www.gaiam.com)

**Gervasport**

[www.gervasport.es](http://www.gervasport.es)

**Hur**

[www.hur.fi](http://www.hur.fi)

**Hydro Physio**

[www.hydrophysio.com](http://www.hydrophysio.com)

**Indoor Cycling Group**

[www.teamicg.com](http://www.teamicg.com)

**Instyle Fitness**

[www.instylefitness.co.uk](http://www.instylefitness.co.uk)

**Johnson Health Tech UK Ltd**

[www.jhtuk.co.uk](http://www.jhtuk.co.uk)

**Jordan Fitness**

[www.jordanfitness.co.uk](http://www.jordanfitness.co.uk)

**Keiser**

[www.keiser.com](http://www.keiser.com)

**Le Velaqua Diffusion**

[www.levelaqua.com](http://www.levelaqua.com)

**Les Mills International**

[www.lesmills.com](http://www.lesmills.com)

**Life Fitness**

[www.lifefitness.com](http://www.lifefitness.com)

**Matrix Fitness Systems Ltd**

[www.matrixfitness.co.uk](http://www.matrixfitness.co.uk)

**MedX Germany**

[www.medxonline.co.uk](http://www.medxonline.co.uk)

**MFsport GmbH Schloss Holte**

[www.mf-sport.de](http://www.mf-sport.de)

**Milon Industries GmbH**

[www.milon.com](http://www.milon.com)

**Multisensory Fitness Inc**

<http://multisensoryfitness.com>

**Myzone Ltd**

[www.myzone.org](http://www.myzone.org)

**Nautilus Inc**

[www.nautilusinc.com](http://www.nautilusinc.com)

**Panatta Sport**

[www.panattasport.com](http://www.panattasport.com)

**Paramount Fitness Corp**

[www.paramountfitness.com](http://www.paramountfitness.com)

**Precor**

[www.precor.com](http://www.precor.com)

**Pulse Fitness Solutions**

[www.pulsefitness.com](http://www.pulsefitness.com)

**RealRyder International**

[www.realryder.com](http://www.realryder.com)

**Rugged Interactive**

[www.rugged-interactive.com](http://www.rugged-interactive.com)

**Scifit**

[www.scifit.com](http://www.scifit.com)

**Shapemaster Toning Systems**

[www.shapemaster.co.uk](http://www.shapemaster.co.uk)

**SportsArt Worldwide**

[www.sportsartfitness.com](http://www.sportsartfitness.com)

**Star Trac**

[www.startrac.com](http://www.startrac.com)

**The Sufferfest Pte**

<http://thesufferfest.com>

**Technogym**

[www.technogym.com](http://www.technogym.com)

**Teeter Hang Ups**

[www.inversioninternational.com](http://www.inversioninternational.com)

**Trixter Europe Ltd**

[www.trixter.net](http://www.trixter.net)

**True Fitness Technology**

[www.truefitness.com](http://www.truefitness.com)

**Vasper**

[www.vasper.com](http://www.vasper.com)

**VersaClimber USA**

[www.versaclimber.com](http://www.versaclimber.com)

**WaterRower UK**

[www.waterrower.co.uk](http://www.waterrower.co.uk)

**Webracing**

[www.webracing.co.uk](http://www.webracing.co.uk)

**Woodway GmbH**

[www.woodway.de](http://www.woodway.de)

**FLOATATION TANKS & POOLS**

**4SeasonsSpa**

[www.4seasonsspa.com](http://www.4seasonsspa.com)

**Barr + Wray**

[www.barrandwray.com](http://www.barrandwray.com)

**Bonasystems Europe Ltd**

[www.bonasystems.com](http://www.bonasystems.com)

**Cheshire Wellness UK**

[www.cheshirewellness.co.uk](http://www.cheshirewellness.co.uk)

**Finders International**

[www.shopforspatrade.com](http://www.shopforspatrade.com)

**Float Spa**

[www.floatspa.com](http://www.floatspa.com)

**Floataway**

[www.floataway.com](http://www.floataway.com)

**GeoSpa GmbH**

[www.geospa.de](http://www.geospa.de)

**Hydro Physio**

[www.hydrophysio.com](http://www.hydrophysio.com)

**Hydroconcept**

[www.hydro-concept-spa.com](http://www.hydro-concept-spa.com)

**Hydrotherm Ltd**

[www.hydrothermspa.com](http://www.hydrothermspa.com)

**I-sopod**

[www.i-sopod.com](http://www.i-sopod.com)

**Nola 7**

[www.nola7.com](http://www.nola7.com)

**Promet Spa Wellness**

[www.promet.com.tr](http://www.promet.com.tr)

**Stas Doyer Hydrotherapie**

[www.stas-doyer.com](http://www.stas-doyer.com)

**Stretch Ceilings Ltd**

[www.strechceilings.co.uk](http://www.strechceilings.co.uk)

**Technodesign SRL**

[www.nuvolaitalia.it](http://www.nuvolaitalia.it)

**FLOORING**

**Altaeco**

[www.altaeco.com](http://www.altaeco.com)

**Altro Ltd**

[www.altro.com](http://www.altro.com)

**Apavisa Porcelanico SL**

[www.apavisa.com](http://www.apavisa.com)

**Azurra Mosaics**

[www.mosaics.co.uk](http://www.mosaics.co.uk)

## PRODUCTS & SERVICES

### FLOORING *continued*

#### Contract Tile Consultants

www.ctc-tiles.co.uk

#### Digital Ceramic Systems

www.digitalceramics.com

#### Floor Gres Ceramiche

www.floorgres.it

#### GMT Spas

www.gmtspas.co

#### Hamberger Flooring GmbH & Co KG

www.haro.com

#### Imagine Tile Inc

www.imagnetile.com

#### Kinele Group SL

www.kinele.com

#### Trend Group

www.trend-group.com

### FOOTWEAR

#### BC Softwear

www.bcsoftwear.co.uk

#### Blu Leisure Limited

www.bluleisure.co.uk

#### Kashwére LLC

www.kashwereathome.com

#### Majestic International

www.majesticinternational.com

#### Majestic Towels

www.majestictowels.co.uk

#### Oka-B

www.oka-b.com

#### Puretoes

www.puretoes.com

#### Saakalya Collection

www.saakalya.com

#### Samtosa Clothing

www.phrcanada.com

#### Under the Canopy

www.underthecanopy.com

#### Yeah Baby

www.yeahbabypl.com

#### Zendals

www.zendals.com

### FRAGRANCES AND DIFFUSERS

#### Amala Inc

www.amalabeauty.com

#### AromaJet

www.aromajet.com

#### AromaWorks

www.aroma-works.com

#### Atmosphère Diffusion

www.atmospherediffusion.fr

#### Clarins

www.clarins.com

#### Eve Taylor (London) Ltd

www.eve-taylor.com

#### Laboratory of Flowers

www.labofflowers.com

#### Nola 7

www.nola7.com

#### Pasture Naturals Ltd

www.pasturenaturals.com

#### Roja Dove

www.rojadove.com

#### Scent Company

www.scentcompany.com

#### Scenty's Fragrance Systems

www.scenty.com

#### Serene House International

www.serene-house.com

#### Teo Cabanel

www.teo-cabanel.com

#### Tru Fragrance

www.trufragrance.com

### FURNITURE AND FURNISHINGS

#### Abbey Furnishings

www.abbey-furnishings.co.uk

#### AKRON

www.akronproducts.co.uk

#### Andrew Morgan Collection

www.morgancollection.com

#### Athlegen Pty Ltd

www.athlegen.com.au

#### Avalon Couches

www.avalon-couches.co.uk

#### BD Barcelona Design

www.bdbarcelona.com

#### Beautelle Therapy Equipment Ltd

www.beautelle.co.uk

#### Blenheim Carpet Company Ltd

www.blenheim-carpets.com

#### Boden Furnishings

www.bodenfurnishings.com

#### Bonacina Vittorio design s.r.l.

www.bonacinavittorio.com

#### Bretherton Therapy Products

www.bremed.co.uk

#### Cheshire Wellness UK

www.cheshirewellness.co.uk

#### Chill Out Design Evolution

www.chillout-design.com

#### Coco-Mat

www.coco-mat.com

#### Dedon

www.dedon.de

#### Aloys F Dornbracht GmbH & Co Kg

www.dornbract.com

#### Eastward Ltd

www.eastward.co.uk

#### Eco Furniture International Ltd

www.avconservatoryfurniture.co.uk

#### Effegibi

www.effegibi.it/en

#### Eldmakaren Ab

www.eldmakaren.se

#### Ergomotion Inc

www.ergomotion.us

#### Fabio Alemanno Design

www.fa-design.co.uk

#### Gallotti & Radice SRL

www.gallottiradice.it

#### Gandia Blasco SA

www.gandiablasco.com

#### Gharieni Group GmbH

www.gharieni.com

#### Gloster Furniture Ltd

www.gloster.com

#### Grupo Kettal

www.kettalgroup.com

#### Haslauer GmbH

www.haslauer.info

#### Healing Co Ltd

www.healing-relax.com

#### ITW Waterbeds

www.wasserbetten.at

#### Kashwére LLC

www.kashwereathome.com

#### LadyPillo

www.ladypillo.com

#### Lenox Pedicure Spa

www.lenoxpedicurechair.com

#### Living Earth Crafts

www.livingearthcrafts.com

#### Nilo

www.nilo-beauty.com

#### Nola 7

www.nola7.com

#### Oakworks Inc

www.oakworks.com

#### Parmar and Parmar

www.parmarandparmar.com

#### Planika Fires

www.planikafires.com

#### Plinth 2000

www.plinth2000.com

#### Roberti Rattan srl

www.robertirattan.com

#### Saakalya Collection

www.saakalya.com

#### Salon Ambience

www.salonambience.com

#### Sandalei

www.sandalei.com

#### Saunasella Oy

www.saunasella.fi

#### Serralunga SRL

www.serralunga.com

**Sha Holdings GmbH**

[www.sha-art.com](http://www.sha-art.com)

**Silhouet-Tone Corporation**

[www.silhouettone.com](http://www.silhouettone.com)

**Sommerhuber GmbH**

[www.sommerhuber.com](http://www.sommerhuber.com)

**Takara Belmont USA**

[www.takarabelmont.com](http://www.takarabelmont.com)

**Tonon & C SpA**

[www.tononitalia.com](http://www.tononitalia.com)

**HAIRCARE**

**Agadir International LLC**

[www.agadirint.com](http://www.agadirint.com)

**AlternA**

[www.alternahaircare.com](http://www.alternahaircare.com)

**Attirance**

[www.attirance.com](http://www.attirance.com)

**Aveda**

[www.aveda.com](http://www.aveda.com)

**Cosmetic Horizons**

[www.cosmetic-horizons.com](http://www.cosmetic-horizons.com)

**Davines**

[www.davines.com](http://www.davines.com)

**Josiane Laure**

[www.josiane-laure.com](http://www.josiane-laure.com)

**Leonor Greyl**

[www.leonorgreyl.com](http://www.leonorgreyl.com)

**Kérastase**

[www.kerastase.com](http://www.kerastase.com)

**La Biosthétique**

[www.labiosthetique.com](http://www.labiosthetique.com)

**Laboratory of Flowers**

[www.labofflowers.com](http://www.labofflowers.com)

**LaNatura**

[www.lanatura.com](http://www.lanatura.com)

**L'anza**

[www.lanza.com](http://www.lanza.com)

**Luxsit Organic Care**

[www.luxsit.se](http://www.luxsit.se)

**Madara Cosmetics**

[www.madaracosmetics.com](http://www.madaracosmetics.com)

**Mira's Hand**

[www.mirashand.com.au](http://www.mirashand.com.au)

**Moroccan Oil**

[www.moroccanoil.com](http://www.moroccanoil.com)

**Neuma Beauty**

[www.neumabeauty.com](http://www.neumabeauty.com)

**Peter Thomas Roth**

[www.peterthomasroth.com](http://www.peterthomasroth.com)

**Saach Organics**

[www.saachorganics.com](http://www.saachorganics.com)

**Thann-Oryza**

[www.thann.info](http://www.thann.info)

**Unite Eurotherapy**

[www.uniteeurotherapy.com](http://www.uniteeurotherapy.com)

**Yves Rocher**

[www.yves-rocher.co.uk](http://www.yves-rocher.co.uk)

**HAY-BATH EQUIPMENT**

**Hobe Pergh SRL**

[www.hobepergh.it](http://www.hobepergh.it)

**HEAT EXPERIENCES**

**4SeasonsSpa**

[www.4seasonsspa.com](http://www.4seasonsspa.com)

**Aegean Master Spas**

[www.aegeanspas.co.uk](http://www.aegeanspas.co.uk)

**Anapos**

[www.anapos.co.uk](http://www.anapos.co.uk)

**Anhui Saunaking Co Ltd**

[www.chinasauna.com](http://www.chinasauna.com)

**Aqae**

[www.aqae.eu](http://www.aqae.eu)

**Balnea GmbH & Co Kg**

[www.balnea.de](http://www.balnea.de)

**Barr + Wray**

[www.barrandwray.com](http://www.barrandwray.com)

**Bradford Products LLC**

[www.bradfordproducts.com](http://www.bradfordproducts.com)

**Bretherton Therapy Products**

[www.brethed.co.uk](http://www.brethed.co.uk)

**Carmenta srl**

[www.carmentasrl.com/en](http://www.carmentasrl.com/en)

**Cheshire Wellness UK**

[www.cheshirewellness.co.uk](http://www.cheshirewellness.co.uk)

**Dalesauna Ltd**

[www.dalesauna.co.uk](http://www.dalesauna.co.uk)

**Design for Leisure Ltd**

[www.designforleisure.com](http://www.designforleisure.com)

**Di Vapor Ltd**

[www.divapor.com](http://www.divapor.com)

**Drom UK Ltd**

[www.dromuk.com](http://www.dromuk.com)

**Effegibi**

[www.eggibi.it/en](http://www.eggibi.it/en)

**Esadore International**

[www.esadore.com](http://www.esadore.com)

**ETE Wellness Engineering**

[www.ete.es](http://www.ete.es)

**Fabio Alemanno Design**

[www.fa-design.co.uk](http://www.fa-design.co.uk)

**SF Finimex Oy**

[www.kelosauna.eu](http://www.kelosauna.eu)

**GeoSpa GmbH**

[www.geospa.de](http://www.geospa.de)

**Hamman Consultants**

[www.hammamconsultants.com](http://www.hammamconsultants.com)

**Happy Sauna**

[www.happysauna.it](http://www.happysauna.it)

**Haslauer GmbH**

[www.haslauer.info](http://www.haslauer.info)

**Helo Germany**

[www.helo-sauna.de](http://www.helo-sauna.de)

**Hydroconcept**

[www.hydro-concept.spa.com](http://www.hydro-concept.spa.com)

**Hydrotherm Ltd**

[www.hydrothermspa.com](http://www.hydrothermspa.com)

**HygroMatik**

[www.hydromatik.de](http://www.hydromatik.de)

**Inner Balance**

[www.ib-wellness.co.uk](http://www.ib-wellness.co.uk)

**Innovag AG**

[www.innovag.de](http://www.innovag.de)

**Iyashi Dome**

[www.iyashidome.com](http://www.iyashidome.com)

**Klafs GmbH & Co Kg**

[www.klafs.com](http://www.klafs.com)

**KRD Science & Technology Co Ltd**

[www.krdsauna.com](http://www.krdsauna.com)

**Lux Elements GmbH & Co Kg**

[www.luxelements.com](http://www.luxelements.com)

**Medical Spa & Wellness**

**Group – Inviion®**

[www.msw-group.com](http://www.msw-group.com)

**Milk Leisure Ltd**

[www.milkleisure.co.uk](http://www.milkleisure.co.uk)

**Nola 7**

[www.nola7.com](http://www.nola7.com)

**Nordic Sauna and Leisure Ltd**

[www.nordic.co.uk](http://www.nordic.co.uk)

**P&A Engineering Ltd**

[www.paengineeringltd.com](http://www.paengineeringltd.com)

**Penguin Pools**

[www.penguinpools.co.uk](http://www.penguinpools.co.uk)

**Physiotherm GmbH Thaur**

[www.physiotherm.com](http://www.physiotherm.com)

**Promet Spa Wellness**

[www.promet.com.tr](http://www.promet.com.tr)

**Reefgrove Ltd**

[www.reefgrove.co.uk](http://www.reefgrove.co.uk)

**Saunex**

[www.saunex.com](http://www.saunex.com)

**Sommerhuber GmbH**

[www.sommerhuber.com](http://www.sommerhuber.com)

**Sopro Bauchemie GmbH**

[www.sopro.com](http://www.sopro.com)

**Starpool srl**

[www.starpool.com](http://www.starpool.com)

**Sunlighten Saunas**

[www.sunlighten.com](http://www.sunlighten.com)

**TechnoAlpin SpA**

[www.technoalpin.com](http://www.technoalpin.com)

**Thermarium SPA-**

**Anlagenbau GmbH**

[www.thermarium.com](http://www.thermarium.com)

**Tylö Ab**

[www.tylo.com](http://www.tylo.com)

**The Ultimate Sauna Company Ltd**

[www.theultimatesauna.co.uk](http://www.theultimatesauna.co.uk)

## PRODUCTS & SERVICES

### ▶ **HEAT EXPERIENCES** *continued*

#### Vi Spa Experience Rooms

www.vi-spa.co.uk

#### Zimmer MedizinSysteme

www.zimmer.de

#### Zoki UK

www.zokiuk.co.uk

### **HYDROTHERAPY EQUIPMENT**

#### 4SeasonsSpa

www.4seasonsspa.com

#### Anapos

www.anapos.co.uk

#### Aquademy

www.aquademy.eu

#### Aqualike

www.spa-aqualike.fr/lang=en

#### Balnea GmbH & Co Kg

www.balnea.de

#### Barr + Wray

www.barrandwray.com

#### Biosysco Inc

www.biosysco.com

#### Bradford Products LLC

www.bradfordproducts.com

#### Carmenta srl

www.carmentasrl.com/e

#### Dalesauna Ltd

www.dalesauna.co.uk

#### Design for Leisure Ltd

www.designforleisure.com

#### Di Vapor Ltd

www.divapor.com

#### Esadore International

www.esadore.com

#### Finders International

www.shopforspatrade.com

#### GeoSpa GmbH

www.geospa.de

#### Hansgrohe Ag

www.hansgrohe.com

#### Happy Sauna

www.happysauna.it

#### Haslauer GmbH

www.haslauer.info

#### HydroCo

www.hydroco.com

#### Hydroconcept

www.hydro-concept-spa.com

#### HydroMassage

www.hydromassage.com

#### Hydrotherm Ltd

www.hydrothermspa.com

#### Klafs GmbH & Co Kg

www.klafs.com

#### Lemi

www.lemi.it

#### Medical Spa & Wellness

www.msw-group.com

#### Medical Spa & Wellness

Group – Inviion®

#### Medical Spa & Wellness

Group – Schletterer

#### Neoqi AS

www.neoqi.com

#### Nola 7

www.nola7.com

#### Penguin Pools

www.penguinpools.co.uk

#### Portcrl Spas

www.portcrl.com

#### Promet Spa Wellness

www.promet.com.tr

#### Simulated Environment Concepts

www.spacapsule.com

#### Sommerhuber GmbH

www.sommerhuber.com

#### Starpool srl

www.starpool.com

#### Stas Doyer Hydrotherapie

www.stas-doyer.com

#### Thermarium SPA-

Anlagenbau GmbH

www.thermarium.com

#### Trautwein GmbH

www.trautwein-gmbh.com

#### Unbescheiden GmbH

www.unbescheiden.com

### **HYDROTHERAPY POOLS**

#### Barr + Wray

www.barrandwray.com

#### Cheshire Wellness UK

www.cheshirewellness.co.uk

#### Bradford Products LLC

www.bradfordproducts.com

#### Dalesauna Ltd

www.dalesauna.co.uk

#### Design for Leisure Ltd

www.designforleisure.com

#### GeoSpa GmbH

www.geospa.de

#### GMT Spas

www.gmtspas.com

#### HydroCo

www.hydroco.com

#### Hydroconcept

www.hydro-concept-spa.com

#### Hydrotherm Ltd

www.hydrothermspa.com

#### Nola 7

www.nola7.com

#### P&A Engineering Ltd

www.paengineeringltd.com

#### Penguin Pools

www.penguinpools.co.uk

#### Piscine Laghetto

www.piscinelaghetto.com

#### Portcrl Spas

www.portcrl.com

#### Promet Spa Wellness

www.promet.com.tr

#### Starpool srl

www.starpool.com

### **INTERIOR DESIGN**

See *spa design/architects*

### **JEWELLERY**

#### Daisy Global Ltd

www.daisyjewellery.com

#### Karma Feeling Bracelets

www.karmafeeling.co.uk

#### Yogamasti

www.yogamasti.com

### **LASERS AND LIGHT THERAPY**

#### Advanced Esthetics Solutions

www.advancedestheticsolutions.com

#### Alma Lasers Ltd

www.almalasers.com

#### BHC International Ltd

www.bhc-international.com

#### Body Health

www.bodyhealthgroup.com

#### Caci International

www.caci-international.co.uk

#### Chromogenex Technologies

www.chromogenex.com

#### Clinogen Ltd

www.clinogen.com

#### Cynosure Inc

www.cynosure.com

#### Ecolite IPL

www.ecoliteipl.com

#### Electro Medical Systems (EMS)

www.ems-company.com

#### Energist Medical Group

www.energistgroup.com

#### Erchonja Corporation

www.erchonja.com

#### EV-Med Ltd

www.evlaseruk.co.uk

#### icoone

www.icoone.com

#### Invasix

www.invasix.com

#### IPulse

www.ipulse.com.au

**Iso Italia Group**

[www.isoitalia.com](http://www.isoitalia.com)

**JK-International GmbH**

[www.ergoline.de](http://www.ergoline.de)

**L Raphael**

[www.l-raphael.com](http://www.l-raphael.com)

**Lightstim International Inc**

[www.lightstim.com](http://www.lightstim.com)

**Lumenis Ltd**

[www.lumenis.com](http://www.lumenis.com)

**Lynton Lasers**

[www.lynton.co.uk](http://www.lynton.co.uk)

**Mycoocoon**

[www.mycoocoon.com](http://www.mycoocoon.com)

**Naturalaser**

[www.naturalaser.com](http://www.naturalaser.com)

**Pollogen Ltd**

[www.pollogen.com](http://www.pollogen.com)

**ProLight Aesthetics International**

[www.prolightaesthetics.com](http://www.prolightaesthetics.com)

**Skin for Life**

[www.skinforlife.com](http://www.skinforlife.com)

**Somadome**

[www.somadome.com](http://www.somadome.com)

**Sorisa**

[www.sorisa.com](http://www.sorisa.com)

**Suntech Group Ab**

[www.suntechgroup.se](http://www.suntechgroup.se)

**Syneron-Candela Ltd**

[www.candelalaser.co.uk](http://www.candelalaser.co.uk)

**Synioa Technologies**

[www.synioatech.com](http://www.synioatech.com)

**Viora Inc**

[www.vioramed.com](http://www.vioramed.com)

**LIGHTING**

**BSweden**

[www.bsweden.com](http://www.bsweden.com)

**Effegibi**

[www.eggibi.it/en](http://www.eggibi.it/en)

**Fitzgerald Lighting Ltd**

[www.fitzlight.co.uk](http://www.fitzlight.co.uk)

**Lighting Design International Ltd**

[www.lightingdesigninternational.com](http://www.lightingdesigninternational.com)

**Lumina Italia SRL**

[www.lumina.it](http://www.lumina.it)

**Saakalya Collection**

[www.saakalya.com](http://www.saakalya.com)

**LINEN**

**Andrew Morgan Collection**

[www.morgancollection.com](http://www.morgancollection.com)

**Balineum**

[www.balineum.co.uk](http://www.balineum.co.uk)

**BC Softwear**

[www.bcsftwear.co.uk](http://www.bcsftwear.co.uk)

**Boca Terry**

[www.bocaterry.com](http://www.bocaterry.com)

**Brennard Textiles Ltd**

[www.brennardtextiles.co.uk](http://www.brennardtextiles.co.uk)

**Bursali Towels (UK) Ltd**

[www.bursali.co.uk](http://www.bursali.co.uk)

**Christy Towels**

[www.christy-towels.com](http://www.christy-towels.com)

**The Comphy Company**

[www.comphy.com](http://www.comphy.com)

**Coyuchi Inc**

[www.coyuchi.com](http://www.coyuchi.com)

**Decotex**

[www.decotex.co.uk](http://www.decotex.co.uk)

**The Madison Collection**

[www.themadisoncollection.com](http://www.themadisoncollection.com)

**Majestic International**

[www.majesticinternational.com](http://www.majesticinternational.com)

**Majestic Towels**

[www.majestictowels.co.uk](http://www.majestictowels.co.uk)

**Mitre Linen**

[www.mitrelinen.com](http://www.mitrelinen.com)

**Monarch Cypress**

[www.monarchrobe.com](http://www.monarchrobe.com)

**Noel Asmar Group**

[www.noelasmaruniforms.com](http://www.noelasmaruniforms.com)

**Novelastic**

[www.novelastic.com](http://www.novelastic.com)

**Richard Haworth & Co Ltd**

[www.richardhaworth.co.uk](http://www.richardhaworth.co.uk)

**RKF Luxury Linen**

[www.rkf.fr](http://www.rkf.fr)

**Sirona**

[www.sironaspa.com](http://www.sironaspa.com)

**Sparenity**

[www.sparenity.co.uk](http://www.sparenity.co.uk)

**Under the Canopy**

[www.underthecanopy.com](http://www.underthecanopy.com)

**Yeah Baby**

[www.yeahbabypl.com](http://www.yeahbabypl.com)

**LOCKERS**

**CodeLocks**

[www.codelocks.co.uk](http://www.codelocks.co.uk)

**Craftsman Quality Lockers**

[www.craftsman-quality-lockers.co.uk](http://www.craftsman-quality-lockers.co.uk)

**Gantner Electronic GmbH**

[www.gantner.com](http://www.gantner.com)

**Helmsman**

[www.helmsman.co.uk](http://www.helmsman.co.uk)

**Ojmar AS**

[www.ojmar.es](http://www.ojmar.es)

**Keyless Security**

[www.keyless.co](http://www.keyless.co)

**Ridgeway**

[www.ridgewayfm.com](http://www.ridgewayfm.com)

**MASSAGE CHAIRS**

**Avalon Couches**

[www.avaloncouches.co.uk](http://www.avaloncouches.co.uk)

**Beautelle Therapy Equipment Ltd**

[www.beautelle.co.uk](http://www.beautelle.co.uk)

**Boden Furnishings**

[www.bodenfurnishings.com](http://www.bodenfurnishings.com)

**Bretherton Therapy Products**

[www.bremed.co.uk](http://www.bremed.co.uk)

**Clap Tzu**

[www.claptzu.de](http://www.claptzu.de)

**Design for Leisure Ltd**

[www.designforleisure.com](http://www.designforleisure.com)

**Gharieni Group GmbH**

[www.gharieni.com](http://www.gharieni.com)

**Healing Co Ltd**

[www.healing-relax.com](http://www.healing-relax.com)

**Human Touch**

[www.humantouch.com](http://www.humantouch.com)

**Inada Massage Chairs**

[www.inadausa.com](http://www.inadausa.com)

**Inner Balance**

[www.ib-wellness.co.uk](http://www.ib-wellness.co.uk)

**Iso Italia Group**

[www.isoitalia.com](http://www.isoitalia.com)

**Keyton**

[www.keyton.com](http://www.keyton.com)

**Living Earth Crafts**

[www.livingearthcrafts.com](http://www.livingearthcrafts.com)

**Oakworks Inc**

[www.oakworks.com](http://www.oakworks.com)

**Plinth 2000**

[www.plinth2000.com](http://www.plinth2000.com)

**Sasaki International Ltd**

[www.sasaki.co.uk](http://www.sasaki.co.uk)

**Simulated Environment Concepts**

[www.spacapsule.com](http://www.spacapsule.com)

**TouchAmerica**

[www.touchamerica.com](http://www.touchamerica.com)

**MASSAGE OILS**

**Absolute Aromas**

[www.absolute-aromas.com](http://www.absolute-aromas.com)

**Africology**

[www.africology-sa.com](http://www.africology-sa.com)

**Alqvimia SL**

[www.alqvimia.com](http://www.alqvimia.com)

**Amber Products Co**

[www.amberproducts.com](http://www.amberproducts.com)

**Amrit Organic**

[www.redcherrygroup.com](http://www.redcherrygroup.com)

**Anakiri BioEnergetic Skin Care**

[www.anakiri.com](http://www.anakiri.com)

**Aromatherapy Associates Ltd**

[www.aromatherapyassociates.com](http://www.aromatherapyassociates.com)

## PRODUCTS & SERVICES

### ► **MASSAGE OILS** *continued*

#### **Aromatica**

www.aromatica.fi

#### **AromaWorks**

www.aroma-works.com

#### **Aveda**

www.aveda.com

#### **Biodroga Cosmetic GmbH**

www.biodroga.com

#### **Biossentials Ltd**

www.biossentials.com

#### **Charme d'Orient**

www.charmedorient.com

#### **Cinq Mondes**

www.cinqmondes.com

#### **Clarins**

www.clarins.com

#### **Comfort Zone**

www.comfortzone.it

#### **Daniele de Winter**

www.danieledewinter.com

#### **Darphin**

www.darphin.com

#### **Decléor**

www.decleor.com

#### **Delicious!**

www.delicious-skin.com

#### **Dermalogica**

www.dermalogica.com

#### **Deserving Thyme Inc**

www.deservingthyme.com

#### **Earth Matters Apothecary**

www.earthmattersapothecary.com

#### **Elemental Herbology**

www.elementalherbology.com

#### **Elemis Ltd**

www.elemis.com

#### **ESPA International (UK) Ltd**

www.espa-consulting.com

#### **Evo2lution France**

www.evo2lution.com

#### **FisioSphere**

www.fisiosphere.it

#### **Germaine de Capuccini**

www.germaine-de-capuccini.com

#### **Guinot**

www.guinot.com

#### **Harnn**

www.harnn.com

#### **Healing Earth**

www.healingearth.co.za

#### **Heritage Healers**

www.heritagehealers.com

#### **Jamu Asian Spa Rituals**

www.jamuspa.com

#### **I plus Q**

www.iplusq.com

#### **Jurlique**

www.jurlique.com.au

#### **Kerstin Florian**

www.kerstinflorian.com

#### **Klapp Cosmetics GmbH**

www.klapp-cosmetics.com

#### **Kneipp-Werke**

www.kneipp.de

#### **Haslauer GmbH**

www.haslauer.info

#### **La Sultane de Saba**

www.lasultanedesaba.com

#### **Laboratoires Camylle**

www.camylle.com

#### **Laboratory of Flowers**

www.labofflowers.com

#### **Les Sens de Marrakech**

www.lessensdemarrakech.com

#### **Ligne St Barth**

www.lignestbarth.com

#### **Li'Tya**

www.litya.com

#### **L'Occitane**

http://spa.loccitane.com/

#### **Moroccan Oil**

www.moroccanoil.com

#### **Neom Luxury Organics**

www.neomorganics.com

#### **OmVeda Ayurvedic**

##### **Skin & Hair Care**

www.omveda.com.au

#### **Osmium For Men**

www.osmiumformen.com

#### **Pevonia International LLC**

www.pevonia.com

#### **Phyt's**

www.phyts.com

#### **Pinks Boutique**

www.pinksboutique.com

#### **Pino GmbH**

www.pinoshop.de

#### **Premchit Prateap Na Thalang Ltd**

www.experienceprechit.com

#### **Primavera**

www.primavera.co.uk

#### **Primavera Life GmbH**

www.primaveralife.com

#### **The Sanctuary Group**

www.thesanctuarygroup.co.za

#### **Shiseido Spa Dept**

www.shiseidospas.com

#### **Sothys**

www.sothys.com

#### **SpaDunya**

www.spadunya.com

#### **Tanamera Tropical Spa Products**

www.tanamera.com.my

#### **Temple Spa Ltd**

www.templespa.com

#### **Terraké**

www.terrake.com

#### **Thalgo**

www.thalgo.com

#### **Themae**

www.themae.fr

#### **Tisserand**

www.tisserand.com

#### **Tri-Dosha Ltd**

www.tri-dosha.co.uk

#### **Wild Earth Pvt Ltd**

www.wildearthnepal.com

#### **Wisdom of Africa**

www.wisdomcosmetics.com

#### **Yon-Ka**

www.yonka.com

#### **Ytsara**

www.ytsara.com

### **MEDI SPA**

#### **Airnergy AG**

www.airnergy.com

#### **Alma Lasers Ltd**

www.almalasers.com

#### **The Angel of Water**

www.angelofwater.com

#### **BHC International Ltd**

www.bhc-international.com

#### **Biosysco Inc**

www.biosysco.com

#### **Body Health**

www.bodyhealthgroup.com

#### **Bretherton Therapy Products**

www.bremed.co.uk

#### **Caci International**

www.caci-international.co.uk

#### **Callegari Spa**

www.callegari1930.com

#### **Canfield Scientific Inc**

www.canfieldsci.com

#### **Carlton Beauty & Spa Ltd**

www.thecarltongroup.co.uk

#### **Chromogenex Technologies**

www.chromogenex.com

#### **Clinogen Ltd**

www.clinogen.com

#### **Cosmed SRL**

www.cosmed.it

#### **Courage + Khazaka Electronics**

www.courage-khazaka.de

#### **Crystal Clear Skincare**

www.crystalclear.co.uk

#### **Cynosure Inc**

www.cynosure.com

**DTS MG Co Ltd**

www.dtsmg.com

**Ecolite IPL**

www.ecoliteipl.com

**Edge Systems LLC**

www.edgeforlife.com

**EF Medispa**

www.efmedispa.consulting

**Energist Medical Group**

www.energistgroup.com

**EV-Med Ltd**

www.evlaseruk.co.uk

**FisioSphere**

www.fisiosphere.it

**I-Lupo**

www.mylipo.com

**Icoone**

www.icoone.com

**Invasix**

www.invasix.com

**IPulse**

www.ipulse.com.au

**L Raphael**

www.l-raphael.com

**Lightstim International Inc**

www.lightstim.com

**LPG Systems**

www.lpgsystems.com

**Lumenis Ltd**

www.lumenis.com

**Lynton Lasers**

www.lynton.co.uk

**Maya Beauty Engineering**

www.mayabeauty.it

**MCCM Medical Cosmetics**

www.mccmmedicalspa.com

**Medical Technology SRL**

www.medicaltec.it

**Medik8 Dermaceuticals**

www.medik8.com

**Nannic Int**

www.nannic.com

**Naturalaser**

www.naturalaser.com

**Nola 7**

www.nola7.com

**Physiotherapie Generale France**

www.gtcellutec.com

**ProLight Aesthetics International**

www.prolightaesthetics.com

**Qetre**

www.qetre.com

**Skin for Life**

www.skinforlife.com

**Solta Medical Inc**

www.solta.com

**Sorisa**

www.sorisa.com

**Storz Medical Ag**

www.storzmedical.ch

**Suntech Group Ab**

www.suntechgroup.se

**Sybaritic Inc**

tel: 1 952 888 8282

**Syneron-Candela Ltd**

www.candelalaser.co.uk

**Synoa Technologies**

www.synoiatech.com

**System4 Technologies GmbH**

www.human-regenerator.com

**TavTech Ltd**

www.tav-tech.com

**Viora Inc**

www.vioramed.com

**MUD**

**Balaton Spa**

www.balaton-spa.co.uk

**Blue Spa & Leisure Consultants**

www.bluespaandleisure.co.uk

**Finders International**

www.shopforspatrade.com

**Gazelli International**

www.gazelliskincare.com

**Haslauer GmbH**

www.haslauer.info

**Hungarian Wellness Mud**

www.hungarianwellnessmud.com

**Hungarymud**

www.hungarymud.com

**Moor Spa International Ltd**

www.moorspa.co.uk

**Nols 7**

www.nola7.com

**Ógra Skincare**

www.ograskincare.com

**Pevonia International LLC**

www.pevonia.com

**Stone Forest**

www.stone-forest.co.uk

**MULTI-SENSORY**

**Aquamental Spa**

www.aquamentalspa.com

**Boombang Inc**

www.boombang.com/aura

**Aloys F Dornbracht GmbH & Co Kg**

www.dornbracht.com

**LivingGlobe**

www.livinglobe.com

**Medical Spa & Wellness**

Group - Schletterer

www.msw-group.com

**Motion Waves**

www.motion-waves.com

**Moving Art**

www.movingart.com

**Mycoocoon**

www.mycocoon.com

**Sha Holdings GmbH**

www.sha-art.com

**Somadome**

www.somadome.com

**Zen-Sations**

www.zen-sations.com

**MUSIC**

**Buddha-bar**

www.buddha-bar.com

**Gaiam Inc**

www.gaiam.com

**Gap MuSic**

www.gapmusic.co.uk

**Motion Waves**

www.motion-waves.com

**Private Label Music**

www.privatelabelmusic.com

**Real Music**

www.realmusic.com

**So Sound Solutions**

www.sosoundsolutions.com

**Spa Sounds**

www.spasounds.com.au

**Spirit Music Group**

www.spiritmusicgroup.com

**NAILCARE**

**Clarins**

www.clarins.com

**CND (Creative Nail Design)**

www.cnd.com

**Deborah Lippmann**

www.deborahlippmann.com

**Essie Cosmetics**

www.essie.com

**Horst Kirchberger Makeup Studio**

www.horst-kirchberger.de

**Jessica Cosmetics International**

www.jessicacosmetics.com

**LCN Spa**

www.wilde-cosmetics.com

**Leighton Denny Expert Nails**

www.leightondennyexpertnails.com

**Margaret Dabbs London**

www.margaretdabbs.co.uk

**Mavala International SA**

www.mavala.com

## PRODUCTS & SERVICES

### ▶ **NAIL CARE** *continued*

#### **Mira's Hand**

www.mirashand.com.au

#### **OPI Products Inc**

www.opi.com

#### **The Organic Pharmacy**

www.organicpharmacy.com

#### **Orly International Inc**

www.orlybeauty.com

#### **Salon System**

www.salonsystem.com

#### **Spa Ritual**

www.spiritual.com

#### **Zoya**

www.zoya.com

### **NUTRITION/SUPPLEMENTS**

#### **Baranova Monaco**

www.baranovamonaco.com

#### **Bliss**

www.blissworld.com

#### **Dr Burgener**

www.drburgener.com

#### **Evo2lution France**

www.evo2lution.com

#### **Intelligent Nutrients**

www.intelligentnutrients.com

#### **Labiomer**

www.labiomer.com

#### **Laboratoires Reunis Junglinster**

www.labo.lu

#### **MCCM Medical Cosmetics**

www.mccmmedicalspa.com

#### **Officina de' Tornabuoni**

www.officinadetornabuoni.com

#### **On Group**

www.on-group.co.uk

#### **The Organic Pharmacy**

www.theorganicpharmacy.com

#### **Proto-col**

www.proto-col.com

#### **QMS Medicosmetics**

www.qmsmedicosmetics.com

#### **Sanitas Skincare**

www.sanitas-skincare.com

#### **Skin Authority**

www.skinauthority.com

#### **Thalgo**

www.thalgo.com

#### **Weil Lifestyle LLC**

www.drweil.com

#### **Yves Rocher**

www.yves-rocher.co.uk

### **ORGANIC/NATURAL PRODUCTS**

#### **90210 Organics**

www.90210organics.com

#### **Africology**

www.africology-sa.com

#### **Alpienne**

www.alpienne.at

#### **Alqvimia SL**

www.alqvimia.com

#### **Amala Inc**

www.amalabeauty.com

#### **Aromatherapy Associates Ltd**

www.aromatherapyassociates.com

#### **Attirance**

www.attirance.com

#### **Aveda**

www.aveda.com

#### **AW Lake Spa Concepts Pte Ltd**

www.awlakeonline.com

#### **B2Beauty Products**

www.b2beautyproducts.com

#### **Babor GmbH & Co Kg**

www.babor.com

#### **Biola Organic Cosmetics**

www.biola-organics.com

#### **Biossentials Ltd**

www.biossentials.com

#### **Bliss**

www.blissworld.com

#### **Body Bistro**

www.bodybistro.com

#### **Botanicals Ltd**

www.botanicals.co.uk

#### **Burt's Bees**

www.burtsbees.com

#### **Caribbean Essentials**

www.caribbeanessentials.com

#### **Caudalie**

www.caudalie.com

#### **Christina**

www.christina-cosmeceuticals.com

#### **Christopher Drummond Beauty**

www.christopherdrummond.com

#### **Cinq Mondes**

www.cinqmondes.com

#### **Closer Consulting**

www.closer-consulting.de

#### **Wessel & Matala**

www.wessel-matala.com

#### **Cosmetic Horizons**

www.cosmetic-horizons.com

#### **CSHE Australia Pty**

www.clinicalpro.com.au

#### **Daniele de Winter**

www.danieledewinter.com

#### **Decléor**

www.decleor.com

#### **Delicious!**

www.delicious-skin.com

#### **Deserving Thyme Inc**

www.deservingthyme.com

#### **Dr Bronner's Magic Soaps**

www.drbronner.com

#### **Dr Burgener**

www.drburgener.com

#### **Dr Hauschka**

www.wala.de

#### **Earth Matters Apothecary**

www.earthmattersapothecary.com

#### **Elemental Herbology**

www.elementalherbology.com

#### **Éminence Organic Skin Care**

www.eminenceorganics.com

#### **ES Skincare**

www.esskincare.co.uk

#### **Essential Care**

www.essential-care.co.uk

#### **Eve Taylor (London) Ltd**

www.eve-taylor.com

#### **Evo2lution France**

www.evo2lution.com

#### **Giffarine Skyline Laboratory**

www.giffarinefactory.com

#### **Harnn**

www.harnn.com

#### **Healing Earth**

www.healingearth.co.za

#### **Heritage Healers**

www.heritagehealers.com

#### **Hobe Pergh SRL**

www.hobepergh.it

#### **Hora Sexta**

www.horasexta.it

#### **I plus Q**

www.iplusq.com

#### **IKou**

www.ikou.com.au

#### **Ila - Spa Ltd**

www.ila-spa.com

#### **Intelligent Nutrients**

www.intelligentnutrients.com

#### **Jamu Asian Spa Rituals**

www.jamuspa.com

#### **Jindilli**

www.jindilli.com

#### **Jurlique**

www.jurlique.com.au

#### **Kimia Skincare Ltd**

www.kimia.co.uk

#### **Kneipp-Werke**

www.kneipp.de

#### **Kos Paris**

www.kos-paris.com

#### **Kroma**

www.kromamakeup.com

#### **KuuSh Pty Ltd**

www.kuush.com.au

**Laboratory of Flowers**

www.labofflowers.com

**LaNatura**

www.lanatura.com

**Ligne St Barth**

www.lignestbarth.com

**Li'Tya**

www.litya.com

**L'Occitane**

http://spa.loccitane.com/

**Luxsit Organic Care**

www.luxsit.se

**Madara Cosmetics**

www.madaracosmetics.com

**Malie Inc**

www.malie.com

**Marie Veronique Organics**

www.mvorganics.com

**Marie W**

www.marie-w.de

**Melvita**

www.melvita.com

**Naturopathica**

www.naturopathica.com

**Neom Luxury Organics**

www.neomorganics.com

**Nohem**

www.nohem.com

**Nude**

www.nudeskincare.com

**Officina de' Tornabuoni**

www.officinadetornabuoni.com

**Ógra Skincare**

www.ograslincare.com

**Omnisens Paris**

www.omnisens.fr

**Omorovicza**

www.omorovicza.com

**OmVeda Ayurvedic**

www.omveda.com.au

**Skin & Hair Care**

www.skin2skincare.com

**On Group**

www.on-group.co.uk

**The Organic Pharmacy**

www.theorganicpharmacy.com

**The Organic Spa**

www.theorganicspa.eu

**Orienka Paris**

amani@orienka.fr

**OSEA International**

www.oseamalibu.com

**Pai Skincare**

www.paiskincare.com

**Pasture Naturals Ltd**

www.pasturenaturals.com

**Pevonia International LLC**

www.pevonia.com

**Phyt's**

www.phyts.com

**Pinks Boutique**

www.pinksboutique.com

**Pino GmbH**

www.pinoshop.de

**Pollogen Ltd**

www.pollogen.com

**Premchit Prateap Na Thalang Ltd**

www.experienceprechit.com

**Pur Natural Skincare**

www.purskincare.co.uk

**Red Flower**

www.redflower.com

**Ren Skincare**

www.renskincare.co

**Saach Organics**

www.saachorganics.com

**Salt of the Earth**

www.saltearthspa.com

**Sanitas Skincare**

www.sanitas-skincare.com

**Sasy n Savy Pty Ltd**

www.sasynsavy.com.au

**Shea Terra Organics**

www.sheaterraorganics.com

**Skin 2 Skin Care**

www.skin2skincare.com

**Smiths of Jersey**

www.smithsofjersey.com

**Sodashi Pty Ltd**

www.sodashi.com

**Spa Technologies**

www.spatechnologies.com

**SpaDunya**

www.spadunya.com

**Subtle Energies**

www.subtleenergies.com.au

**Tanamera Tropical Spa Products**

www.tanamera.com.my

**Terraké**

www.terrake.com

**Terres D'Afrique**

www.terres-dafrique.com

**Thann-Oryza**

www.thann.info

**Tiossan**

www.tiossan.com

**Tisserand**

www.tisserand.com

**Under the Canopy**

www.underthecanopy.com

**Victoria Moore Ltd**

www.victoria-moore.eu

**Voya**

www.voya.ie

**Wala Heilmittel GmbH**

www.wala.de

**Weleda International**

www.weleda.com

**Wild Earth Pvt Ltd**

www.wildearthnepal.com

**Ytsara**

www.ytsara.com

**Yum Skin Care Inc**

www.yumskincare.com

**PHOTOGRAPHY**

**Daniel Aubry Studio**

www.aubryphoto.com

**Linda Troeller**

www.lindatroeller.com

**Robert Buelteman Studio**

www.robertbuelteman.com

**Zen-Sations**

www.zen-sations.com

**PILATES/YOGA**

**Agoy Ltd**

www.agoy.com

**Airex Ag**

www.bebalanced.net

**Armacell UK Ltd**

www.armacell.com

**Asquith London**

www.asquithlondon.com

**Balanced Body®**

www.balancedbody.com

**Body Control Pilates**

www.bodycontrol.co.uk

**Daisy Roots (UK) Ltd**

www.pilatesshoes.co.uk

**EcoYoga**

www.ecoyoga.co.uk

**Fitness-Mad**

www.fitness-mad.com

**Gaiam Inc**

www.gaiam.com

**Gravity UK Ltd**

www.gravityuk.net

**JadeYoga**

www.jadeyoga.com

**JKL Clothing**

www.jklclothing.co.uk

**Manduka LLC**

www.manduka.com

**Manuka Tree Ltd**

www.manukalife.com

**My Spirit**

www.myspirit.se

**Noel Asmar Group**

www.noelasmaruniforms.com

**Peak Pilates**

www.peakpilates.com

## PRODUCTS & SERVICES

### ► **PILATES/YOGA** *continued*

#### **Physical Company Ltd**

[www.physicalcompany.co.uk](http://www.physicalcompany.co.uk)

#### **Pilates Foundation**

[www.pilatesfoundation.com](http://www.pilatesfoundation.com)

#### **Pilates Training Solutions**

[www.pilatestrainingsolutions.co.uk](http://www.pilatestrainingsolutions.co.uk)

#### **Plank**

[www.plankdesigns.com](http://www.plankdesigns.com)

#### **Puretoes**

[www.puretoes.com](http://www.puretoes.com)

#### **Stott Pilates**

[www.stotpilates.com](http://www.stotpilates.com)

#### **Yamarama**

[www.yamarama.com](http://www.yamarama.com)

#### **Yoga Professionals**

[www.yogaprofessionals.net](http://www.yogaprofessionals.net)

#### **Yogamasti**

[www.yogamasti.com](http://www.yogamasti.com)

#### **Zensei**

[www.zensei.com](http://www.zensei.com)

### **PLANETARIUMS / LARGE FORMAT FILM**

#### **Sky-Skan Europe GmbH**

[www.skyskan.com](http://www.skyskan.com)

#### **Vidarium by LivinGlobe**

[www.livinglobe.com](http://www.livinglobe.com)

### **PLUNGE POOLS**

#### **Barr + Wray**

[www.barrandwray.com](http://www.barrandwray.com)

#### **Cheshire Wellness UK**

[www.cheshirewellness.co.uk](http://www.cheshirewellness.co.uk)

#### **Dalesauna Ltd**

[www.dalesauna.co.uk](http://www.dalesauna.co.uk)

#### **Design for Leisure Ltd**

[www.designforleisure.com](http://www.designforleisure.com)

#### **GMT Spas**

[www.gmtspas.com](http://www.gmtspas.com)

#### **Hydroconcept**

[www.hydro-concept-spa.com](http://www.hydro-concept-spa.com)

#### **Nola 7**

[www.nola7.com](http://www.nola7.com)

### **PRIVATE LABEL MANUFACTURING**

#### **Alban Muller International**

[www.albanmuller.com](http://www.albanmuller.com)

#### **Pebble & Co**

[www.pebbleandco.co.uk](http://www.pebbleandco.co.uk)

#### **Groupe GM**

[www.groupegm.com](http://www.groupegm.com)

#### **I plus Q**

[www.iplusq.com](http://www.iplusq.com)

#### **Kos Paris**

[www.kos-paris.com](http://www.kos-paris.com)

#### **Natural Skincare Solutions**

[www.naturalskincareolutions.org](http://www.naturalskincareolutions.org)

#### **Neaumorinc**

[www.neaumorinc.com](http://www.neaumorinc.com)

#### **New Seasons Natural Products**

[www.newseasons.co.uk](http://www.newseasons.co.uk)

#### **Pôle Cosmétique**

[www.pole-cosmetique.fr](http://www.pole-cosmetique.fr)

#### **Primavera**

[www.primavera.co.uk](http://www.primavera.co.uk)

#### **Spa Factory Bali**

[www.spafactorybali.com](http://www.spafactorybali.com)

#### **Spa Technologies**

[www.spatechnologies.com](http://www.spatechnologies.com)

#### **Visage Pro USA**

[www.visageprousa.com](http://www.visageprousa.com)

#### **Zeal Cosmetics Inc**

[http://zlc.jp/en/index.html](http://http://zlc.jp/en/index.html)

### **RECRUITMENT**

#### **Bond Recruitment**

[www.bondrecruitment.com](http://www.bondrecruitment.com)

#### **Hutchinson Consulting**

[www.hutchinsonconsulting.com](http://www.hutchinsonconsulting.com)

#### **Spa Opportunities**

[www.spaopportunities.com](http://www.spaopportunities.com)

### **RELAXATION BEDS**

#### **Aequum Ltd**

[www.aequum.com](http://www.aequum.com)

#### **Anapos**

[www.anapos.co.uk](http://www.anapos.co.uk)

#### **Avalon Couches**

[www.avaloncouches.co.uk](http://www.avaloncouches.co.uk)

#### **Balnea GmbH & Co Kg**

[www.balnea.de](http://www.balnea.de)

#### **Boden Furnishings**

[www.bodenfurnishings.com](http://www.bodenfurnishings.com)

#### **Boombang Inc**

[www.boombang.com/aura](http://www.boombang.com/aura)

#### **Bradford Products LLC**

[www.bradfordproducts.com](http://www.bradfordproducts.com)

#### **Cheshire Wellness UK**

[www.cheshirewellness.co.uk](http://www.cheshirewellness.co.uk)

#### **Clap Tzu**

[www.claptzu.de](http://www.claptzu.de)

#### **Coco-Mat**

[www.coco-mat.com](http://www.coco-mat.com)

#### **Dalesauna Ltd**

[www.dalesauna.co.uk](http://www.dalesauna.co.uk)

#### **Design for Leisure Ltd**

[www.designforleisure.com](http://www.designforleisure.com)

#### **Effegibi**

[www.effegibi.it/en](http://www.effegibi.it/en)

#### **Ergomotion Inc**

[www.ergomotion.us](http://www.ergomotion.us)

#### **Fabio Alemanno Design**

[www.fa-design.co.uk](http://www.fa-design.co.uk)

#### **GeoSpa GmbH**

[www.geospa.de](http://www.geospa.de)

#### **Gharieni Group GmbH**

[www.gharieni.com](http://www.gharieni.com)

#### **Happy Sauna**

[www.happysauna.it](http://www.happysauna.it)

#### **Haslauer GmbH**

[www.haslauer.info](http://www.haslauer.info)

#### **Healing Co Ltd**

[www.healing-relax.com](http://www.healing-relax.com)

#### **Hydroconcept**

[www.hydro-concept-spa.com](http://www.hydro-concept-spa.com)

#### **HydroMassage**

[www.hydromassage.com](http://www.hydromassage.com)

#### **Hydrotherm Ltd**

[www.hydrothermspa.com](http://www.hydrothermspa.com)

#### **Iso Italia Group**

[www.isoitalia.com](http://www.isoitalia.com)

#### **Klafs GmbH & Co Kg**

[www.klafs.com](http://www.klafs.com)

#### **Living Earth Crafts**

[www.livingearthcrafts.com](http://www.livingearthcrafts.com)

#### **Medical Spa & Wellness**

[www.msw-group.com](http://www.msw-group.com)

#### **Group – Inviion®**

[www.msw-group.com](http://www.msw-group.com)

#### **Medical Spa & Wellness**

[www.msw-group.com](http://www.msw-group.com)

#### **Group – Schletterer**

[www.msw-group.com](http://www.msw-group.com)

#### **Mycocoon**

[www.mycocoon.com](http://www.mycocoon.com)

#### **Nola 7**

[www.nola7.com](http://www.nola7.com)

#### **Oakworks Inc**

[www.oakworks.com](http://www.oakworks.com)

#### **Penguin Pools**

[www.penguinpools.co.uk](http://www.penguinpools.co.uk)

#### **Promet Spa Wellness**

[www.promet.com.tr](http://www.promet.com.tr)

#### **Sha Holdings GmbH**

[www.sha-art.com](http://www.sha-art.com)

#### **Somadome**

[www.somadome.com](http://www.somadome.com)

#### **Sommerhuber GmbH**

[www.sommerhuber.com](http://www.sommerhuber.com)

#### **Stas Doyer Hydrotherapie**

[www.stas-doyer.com](http://www.stas-doyer.com)

#### **Thermarium SPA- Anlagenbau GmbH**

[www.thermarium.com](http://www.thermarium.com)

#### **Trautwein GmbH**

[www.trautwein-gmbh.com](http://www.trautwein-gmbh.com)

## SALON EQUIPMENT

### Amber Products Co

www.amberproducts.com

### BeautyPro Ltd

www.beautypro.com

### Bretherton Therapy Products

www.bremed.co.uk

### Caci International

www.caci-international.co.uk

### Caldera

www.caldera-products.com

### Callegari SpA

www.callegari1930.com

### Canfield Scientific Inc

www.canfieldsci.com

### Carlton Beauty & Spa Ltd

www.thecarltongroup.co.uk

### Clarisonic

www.clarisonic.com

### Clinogen Ltd

www.clinogen.com

### Continuum Footspas

www.salonpedicurespas.com

### Cosmed SRL

www.cosmed.it

### Cosmopro

www.cosmopro.com

### Courage + Khazaka Electronics

www.courage-khazaka.de

### Crystal Clear Skincare

www.crystalclear.co.uk

### Dermatude

www.dermatude.com

### Edge Systems LLC

www.edgeforlife.com

### Finders International

www.shopforspatrade.com

### FisioSphere

www.fisiosphere.it

### Foreo AB

www.foreo.com

### Gharieni Group GmbH

www.gharieni.com

### Invasix

www.invasix.com

### Iskra Medical

www.iskramedical.eu

### Iyashi Dome

www.iyashidome.com

### L Raphael

www.lraphael.com

### LadyPillo

www.ladypillo.com

### Lemi

www.lemi.it

### Lenox Pedicure Spa

www.lenoxpedicurechair.com

### LPG Systems

www.lpgsystems.com

### Medical Technology SRL

www.medicaltec.it

### Nannic Int

www.nannic.com

### Naturalaser

www.naturalaser.com

### Nola 7

www.nola7.com

### Oakworks Inc

www.oakworks.com

### Pedicure Bowls

www.pedicurebowls.com

### Physiotherapie Generale France

www.gtcellutec.com

### Pino GmbH

www.pinoshop.de

### Plinth 2000

www.plinth2000.com

### Purex International Ltd

www.purex.co.uk

### Qetre

www.qetre.com

### REM UK Ltd

www.rem.co.uk

### Rock the Spa LLC

www.rockthespa.com

### SafeTIC

www.safetic.ie

### Salon Ambience

www.salonambience.com

### Seyo

www.seyo.de

### Silhouet-Tone Corporation

www.silhouettone.com

### Skin for Life

www.skinforlife.com

### Slim Images Ltd

www.slimimages.co.uk

### Solta Medical Inc

www.solta.com

### Sorisa

www.sorisa.com

### Spa Revolutions

www.sparevolutions.com

### Sparcana Ltd

www.spapliance.com

### Starvac Group

www.starvac-group.coml

### Storz Medical Ag

www.storzmedical.ch

### Sybaritic Inc

tel: 1 952 888 8282

### Takara Belmont USA

www.takarabelmont.com

### TavTech Ltd

www.tav-tech.com

### TouchAmerica

www.touchamerica.com

### Tumiturbi

www.tumiturbi.it

### Vulsini

www.vulsini.net

## SALT THERAPY

### Barr + Wray

www.barrandwray.com

### Changeland

www.changeland.com

### Dalesauna Ltd

www.dalesauna.co.uk

### Design for Leisure Ltd

www.designforleisure.com

### GeoSpa GmbH

www.geospa.de

### Halomed UAB

www.halomed.com

### Haslauer GmbH

www.haslauer.info

### Hydroconcept

www.hydro-concept-spa.com

### Klafs GmbH & Co Kg

www.klafs.com

### Nola 7

www.nola7.com

### Penguin Pools

www.penguinpools.co.uk

### Salt Chamber Inc

www.saltchamberinc.com

### Saltability

www.saltability.com

### Salus Group

www.salusgroup.pl

### Starpool srl

www.starpool.com

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## SHOWERS

### 4SeasonsSpa

www.4seasonsspa.com

### Abacus Manufacturing Group

www.abacusdirectlimited.com

### Aquademy

www.aquademy.eu

### Aqualisa

www.aqualisa.co.uk

### Balnea GmbH & Co Kg

www.balnea.de

### Bossini Spa

www.bossini.it

### Bradford Products LLC

www.bradfordproducts.com

## PRODUCTS & SERVICES

### ► **SHOWERS** *continued*

#### Carmenta srl

www.carmentasrl.com/en

#### Dalesauna Ltd

www.dalesauna.co.uk

#### Design for Leisure Ltd

www.designforleisure.com

#### Di Vapor Ltd

www.divapor.com

#### Drom UK Ltd

www.dromuk.com

#### Duravit Ag

www.duravit.de

#### Duscholux SA

www.duscholux.ch

#### Franke GmbH

www.franke.com

#### Franz Kaldewei GmbH & Co Kg

www.kaldewei.de

#### Fratelli Fantini Spa

www.fantini.it

#### GeoSpa GmbH

www.geospa.de

#### Hansgrohe Ag

www.hansgrohe.com

#### Happy Sauna

www.happysauna.it

#### Hoesch Design GmbH

www.hoesch.de

#### Hughes Safety Showers

www.hughes-safety-showers.co.uk

#### Hydrotherm Ltd

www.hydrothermspa.com

#### Industrias Cosmic SAU

www.icosmic.com

#### Klaf's GmbH & Co Kg

www.klaf's.com

#### Kohler Mira

www.radacontrols.com

#### Lux Elements GmbH & Co Kg

www.luxelements.com

#### Medical Spa & Wellness Group – Inviion®

www.msw-group.com

#### Nola 7

www.nola7.com

#### P&A Engineering Ltd

www.paengineeringltd.com

#### Penguin Pools

www.penguinpools.co.uk

#### Promet Spa Wellness

www.promet.com.tr

#### Quench Solutions Pty Ltd

www.quenchshowers.com

#### Samuel Heath & Sons PLC

www.samuel-heath.co.uk

#### Zucchetti Rubinetteria Spa

www.zucchettirub.it

### SKIN ANALYSIS

#### BeautyPro Ltd

www.beautypro.com

#### Callegari Spa

www.callegari1930.com

#### Canfield Scientific Inc

www.canfieldsci.com

#### Courage + Khazaka Electronics

www.courage-khazaka.de

#### MCCM Medical Cosmetics

www.mccmmedicalspa.com

### SKINCARE – MEN

#### Academie Scientifique de Beaute

www.skinacademie.com

#### Ahava

www.ahava.com

#### Alchimie Forever LLC

www.alchimie-forever.com

#### Allure Africa

www.allureafrica.com

#### Alpha-H

www.alpha-h.com

#### Anne Semonin

www.annesemonin.com

#### AromaWorks

www.aroma-works.com

#### Aveda

www.aveda.com

#### Babor GmbH & Co Kg

www.babor.com

#### Biodroga Cosmetic GmbH

www.biodroga.com

#### Biola Organic Cosmetics

www.biola-organics.com

#### Biologique Recherche

www.biologique-recherche.com

#### Burt's Bees

www.burtsbees.com

#### Caribbean Essentials

www.caribbeanessentials.com

#### Clarins

www.clarins.com

#### Comfort Zone

www.comfortzone.it

#### DDF Skincare

www.ddfskincare.com

#### Decleor

www.decleor.com

#### Dermalogica

www.dermalogica.com

#### Dr Bronner's Magic Soaps

www.drbronner.com

#### Dr Burgener

www.drburgener.com

#### Elemis Ltd

www.elemis.com

#### EmerginC

www.emerginc.com

#### Environ Skin Care Pty Ltd

www.environ.co.za

#### ESPA International (UK) Ltd

www.espa-consulting.com

#### Eve Taylor (London) Ltd

www.eve-taylor.com

#### Flint Edge

www.flintedge.com

#### Gentlemen's Tonic

www.gentlemenstonico.co.uk

#### Germaine de Capuccini

www.germaine-de-capuccini.com

#### Guinot

www.guinot.com

#### Hommage

www.hommage.com

#### Ilcsi Beautifying Herbs

www.ilcsi.com

#### Institut Esthederm

www.esthederm.com

#### Julisis

www.julisis.com

#### Kenmen

www.kenmen.net

#### Kerstin Florian

www.kerstinflorian.com

#### Klapp Cosmetics GmbH

www.klapp-cosmetics.com

#### KuuSh Pty Ltd

www.kuush.com.au

#### La Biosthétique

www.labiosthetique.com

#### La Sultane de Saba

www.lasultanedesaba.com

#### Labiomer

www.labiomer.com

#### Laboratoires Didier Rase

www.didier-rase.com

#### Les Sens de Marrakech

www.lessensdemarrakech.com

#### Ligne St Barth

www.lignestbarth.com

#### Li'Tya

www.litya.com

#### LPG Systems

www.lpgsystems.com

#### Lubatti

www.lubatti.co.uk

#### Malin+Goetz

www.malinandgoetz.com

#### Matis Paris

www.matisparis.com

**MBR Cosmetics**

www.mbr-cosmetics.com

**MCCM Medical Cosmetics**

www.mccmmedicalspa.com

**MD Formulations**

www.mdformulations.com

**Medik8 Dermaceuticals**

www.medik8.com

**Melvita**

www.melvita.com

**Mens Space**

www.mensspace.com

**Natura Bissé Internacional SA**

www.naturabisse.es

**Neom Luxury Organics**

www.neomorganics.com

**Neumorinc**

www.neumorinc.com

**Nickel Spa London**

www.nickelspalondon.co.uk

**Obagi Medical Products Inc**

www.obagi.com

**L'Occitane**

http://spa.loccitane.com/

**Ógra Skincare**

www.ograskincare.com

**Omnisens Paris**

www.omnisens.fr

**Only Yourx**

www.onlyyourx.com

**Organic Male OM4**

www.om4men.com

**The Organic Pharmacy**

www.theorganicpharmacy.com

**Osmium For Men**

www.osmiumformen.com

**Payot**

www.payot.com

**Pevonia International LLC**

www.pevonia.com

**Phytomer**

www.phytomer.com

**Phyt's**

www.phyts.com

**Pure Fiji**

www.purefiji.com

**REN Skincare**

www.renskincare.co

**Repêchage Ltd**

www.repechage.com

**Shiseido Spa Dept**

www.shiseidospas.com

**Skin 2 Skin Care**

www.skin2skincare.com

**SkinCeuticals**

www.skinceuticals.com

**Sothys**

www.sothys.com

**Terraké**

www.terrake.com

**Terres D'Afrique**

www.terres-dafrique.com

**Thalgo**

www.thalgo.com

**Themae**

www.themae.fr

**Tisserand**

www.tisserand.com

**VitaMan Pty Ltd**

www.vitaman.com.au

**Voya**

www.voya.ie

**Weleda International**

www.weleda.com

**Wisdom of Africa**

www.wisdomcosmetics.com

**Yon-Ka**

www.yonka.com

**Ytsara**

www.ytsara.com

**Yum Skin Care Inc**

www.yumskincare.com

**Yves Rocher**

www.yves-rocher.co.uk

**SKINCARE - WOMEN**

**Academie Scientifique de Beaute**

www.skinacademie.com

**Africology**

www.africology-sa.com

**Ahava**

www.ahava.com

**Akhassa**

www.akhassausa.com

**Alchimie Forever LLC**

www.alchimie-forever.com

**Allure Africa**

www.allureafrica.com

**Alpha-H**

www.alpha-h.com

**Alqvimia SL**

www.alqvimia.com

**Amala Inc**

www.amalabeauty.com

**Amber Products Co**

www.amberproducts.com

**Amrit Organic**

www.redcherrygroup.com

**Anakiri BioEnergetic Skin Care**

www.anakiri.com

**Anna Lotan Ltd**

www.annalotan.com

**Anne Semonin**

www.annesemonin.com

**Apot.Care**

www.apotcare.com

**i AR457**

www.ar457.com

**ARK**

www.arkskincare.com

**Aromapothecary**

www.aromapothecary.com

**Aromatherapy Associates Ltd**

www.aromatherapyassociates.com

**Aromatica**

www.aromatica.fi

**AromaWorks**

www.aroma-works.com

**Attirance**

www.attirance.com

**Aveda**

www.aveda.com

**AW Lake Spa Concepts Pte Ltd**

www.awlakeonline.com

**Babor GmbH & Co Kg**

www.babor.com

**Balaton Spa**

www.balaton-spa.co.uk

**Bamford Ltd**

www.bamford.co.uk.

**BeautyLab Ltd**

www.beautylab.co.uk

**Bellitas Ltd**

www.bellitas.co.uk

**Biodroga Cosmetic GmbH**

www.biodroga.com

**Biola Organic Cosmetics**

www.biola-organics.com

**Biologique Recherche**

www.biologique-recherche.com

**Biossentials Ltd**

www.biossentials.com

**Biotone**

www.biotone.com

**Biotropica LLC**

www.biotropicabody.com

**Bliss**

www.blissworld.com

**Boa Skin Care**

www.boaskincare.com

**Body Bistro**

www.bodybistro.com

**Botanicals Ltd**

www.botanicals.co.uk

**Burt's Bees**

www.burtsbees.com

**Caribbean Essentials**

www.caribbeanessentials.com

**Carita International**

www.carita.com

**Caudalie**

www.caudalie.com

## PRODUCTS & SERVICES

### ► SKINCARE – WOMEN *continued*

#### Chanticaillé

www.chanticaillé.com

#### Charme d'Orient

www.charmedorient.com

#### Christina

www.christina-cosmeceuticals.com

#### Cinq Mondes

www.cinqmondes.com

#### Clarins

www.clarins.com

#### Collin

fr.collinparis.com

#### Comfort Zone

www.comfortzone.it

#### Cor LLC

www.corsilver.com

#### Cosmetic Horizons

www.cosmetic-horizons.com

#### CSHE Australia Pty

www.clinicalpro.com

#### Cures by Avance

www.curesbyavance.com

#### C'watre

www.cwatre.com

#### Daniela Steiner

www.steinerocosmetics.com

#### Daniele de Winter

www.danieledewinter.com

#### Darphin

www.darphin.com

#### DDF Skincare

www.ddfskincare.com

#### Decleor

www.decleor.com

#### Delicious!

www.delicious-skin.com

#### Dermalogica

www.dermalogica.com

#### Dermaquest Skin Therapy

www.dermaquestlnc.com

#### Dermotechnology

www.dermotechnology.com

#### Deserving Thyme Inc

www.deservingthyme.com

#### Dibi Milano

www.dibimilano.it

#### Dr Bronner's Magic Soaps

www.drbronner.com

#### Dr Burgener

www.drburgener.com

#### Dr Hauschka

www.wala.de

#### DRV Phytolab

www.drsva.com

#### Earth Matters Apothecary

www.earthmattersapothecary.com

#### Electric Body Europe

www.electricbody.eu

#### Elemental Herbology

www.elementalherbology.com

#### Elemis Ltd

www.elemis.com

#### Ella Baché

www.ellabache.fr

#### EmerginC

www.emerginc.com

#### Éminence Organic Skin Care

www.eminenceorganics.com

#### Environ Skin Care Pty Ltd

www.environ.co.za

#### Epicuren Discovery

www.epicuren.com

#### Ericson Laboratoire

www.ericson-laboratoire.com

#### ES Skincare

www.esskincare.co.uk

#### ESPA International (UK) Ltd

www.espa-consulting.com

#### Essential Care

www.essential-care.co.uk

#### Eve Lom Ltd

www.evelom.com

#### Eve Taylor (London) Ltd

www.eve-taylor.com

#### Finders International

www.shopforspatrade.com

#### FisioSphere

www.fisiosphere.it

#### Forest Secrets Skincare

www.forestsecretsskincare.com

#### Forlle'd Inc

www.forlled.com

#### Futuresse Spa GmbH

www.futuresse.de

#### Gatineau

www.gatineau-paris.com

#### Gazelli International

www.gazelliskincare.com

#### Gemology Cosmetics

www.gemology.fr

#### Germaine de Capuccini

www.germaine-de-capuccini.com

#### Giffarine Skyline Laboratory and Health Care Co

www.giffarinefactory.com

#### Guinot

www.guinot.com

#### Harnn

www.harnn.com

#### Haslauer GmbH

www.haslauer.info

#### Hawaiian Body Products LLC

www.hawaiianbodyproducts.com

#### Healing Earth

www.healingearth.co.za

#### Hobe Pergh SRL

www.hobepergh.it

#### Hora Sexta

www.horasexta.it

#### HydroPeptide

www.hydropeptide.com

#### I plus Q

www.iplusq.com

#### Ila – Spa Ltd

www.ila-spa.com

#### Ilcsi Beautifying Herbs

www.ilcsi.com

#### Image Skincare

www.imageskincare.com

#### Institut Esthederm

www.esthederm.com

#### Intelligent Nutrients

www.intelligentnutrients.com

#### Intraceuticals

www.intraceuticals.com

#### Jamu Asian Spa Rituals

www.jamuspa.com

#### Jindilli

www.jindilli.com

#### JMSR Europe Ltd

www.jmsreurope.com

#### Josiane Laure

www.josiane-laure.com

#### Julisis

www.julisis.com

#### Jurlique

www.jurlique.com.au

#### Kanebo Cosmetics Inc

www.kanebo-international.com

#### Kerstin Florian

www.kerstinflorian.com

#### Kimia Skincare Ltd

www.kimia.co.uk

#### Kneipp-Werke

www.kneipp.de

#### KuuSh Pty Ltd

www.kuush.com.au

#### L Raphael

www.l-raphael.com

#### L'anza

www.lanza.com

#### La Biosthétique

www.labiosthetique.com

#### La Mer Corporate

www.cremedelamer.com/corporate

#### La Sultane de Saba

www.lasultanedesaba.co

#### Labiomer

www.labiomer.com

#### Laboratoire Remède

www.remede.com

**Laboratoires Ingrid Millet SA**

www.ingridmillet.com

**Laboratoires La Prairie SA**

www.laprairie.com

**Laboratory of Flowers**

www.labofflowers.com

**LaGaia Hydraceutical**

www.lagaia.com.au

**LaNatura**

www.lanatura.com

**LCN Spa**

www.wilde-cosmetics.com

**Les Sens de Marrakech**

www.lessensdemarrakech.com

**Ling Skincarel**

www.lingskincare.com

**Lira Clinical**

www.liraclinical.com

**Li'Tya**

www.litya.com

**L'Occitane**

http://spa.loccitane.com/

**LPG Systems**

www.lpgsystems.com

**Lubatti**

www.lubatti.co.uk

**Luxsit Organic Care**

www.luxsit.se

**Luzern LaboratoriesInc**

www.luzernlabs.com

**Macon Meerescosmetic**

www.maconmeerescosmetic.de

**Madara Cosmetics**

www.madaracosmetics.com

**Malie Inc**

www.malie.com

**Malin+Goetz**

www.malinandgoetz.com

**Marie Veronique Organics**

www.mvorganics.com

**Marine Beauty Care Ltd**

www.marinebeautycares.co.uk

**Matis Paris**

www.matisparis.com

**Mavala International SA**

www.mavala.com

**MBR Cosmetics**

www.mbr-cosmetics.com

**MCCM Medical Cosmetics**

www.mccmmedicalspa.com

**MD Formulations**

www.mdformulations.com

**Medik8 Dermaceuticals**

www.medik8.com

**Melvita**

www.melvita.com

**Mira's Hand**

www.mirashand.com.au

**Morjana**

www.morjana.fr

**Moor Spa International Ltd**

www.moorspa.co.uk

**Moroccanoil**

www.moroccanoil.com

**My Blend**

www.myblend.com

**Natura Bissé Internacional SA**

www.naturabisse.es

**Naturopathica**

www.naturopathica.com

**Nannic Int**

www.nannic.com

**Neaumorinc**

www.neaumorinc.com

**Neom Luxury Organics**

www.neomorganics.com

**Nohem**

www.nohem.com

**Nu Skin**

www.nuskin.com

**Nude**

www.nudeskincare.com

**Obagi Medical Products Inc**

www.obagi.com

**Officina de' Tornabuoni**

www.officinadetornabuoni.com

**Ógra**

www.ogirskincare.com

**Olavie**

www.olavie.com

**Omnisens Paris**

www.omnisens.fr

**Omorovicza**

www.omorovicza.com

**OmVeda Ayurvedic**

**Skin & Hair Care**

www.omveda.com.au

**On Group**

www.on-group.co.uk

**Only Yourx**

www.onlyyourx.com

**The Organic Pharmacy**

www.theorganicpharmacy.com

**The Organic Spa**

www.theorganicspa.eu

**Orienka Paris**

amani@orienka.fr

**OSEA International**

www.oseamalibu.com

**Pai Skincare**

www.paiskincare.com

**Panpuri**

www.panpuri.com

**Payot**

www.payot.com

**Peter Thomas Roth**

www.peterthomasroth.com

**Pevonia International LLC**

www.pevonia.com

**Phytomer**

www.phytomer.com

**Phyt's**

www.phyts.com

**Pino GmbH**

www.pinoshop.de

**Primavera**

www.primavera.co.uk

**Primavera Life GmbH**

www.primaveralife.com

**Priori**

www.prioriskincare.com

**Proto-col**

www.proto-col.com

**Pur Natural Skincare**

www.purskincare.co.uk

**Pure Altitude**

www.pure-altitude.com

**Pure Fiji**

www.purefiji.com

**QMS Medicosmetics**

www.qmsmedicosmetics.com

**Red Flower**

www.redflower.com

**REN Skincare**

www.renskincare.co

**Repêchage Ltd**

www.repechage.com

**Rice Force**

www.riceforce.com

**Rodial Ltd**

www.rodial.co.uk

**Russie Blanche**

www.russieblanche.com

**Saach Organics**

www.saachorganics.com

**Salt of the Earth**

www.saltearthspa.com

**Shiseido Spa Dept**

www.shiseidospas.com

**Själ Skincare**

www.sjalskincare.com

**Skin 2 Skin Care**

www.skin2skincare.com

**Skin Authority**

www.skinauthority.com

**SkinCeuticals**

www.skinceuticals.com

**Smiths of Jersey**

www.smithsofjersey.com

**Sodashi Pty Ltd**

www.sodashi.com

**Somme Institute**

www.sommeinstitute.com

**Sothys**

www.sothys.com

## PRODUCTS & SERVICES

### ► **SKINCARE – WOMEN** *continued*

#### **Spa Ritual**

www.sparitual.com

#### **Spa Technologies**

www.spatechnologies.com

#### **SpaDunya**

www.spadunya.com

#### **Subtle Energies**

www.subtleenergies.com.au

#### **Suissences**

www.suissences.com

#### **Sundari**

www.sundari.com

#### **Swiss Perfection**

www.swissperfection.com

#### **Tanamera Tropical Spa Products**

www.tanamera.com.my

#### **Temple Spa Ltd**

www.templespa.com

#### **Terraké**

www.terrake.com

#### **Terres D'Afrique**

www.terres-dafrique.com

#### **Thalton Laboratories**

www.thalton.com

#### **Thalgo**

www.thalgo.com

#### **Thann-Oryza**

www.thann.info

#### **Themae**

www.themae.fr

#### **TheraNaka**

www.theranaka.co.za

#### **TheraVine**

www.spaproducts.co.za

#### **Tioissan**

www.tioissan.com

#### **Tri-Dosha Ltd**

www.tri-dosha.co.uk

#### **Uspa**

www.uspaimmersion.com

#### **Victoria Moore Ltd**

www.victoria-moore.eu

#### **Voya**

www.voya.ie

#### **Wala Heilmittel GmbH**

www.wala.de

#### **Weleda International**

www.weleda.com

#### **Wisdom of Africa**

www.wisdomcosmetics.com

#### **Yon-Ka**

www.yonka.com

#### **Ytsara**

www.ytsara.com

#### **Yum Skin Care Inc**

www.yumskincare.com

#### **Yves Rocher**

www.yves-rocher.co.uk

### **SOUND THERAPY**

#### **Acutonics**

www.acutonics.com

#### **So Sound Solutions**

www.sosoundsolutions.com

#### **Stress & Motivation UK Ltd**

www.soundwavetherapy.co.uk

### **SPA BATH/WHIRLPOOLS**

#### **4SeasonsSpa**

www.4seasonsspa.com

#### **Aquademy**

www.aquademy.eu

#### **Balnea GmbH & Co Kg**

www.balnea.de

#### **Barr + Wray**

www.barrandwray.com

#### **Catalina Spas**

www.catalinaspas.co.uk

#### **Cheshire Wellness UK**

www.cheshirewellness.co.uk

#### **Dalesauna Ltd**

www.dalesauna.co.uk

#### **Design for Leisure Ltd**

www.designforleisure.com

#### **Di Vapor Ltd**

www.divapor.com

#### **Ezarri Mosaico**

www.ezarri.com

#### **GeoSpa GmbH**

www.geospa.de

#### **Hansgrohe Ag**

www.hansgrohe.com

#### **Happy Sauna**

www.happysauna

#### **HydroCo**

www.hydroco.com

#### **Hydroconcept**

www.hydro-concept-spa.com

#### **Hydrotherm Ltd**

www.hydrothermspa.com

#### **uwe JetStream GmbH**

www.uwe.de

#### **Klafs GmbH & Co Kg**

www.klafs.com

#### **Neoqi AS**

www.neoqi.com

#### **Nola 7**

www.nola7.com

#### **Medical Spa & Wellness**

www.msw-group.com

#### **Medical Spa & Wellness**

www.msw-group.com

#### **Group – Schletterer**

www.msw-group.com

#### **Penguin Pools**

www.penguinpools.co.uk

#### **Portcrl Spas**

www.portcrl.com

#### **Promet Spa Wellness**

www.promet.com.tr

#### **Teuco Guzzini S.p.A.**

www.teuco.com

#### **Thermarium SPA-**

www.thermarium.com

#### **Anlagenbau GmbH**

www.thermarium.com

#### **Trautwein GmbH**

www.trautwein-gmbh.com

#### **Unbescheiden GmbH**

www.unbescheiden.com

### **SPA DESIGN/ARCHITECTS**

#### **1Life**

www.1life.co.uk

#### **3d Leisure**

www.3dleisure.com

#### **360° Spa Solutions**

www.360spasolutions.com

#### **5 Spa Consulting LLC**

http://5spaconsulting.com

#### **AB Concept**

www.abconcept.net

#### **Absolute Design**

www.absolutedesign.co.uk

#### **Adache Group Architects Inc**

www.adache.com

#### **aDesign**

www.atlamdesignworldwide.com

#### **Aedas Architects**

www.aedas.com

#### **AFLS&P**

www.aflsp.com

#### **Agnes Bourgeon**

www.agnesbourgeon.com

#### **American Leisure**

www.americanleisure.com

#### **Anapos**

www.anapos.co.uk

#### **Aqae**

www.aqae.eu

#### **Aquamental Spa**

www.aquamentalspa.com

#### **Architrave Design &**

www.banyantree.com

#### **Planning Co Ltd**

www.banyantree.com

#### **Asfour Guzy Architects**

www.asfourguzy.com

#### **ASPA**

www.a-spa.com

#### **Aspen Resorts International**

www.aspenresortsinternational.com

**Aspen Spa Management**  
www.aspenspamanagement.com

**Atelier Landauer Ltd**  
www.atelier-landauer.com

**Atmosphere Spa Design**  
www.atmospherespadesign.com

**AW Lake Spa Concepts Pte Ltd**  
www.awlakeonline.com

**BBSPA**  
www.beabusinessspa.com

**Beauty Leaders LLC**  
www.beautyleaders.com

**Bensley Design Studios**  
www.bensley.com

**Black & White Hospitality**  
www.sanguinehospitality.com

**Blu Spas Inc**  
www.bluspasinc.com

**BUZ Design Consultants**  
www.buzdesign.biz

**Cent Degres**  
www.centdegres.com

**Champalimaud**  
www.champalimauddesign.com

**Chantara Spa**  
www.chantaraspa.com

**Clodagh**  
www.clodagh.com

**Concept Saphyr**  
www.concept-saphyr.com

**Conceptasia**  
www.conceptasia.net

**Consonni**  
www.consonni.it

**Core Essence**  
www.coreessence.ca

**Creative Spa Concepts**  
www.creativespaconcepts.com

**Curry Spa Consulting LLC**  
www.curryspaconsulting.com

**Davide Macullo Architetto**  
www.macullo.com

**Deep Nature**  
www.deepnature.fr

**Denniston International Architects & Planners Ltd**  
www.denniston.com.my

**Didier Lefort Architectes Associes**  
www.dl2a.fr

**DP Architects**  
www.dpa.com.sg

**Esadore International**  
www.esadore.com

**Foster + Partners**  
www.fosterandpartners.com

**Fox Linton**  
www.foxlinton.com

**Francis & Alexander**  
www.francisandalexander.com

**The Georgeson Group**  
www.georgesongroup.com

**GeoSpa GmbH**  
www.geospa.de

**GOCO Hospitality**  
www.gocohospitality.com

**Group 70 International**  
www.group70int.com

**Hammam Consultants**  
www.hammamconsultants.com

**Happy Sauna**  
www.happysauna.it

**Health Fitness Dynamics**  
www.hfdspa.com

**HBA/Hirsch Bedner Associates**  
www.hba.com

**HKS Architects Inc**  
www.hksinc.com

**Hospitality & Leisure Concepts**  
www.hlconcepts.co.uk

**Howard Spa Consulting**  
www.howardspaconsulting.com

**HVS Spa and Leisure Services**  
www.hvs.com

**IDP Design**  
www.idpdesign.com

**Imagine Spa Management**  
www.imaginespamanagement.co.uk

**Inbalans Group**  
www.inbalansgroup.com

**Innovate Leisure**  
www.innovateleisure.com

**International Leisure Consultants**  
www.ilc-world.com

**Jaya International Design**  
www.jayainternational.com

**JG Spa Consultancy**  
www.jgspadevelopment.com

**Jon'Ric International**  
www.jonric.com

**Kerry Hill Architects**  
www.kerryhillarchitects.com

**Kilo Architects**  
www.kilospace.com

**La Paz Group**  
www.lapazgroup.com

**Lane Pettigrew**  
www.lanepettigrew.com

**Linser Hospitality GmbH**  
www.linserhospitality.com

**Manfred Ronstedt**  
www.ronstedt-hotelconcepts.de

**Manosa & Company**  
www.manosa.com

**Maps Design**  
www.mapsdesign.com

**Mary Darling Consulting**  
www.marydarling.com

**MASS Designers**  
www.massdesigners.com

**Medical Spa & Wellness Group - Schletterer**  
www.msw-group.com

**Melt Design Hub**  
www.meltdesignhub.com

**Mestre & Mestre Spa Consulting**  
www.mestre-spa-mestre.com

**Milk Leisure Ltd**  
www.milkleisure.co.uk

**MSPA International**  
www.mspa-international.com

**Mycoocoon**  
www.mycocoon.com

**Natural Resources Spa Consulting**  
www.nrispa.com

**Newport Collaborative Architects**  
www.ncarchitects.com

**Nika Consulting**  
www.nikaconsulting.ca

**Nine Degrees**  
www.ninedegreeesspa.com

**Nola 7**  
www.nola7.com

**Nous Design**  
www.nousdesign.co.uk

**Omdanne**  
www.omdanne.com.au

**Orms Architecture Design**  
www.orms.co.uk

**Overland Partners**  
www.overlandpartners.com

**P49 Deesign & Associates Co Ltd**  
www.p49deesign.com

**PA Wellness Consultancy**  
www.pa-wellness.com

**Peter Muller**  
www.petermuller.org

**Premedion**  
www.premedion.de

**Promet Spa Wellness**  
www.promet.com.tr

**Raison d'Etre**  
www.raisondetrespas.com

**Red Cashew**  
www.redcashew.com

**Resense Spa**  
www.resensespa.com

**Resources for Leisure Assets**  
www.resourcesforleisureassets.com

**Richardson Sadeki**  
www.rsdnyc.com

**Rizzato Spa Consulting**  
www.spa-consulting.com

**Robert D Henry Architects**  
www.rdh-architects.com



## PRODUCTS & SERVICES

### SPA DESIGN/ ARCHITECTS *continued*

#### Sacred Currents

www.sacredcurrents.com

#### Salamander Lifestyle Pte Ltd

www.salamanderspa.net

#### Sanipex Group

www.sanipexdubai.com

#### Sanitas Spa & Wellness

www.thesanitas.com

#### Saturn Projects Ltd

www.saturnprojects.com

#### SB Architects

www.sb-architects.com

#### Sedona Resorts

www.sedona-resorts.com

#### Serena Spa

www.serenaspa.com

#### Shenkha

www.spaconsultants.ae

#### Softouch International

www.softouchspa.com

#### Soul Spa Concepts

www.soulhouse.ro

#### Spa & Club Ideations, LLC

www.spaclubideations.com

#### Spa Advocates

www.spaadvocates.com

#### Spa Concepts International

www.spaconcepts.com

#### The Spa Consultants

www.thespaconsultants.co.za

#### Spa Creators Ltd

www.spacreators.co.uk

#### Le Spa Francais

erwanmadedc@lespafrancais.com

#### Spa Guide-n-Light

www.spagidenlight.com

#### Spa Innovations

www.spa-innovations.com

#### Spa Management Solutions

www.spamanagementsolutions.com

#### Spa Origins Co Ltd

www.spaorigins.com

#### Spa Profits Consulting Inc

http://spaprofits.com

#### Spa Sessions

www.spasessions.com

#### Spa Solutions Training & Management Consultancy

www.spatm.net

#### Spa Strategy

www.spastrategy.net

#### Spa Success Consultants

www.spasuccess.com

#### SPAd

www.sylviaplanninganddesign.com

#### SpALIGN Concepts

www.spalign.com

#### Spalogique Consulting

www.spalogique.com

#### SpaLution

www.spalution.com

#### Sparcstudio

www.sparcstudio.co.uk

#### Starpool srl

www.starpool.com

#### Steiner Leisure Ltd

www.steinerleisure.com

#### Steiner Spa Consulting

www.steinerspaconsulting.com

#### Steve Kass Consulting

www.stevekassconsulting.com

#### Steve Leung Designers Ltd

www.steveleung.com

#### Stolle Service Ltd

www.stolle.com

#### Strategic Spa Solutions

www.strategicspa.com

#### Stretch Ceilings Ltd

www.strechceilings.co.uk

#### Studio Noach

www.studiooach.com

#### Studio RHE

www.rhe.uk.com

#### Sylvia Planning And design Inc (SPAd)

www.sylviaspa.com

#### Thalgo Spa Management

www.thalgospamanagement.com

#### Thermarium SPA- Anlagenbau GmbH

www.thermarium.com

#### Tip Touch International

www.tiptouch.com

#### Topaz Consulting

www.topazconsulting.net

#### Toskanaworld

www.toskanaworld.com

#### Trilogy Spa Ventures

www.trilogyspaventures.com

#### Under a Tree Health & Wellness Consulting

www.underatree.com

#### Vanessa Gallinaro

www.vanessa-gallinaro.com

#### Vera Iconica

www.veraiconicaarchitecture.com

#### Voelker Gray Design

www.voelkergraydesign.com

#### Wellness Arena Corporation

www.warena.net

#### The Wellness Technical

Services Co LLC

www.thwellness.ae

#### Wheway Lifestyle International

www.whewaylifestyle.com

#### Wimberly Allison Tong & Goo

www.watg.com

#### WTS International

www.wtsinternational.com

#### Yoo

www.yoo.com/designers/yoo-studio

#### Zdravoros Eco Spa

www.zdravoros.ru

#### Zynk Design

www.zynkdesign.com

### SPA MARKETING

#### Groupon

www.groupon.com

#### Spabreaks

www.spabreaks.com

#### SpaFinder Wellness

www.spafinder.com

#### Treatwell

www.treatwell.com

#### Youspa Srl

www.youspa.eu

### SUNCARE

#### Coola Suncare

www.coolasuncare.com

#### Decléor

www.decleor.com

#### JK-International GmbH

www.ergoline.de

#### Soleil Organique

www.soleilorganique.com

#### Supergoop

www.supergoop.com

#### Xen-Tan

www.xen-tan.co.uk

#### Yves Rocher

www.yves-rocher.co.uk

### TANNING/SUNBEDS

#### Be Bronze

www.shopbebronze.com

#### Beau Bronz

www.beaubronz.co.uk

#### California Tan

www.californiatan.com

#### Elemis Ltd

www.elemis.com

#### Fake Bake

www.fakebake.com

**Finders International**

[www.shopforspatrade.com](http://www.shopforspatrade.com)

**Gerrard International**

[www.gerrardinternational.com](http://www.gerrardinternational.com)

**He-Shi Enterprises Ltd**

[www.he-shi.eu](http://www.he-shi.eu)

**I plus Q**

[www.iplusq.com](http://www.iplusq.com)

**InfinitySun**

[www.infinitysun.com](http://www.infinitysun.com)

**Iredale Mineral Cosmetics**

[www.janeiredale.com](http://www.janeiredale.com)

**Iso Italia Group**

[www.isoitalia.com](http://www.isoitalia.com)

**JK-International GmbH**

[www.ergoline.de](http://www.ergoline.de)

**Karora Cosmetics**

[www.karoracosmetics.com](http://www.karoracosmetics.com)

**LDN : SKINS**

[www.ldnskins.com](http://www.ldnskins.com)

**Nannic Int**

[www.nannic.com](http://www.nannic.com)

**On Group**

[www.on-group.co.uk](http://www.on-group.co.uk)

**REM UK Ltd**

[www.rem.co.uk](http://www.rem.co.uk)

**Soltron**

[www.soltron.us](http://www.soltron.us)

**St Tropez**

[www.st-tropez.com](http://www.st-tropez.com)

**Supergoop**

[www.supergoop.com](http://www.supergoop.com)

**Ultrasun International BV**

[www.ultrasun.nl](http://www.ultrasun.nl)

**Vani-T Pty Ltd**

[www.vani-t.com](http://www.vani-t.com)

**Vita Liberata**

[www.vitaliberata.com](http://www.vitaliberata.com)

**Xen-Tan**

[www.xen-tan.co.uk](http://www.xen-tan.co.uk)

**THALASSO/MARINE**

**Ahava**

[www.ahava.com](http://www.ahava.com)

**Babor GmbH & Co Kg**

[www.babor.com](http://www.babor.com)

**Biodroga Cosmetic GmbH**

[www.biodroga.com](http://www.biodroga.com)

**Blue Spa & Leisure Consultants**

[www.bluespaandleisure.co.uk](http://www.bluespaandleisure.co.uk)

**Collin**

[fr.collinparis.com](http://fr.collinparis.com)

**Cor LLC**

[www.corsilver.com](http://www.corsilver.com)

**C'watre**

[www.cwatre.com](http://www.cwatre.com)

**Earth Matters Apothecary**

[www.earthmattersapothecary.com](http://www.earthmattersapothecary.com)

**Elemis Ltd**

[www.elemis.com](http://www.elemis.com)

**Ella Baché**

[www.ellabache.fr](http://www.ellabache.fr)

**Finders International**

[www.shopforspatrade.com](http://www.shopforspatrade.com)

**FisioSphere**

[www.fisiosphere.it](http://www.fisiosphere.it)

**Gatineau**

[www.gatineau-paris.com](http://www.gatineau-paris.com)

**Germaine de Capuccini**

[www.germaine-de-capuccini.com](http://www.germaine-de-capuccini.com)

**Haslauer GmbH**

[www.haslauer.info](http://www.haslauer.info)

**Kerstin Florian**

[www.kerstinflorian.com](http://www.kerstinflorian.com)

**Klapp Cosmetics GmbH**

[www.klapp-cosmetics.com](http://www.klapp-cosmetics.com)

**Haslauer GmbH**

[www.haslauer.info](http://www.haslauer.info)

**Labiomer**

[www.labiomer.com](http://www.labiomer.com)

**Laboratoires Ingrid Millet SA**

[www.ingridmillet.com](http://www.ingridmillet.com)

**Laboratoires La Prairie SA**

[www.laprairie.com](http://www.laprairie.com)

**LaNatura**

[www.lanatura.com](http://www.lanatura.com)

**Macon Meerescosmetic**

[www.maconmeerescosmetic.de](http://www.maconmeerescosmetic.de)

**Morjana**

[www.morjana.fr](http://www.morjana.fr)

**Nannic Int**

[www.nannic.com](http://www.nannic.com)

**Omorovicza**

[www.omorovicza.com](http://www.omorovicza.com)

**Pevonia International LLC**

[www.pevonia.com](http://www.pevonia.com)

**Phytomer**

[www.phytomer.com](http://www.phytomer.com)

**Repêchage Ltd**

[www.repechage.com](http://www.repechage.com)

**Smiths of Jersey**

[www.smithsofjersey.com](http://www.smithsofjersey.com)

**Sothys**

[www.sothys.com](http://www.sothys.com)

**Terraké**

[www.terrake.com](http://www.terrake.com)

**Thallon Laboratories**

[www.thalion.com](http://www.thalion.com)

**Thalgo**

[www.thalgo.com](http://www.thalgo.com)

**Voya**

[www.voya.ie](http://www.voya.ie)

**TREATMENT BEDS**

**4SeasonsSpa**

[www.4seasonsspa.com](http://www.4seasonsspa.com)

**Aequum Ltd**

[www.aequum.com](http://www.aequum.com)

**Athlegen Pty Ltd**

[www.athlegen.com.au](http://www.athlegen.com.au)

**Avalon Couches**

[www.avaloncouches.co.uk](http://www.avaloncouches.co.uk)

**Beautelle Therapy Equipment Ltd**

[www.beautelle.co.uk](http://www.beautelle.co.uk)

**Boden Furnishings**

[www.bodenfurnishings.com](http://www.bodenfurnishings.com)

**Chill Out Design Evolution**

[www.chillout-design.com](http://www.chillout-design.com)

**Clap Tzu**

[www.claptzu.de](http://www.claptzu.de)

**Custom Craftworks**

[www.customcraftworks.com](http://www.customcraftworks.com)

**Earthlite Massage Tables**

[www.earthlite.com](http://www.earthlite.com)

**ETE Wellness Engineering**

[www.ete.es](http://www.ete.es)

**Falkner Massagetische**

[www.massagetable.at](http://www.massagetable.at)

**GeoSpa GmbH**

[www.geospa.de](http://www.geospa.de)

**Gharieni Group GmbH**

[www.gharieni.com](http://www.gharieni.com)

**Happy Sauna**

[www.happysauna.it](http://www.happysauna.it)

**Haslauer GmbH**

[www.haslauer.info](http://www.haslauer.info)

**HydroCo**

[www.hydroco.com](http://www.hydroco.com)

**Hydrotherm Ltd**

[www.hydrothermspa.com](http://www.hydrothermspa.com)

**Lemi**

[www.lemi.it](http://www.lemi.it)

**Living Earth Crafts**

[www.livingearthcrafts.com](http://www.livingearthcrafts.com)

**Medical Spa & Wellness**

**Group - Inviion®**

[www.msw-group.com](http://www.msw-group.com)

**Neoqi AS**

[www.neoqi.com](http://www.neoqi.com)

**Nilo**

[www.nilo-beauty.com](http://www.nilo-beauty.com)

**Nola 7**

[www.nola7.com](http://www.nola7.com)

**Oakworks Inc**

[www.oakworks.com](http://www.oakworks.com)

**Pierantonio Bonacina**

[www.pierantoniobonacina.it](http://www.pierantoniobonacina.it)

## PRODUCTS & SERVICES

### ▶ TREATMENT BEDS *continued*

#### Pino GmbH

www.pinoshop.de

#### Silhouet-Tone Corporation

www.silhouettone.com

#### Thermarium SPA- Anlagenbau GmbH

www.thermarium.com

#### Trautwein GmbH

www.trautwein-gmbh.com

#### Unbescheiden GmbH

www.unbescheiden.com

### UNIFORMS

#### ADM Leisure Wear

www.admdirect.co.uk

#### Asquith London

www.asquithlondon.com

#### Barco Uniforms

www.barco.com

#### Buttercups Collection

www.buttercupsuniforms.co

#### Cabiola

www.cabiola.com

#### Cent Degres

www.centdegres.com

#### Corporate Trends

www.corporatetrends.co.uk

#### Diamond Designs

www.diamonddesigns.ie

#### Fashion At Work (UK) Ltd

www.fashionatwork.co.uk

#### Fashionizer Spa

www.fashionizerspa.com

#### Florence Roby Ltd

www.uniformcollection.com

#### Harveys

www.harveys.co.uk

#### Inline London

www.inlinelondon.co.uk

#### Jermyn Street Design

www.jsd.co.uk

#### Monique Mathieu

www.monique-mathieu.com

#### Noel Asmar Group

www.noelasmaruniforms.com

#### Novelastic

www.novelastic.com

#### Salonwear Direct

www.salonweardirect.co.uk

#### Simon Jersey

www.simonjersey.com

#### Tao Freedom LLC

www.taofreedom.com

#### Tempus Clothing

www.tempusclothing.com

#### Yeah Baby

www.yeahbabypl.com

### VIBRATION THERAPY

#### Body Coach

www.bodycoach.net

#### Bretherton Therapy Products

www.bretherton.co.uk

#### Fitvibe

www.fitvibe.com

#### Power Plate

www.powerplate.co.uk

#### ProVib International

www.provib.com

#### Sasaki International Ltd

www.sasaki.co.uk

#### Sismo Fitness International

www.sismofitness.com

#### Vibrogym UK

www.vibrogym.com

### WASHROOMS

#### Abacus Manufacturing Group

www.abacusdirectlimited.com

#### Airdri Ltd

www.airdri.com

#### Armitage Shanks

www.armitage-shanks.co.uk

#### Bristan Group

www.specifybristan.com

#### Aloys F Dornbracht GmbH & Co Kg

www.dornbract.com

#### Dyson Airblade

www.dysonairblade.co.uk

#### Franke Aquarotter GmbH

www.franke.com

#### Graff

www.graff-faucets.com

#### Hansa Metallwerkge Ag

www.hansa.com

#### Hansgrohe Ag

www.hansgrohe.com

#### Kimberly-Clark Professional

www.kcprofessional.com

#### Pasture Naturals Ltd

www.pasturenaturals.com

#### Ridgeway

www.ridgewayfm.com

#### Simply Washrooms

www.simplywashrooms.co.uk

#### Vendor International BV

www.vendorinternational.com

#### Washroom Washroom Ltd

www.washroom.co.uk

### WATER TREATMENT

#### Barr + Wray

www.barrandwray.com

#### Bio Water Technology

www.biowatertech.co.uk

#### Clear Water Revival Ltd

www.clear-water-revival.com

#### Complete Pool Controls

www.cpc-chemicals.co.uk

#### Evoqua Water Technologies

www.evoqua.com

#### Hydrotech Handels GmbH

www.hydrotechberlin.de

#### Laboratoires Camille

www.camille.com

#### Magnapool

www.magnapool.com

#### Midas Pool & Fountain Products

www.midas-gmbh.de

#### Nols7

www.nola7.com

#### Werner Dosiertechnik

GmbH & Co KG

www.werner-dosierttechnik.de

### WAXING

#### Outback Organics

www.outbackorganics.co.uk

#### Pandhy's

www.pandhys.com

#### Perron Rigot

www.perron-rigot.co.uk

#### Salon System

www.salonsystem.co

# spa business

2 0 1 6 H A N D B O O K



## LISTINGS

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| Spa Course Selector .....   | <b>p332</b> |
| Trade Associations .....    | <b>p342</b> |
| Events Calendar.....        | <b>p350</b> |

# Spa Training Directory

First launched online in 2006, the Spa Training Directory lists contact details for more than 800 spa training providers. We've given a snapshot here, while full details can be found at [www.spaopportunities.com/training](http://www.spaopportunities.com/training). For a breakdown of courses these organisations offer, our Spa Course Selector on p332 which outlines training by type and curriculum

## Academy Canada Career College

2 University Drive, Corner Brook,  
NL A2H 5G4, Canada

Tel: +1 709 637 2100

[www.academycanada.com](http://www.academycanada.com)

## Advance Beauty College

10121 Westminster Avenue Garden  
Grove, California, CA 92843, USA

Tel: +1 714 530 2131

[www.advancebeautycollege.com](http://www.advancebeautycollege.com)

## The Advanced Spa Therapy Education Certification Council

4550 PGA Boulevard, Suite 201, Palm  
Beach Gardens, FL 33418, USA

Tel: +1 561 802 3855

Email: [info@astecc.com](mailto:info@astecc.com)

[www.astecc.com](http://www.astecc.com)

## Al Akhawayn University

PO Box 104, Hassan II Avenue,  
Ifrane, 53000, Morocco

Tel: +212 535 862 000

Email: [admissions@au.ma](mailto:admissions@au.ma)

[www.aui.ma](http://www.aui.ma)

## Alexander School of Natural Therapeutics

4026 Pacific Avenue, Tacoma,  
WA 98418, USA

Tel: +1 877 472 1142

Email: [alexand1@nwlink.com](mailto:alexand1@nwlink.com)

[www.secretsofisis.com](http://www.secretsofisis.com)

## Algonquin College of Applied Arts and Technology

1385 Woodroffe Avenue, Ottawa,  
ON K2G 1V8, Canada

Tel: +613 727 4723

Email: [askus@algonquincollege.com](mailto:askus@algonquincollege.com)

[www.algonquincollege.com](http://www.algonquincollege.com)

## Alison Caroline Institute (ACI)

Muthaiga Shopping Centre, PO Box  
63101, Limuru Road, Nairobi, Kenya

Tel: +254 20 404 3360

Email: [info@acicollege.com](mailto:info@acicollege.com)

[www.acicollege.com](http://www.acicollege.com)

## Alpine Center

Chilcherlistr. 1, Alpnach Dorf,  
6065, Switzerland

Tel: +41 41 671 0303

Email: [admissions@swissalpinecenter.com](mailto:admissions@swissalpinecenter.com)

[www.swissalpinecenter.com/en/](http://www.swissalpinecenter.com/en/)

## American Hotel & Lodging Educational Institute

800 N. Magnolia Avenue, Suite  
300, Orlando, FL 32803, USA

Tel: +1 407 999 8100

Email: [info@ahlei.org](mailto:info@ahlei.org)

[www.ahlei.org](http://www.ahlei.org)

## Ananda Spa Institute ASI

Road No 7, Opp. Continental Hospital,  
IT Park Nanakramguda, Gachi Bowli,  
Hyderabad, 500019, India

Tel: +91 880 102 8444

Email: [info@anandaspainstitute.com](mailto:info@anandaspainstitute.com)

[www.anandaspainstitute.com](http://www.anandaspainstitute.com)

## Arizona Center for Integrative Medicine

PO Box 245153, Tucson, AZ  
85724-5153, USA

Tel: +1 520 626 6417

[www.integrativemedicine.arizona.edu](http://www.integrativemedicine.arizona.edu)

## Aroma Akademija

Ustanova Aromara Centar, Ivana Perkovca  
19, Harmica, Senkovec 10292, Croatia

Tel: +385 1 33 96 914

Email: [centar@aromara.com](mailto:centar@aromara.com)

[www.aromaakademija.hr](http://www.aromaakademija.hr)

## Asheville-Buncombe Technical Community College

340 Victoria Road, Asheville,  
NC 28801, USA

Tel: +1 828 398 7900

Email: [info@abtech.edu](mailto:info@abtech.edu)

[www.abtech.edu](http://www.abtech.edu)

## Atelier Esthétique Institute

386 Park Avenue South, New  
York City, NY 10016, USA

Tel: +1 800 626 1242

[www.aeinstitute.net](http://www.aeinstitute.net)

For a breakdown of courses by type, turn to the Spa Course Selector which starts on p332

### **Australian Academy of Beauty & Spa Therapy**

24-32 Lexington Drive, Norwest Business Park, Bella Vista, NSW 2153, Australia  
Tel: +61 1 300 277 785  
[www.australianacademyofbeautytherapy.com](http://www.australianacademyofbeautytherapy.com)

### **Australian College of Beauty Therapy**

2nd Floor, 60 Stirling Street, Perth, WA 6000, Australia  
Tel: +61 8 9228 4611  
Email: [enquiries@acbt.com.au](mailto:enquiries@acbt.com.au)  
[www.acbt.com.au](http://www.acbt.com.au)

### **Australian College of Natural Therapies ACNT**

235 Pyrmont Street, Pyrmont, Sydney, NSW 2009, Australia  
Tel: +61 1 300 017 267  
[www.acnt.edu.au](http://www.acnt.edu.au)

### **AUT University**

55 Wellesley Street East, Auckland City, New Zealand 1010  
Tel: +64 9 921 9999  
[www.aut.ac.nz](http://www.aut.ac.nz)

### **Axelsons Spa School**

Tulegatan 24, 113 53 Stockholm, Sweden  
Tel: +46 8 612 21 55  
Email: [info@axelsonsspaschool.se](mailto:info@axelsonsspaschool.se)  
[www.axelsons.se](http://www.axelsons.se)

### **Bali International Spa Academy**

57A Jalan Sekuta Sanur, Bali, Indonesia  
Tel: +62 0361 281 289  
[www.ballibisa.com](http://www.ballibisa.com)

### **Barnet and Southgate College**

Wood Street, Barnet, Greater London EN5 4AZ, UK  
Tel: +44 20 8266 4000  
Email: [info@barnetsouthgate.ac.uk](mailto:info@barnetsouthgate.ac.uk)  
[www.barnetsouthgate.ac.uk](http://www.barnetsouthgate.ac.uk)

### **Barnfield College**

New Bedford Road Centre, Luton, Bedfordshire LU2 7BF, UK  
Tel: +44 1582 569 569  
[www.barnfield.ac.uk](http://www.barnfield.ac.uk)

### **Beaubelle Academy of Cosmetology & Management**

31-1 to 31-5, Block D1, Jalan PJU 1/41, Dataran Prima, 47301 Petaling Jaya, Selangor, Malaysia  
Tel: +60 3 7880 8118  
Email: [service@beaubelle.com](mailto:service@beaubelle.com)  
[www.beaubelle.com](http://www.beaubelle.com)

### **Beautiko College**

848 Duncan Street, Corner Jan Schoba and Anderson Street, Brooklyn, Pretoria, South Africa  
Tel: +27 12 362 6571  
Email: [beautiko@beautiko.co.za](mailto:beautiko@beautiko.co.za)  
[www.beautiko.co.za](http://www.beautiko.co.za)

### **The Beauty Specialist Training Centre & Nail Academy**

Head Office, Shop 13B, Arcadia Centre, 87 Umhlanga Rocks Drive, Durban North, 4051, South Africa  
[www.beautyspecialists.co.za](http://www.beautyspecialists.co.za)

### **Bellevue Beauty Training Academy**

Unit 5/78, Logan Road, Woolloongabba, QLD 4102, Australia  
Tel: +61 7 3891 5696  
Email: [info@bellevuebeauty.qld.edu.au](mailto:info@bellevuebeauty.qld.edu.au)  
[www.bellevuebeauty.qld.edu.au](http://www.bellevuebeauty.qld.edu.au)

### **Bellus Academy**

The Academy of Beauty & Spa, 13266 Poway Road, Poway, CA 92064, USA  
Tel: +1 858 748 1490  
[www.bellusacademy.edu](http://www.bellusacademy.edu)

### **BKF University of Applied Sciences**

Nagy Lajos Kiraly utja 1-9, 1148 Budapest, Hungary  
Tel: +36 1 766 53 97  
Email: [international@bkf.hu](mailto:international@bkf.hu)  
[www.bkf.hu/en](http://www.bkf.hu/en)

### **Boca Beauty Academy LLC**

7820 Glades Road, Boca Raton, FL 33434, USA  
Tel: +1 561 487 1191  
[www.bocabeautyacademy.com](http://www.bocabeautyacademy.com)

### **Brueckner Group/Spassion**

7676 Woodbine Unit 2, Markham, ON L3R 2N2, Canada  
Tel: +1 905 479 2121  
Email: [info@spassion.com](mailto:info@spassion.com)  
[www.spassion.com](http://www.spassion.com)

### **Bryan College of Applied Health and Business Sciences**

North York Campus, 1200 Lawrence Avenue West, North York, Toronto, ON M6A 1E3, Canada  
Tel: +1 416 630 6300  
Email: [admissions@bryancollege.com](mailto:admissions@bryancollege.com)  
[www.bryancollege.com](http://www.bryancollege.com)

### **Burton College**

Lichfield Street, Burton upon Trent, Staffordshire DE14 3RL, UK  
Tel: +44 1283 494 400  
Email: [enquiries@bsdc.ac.uk](mailto:enquiries@bsdc.ac.uk)  
[www.bsdc.ac.uk](http://www.bsdc.ac.uk)

### **Camelot International**

7 11th Avenue, Corner 7th Street, Houghton, Johannesburg, South Africa  
Tel: +27 86 111 4075  
Email: [info@camelothealth.co.za](mailto:info@camelothealth.co.za)  
[www.camelotint.co.za](http://www.camelotint.co.za)

### Canadian College of Shiatsu Therapy

142 Lonsdale Avenue, North  
Vancouver, BC V7M 2E8, Canada  
Tel: +1 604 904 4187  
Email: [school@oyayubi.com](mailto:school@oyayubi.com)  
[www.shiatsuvancouver.ca](http://www.shiatsuvancouver.ca)

### Canadian Tourism College

#300-530 Hornby Street, Vancouver,  
BC V6J 4S5, Canada  
Tel: +1 604 736 8000  
Email: [admissionsrep@tourismcollege.com](mailto:admissionsrep@tourismcollege.com)  
[www.tourismcollege.com](http://www.tourismcollege.com)

### Centennial College

PO Box 631, Station A, Toronto,  
ON M1K 5E9, Canada  
Tel: +1 416 289 5000  
Email: [admissions@centennialcollege.ca](mailto:admissions@centennialcollege.ca)  
[www.centennialcollege.ca](http://www.centennialcollege.ca)

### Center for Neuroacoustic Research (CNR)

2382 Faraday Avenue, Suite 250,  
Carlsbad, CA 92008, USA  
Tel: +1 760 931 5333  
Email: [cnr@neuroacoustic.com](mailto:cnr@neuroacoustic.com)  
[www.neuroacoustic.com](http://www.neuroacoustic.com)

### Chinese University of Hong Kong

Shatin, New Territories, Hong Kong  
SAR, The People's Republic of China  
Tel: +852 3943 7000  
Email: [ugadm@cuhk.edu.hk](mailto:ugadm@cuhk.edu.hk)  
[www.cuhk.edu.hk/english/](http://www.cuhk.edu.hk/english/)

### Chiva-Som International Academy

Ground Floor, Modern Town Building, 87/104  
Sukhumvit Soi 63, Bangkok 10110, Thailand  
Tel: +66 2 711 5270  
Email: [info@chivasomacademy.com](mailto:info@chivasomacademy.com)  
[www.chivasomacademy.com](http://www.chivasomacademy.com)

### CIDESCO

Waidstrasse 4A, 8037 Zurich, Switzerland  
Tel: +41 44 448 22 00  
Email: [info@cidesco.com](mailto:info@cidesco.com)  
[www.cidesco.com](http://www.cidesco.com)

### City & Guilds

1 Giltspur Street, London, EC1A 9DD, UK  
Tel: +44 20 7294 2800  
[www.cityandguilds.com](http://www.cityandguilds.com)

### City College Plymouth

Kings Road Centre, Devonport,  
Plymouth, Devon PL1 5QG, UK  
Tel: +44 1752 305 300  
Email: [info@cityplym.ac.uk](mailto:info@cityplym.ac.uk)  
[www.cityplym.ac.uk](http://www.cityplym.ac.uk)

### Colegiatura Colombiana de Cosmetología y Cosmiatría

Carrera 77, No. 48B 07 Sector Estudio,  
Medellin, Antioquia, Colombia  
Tel: +57 4 448 4168

### Confederation of International Beauty Therapy and Cosmetology CIBTAC

Ambrose House, Meteor Court, Barnett Way,  
Gloucester, Gloucestershire GL4 3GG, UK  
Tel: +44 1452 623 114  
Email: [enquiries@cibtac.com](mailto:enquiries@cibtac.com)  
[www.cibtac.com](http://www.cibtac.com)

### Cornell University School of Hotel Management

189 Statler Hall, Ithaca, NY  
14853-6902, USA  
Tel: +1 607 255 8702  
Email: [ha-communications@cornell.edu](mailto:ha-communications@cornell.edu)  
[www.hotelschool.cornell.edu](http://www.hotelschool.cornell.edu)

### Creative Spa Concepts

5150 Stilesboro Road, Suite 100,  
Kennesaw, GA 30152, USA  
Tel: +1 678 213 3080  
Email: [info@creativespaconcepts.com](mailto:info@creativespaconcepts.com)  
[www.creativespaconcepts.com](http://www.creativespaconcepts.com)

### deonThai School Thai Yoga Massage

12245 Topa Lane, Santa  
Paula, CA 93060, USA  
Tel: +1 323 610 6000  
Email: [info@deonthaiyoga.com](mailto:info@deonthaiyoga.com)  
[www.deonthaiyoga.com](http://www.deonthaiyoga.com)

### DermaFX by Evie Adams

409 High Road, Woodford  
Green, Essex IG8 0XG, UK  
Tel: +44 870 300 2078  
Email: [info@dermafx.com](mailto:info@dermafx.com)  
[www.evieadams.com](http://www.evieadams.com)

### Difference Escuela de Cosmetología y Alta Peluquería

Laureles 204 entre Calle Primera y, V.  
Emilio Estrada, Guayaquil, Ecuador  
Tel: +593 4 288 7451  
[www.escueladifference.com.ec](http://www.escueladifference.com.ec)

### Ecole des Spas et des Instituts ESI

24 Rue de Montmorency,  
75003 Paris, France  
Tel: +33 1 42 88 71 67  
Email: [info@esi-paris.com](mailto:info@esi-paris.com)  
[www.esi-paris.com](http://www.esi-paris.com)

### Ecole hôtelière de Lausanne

Route de Cojonex 18, 1000  
Lausanne 25, Switzerland  
Tel: +41 21 785 11 11  
[www.ehl.edu](http://www.ehl.edu)

For a breakdown of courses by type, turn to the Spa Course Selector which starts on p332

### **EIE MediSpa & Laser Training Centre**

6724-75 Street, Edmonton,  
AB T6E 6T9, Canada  
Tel: +1 780 466 5271  
Email: info@dreamcareer.ca  
**www.dreamcareer.ca**

### **ELCES Escuela Latinoamericana de Capacitación en Estética Superior**

Laprida 973, Bd Observatorio,  
Cordoba, Argentina  
Tel: +54 351 422 4404  
Email: info@elcesedu.com  
**www.elcesedu.com**

### **Elégance Gontard International School**

47 Rue Hôtel des Postes,  
Nice 06000, France  
Tel: +33 4 9388 1292  
Email: contact@elegance-fr.net  
**www.elegance-fr.net**

### **Elite International School of Beauty and Spa Therapy**

40 Triton Drive, Albany,  
Auckland, New Zealand  
Tel: +64 9477 3548  
**www.elitebeautyschool.co.nz**

### **Elly Lukas Beauty Therapy College**

345 Flinders Street, Melbourne  
3000, Australia  
Tel: +61 3 9923 8888  
Email: study@ellylukas.edu.au  
**www.ellylukas.edu.au**

### **The Emirates Academy of Hospitality Management**

PO Box 29662, Umm Suqeim 3, Al Saqool  
Street, Building 69, Opposite Burj Al  
Arab, Dubai, United Arab Emirates  
Tel: +971 4 315 5555  
**www.emiratesacademy.edu**

### **Empire Medical Training**

2720 East Oakland Park Boulevard, Suite  
102, Fort Lauderdale, FL 33063, USA  
Tel: +1 954 525 4273  
**www.empiremedicaltraining.com**

### **Endicott College**

376 Hale Street, Beverly, MA 01915, USA  
Tel: +1 978 927 0585  
Email: admissions@endicott.edu  
**www.endicott.edu**

### **Esalen Institute**

55000 Highway 1, Big Sur, CA 93920, USA  
Email: info@esalen.org  
**www.esalen.org**

### **ESSEC Business School**

Groupe ESSEC, BP50105 Cergy, F-95021,  
Cergy-Pontoise Cedex, France  
**www.essec.edu**

### **European College of Bowen Studies**

126b London Road West, Bath,  
Somerset BA1 7DD, UK  
Tel: +44 1373 461 812  
Email: info@thebowentechnique.com  
**www.thebowentechnique.com**

### **Evolution School of Beauty & Massage**

115 Lower Cameron Street, Whangarei,  
Northland, New Zealand  
Tel: +64 9 438 6583  
Email: info@evolutionschool.co.nz  
**www.evolutionschool.co.nz**

### **EWI GmbH**

Wellness, Gesundheit & Sport im Sparda-  
Bank Hessen-Stadion, Waldemar-Klein-Platz  
1, Offenbach am Main, 63071, Germany  
Tel: +49 61 929 778 180  
**www.e-w-i.eu/en/**

### **Federation of Holistic Therapists (FHT)**

18 Shakespeare Business Park, Hathaway  
Close, Eastleigh, Hampshire SO50 4SR, UK  
Tel: +44 23 8062 4350  
Email: info@fht.org.uk  
**www.fht.org.uk**

### **FH Joanneum University of Applied Sciences**

Alte Poststrasse 147-154, Eggenberger  
Allee 9-13, 8020 Graz, Austria  
Tel: +43 316 5453 0  
Email: info@fh-joanneum.at  
**www.fh-joanneum.at/hsm**

### **Florida Gulf Coast University (FGCU)**

10501 FGCU Boulevard South, Fort  
Myers, FL 33965-6565, USA  
Tel: +1 239 590 1000  
**www.fgcu.edu**

### **Frederique Academy**

7/F Wilson House, 19-27 Wyndham  
Street, Central, Hong Kong  
Tel: +852 2522 2526  
**www.frederiqueacademy.com.hk**

### **Friseur- & Kosmetik-Innung Chemnitz**

Waldenburger Strasse 23,  
09116 Chemnitz, Germany  
Tel: +49 371 67 13 98  
Email: info@friseurinnung-chemnitz.de  
**www.friseurinnung-chemnitz.de**

### **George Mason University**

4400 University Drive, Fairfax,  
VA 22030, USA  
Tel: +1 703 993 1000  
Email: masongrade@gmu.edu  
**www.gmu.edu**

### The Giving Touch

2501 Blichman Avenue #116, Grand Junction, CO 81504, USA

Tel: +1 970 640 7682

Email: [rob@himalayanhealers.org](mailto:rob@himalayanhealers.org)

[www.himalayanhealers.org](http://www.himalayanhealers.org)

### Glion Institute of Higher Education

Route de Glion 111, 1823 Glion sur Montreux, Switzerland

Tel: +41 21 966 3535

[www.glion.edu](http://www.glion.edu)

### Global Mentorship Pilot Program

C/o Tip Touch International, Avenue Louise 136, 1050 Brussels, Belgium

Tel: +32 26 44 27 44

Email: [jean-guy@tiptouch.com](mailto:jean-guy@tiptouch.com)

[www.mentorshipevidence.com](http://www.mentorshipevidence.com)

### Government Ayurveda College

MG Road, Thiruvananthapuram 695001, Kerala, India

Tel: +91 471 246 0190

Email: [ayurvedacollegevm@yahoo.co.in](mailto:ayurvedacollegevm@yahoo.co.in)

[www.govtayurvedacollegevm.nic.in](http://www.govtayurvedacollegevm.nic.in)

### Great Bay Community College

320 Corporate Drive, Portsmouth, NH 03801, USA

Tel: +1 603 427 7600

Email: [askgreatbay@ccsnh.edu](mailto:askgreatbay@ccsnh.edu)

[www.greatbay.edu](http://www.greatbay.edu)

### The GW Institute for Spirituality & Health

2030 M Street, NW Suite 4014, Washington, DC 20036, USA

Tel: +1 202 994 6220

Email: [caring@gwish.org](mailto:caring@gwish.org)

[www.gwish.org](http://www.gwish.org)

### Headmasters Academy Pty Ltd

Level 2, 185 Spring Street, Melbourne, VIC 3000, Australia

Tel: +61 3 9945 9522

Email: [info@headmasters.com.au](mailto:info@headmasters.com.au)

[www.headmasters.com.au](http://www.headmasters.com.au)

### Healing Hands International Massage Academy

Saxby Avenue, Eldoraigne, Centurion, South Africa

Tel: +27 81 008 8663

Email: [info@healinghands.co.za](mailto:info@healinghands.co.za)

[www.healinghands.co.za](http://www.healinghands.co.za)

### HealthCert

PO Box 789, Sanctuary Cove, QLD 4212, Australia

Tel: +61 7 3137 1399

Email: [info@healthcert.com](mailto:info@healthcert.com)

[www.healthcert.com.au](http://www.healthcert.com.au)

### Heat Spa Kur Therapy Development Inc

1435 Elder Avenue Apartment North, San Diego, CA 92154, USA

Tel: +1 619 498 1968

Email: [drb@h-e-a-t.com](mailto:drb@h-e-a-t.com)

[www.h-e-a-t.com](http://www.h-e-a-t.com)

### Hill College

112 Lamar, Hillsboro, TX 76645, USA

Tel: +1 254 659 7500

[www.hillcollege.edu](http://www.hillcollege.edu)

### HKU School of Professional and Continuing Education (SPACE)

Room 304, 3/F, T. T. Tsui Building, The University of Hong Kong, Pokfulam Road, Hong Kong

Tel: +852 3762 6262

[www.hkuspace.hku.hk](http://www.hkuspace.hku.hk)

### Hong Kong Polytechnic University

Hung Hom, Kowloon, Hong Kong

Tel: +852 2766 5111

Email: [asdept@polyu.edu.hk](mailto:asdept@polyu.edu.hk)

[www.polyu.edu.hk](http://www.polyu.edu.hk)

### Houston School of Massage

10600 Northwest Freeway, Suite 202, Houston, TX 77092, USA

Tel: +1 713 681 5275

[www.houstonschoolofmassage.com](http://www.houstonschoolofmassage.com)

### Humber College

205 Humber College Boulevard, Toronto, ON M9W 5L7, Canada

Tel: +1 416 675 3111

Email: [enquiry@humber.ca](mailto:enquiry@humber.ca)

[www.humber.ca](http://www.humber.ca)

### HZ University of Applied Sciences

International Office, Edisonweg 4, 4382 NW Vlissingen, The Netherlands

Tel: +31 118 489 000

Email: [study@hz.nl](mailto:study@hz.nl)

[www.hz.nl](http://www.hz.nl)

### International Association for Physicians in Aesthetic Medicine (IAPAM)

848 North Rainbow Boulevard, #713 Las Vegas, NV 89107, USA

Tel: +1 800 219 5108

[www.iapam.com](http://www.iapam.com)

### International Federation of Aromatherapists (IFA)

20A The Mall, Ealing, London W5 2PJ, UK

Tel: +44 20 8567 2243

[www.ifaroma.org](http://www.ifaroma.org)

For a breakdown of courses by type, turn to the Spa Course Selector which starts on p332

### **International Institute for Anti-Ageing (IIAA)**

12 Priestley Way, London, NW2 7AP, UK  
Tel: +44 20 8450 2020  
Email: admin@iiaa.eu  
[www.iiaa.eu](http://www.iiaa.eu)

### **IISRM**

Kochar Road, Jagathy, Thycadu PO,  
Trivandrum, Kerala, India 695014  
Tel: +91 471 232 2320  
Email: info@iisrm.org  
[www.iisrm.org](http://www.iisrm.org)

### **ILIS**

Turku University of Applied Sciences, Faculty  
of Well-being Services, Lemminkäisenkatu  
30, 20520 Turku, Finland  
Tel: +358 50 5985 343  
Email: susanna.saari@turkuamk.fi  
[www.turkuamk.fi](http://www.turkuamk.fi)

### **IMC University of Applied Sciences Krems**

International Campus Piaristengasse,  
Piaristengasse 1, A-3500 Krems, Austria  
Tel: +43 2732 802  
Email: information@fh-krems.ac.at  
[www.fh-krems.ac.at](http://www.fh-krems.ac.at)

### **The International Medical Spa Institute (IMSI)**

4-13-17-A Jingumae, Shibuya,  
Tokyo 150-0001, Japan  
Tel: +81 3 5770 6818  
Email: info@imsi.co.jp  
[www.imsi.co.jp](http://www.imsi.co.jp)

### **Institut de Management Hotelier International (IMHI)**

ESSEC Business School, Avenue  
Bernard Hirsch, B.P. 50105, 95021  
Cergy-Pointoise Cedex, France  
Tel: +33 1 34 43 30 00  
Email: essecinfo@essec.fr  
[www.essec.ed](http://www.essec.ed)

### **Intercollege Nicosia**

8 Markou Drakou Street, Engomi,  
2409 Nicosia, Cyprus  
Tel: +357 22 842 500  
Email: info@intercollege.ac.cy  
[www.intercollege.ac.cy](http://www.intercollege.ac.cy)

### **International Academy of Ayurveda (IAA)**

Vedansh Ayurved and Panchakarma  
Clinic, 17 & 18 Mohite Twin Towers,  
Anand Nagar, Sinhagad Road, Pune  
411051, Maharashtra, India  
Tel: +91 94 2232 1955  
Email: iaa.sec@gmail.com  
[www.ayurved-int.com](http://www.ayurved-int.com)

### **International Academy of Spa Esthetics**

Kamchatskaya 8-2-14, Moscow  
107065, Russia  
Tel: +7 495 226 4289  
Email: info@russiaspas.ru  
[eng.russiaspas.ru](http://eng.russiaspas.ru)

### **International Beauty & Holistic Academy**

26 Station Road, Gloucester,  
Gloucestershire GL1 1EW, UK  
Tel: +44 1452 414 770  
Email: info@ibha.co.uk  
[www.ibha.co.uk](http://www.ibha.co.uk)

### **International Board of Massage and Spa (CIMS)**

Protasio Tagle # 47 INT. H; Col.  
San Miguel de Chapultepec; Del.  
Miguel Hidalgo, CP 11800  
México DF  
Tel: +52 55 6607 8429  
Email: informes@cims.com.mx  
[www.cims.com.mx](http://www.cims.com.mx)

### **International Hotel Management Institute - IMI University Centre**

Seeacherweg 1, 6047 Kastanienbaum  
- Luzern CH, Switzerland  
Tel: +41 41 349 64 00  
Email: imi-info@imi-luzern.com  
[www.imi-luzern.com](http://www.imi-luzern.com)

### **International Institute of Wellness Studies**

Plot No. F-6, Sector BZP, Greater Noida  
201306, Uttar Pradesh, India  
Tel: +91 120 245 9744  
Email: mail.manavdhingra@gmail.com  
[www.iiws.co.in/campus.html](http://www.iiws.co.in/campus.html)

### **International School of Beauty Therapy**

Suite 2, 5 Norfolk Street,  
Fremantle, WA 6160, Australia  
Tel: +61 8 9433 6669  
Email: study@internationalbeauty.com.au  
[www.internationalbeauty.com.au](http://www.internationalbeauty.com.au)

### **International School of Beauty Therapy**

Villa Portobello, Triq Galanton  
Vassallo, St Venera 1902, Malta  
Tel: +356 2144 0424  
Email: sharon@beautysuppliesmalta.com  
[www.isbtmalta.com](http://www.isbtmalta.com)

### International Spa and Beauty College (ISBC)

Unit 801-5, 8/F Miramar Tower, 132-134 Nathan Road, Tsim Sha Tsui, Kowloon, Hong Kong  
Tel: +852 2526 8818  
Email: [info@isbc.com.hk](mailto:info@isbc.com.hk)  
[www.isbc.com.hk](http://www.isbc.com.hk)

### International Training Massage School

59/9 Chang Puek Road Soi 4, T. Sri Phum, A. Muang, Chiang Mai, 50200, Thailand  
Tel: +66 53 218 632  
Email: [itm@itmthaimassage.com](mailto:itm@itmthaimassage.com)  
[www.itmthaimassage.com](http://www.itmthaimassage.com)

### Isa Carstens Academy

PO Box 149, Stellenbosch, 7599, South Africa  
Tel: +27 21 883 9777  
Email: [info@isacarstens.co.za](mailto:info@isacarstens.co.za)  
[www.isacarstens.co.za](http://www.isacarstens.co.za)

### Issamay School of Beauty

25-1 & 25-3 & 21A-4, Jalan PJU 1/37, Dataran Prima, Petaling Jaya, Selangor 47301, Malaysia  
Tel: +603 7880 0555  
Email: [issamayschool@gmail.com](mailto:issamayschool@gmail.com)  
[www.issamay.com](http://www.issamay.com)

### IST-Hochschule fur Management

Erkrather Strasse 220 a-c, 40233 Düsseldorf, Germany  
Tel: +49 211 866 68-0  
Email: [info@ist.de](mailto:info@ist.de)  
[www.ist-hochschule.de](http://www.ist-hochschule.de)

### IST-Studieninstitut GmbH

Erkrather Strasse 220 a-c, 40233 Dusseldorf, Germany  
Tel: +49 211 866 68-0  
Email: [info@ist.de](mailto:info@ist.de)  
[www.ist.de](http://www.ist.de)

### Istanbul University/Istanbul Üniversitesi

Merkez Kampüsü, Beyazit/Fatih, Istanbul 34452, Turkey  
Tel: +90 212 440 00 00  
Email: [iubilgi@istanbul.edu.tr](mailto:iubilgi@istanbul.edu.tr)  
[www.istanbul.edu.tr](http://www.istanbul.edu.tr)

### International College of Tourism & Management (ITM)

Johann Strauss Strasse 2, 2540 Bad Voslau, Austria  
Tel: +43 2252 790 260  
Email: [office@itm-college.eu](mailto:office@itm-college.eu)  
[www.itm-college.eu](http://www.itm-college.eu)

### International Therapy Examination Council (ITEC)

2nd Floor, Chiswick Gate, 598-608 Chiswick High Road, London, W4 5RT, UK  
Tel: +44 20 8994 4141  
Email: [info@itecworld.co.uk](mailto:info@itecworld.co.uk)  
[www.itecworld.co.uk](http://www.itecworld.co.uk)

### Jamu Spa School

Jalan Raya Siligita I, No. 1, Nusa Dua, Bali 80361, Indonesia  
Tel: +62 361 772 955  
Email: [info@jamuspaschool.com](mailto:info@jamuspaschool.com)  
[www.jamuspaschool.com](http://www.jamuspaschool.com)

### Jari Jari Spa Training Academy

Tanjung Aru Plaza, 1, Jalan Mat. Salleh, Tanjung Aru, 88100 Kota Kinabalu, Sabah, Malaysia  
Tel: +60 88 272 606  
Email: [sales@jarijari.com.my](mailto:sales@jarijari.com.my)  
[www.jarijari.com.my](http://www.jarijari.com.my)

### Jari Menari

Jln. Raya Basangkasa 47, Seminyak, Bali, Indonesia  
Tel: +62 361 736 740  
Email: [jarimenari@jarimenari.com](mailto:jarimenari@jarimenari.com)  
[www.jarimenari.com](http://www.jarimenari.com)

### Kes College School of Beauty Therapy

5 Kallipolis Avenue, Nicosia 1055, Cyprus  
Tel: +357 22 875 737  
Email: [info@kes.ac.cy](mailto:info@kes.ac.cy)  
[www.kes.ac.cy](http://www.kes.ac.cy)

### Kore Therapy

Head Office, 2a Leach Lane, Lytham St Annes, Lancashire FY8 3AP, UK  
Tel: +44 1253 728 035  
Email: [info@koretherapy.com](mailto:info@koretherapy.com)  
[www.koretherapy.com](http://www.koretherapy.com)

### Kosmetae

#3-32700 George Ferguson Way, Abbotsford, BC V2T 4V6, Canada  
Tel: +1 604 850 5777  
[www.kosmetae.com](http://www.kosmetae.com)

### LaStone Therapy Inc

6761 N. Harran Drive, Suite 158-154, Tucson, AZ 85704, USA  
Tel: +1 520 319 6414  
[www.lastonetherapy.com](http://www.lastonetherapy.com)

### Les Roches International School of Hotel Management

Bluche, Valais CH 3975, Switzerland  
Tel: +41 27 485 96 00  
[www.les-roches.edu](http://www.les-roches.edu)

### Lincoln College of New England

2279 Mount Vernon Road, Southington, CT 06489, USA  
Tel: +1 800 327 1158  
[www.lincolncollegene.edu](http://www.lincolncollegene.edu)

### London College of Beauty Therapy (LCBT)

47 Great Marlborough Street, London W1F 7JP, UK  
Tel: +44 20 7208 1300  
Email: [info@lcbt.co.uk](mailto:info@lcbt.co.uk)  
[www.lcbt.co.uk](http://www.lcbt.co.uk)

For a breakdown of courses by type, turn to the Spa Course Selector which starts on p332

### London College of Fashion

20 John Prince's Street,  
London W1G 0BJ, UK  
Tel: +44 20 7514 7400  
[www.arts.ac.uk/fashion](http://www.arts.ac.uk/fashion)

### London Therapists Ltd

49 Breamwater Gardens, Richmond,  
Surrey TW10 7SF, UK  
Tel: +44 20 8123 7527  
Email: [massagecourses@gmail.com](mailto:massagecourses@gmail.com)  
[www.london-therapists.com](http://www.london-therapists.com)

### Loyalist College

Wallbridge Loyalist Road, PO Box 4200,  
Belleville, ON K8N 5B9, Canada  
Tel: +1 613 969 1913  
Email: [info@loyalistcollege.com](mailto:info@loyalistcollege.com)  
[www.loyalistcollege.com](http://www.loyalistcollege.com)

### Lyceum of the Philippines University

Muralla Street, Intramuros, Manila,  
1002 Metro Manila, Philippines  
Tel: +63 2 527 8251  
Email: [tourismandhospitality@lpu.edu.ph](mailto:tourismandhospitality@lpu.edu.ph)  
[www.lpu.edu.ph/](http://www.lpu.edu.ph/)

### Mahidol University International College

999 Phutthamonthon 4 Road, Salaya,  
Nakhon Pathom 73170, Thailand  
Tel: +66 2441 5090  
Email: [icwww@mahidol.ac.th](mailto:icwww@mahidol.ac.th)  
[www.muic.mahidol.ac.th](http://www.muic.mahidol.ac.th)

### Marant Cosmética Científica

Mariano Otero # 1180-2, Col. Jardines del  
Bosque CP 44520, Guadalajara, Jal. México  
Tel: +52 1 3124 0058  
Email: [info@marant.com.mx](mailto:info@marant.com.mx)  
[www.marant.com.mx](http://www.marant.com.mx)

### Mary Reid International Spa Academy

43 North Castle Street,  
Edinburgh, EH2 3BG, UK  
Tel: +44 131 225 2087  
Email: [enquiries@beautyschool.co.uk](mailto:enquiries@beautyschool.co.uk)  
[www.maryreidspaacademy.com](http://www.maryreidspaacademy.com)

### Mindful Awareness Research Center

UCLA Semel Institute for Neuroscience and  
Human Behavior, 760 Westwood Plaza,  
Room C8-237, Los Angeles, CA 90095, USA  
Tel: +1 310 206 7503  
Email: [marcinfo@ucla.edu](mailto:marcinfo@ucla.edu)  
[www.marc.ucla.edu](http://www.marc.ucla.edu)

### Mountain Yoga

2071 Antioch Ct., #100, Montclair  
Village, Oakland, CA 94611, USA  
Tel: +1 510 339 6421  
Email: [info@m-yoga.org](mailto:info@m-yoga.org)  
[www.m-yoga.org](http://www.m-yoga.org)

### The National College of Naturopathic Medicine

049 SW Porter Street, Portland,  
OR 97201, USA  
Tel: +1 503 522 1555  
[www.ncnm.edu](http://www.ncnm.edu)

### National University of Health Sciences

2200 East Roosevelt Road,  
Lombard, IL 60148, USA  
Tel: +1 800 826 6285  
Email: [admissions@nuhs.edu](mailto:admissions@nuhs.edu)  
[www.nuhs.edu](http://www.nuhs.edu)

### New River Community College

5251 College Driv, Dublin, VA 24084, USA  
Tel: +1 540 674 3600  
Email: [dkennedy@nr.edu](mailto:dkennedy@nr.edu)  
[www.nr.vccs.edu](http://www.nr.vccs.edu)

### Newcastle College

Rye Hill Campus, Scotswood Road,  
Newcastle upon Tyne, NE4 7SA, UK  
Tel: +44 191 200 4000  
Email: [enquiries@ncl-coll.ac.uk](mailto:enquiries@ncl-coll.ac.uk)  
[www.ncl-coll.ac.uk](http://www.ncl-coll.ac.uk)

### Next Step Nail and Beauty

Totally Beauty Limited, Aldercarr  
Hall, Attleborough Road, Great  
Ellingham, Norfolk NR17 1LQ, UK  
Tel: +44 20 3627 7165  
[www.nextstepbeauty.co.uk](http://www.nextstepbeauty.co.uk)

### Niagara University

5795 Lewiston Road, Niagara  
University, NY 14109, USA  
Tel: +1 716 285 1212  
Email: [admissions@niagara.edu](mailto:admissions@niagara.edu)  
[www.niagara.edu](http://www.niagara.edu)

### Nippon Spa College (NISPAC)

Second Wada Building 7F, 5-12-6 Minami  
Aoyama, Minato-ku, Tokyo 107-0062, Japan  
Tel: +81 3 3406 2489  
Email: [info@nispac.jp](mailto:info@nispac.jp)  
[www.nispac.jp](http://www.nispac.jp)

### Northeast Alabama Community College

PO Box 159, Rainsville, AL 35986, USA  
Tel: +1 256 638 4418  
Email: [harveya@nacc.edu](mailto:harveya@nacc.edu)  
[www.nacc.edu](http://www.nacc.edu)

### The Northern College of Acupuncture

61 Micklegate, York, North  
Yorkshire YO1 6LJ, UK  
Tel: +44 1904 343 309  
Email: [info@chinese-medicine.co.uk](mailto:info@chinese-medicine.co.uk)  
[www.chinese-medicine.co.uk](http://www.chinese-medicine.co.uk)

### Oncology Training International

PO Box 751, Balgonie, SK SOG OEO, Canada

Tel: +1 306 771 2307

Email: [info@oncologyesthetics.com](mailto:info@oncologyesthetics.com)

[www.oti-oncologytraining.com](http://www.oti-oncologytraining.com)

### Orient Spa Academy

SP-36B RIICO Industrial Area, Delhi-

Jaipur Highway, Kukas, Jaipur

303101, Rajasthan, India

Tel: +91 990 9953 921

Email: [info@orientspaacademy.com](mailto:info@orientspaacademy.com)

[www.orientspaacademy.com](http://www.orientspaacademy.com)

### Parnu College, University of Tartu

Ulikooli 18, 50090 Parnu, Estonia

Tel: +372 737 5440

Email: [info@ut.ee](mailto:info@ut.ee)

[www.pc.ut.ee/en](http://www.pc.ut.ee/en)

### PBHC Clinic & School of Holistic Therapies Inc

St. Thomas, Barbados

Tel: +1 246 424 1127

Email: [pbhcschool@gmail.com](mailto:pbhcschool@gmail.com)

[www.itecworld.co.uk](http://www.itecworld.co.uk)

### Perth College of Beauty Therapy

PO Box 501, Victoria Park,

WA 6979, Australia

Tel: +61 8 9361 3111

Email: [enquiries@perthcollege.com.au](mailto:enquiries@perthcollege.com.au)

[www.perthcollege.com.au](http://www.perthcollege.com.au)

### PHAB Standard Ltd

PO Box 47290, London W7 9AX, UK

Tel: +44 20 8840 9070

Email: [info@phabstandard.com](mailto:info@phabstandard.com)

[www.phabstandard.com](http://www.phabstandard.com)

### Pure Massage Spa Training Method\*

Tel: +44 20 3290 9070

Email: [info@puremassage.com](mailto:info@puremassage.com)

[www.spatraining.global](http://www.spatraining.global)

### Puretouch Spa Academy

Manjooran House LFC Road, Netaji

Line, Kaloor, Near North Railway

Station, Ernakulam Dt., Kerala, India

Tel: +91 944 792 3631

Email: [puretouchspa@gmail.com](mailto:puretouchspa@gmail.com)

[www.studyspa.com](http://www.studyspa.com)

### Raison d'Etire

Grevgatan 15, Stockholm 114 53, Sweden

Tel: +46 8 756 00 56

Email: [info@raisondetrespas.com](mailto:info@raisondetrespas.com)

[www.raisondetrespas.com](http://www.raisondetrespas.com)

### Republic Polytechnic

9 Woodlands Avenue, Singapore

738964, Singapore

Tel: +65 6510 3000

Email: [one-stop@rp.edu.sg](mailto:one-stop@rp.edu.sg)

[www.rp.edu.sg](http://www.rp.edu.sg)

### RMIT University

GPO Box 2476, Melbourne,

VIC 3001, Australia

Tel: +61 3 9925 2000

[www.rmit.edu.au](http://www.rmit.edu.au)

### Russian State University of Management

Ryazansky Prospect 99,

Moscow 109542, Russia

Tel: +7 495 377 89 14

Email: [inf@guu.ru](mailto:inf@guu.ru)

[www.guu.ru](http://www.guu.ru)

### Sandhills Community College

3395 Airport Road, Pinehurst,

NC 28374, USA

Tel: +1 910 692 6185

[www.sandhills.edu](http://www.sandhills.edu)

### Sandy Roy Beauty Therapy Institute

1st Floor, Upper East Side, Pickwick

Street, Salt River 7921, South Africa

Tel: +27 21 404 0556

Email: [admin@beautytherapyinstitute.co.za](mailto:admin@beautytherapyinstitute.co.za)

[www.beautytherapyinstitute.co.za](http://www.beautytherapyinstitute.co.za)

### Santi Development Programmes

Melbourne, Australia

Tel: +61 3 9686 1360

Email: [susie@santi-santi.com](mailto:susie@santi-santi.com)

[www.santi-santi.com](http://www.santi-santi.com)

### Satya Ayurveda

Dr. Claudia Welch, PO Box 76,

Calais, VT 05648, USA

[www.satyaayurveda.org](http://www.satyaayurveda.org)

### Saxion University of Applied Sciences

International Office, PO Box 70.000,

7500 KB Enschede, the Netherlands

Tel: +31 570 603 789

Email: [internationaloffice@saxion.nl](mailto:internationaloffice@saxion.nl)

[www.saxion.edu](http://www.saxion.edu)

### Scottsdale Community College

9000 East Chaparral Road,

Scottsdale, AZ 85256-2626, USA

Tel: +1 480 423 6000

Email: [admissions@sccmail.maricopa.edu](mailto:admissions@sccmail.maricopa.edu)

[www.scottsdalecc.edu](http://www.scottsdalecc.edu)

### Serena Spa

Mount Pleasant, SL Mathias Road,

Mangalore, Karnataka 575 002, India

Tel: +91 824 2432 358

Email: [india@serenaspa.com](mailto:india@serenaspa.com)

[www.serenaspa.com](http://www.serenaspa.com)

For a breakdown of courses by type, turn to the Spa Course Selector which starts on p332

### **Seychelles Tourism Academy**

Chemin La Misere, La Misere,  
Seychelles

Tel: +248 4 388 600

Email: sta@staseychelles.com

**www.seychellestourismacademy.edu.scr**

### **Shang Shung Institute of America**

PO Box 278, 18 Schoolhouse Road,  
Conway, MA 01341, USA

Tel: +1 413 369 4928

Email: secretary@shangshung.com

**www.shangshung.org**

### **The Shiatsu School**

280 River Valley Road, 2nd Level,  
Singapore 238321, Singapore

Tel: +65 6836 1231

Email: terryliew@theshiatusschool.com

**www.theshiatusschool.com**

### **Society of Dermatology SkinCare Specialists (SDSS)**

484 Spring Avenue, Ridgewood,  
NJ 07450-4624, USA

Tel: +1 201 670 4100

Email: sdssorg@aol.com

**www.sdss.tv**

### **The South Pacific Academy of Beauty Therapy**

Queens Road, Nakavu, Nadi, Fiji Islands

Tel: +679 672 5280

Email: admin@spabth.com

**www.fijisenikaispas.com**

### **Southwest Institute of Healing Arts (SWIHA)**

1100 E. Apache Boulevard,  
Tempe, AZ 85281, USA

Tel: +1 480 994 9244

Email: info@swiha.net

**www.swiha.edu**

### **Spa Innovations Pte Ltd**

16 Kallang Place, #07-33339156, Singapore

Tel: +65 6341 7780

Email: course@spa-innovations.com

**www.spa-innovations.com**

### **Spa Vargas School of Massage Therapy**

4051 East Main Street, St.  
Charles, IL 60174, USA

Tel: +1 603 307 1100

Email: lvargas@vargasconsulting.com

**www.spavargasuniversity.com**

### **Spa Wellness Akademija**

Setaliste Marsala Tita 19/2,  
Lovran 51415, Croatia

Tel: +385 51 293 851

Email: info@wellness.hr

**www.akademija.wellness.hr**

### **SpaQuality LLC**

1024 Oriente Avenue, Wilmington,  
DE 19807, USA

Tel: +1 302 426 0274

Email: info@spaquality.com

**www.spaquality.com**

### **SPARK Spa and Wellness Academy**

Room A, 8F, No. 150 Dunhua N.  
Road, Songshan District, Taipei  
City 105, Taiwan, ROC

Tel: +886 2 2715 5775

**www.learninspark.com**

### **Spas2b Inc**

Breithaupt Park, Waterloo,  
ON N2J 2C6, Canada

Tel: +1 519 585 0626

Email: llyon@spas2b.com

**www.spas2b.com**

### **Spotlight On Spa & Wellness**

Dubai, UAE

Tel: +971 50 280 5929

Email: info@spotlightonspa-wellness.com

**http://spotlightonspa-wellness.com**

### **Steiner Education Group**

Various sites across the USA

Steiner Leisure Limited, 770 S. Dixie  
Highway, Coral Gables, FL 33146, USA

Tel: +1 305 359 9002

**www.steinered.com**

### **Steiner Training Academy**

The Lodge, 92 Uxbridge Road,  
Harrow, Middlesex HA3 6QD, UK

Tel: +44 20 8909 5000

Email: careers@theonboardspa.com

**www.theonboardspa.com**

### **Stoke On Trent College**

Cauldon Campus, Stoke Road, Shelton,  
Stoke-on-Trent, Staffordshire ST4 2DG, UK

Tel: +44 1782 208 208

Email: info@stokecoll.ac.uk

**www.stokecoll.ac.uk**

### **Success International Health and Skincare Academy**

No. 4 Harpuis Avenue, Weltevredenpark,  
Roodepoort, 1709, South Africa

Tel: +27 7286 13292

Email: info@successinternational.co.za

**www.successinternational.co.za**

### **Suffolk New College**

Ipswich, Suffolk IP4 1LT, UK

Tel: +44 1473 382 200

Email: info@suffolk.ac.uk

**www.suffolk.ac.uk**

### Summa Spa Institute

5 F/L Xin Cheng Commercial Building,  
1 Chongwenmenwai Street, Chongwenmen  
District, Beijing 100062, China  
Tel: +86 10 6709 2118  
Email: [summaspa@hotmail.com](mailto:summaspa@hotmail.com)  
[www.summaspa.com](http://www.summaspa.com)

### Swiss Hotel Management School

Avenue des Alpes 27, Montreux  
CH-1820, Switzerland  
Tel: +41 21 965 40 20  
[www.shms.com](http://www.shms.com)

### Sydney Beauty Dermal Institute

2/161-177 New South Head Road,  
Edgecliff, NSW 2027, Australia  
Tel: +61 2 9326 2211  
Email: [reception@sbdi.com.au](mailto:reception@sbdi.com.au)  
[www.sbdi.com.au](http://www.sbdi.com.au)

### Szolnok University College

H-5000 Szolnok, Tiszaligeti  
sétány 14, Hungary  
Tel: +36 56 510 300  
Email: [mondoka@szolf.hu](mailto:mondoka@szolf.hu)  
[www.szolf.hu](http://www.szolf.hu)

### TAFE NSW

Various sites across New South Wales  
Sydney, NSW, Australia  
[www.tafensw.edu.au](http://www.tafensw.edu.au)

### TAFE Queensland South West

Various sites across South  
West Queensland  
QLD, Australia  
Tel: +61 7 3817 3000  
Email: [southwest@tafe.qld.edu.au](mailto:southwest@tafe.qld.edu.au)  
[www.tafesouthwest.edu.au](http://www.tafesouthwest.edu.au)

### Temasek Polytechnic

21 Tampines Avenue 1, Singapore  
529757, Singapore  
Tel: +65 6788 2000  
Email: [enquiry@tp.edu.sg](mailto:enquiry@tp.edu.sg)  
[www.tp.edu.sg](http://www.tp.edu.sg)

### Thai Heritage Spa School

1124/5-7 Thai Heritage Spa Building, Soi  
Ladprao 2, Phaholyothin Road, Jomphol,  
Jatuchak, Bangkok 10900, Thailand  
Tel: +62 2 513 7279  
Email: [thaispa2@sarah-org.com](mailto:thaispa2@sarah-org.com)  
[www.thaiheritagespa.com](http://www.thaiheritagespa.com)

### Tip Touch International

Avenue Louise 136, 1050 Brussels, Belgium  
Tel: +32 2 644 27 44  
Email: [info@tiptouch.com](mailto:info@tiptouch.com)  
[www.tiptouch.com](http://www.tiptouch.com)

### Touch Research Institute

Mailman Center for Child Development,  
University of Miami, Miller School  
of Medicine, 1601 NW 12th  
Avenue, Miami, FL 33136, USA  
Email: [tfield@med.miami.edu](mailto:tfield@med.miami.edu)  
[www.miami.edu/touch-research](http://www.miami.edu/touch-research)

### Tri-Dosha

14 Popes Lane, Ealing, London W5 4NA, UK  
Tel: +44 20 8566 1498  
Email: [info@tri-dosha.co.uk](mailto:info@tri-dosha.co.uk)  
[www.tri-dosha.co.uk](http://www.tri-dosha.co.uk)

### Truro and Penwith College

Higher Education Admissions, Truro  
College, Truro, Cornwall TR1 3XX, UK  
Tel: +44 1872 267 122  
Email: [heinfo@truro-penwith.ac.uk](mailto:heinfo@truro-penwith.ac.uk)  
[www.truro-penwith.ac.uk](http://www.truro-penwith.ac.uk)

### Ultimate Medical Academy LLC

9309 N. Florida Avenue,  
Tampa, FL 33612, USA  
Tel: +1 888 213 4473  
[www.ultimatemedical.edu](http://www.ultimatemedical.edu)

### Universidad Del Zulia

Avenida 16 (Guajira) on 67th Street  
(extension Cecilio Acosta), New  
Rector Headquarters Building, 10th  
Floor, Maracaibo, Venezuela  
Tel: +58 261 412 4125  
Email: [web@dgc.luz.edu.ve](mailto:web@dgc.luz.edu.ve)  
[www.luz.edu.ve](http://www.luz.edu.ve)

### Universitas Gadjah Mada

Bulaksumur, Yogyakarta 55281, Indonesia  
Tel: +62 274 649 2599  
Email: [humas@ugm.ac.id](mailto:humas@ugm.ac.id)  
[www.ugm.ac.id/en](http://www.ugm.ac.id/en)

### Universite de Bordeaux Segalen

146 Rue Leo Saignat, 33000  
Bordeaux, France  
Tel: +33 5 57 57 10 10  
[www.u-bordeaux.com](http://www.u-bordeaux.com)

### Universite Mohammed V de Rabat

Avenue des Nations Unies, Agdal,  
Rabat, Morocco  
Tel: +212 537 27 27 50  
Email: [presidence@um5.ac.ma](mailto:presidence@um5.ac.ma)  
[www.um5.ac.ma](http://www.um5.ac.ma)

### University College Birmingham

Summer Row, Birmingham, B3 1JB, UK  
Tel: +44 121 604 1000  
Email: [marketing@ucb.ac.uk](mailto:marketing@ucb.ac.uk)  
[www.ucb.ac.uk](http://www.ucb.ac.uk)

For a breakdown of courses by type, turn to the Spa Course Selector which starts on p332

### University of Bedfordshire

University Square, Luton,  
Bedfordshire LU1 3JU, UK  
Tel: +44 1234 400 400  
Email: international@beds.ac.uk  
**www.beds.ac.uk**

### University of California, Irvine

Irvine, CA 92697, USA  
Tel: +1 949 824 5011  
**https://uci.edu/**

### University of Derby

Kedleston Road, Derby,  
Derbyshire DE22 1GB, UK  
Tel: +44 1332 590 500  
Email: askadmissions@derby.ac.uk  
**www.derby.ac.uk**

### University of Houston

Conrad N. Hilton College, 4450 University  
Drive, Houston, TX 77204-3028, USA  
Tel: +1 713 743 2255  
**www.uh.edu/hilton-college/**

### University of Malaga

Avda. Cervantes 2, Malaga 29071, Spain  
Tel: +34 952 13 10 00  
Email: infouma@uma.es  
**www.uma.es**

### University of Minnesota Crookston

2900 University Avenue,  
Crookston, MN 56716, USA  
Tel: +1 800 862 6466  
**www.crk1.umn.edu**

### University of Southern California

University Park Campus, Los  
Angeles, CA 90089, USA  
Tel: +1 213 740 2311  
**www.usc.edu**

### University of the Ryukyus

1 Senbaru, Nishihara-cho, Nakagami-  
gun, Okinawa 903-0213, Japan  
Tel: +81 98 895 2221  
**www.u-ryukyu.ac.jp/en/**

### University of West Florida

11000 University Parkway,  
Pensacola, FL 32514, USA  
Tel: +1 850 474 2000  
Email: admissions@uwf.edu  
**www.uwf.edu**

### Vimal Institute for Human Resource Development

Vrbik 20, Zagreb, Hrvatska 10000, Croatia  
Tel: +385 98 279 509  
Email: vimal@vimal.hr  
**www.vimal.hr**

### Vio Malherbe

Ecole Internationale D'Esthetique  
Et De Cosmetologie, Rue De Bourg  
11, Lausanne 1003, Switzerland  
Tel: +41 21 312 38 01  
Email: info@viomalherbe.ch  
**www.viomalherbe.ch**

### VTCT

Aspire House, Annealing Close,  
Eastleigh, Hampshire SO50 9PX, UK  
Tel: +44 2380 684 500  
Email: customersupport@vtct.org.uk  
**www.vtct.org.uk**

### Warwickshire College Group

Warwick New Road, Royal Leamington  
Spa, Warwickshire CV32 5JE, UK  
Tel: +44 300 456 0047  
Email: info@warwickshire.ac.uk  
**www.warwickshire.ac.uk**

### Watpo Thai Traditional Medical School

392/33-34 Maharach Road,  
Prabarommaharajawang, Pranakorn  
Bangkok 10200, Thailand  
Tel: +66 2 622 3551  
Email: watpo.ttm@gmail.com  
**www.watpomassage.com**

### Wellness for Cancer

POB 4911 Eagle, CO 81631, USA  
Tel: +1 970 376 6220  
**www.wellnessforcancer.com**

### WFP-Berufsfachschulen Bad Sulza

Wunderwaldstr 2, 99518  
Bad Sulza, Germany  
Tel: +49 3 64 61 20933  
Email: info@schulewfp.de  
**www.schulewfp.de**

### William Angliss Institute

555 La Trobe Street, Melbourne,  
Victoria 3000, Australia  
Tel: +613 9606 2111  
Email: info@angliss.edu.au  
**www.angliss.edu.au**

### Wynne Business

10 Guernsey Road, Swarthmore,  
PA 19081, USA  
Tel: +1 610 368 6660  
Email: seminars@wynnebusiness.com  
**www.wynnebusiness.com**

### Younique College

5 Monaghan Court, 26  
Monaghan Street, Newry,  
County Down BT35 6AA, UK  
Tel: +44 2830 256 254  
Email: training@younique.ie  
**www.younique.ie**

# Spa Course Selector

Choose the training course you need and you'll find the relevant organisations that provide it, along with their key contact details. Complete details, including address, phone, email and website can be found in the Spa Training Directory section on p320, and at [www.spaopportunities.com/training](http://www.spaopportunities.com/training)

## Alternative Therapy Courses

### ACUPRESSURE

The National College of Naturopathic Medicine  
[www.ncnm.edu](http://www.ncnm.edu)

The Northern College of Acupuncture  
[www.chinese-medicine.co.uk](http://www.chinese-medicine.co.uk)

### AROMATHERAPY

Alexander School of Natural Therapeutics  
[www.secretsofisis.com](http://www.secretsofisis.com)

Arizona Center for Integrative Medicine  
[integrativemedicine.arizona.edu](http://integrativemedicine.arizona.edu)

Aroma Akademija  
[www.aromaakademija.hr](http://www.aromaakademija.hr)

Atelier Esthétique Institute  
[www.aeinstitute.net](http://www.aeinstitute.net)

Australian College of Beauty Therapy  
[www.acbt.com.au](http://www.acbt.com.au)

The Beauty Specialist Training Centre & Nail Academy  
[www.beautyspecialists.co.za](http://www.beautyspecialists.co.za)

Camelot International  
[www.camelotint.co.za](http://www.camelotint.co.za)

CIDESCO  
[www.cidesco.com](http://www.cidesco.com)

Confederation of International Beauty Therapy and Cosmetology CIBTAC  
[www.cibtac.com](http://www.cibtac.com)

IISRM  
[www.iisrm.org](http://www.iisrm.org)

International Federation of Aromatherapists (IFA)  
[www.ifaroma.org](http://www.ifaroma.org)

The International Medical Spa Institute (IMSI)  
[www.imsi.co.jp](http://www.imsi.co.jp)

RMIT University  
[www.rmit.edu.au](http://www.rmit.edu.au)

Southwest Institute of Healing Arts (SWIHA)  
[www.swiha.edu](http://www.swiha.edu)

SPARK Spa and Wellness Academy  
[www.learninspark.com](http://www.learninspark.com)

Watpo Thai Traditional Medical School  
[www.watpomassage.com](http://www.watpomassage.com)

WFP-Berufsfachshulen Bad Sulza  
[www.schulewfp.de](http://www.schulewfp.de)

### AYURVEDA

Ananda Spa Institute (ASI)  
[www.anandaspa institute.com](http://www.anandaspa institute.com)

Arizona Center for Integrative Medicine  
[www.integrativemedicine.arizona.edu](http://www.integrativemedicine.arizona.edu)

Bali International Spa Academy  
[www.balibisa.com](http://www.balibisa.com)

Ecole des Spas et des Instituts ESI  
[www.esi-paris.com](http://www.esi-paris.com)

Government Ayurveda College  
[www.govtayurvedacollegevm.nic.in](http://www.govtayurvedacollegevm.nic.in)

International Academy of Ayurved (IAA)  
[www.ayurved-int.com](http://www.ayurved-int.com)

International Academy of Spa Esthetics  
[www.russiaspas.ru](http://www.russiaspas.ru)

Orient Spa Academy  
[www.orientspaacademy.com](http://www.orientspaacademy.com)

Puretouch Spa Academy  
[www.studyspa.com](http://www.studyspa.com)

Satya Ayurveda Trust  
[www.satyaayurveda.org](http://www.satyaayurveda.org)

Spa Innovations Pte Ltd  
[www.spa-innovations.com](http://www.spa-innovations.com)

Tri Dosh  
[www.tri-dosha.co.uk](http://www.tri-dosha.co.uk)

### BOWEN TECHNIQUES

European College of Bowen Studies  
[www.thebowentechnique.com](http://www.thebowentechnique.com)

### HERBAL MEDICINE

The National College of Naturopathic Medicine  
[www.ncnm.edu](http://www.ncnm.edu)

Shang-Shung Institute of America  
[www.shangshung.org](http://www.shangshung.org)

Southwest Institute of Healing Arts (SWIHA)  
[www.swiha.edu](http://www.swiha.edu)

### HOLISTIC THERAPY

Alison Caroline Institute (ACI)  
[www.acicollege.com](http://www.acicollege.com)

Bali International Spa Academy  
[www.balibisa.com](http://www.balibisa.com)

Camelot International  
[www.camelotint.co.za](http://www.camelotint.co.za)

Center for Neuroacoustic Research (CNR)  
[www.neuroacoustic.com](http://www.neuroacoustic.com)

For full contact details, turn to the Spa Training Directory which starts on p320

Federation of Holistic  
Therapists (FHT)  
[www.fht.org.uk](http://www.fht.org.uk)

FH Joanneum University  
of Applied Sciences  
[www.fh-joanneum.at/hsm](http://www.fh-joanneum.at/hsm)

Frederique Academy  
[www.frederiqueacademy.com.hk](http://www.frederiqueacademy.com.hk)

International Academy  
of Spa Esthetics  
[eng.russiaspas.ru](http://eng.russiaspas.ru)

International Beauty &  
Holistic Academy  
[www.ibha.co.uk](http://www.ibha.co.uk)

London Therapists Ltd  
[www.london-therapists.com](http://www.london-therapists.com)

Next Step Nail and Beauty  
[www.nextstepbeauty.co.uk](http://www.nextstepbeauty.co.uk)

Orient Spa Academy  
[www.orientspaacademy.com](http://www.orientspaacademy.com)

PBHC Clinic & School of  
Holistic Therapies Inc  
[www.itecworld.co.uk](http://www.itecworld.co.uk)

Puretouch Spa Academy  
[www.studyspa.com](http://www.studyspa.com)

Southwest Institute of  
Healing Arts (SWIHA)  
[www.swiha.edu](http://www.swiha.edu)

Stoke On Trent College  
[www.stokecoll.ac.uk](http://www.stokecoll.ac.uk)

Younique College  
[www.younique.ie](http://www.younique.ie)

### HOT STONE MASSAGE

Alison Caroline Institute (ACI)  
[www.acicollege.com](http://www.acicollege.com)

Ananda Spa Institute ASI  
[www.anandaspainstitute.com](http://www.anandaspainstitute.com)

Bali International Spa Academy  
[www.balibisa.com](http://www.balibisa.com)

Healing Hands International  
Massage Academy  
[www.healinghands.co.za](http://www.healinghands.co.za)

Next Step Nail and Beauty  
[www.nextstepbeauty.co.uk](http://www.nextstepbeauty.co.uk)

TAFE Queensland South West  
[www.tafesouthwest.edu.au](http://www.tafesouthwest.edu.au)

Tip Touch International  
[www.tiptouch.com](http://www.tiptouch.com)

### INDIAN HEAD MASSAGE

Alison Caroline Institute (ACI)  
[www.acicollege.com](http://www.acicollege.com)

Ananda Spa Institute ASI  
[www.anandaspainstitute.com](http://www.anandaspainstitute.com)

Australian College of  
Beauty Therapy  
[www.acbt.com.au](http://www.acbt.com.au)

London Therapists Ltd  
[www.london-therapists.com](http://www.london-therapists.com)

Next Step Nail and Beauty  
[www.nextstepbeauty.co.uk](http://www.nextstepbeauty.co.uk)

Truro and Penwith College  
[www.truro-penwith.ac.uk](http://www.truro-penwith.ac.uk)

### INTEGRATIVE MEDICINE

Arizona Center for  
Integrative Medicine  
[www.integrativemedicine.arizona.edu](http://www.integrativemedicine.arizona.edu)

Istanbul University/  
Istanbul Üniversitesi  
[www.istanbul.edu.tr](http://www.istanbul.edu.tr)

### KINESIOLOGY

International Board of  
Massage and Spa (CIMS)  
[www.cims.com.mx](http://www.cims.com.mx)

University of Houston  
[www.uh.edu/hilton-college/](http://www.uh.edu/hilton-college/)

University of Southern California  
[www.usc.edu](http://www.usc.edu)

### LYMPHATIC DRAINAGE

Heat Spa Kur Therapy  
Development Inc  
[www.h-e-a-t.com](http://www.h-e-a-t.com)

Vio Malherbe  
[www.viomalherbe.ch](http://www.viomalherbe.ch)

### NATUROPATHY

Australian College of  
Natural Therapies (ACNT)  
[www.acnt.edu.au](http://www.acnt.edu.au)

National University of  
Health Sciences  
[www.nuhs.edu](http://www.nuhs.edu)

### REFLEXOLOGY

Alison Caroline Institute (ACI)  
[www.acicollege.com](http://www.acicollege.com)

Australian College of  
Beauty Therapy  
[www.acbt.com.au](http://www.acbt.com.au)

The Beauty Specialist Training  
Centre & Nail Academy  
[www.beautyspecialists.co.za](http://www.beautyspecialists.co.za)

Camelot International  
[www.camelotint.co.za](http://www.camelotint.co.za)

Confederation of International  
Beauty Therapy and  
Cosmetology CIBTAC  
[www.cibtac.com](http://www.cibtac.com)

Healing Hands International  
Massage Academy  
[www.healinghands.co.za](http://www.healinghands.co.za)

The International Medical  
Spa Institute (IMSI)  
[www.imsi.co.jp](http://www.imsi.co.jp)

Southwest Institute of  
Healing Arts (SWIHA)  
[www.swiha.edu](http://www.swiha.edu)

TAFE Queensland South West  
[www.tafesouthwest.edu.au](http://www.tafesouthwest.edu.au)

Tip Touch International  
[www.tiptouch.com](http://www.tiptouch.com)

## REIKI

Confederation of International  
Beauty Therapy and  
Cosmetology CIBTAC  
[www.cibtac.com](http://www.cibtac.com)

Southwest Institute of  
Healing Arts (SWIHA)  
[www.swiha.edu](http://www.swiha.edu)

## SHIATSUI

Canadian College of  
Shiatsu Therapy  
[www.shiatsuvancouver.ca](http://www.shiatsuvancouver.ca)

Ecole des Spas et  
des Instituts ESI  
[www.esi-paris.com](http://www.esi-paris.com)

The Shiatsu School  
[www.theshiatusschool.com](http://www.theshiatusschool.com)

## YOGA

Axelsons Spa School  
[www.axelsons.se/kontakt/  
axelsons-spa-school](http://www.axelsons.se/kontakt/axelsons-spa-school)

deonThai School Thai  
Yoga Massage  
[www.deonthaiyoga.com](http://www.deonthaiyoga.com)

IISRM  
[www.iisrm.org](http://www.iisrm.org)

Mountain Yoga  
[www.m-yoga.org](http://www.m-yoga.org)

Puretouch Spa Academy  
[www.studyspa.com](http://www.studyspa.com)

Scottsdale Community College  
[www.scottsdalecc.edu](http://www.scottsdalecc.edu)

Southwest Institute of  
Healing Arts (SWIHA)  
[www.swiha.edu](http://www.swiha.edu)

## General Spa Courses

### AESTHETICS

Academy Canada Career College  
[www.academycanada.com](http://www.academycanada.com)

Advance Beauty College  
[www.advancebeautycollege.com](http://www.advancebeautycollege.com)

The Advanced Spa Therapy  
Education Certification Council  
[www.astecc.com](http://www.astecc.com)

Alison Caroline Institute (ACI)  
[www.acicollege.com](http://www.acicollege.com)

Atelier Esthétique Institute  
[www.aeinstitute.net](http://www.aeinstitute.net)

Bali International Spa Academy  
[www.balibisa.com](http://www.balibisa.com)

Bellus Academy  
[www.bellusacademy.edu](http://www.bellusacademy.edu)

Boca Beauty Academy LLC  
[www.bocabeautyacademy.edu](http://www.bocabeautyacademy.edu)

BruECKner Group/Spassion  
[www.spassion.com](http://www.spassion.com)

Bryan College of Applied Health  
and Business Sciences  
[www.bryancollege.ca](http://www.bryancollege.ca)

Difference Escuela de  
Cosmetología y Alta Peluquería  
[www.escueladifference.com.ec](http://www.escueladifference.com.ec)

Ecole des Spas et  
des Instituts ESI  
[www.esi-paris.com](http://www.esi-paris.com)

EIE MediSpa & Laser  
Training Centre  
[www.dreamcareer.ca](http://www.dreamcareer.ca)

ELCES Escuela Latinoamericana de  
Capacitación en Estética Superior  
[www.elcesedu.com](http://www.elcesedu.com)

Elégance Gontard  
International School  
[www.elegance-fr.net](http://www.elegance-fr.net)

Empire Medical Training  
[www.empiremedicaltraining.com](http://www.empiremedicaltraining.com)

International Association  
for Physicians in Aesthetic  
Medicine (IAPAM)  
[www.iapam.com](http://www.iapam.com)

International Institute  
for Anti-Ageing (IIAA)  
[www.iaa.eu](http://www.iaa.eu)

The International Medical  
Spa Institute (IMSI)  
[www.imsi.co.jp](http://www.imsi.co.jp)

Kosmetæe  
[www.kosmetæe.com](http://www.kosmetæe.com)

Loyalist College  
[www.loyalistcollege.com](http://www.loyalistcollege.com)

Oncology Training International  
[www.oti-oncologytraining.com](http://www.oti-oncologytraining.com)

Orient Spa Academy  
[www.orientspaacademy.com](http://www.orientspaacademy.com)

Society of Dermatology  
SkinCare Specialists (SDSS)  
[www.sdss.tv](http://www.sdss.tv)

Southwest Institute of  
Healing Arts (SWIHA)  
[www.swiha.edu](http://www.swiha.edu)

Steiner Education Group  
[www.steinered.com](http://www.steinered.com)

Vio Malherbe  
[www.viomalherbe.ch](http://www.viomalherbe.ch)

## ANATOMY & PHYSIOLOGY

Alexander School of  
Natural Therapeutics  
[www.secretsofosis.com](http://www.secretsofosis.com)

Alison Caroline Institute (ACI)  
[www.acicollege.com](http://www.acicollege.com)

Ananda Spa Institute ASI  
[www.anandaspainstitute.com](http://www.anandaspainstitute.com)

Bali International Spa Academy  
[www.balibisa.com](http://www.balibisa.com)

Camelot International  
[www.camelotint.co.za](http://www.camelotint.co.za)

Confederation of International Beauty  
Therapy & Cosmetology CIBTAC  
[www.cibtac.com](http://www.cibtac.com)

Ecole des Spas et des Instituts ESI  
[www.esi-paris.com](http://www.esi-paris.com)

Evolution School of Beauty  
[www.evolutionschool.co.nz](http://www.evolutionschool.co.nz)

International Board of  
Massage and Spa (CIMS)  
[www.cims.com.mx](http://www.cims.com.mx)

Isa Carstens Academy  
[www.isacarstens.co.za](http://www.isacarstens.co.za)

Jamu Spa School  
[www.jamuspaschool.com](http://www.jamuspaschool.com)

London Therapists Ltd  
[www.london-therapists.com](http://www.london-therapists.com)

Seychelles Tourism Academy  
[seychellestourismacademy.edu.sc](http://seychellestourismacademy.edu.sc)

Wellness for Cancer  
[www.wellnessforcancer.com](http://www.wellnessforcancer.com)

WFP-Berufsfachshulen Bad Sulza  
[www.schulewfp.de](http://www.schulewfp.de)

For full contact details, turn to the Spa Training Directory which starts on p320

## BEAUTY THERAPY

Australian Academy of  
Beauty & Spa Therapy  
[www.australianacademyofbeautytherapy.com](http://www.australianacademyofbeautytherapy.com)

Australian College of Beauty Therapy  
[www.acbt.com.au](http://www.acbt.com.au)

Barnet and Southgate College  
[www.barnetsouthgate.ac.uk](http://www.barnetsouthgate.ac.uk)

Barnfield College  
[www.barnfield.ac.uk](http://www.barnfield.ac.uk)

Beaubelle Academy of  
Cosmetology & Management  
[www.beaubelle.com](http://www.beaubelle.com)

Beautiko College  
[www.beautiko.co.za](http://www.beautiko.co.za)

The Beauty Specialist Training  
Centre & Nail Academy  
[www.beautyspecialists.co.za](http://www.beautyspecialists.co.za)

Bellevue Beauty Training Academy  
[www.bellevuebeauty.com.au](http://www.bellevuebeauty.com.au)

Burton College  
[www.burton-college.ac.uk](http://www.burton-college.ac.uk)

Chiva-Som International Academy  
[www.chivasomacademy.com](http://www.chivasomacademy.com)

CIDESCO  
[www.cidesco.com](http://www.cidesco.com)

City & Guilds  
[www.cityandguilds.com](http://www.cityandguilds.com)

City College Plymouth  
[www.cityplym.ac.uk](http://www.cityplym.ac.uk)

Confederation of International  
Beauty Therapy and  
Cosmetology CIBTAC  
[www.cibtac.com](http://www.cibtac.com)

DermaFX by Evie Adams  
[www.evieadams.com](http://www.evieadams.com)

Elite International School  
of Beauty & Spa Therapy  
[www.elitebeautyschool.co.nz](http://www.elitebeautyschool.co.nz)

Elly Lukas Beauty  
Therapy College  
[www.ellylukas.edu.au](http://www.ellylukas.edu.au)

Evolution School of  
Beauty & Massage  
[www.evolutionschool.co.nz](http://www.evolutionschool.co.nz)

Frederique Academy  
[www.frederiqueacademy.com.hk](http://www.frederiqueacademy.com.hk)

IISRM  
[www.iisrm.org](http://www.iisrm.org)

International Beauty &  
Holistic Academy  
[www.ibha.co.uk](http://www.ibha.co.uk)

International Institute  
of Wellness Studies  
[www.iiws.co.in/campus.html](http://www.iiws.co.in/campus.html)

International School of  
Beauty Therapy Australia  
[www.internationalbeauty.com.au](http://www.internationalbeauty.com.au)

International School of  
Beauty Therapy Malta  
[www.isbtmalta.com](http://www.isbtmalta.com)

International Spa and  
Beauty College (ISBC)  
[www.isbc.com](http://www.isbc.com)

International Therapy  
Examination Council (ITEC)  
[www.itecworld.co.uk](http://www.itecworld.co.uk)

Issamay School of Beauty  
[www.issamay.com](http://www.issamay.com)

Jamu Spa School  
[www.jamuspaschool.com](http://www.jamuspaschool.com)

Kes College School of  
Beauty Therapy  
[www.kes.ac.cy](http://www.kes.ac.cy)

London College of Beauty  
Therapy (LCBT)  
[www.lcbt.co.uk](http://www.lcbt.co.uk)

London Therapists Ltd  
[www.london-therapists.com](http://www.london-therapists.com)

Mary Reid International  
Spa Academy  
[www.maryreidspaacademy.com](http://www.maryreidspaacademy.com)

Newcastle College  
[www.ncl-coll.ac.uk](http://www.ncl-coll.ac.uk)

Next Step Nail and Beauty  
[www.nextstepbeauty.co.uk](http://www.nextstepbeauty.co.uk)

Perth College of Beauty Therapy  
[www.perthcollege.com.au](http://www.perthcollege.com.au)

PHAB Standard Ltd  
[www.phabstandard.com](http://www.phabstandard.com)

Sandy Roy Beauty  
Therapy Institute  
[www.beautytherapyinstitute.co.za](http://www.beautytherapyinstitute.co.za)

The South Pacific Academy  
of Beauty Therapy  
[www.fijisenikaipas.com](http://www.fijisenikaipas.com)

Stoke on Trent College  
[www.stokecoll.ac.uk](http://www.stokecoll.ac.uk)

Suffolk New College  
[www.suffolk.ac.uk](http://www.suffolk.ac.uk)

Summa Spa Institute  
[www.summaspa.com](http://www.summaspa.com)

Sydney Beauty Dermal Institute  
[www.sbdi.com.au](http://www.sbdi.com.au)

TAFE NSW  
[www.tafensw.edu.au](http://www.tafensw.edu.au)

TAFE Queensland South West  
[www.tafesouthwest.edu.au](http://www.tafesouthwest.edu.au)

Truro and Penwith College  
[www.truro-penwith.ac.uk](http://www.truro-penwith.ac.uk)

University College Birmingham  
[www.ucb.ac.uk/home.aspx](http://www.ucb.ac.uk/home.aspx)

University of Bedfordshire  
[www.beds.ac.uk](http://www.beds.ac.uk)

Vio Malherbe  
[www.viomalherbe.ch](http://www.viomalherbe.ch)

Warwickshire College Group  
[www.warwickshire.ac.uk](http://www.warwickshire.ac.uk)

William Angliss Institute  
[www.angliss.edu.au](http://www.angliss.edu.au)

Yunique College  
[www.yunique.ie](http://www.yunique.ie)

## BODY THERAPY

Confederation of International  
Beauty Therapy and  
Cosmetology CIBTAC  
[www.cibtac.com](http://www.cibtac.com)

Headmasters Academy Pty Ltd  
[www.headmasters.com.au](http://www.headmasters.com.au)

HealthCert  
[www.healthcert.com.au](http://www.healthcert.com.au)

Kore Therapy  
[www.koretherapy.com](http://www.koretherapy.com)

LaStone Therapy Inc  
[www.lastonetherapy.com](http://www.lastonetherapy.com)

Seychelles Tourism Academy  
[seychellestourismacademy.edu.sc](http://seychellestourismacademy.edu.sc)

## BODY THERAPY

*continued*

Steiner Training Academy  
[www.theonboardspa.com](http://www.theonboardspa.com)

Wellness for Cancer  
[www.wellnessforcancer.com](http://www.wellnessforcancer.com)

WFP-Berufsfachschulen Bad Sulza  
[www.schulewfp.de](http://www.schulewfp.de)

## HYDROTHERAPY

The Advanced Spa Therapy  
Education Certification Council  
[www.astecc.com](http://www.astecc.com)

Alexander School of  
Natural Therapeutics  
[www.secretsofisis.com](http://www.secretsofisis.com)

Brueckner Group/Spassion  
[www.spassion.com](http://www.spassion.com)

International Board of  
Massage and Spa (CIMS)  
[www.cims.com.mx](http://www.cims.com.mx)

WFP-Berufsfachschulen Bad Sulza  
[www.schulewfp.de](http://www.schulewfp.de)

## LIFESTYLE COACHING

The GW Institute for  
Spirituality & Health  
[www.gwish.org](http://www.gwish.org)

Mindful Awareness  
Research Center  
[www.marc.ucla.edu](http://www.marc.ucla.edu)

RMIT University  
[www.rmit.edu.au](http://www.rmit.edu.au)

Southwest Institute of  
Healing Arts (SWIHA)  
[www.swiha.edu](http://www.swiha.edu)

Spa Innovations Pte Ltd  
[www.spa-innovations.com](http://www.spa-innovations.com)

## NUTRITION

Algonquin College of Applied  
Arts and Technology  
[www.algonquincollege.com](http://www.algonquincollege.com)

Alison Caroline Institute (ACI)  
[www.acicollege.com](http://www.acicollege.com)

Arizona Center for  
Integrative Medicine  
[www.integrativemedicine.arizona.edu](http://www.integrativemedicine.arizona.edu)

Australian College of  
Natural Therapies ACNT  
[www.acnt.edu.au](http://www.acnt.edu.au)

Centennial College  
[www.centennialcollege.ca](http://www.centennialcollege.ca)

Chinese University of Hong Kong  
[www.cuhk.edu.hk/english/](http://www.cuhk.edu.hk/english/)

Esalen Institute  
[www.esalen.org](http://www.esalen.org)

George Mason University  
[www.gmu.edu](http://www.gmu.edu)

International Institute  
for Anti-Ageing (IIAA)  
[www.iaa.eu](http://www.iaa.eu)

Isa Carstens Academy  
[www.isacarstens.co.za](http://www.isacarstens.co.za)

Lincoln College of New England  
[www.lincolncollegene.edu](http://www.lincolncollegene.edu)

Mahidol University  
International College  
[www.muic.mahidol.ac.th](http://www.muic.mahidol.ac.th)

Nippon Spa College (NISPAC)  
[www.nispac.jp](http://www.nispac.jp)

RMIT University  
[www.rmit.edu.au](http://www.rmit.edu.au)

Scottsdale Community College  
[www.scottsdalecc.edu](http://www.scottsdalecc.edu)

Southwest Institute of  
Healing Arts (SWIHA)  
[www.swiha.edu](http://www.swiha.edu)

Success International Health  
and Skincare Academy  
[www.successinternational.co.za](http://www.successinternational.co.za)

## ONCOLOGY MASSAGE

Wellness for Cancer  
[www.wellnessforcancer.com](http://www.wellnessforcancer.com)

## SPA MANAGEMENT

Academy Canada Career College  
[www.academycanada.com](http://www.academycanada.com)

Al Akhawayn University  
[www.aui.ma](http://www.aui.ma)

Alexander School of  
Natural Therapeutics  
[www.secretsofisis.com](http://www.secretsofisis.com)

Algonquin College of Applied  
Arts and Technology  
[www.algonquincollege.com](http://www.algonquincollege.com)

Alpine Center  
[www.swissalpinecenter.com/en/](http://www.swissalpinecenter.com/en/)

American Hotel & Lodging  
Educational Institute  
[www.ahlei.org](http://www.ahlei.org)

Atelier Esthétique Institute  
[www.aeinstitutione.net](http://www.aeinstitutione.net)

AUT University  
[www.aut.ac.nz](http://www.aut.ac.nz)

Bali International Spa Academy  
[www.balibisa.com](http://www.balibisa.com)

Barnfield College  
[www.barnfield.ac.uk](http://www.barnfield.ac.uk)

BKF University of Applied Sciences  
[www.bkf.hu/en](http://www.bkf.hu/en)

Brueckner Group/Spassion  
[www.spassion.com](http://www.spassion.com)

Canadian Tourism College  
[www.tourismcollege.com](http://www.tourismcollege.com)

Chiva-Som Academy  
[www.chivasomacademy.com](http://www.chivasomacademy.com)

CIDESCO  
[www.cidesco.com](http://www.cidesco.com)

City College Plymouth  
[www.cityplym.ac.uk](http://www.cityplym.ac.uk)

Cornell University School  
of Hotel Management  
[www.hotelschool.cornell.edu](http://www.hotelschool.cornell.edu)

Creative Spa Concepts  
[www.creativespaconcepts.com](http://www.creativespaconcepts.com)

Ecole des Spas et des  
Instituts E.S.I.  
[www.esi-paris.com](http://www.esi-paris.com)

Ecole hôtelière de Lausanne  
[www.ehl.edu](http://www.ehl.edu)

Elegance Gontard  
International School  
[www.elegance-fr.net](http://www.elegance-fr.net)

The Emirates Academy of  
Hospitality Management  
[www.emiratesacademy.edu](http://www.emiratesacademy.edu)

Endicott College  
[www.endicott.edu](http://www.endicott.edu)

For full contact details, turn to the Spa Training Directory which starts on p320

|   |  |  |  |
|---|--|--|--|
| ESSEC Business School<br><a href="http://www.essec.edu">www.essec.edu</a>   | Institut de Management<br>Hotelier International (IMHI)<br><a href="http://www.essec.edu">www.essec.edu</a>          | Northeast Alabama<br>Community College<br><a href="http://www.nacc.edu">www.nacc.edu</a>           | Spa Wellness Akademija<br><a href="http://www.akademija.wellness.hr">www.akademija.wellness.hr</a>   |
| EWI GmbH<br><a href="http://www.e-w-i.eu/en/">www.e-w-i.eu/en/</a>  | Intercollege Nicosia<br><a href="http://www.intercollege.ac.cy">www.intercollege.ac.cy</a>                           | Orient Spa Academy<br><a href="http://www.orientspaacademy.com">www.orientspaacademy.com</a>       | SpaQuality LLC<br><a href="http://www.spaquality.com">www.spaquality.com</a>   |
| Florida Gulf Coast University (FGCU)<br><a href="http://www.fgcu.com">www.fgcu.com</a>  | International College of<br>Tourism & Management (ITM)<br><a href="http://www.itm-college.eu">www.itm-college.eu</a> | Parnu College, University of Tartu<br><a href="http://www.pc.ut.ee/en">www.pc.ut.ee/en</a>         | SPARK Spa and<br>Wellness Academy<br><a href="http://www.learninspark.com">www.learninspark.com</a>  |
| George Mason University<br><a href="http://www.gmu.edu">www.gmu.edu</a>   | Isa Carstens Academy<br><a href="http://www.isacarstens.co.za">www.isacarstens.co.za</a>                             | PHAB Standard Ltd<br><a href="http://www.phabstandard.com">www.phabstandard.com</a>                | Spas2b Inc<br><a href="http://www.spas2b.com">www.spas2b.com</a>   |
| Glion Institute of Higher Education<br><a href="http://www.glionhotelschool-switzerland.com">www.glionhotelschool-switzerland.com</a> | IST-Hochschule für Management<br><a href="http://www.ist-hochschule.de">www.ist-hochschule.de</a>                    | Puretouch Spa Academy<br><a href="http://www.studyspa.com">www.studyspa.com</a>                    | Spotlight On Spa & Wellness<br><a href="http://www.spotlightonspa-wellness.com">www.spotlightonspa-wellness.com</a>                        |
| Global Mentorship Pilot Program<br><a href="http://www.mentorshipevidence.com">www.mentorshipevidence.com</a>                         | IST-Studieninstitut<br><a href="http://www.ist.de">www.ist.de</a>  | Raison d'Etre<br><a href="http://www.raisondetrespas.com">www.raisondetrespas.com</a>              | Stoke on Trent College<br><a href="http://www.stokecoll.ac.uk">www.stokecoll.ac.uk</a>   |
| Great Bay Community College<br><a href="http://www.greatbay.edu">www.greatbay.edu</a>   | Les Roches International<br>School of Hotel Management<br><a href="http://www.lesroches.edu">www.lesroches.edu</a>   | Republic Polytechnic<br><a href="http://www.rp.edu.sg">www.rp.edu.sg</a>                           | Success International Health<br>and Skincare Academy<br><a href="http://www.successinternational.co.za">www.successinternational.co.za</a> |
| Hill College<br><a href="http://www.hillcollege.edu">www.hillcollege.edu</a>  | Lincoln College of New England<br><a href="http://www.lincolncollegene.edu">www.lincolncollegene.edu</a>             | RMIT University<br><a href="http://www.rmit.edu.au">www.rmit.edu.au</a>                            | Swiss Hotel Management School<br><a href="http://www.shms.com">www.shms.com</a>  |
| HKU School of Professional and<br>Continuing Education (SPACE)<br><a href="http://www.hkuspace.hku.hk">www.hkuspace.hku.hk</a>        | Loyalist College<br><a href="http://www.loyalistcollege.com">www.loyalistcollege.com</a>                             | Russian State University<br>of Management<br><a href="http://www.guu.ru">www.guu.ru</a>            | Szolnok University College<br><a href="http://www.international.szolportal.hu">www.international.szolportal.hu</a>                         |
| Hong Kong Polytechnic University<br><a href="http://www.polyu.edu.hk">www.polyu.edu.hk</a>  | Lyceum of the Philippines<br>University<br><a href="http://www.lpu.edu.ph">www.lpu.edu.ph</a>                        | Sandhills Community College<br><a href="http://www.sandhills.edu">www.sandhills.edu</a>            | TAFE Queensland South West<br><a href="http://www.tafesouthwest.edu.au">www.tafesouthwest.edu.au</a>                                       |
| Humber College<br><a href="http://www.humber.ca">www.humber.ca</a>  | Mahidol University<br>International College<br><a href="http://www.mahidol.ac.th">www.mahidol.ac.th</a>              | Santi Development Programmes<br><a href="http://www.santi-santi.com">www.santi-santi.com</a>       | Temasek Polytechnic<br><a href="http://www.tp.edu.sg">www.tp.edu.sg</a>  |
| HZ University of Applied Sciences<br><a href="http://www.hz.nl/hz/en/">www.hz.nl/hz/en/</a>   | New River Community College<br><a href="http://www.nr.vccs.edu">www.nr.vccs.edu</a>                                  | Saxion University of<br>Applied Science<br><a href="http://www.saxion.edu">www.saxion.edu</a>      | Tip Touch International<br><a href="http://www.tiptouch.com">www.tiptouch.com</a>  |
| IISRM<br><a href="http://www.iisrm.org">www.iisrm.org</a>   | Newcastle College<br><a href="http://www.ncl-coll.ac.uk">www.ncl-coll.ac.uk</a>                                      | Scottsdale Community College<br><a href="http://www.scottsdalecc.edu">www.scottsdalecc.edu</a>     | Ultimate Medical Academy LLC<br><a href="http://www.ultimatemedical.edu">www.ultimatemedical.edu</a>                                       |
| ILIS<br><a href="http://www.turkuamk.fi">www.turkuamk.fi</a>  | Niagara University<br><a href="http://www.niagara.edu">www.niagara.edu</a>   | Southwest Institute of<br>Healing Arts (SWIHA)<br><a href="http://www.swiha.edu">www.swiha.edu</a> | Universidad del Zulia<br><a href="http://www.luz.edu.ve">www.luz.edu.ve</a>  |
| IMC University of Applied<br>Sciences Krems<br><a href="http://www.fh-krems.ac.at">www.fh-krems.ac.at</a>                             | Nippon Spa College (NISPAC)<br><a href="http://www.nispac.jp">www.nispac.jp</a>                                      | Spa Innovations Pte Ltd<br><a href="http://www.spa-innovations.com">www.spa-innovations.com</a>    | Universitas Gadjah Mada<br><a href="http://www.ugm.ac.id/en">www.ugm.ac.id/en</a>  |
|   |  |  | Universite de Bordeaux Segalen<br><a href="http://www.u-bordeaux.fr">www.u-bordeaux.fr</a>   |

## SPA MANAGEMENT

*continued*

Universite Mohammed V de Rabat  
**www.um5.ac.ma**

University College Birmingham  
**www.ucb.ac.uk/home.aspx**

University of Bedfordshire  
**www.beds.ac.uk**

University of California, Irvine  
**https://uci.edu**

University of Derby  
**www.derby.ac.uk**

University of Houston  
**www.uh.edu/hilton-college**

University of Malaga  
**www.uma.es**

University of Minnesota,  
Crookston  
**www1.crk.umn.edu**

University of Southern California  
**www.usc.edu**

University of the Ryukyus  
**www.u-ryukyu.ac.jp/en/**

University of West Florida  
**www.uwf.edu**

Vimal Institute for Human  
Resource Development  
**www.vimal.hr**

Warwickshire College Group  
**www.warwickshire.ac.uk**

William Angliss Institute  
**www.angliss.edu.au**

Wynne Business  
**www.wynnebusiness.com**

## SPA THERAPY

Alison Caroline Institute (ACI)  
**www.acicollege.com**

Ananda Spa Institute (ASI)  
**www.anandaspainstitute.com**

Aroma Akademija  
**www.aromaakademija.hr**

Australian Academy of  
Beauty & Spa Therapy  
**www.australianacademyof  
beautytherapy.com**

Axelsons Spa School  
**www.axelsons.se/kontakt/  
axelsons-spa-school**

Barnet and Southgate Collehe  
**www.barnetsouthgate.ac.uk**

Boca Beauty Academy LLC  
**www.bocabeautyacademy.edu**

Elite International School  
of Beauty & Spa Therapy  
**www.elitebeautyschool.co.nz**

Elly Lukas Beauty  
Therapy College  
**www.ellylukas.edu.au**

Healing Hands International  
**www.healinghands.co.za**

IISRM  
**www.iisrm.org**

International Academy  
of Spa Esthetics  
**eng.russiaspas.ru**

International Institute  
of Wellness Studies  
**www.iivs.co.in/campus.html**

International Spa and  
Beauty College (ISBC)  
**www.isbc.com.hk**

Isa Carstens Health and  
Skin Care Academy  
**www.isacarstens.co.za**

Mary Reid International  
Spa Academy  
**www.maryreidspaacademy.com**

Nippon Spa College (NISPAC)  
**www.nispac.jp**

Orient Spa Academy  
**www.orientspaacademy.com**

Puretouch Spa Academy  
**www.studyspa.com**

Serena Spa  
**www.serenaspa.com**

The South Pacific Academy  
of Beauty Therapy  
**www.fijisenikaispas.com**

Spa Innovations Pte Ltd  
**www.spa-innovations.com**

SPARK Spa & Wellness Academy  
**www.learninspark.com**

Success International Health  
and Skincare Academy  
**www.successinternational.co.za**

Summa Spa Institute  
**www.summaspa.com**

Sydney Beauty Dermal Institute  
**www.sbdi.com.au**

VTCT  
**www.vtct.org.uk**

WFP-Berufsfachshulen Bad Sulza  
**www.schulewfp.de**

## Hair/Beauty & Nails

### COSMETOLOGY

Advance Beauty College  
**www.advancebeautycollege.com**

Atelier Esthétique Institute  
**www.aeinstitute.net**

Australian College of  
Beauty Therapy  
**www.acbt.com.au**

Bellus Academy  
**www.bellusacademy.edu**

Boca Beauty Academy LLC  
**www.bocabeautyacademy.edu**

Colegiatura Colombiana de  
Cosmetología y Cosmiatría  
**Tel: +57 4 448 4168**

Difference Escuela de  
Cosmetología y Alta Peluquería  
**www.escueladifference.com.ec**

ELCES Escuela Latinoamericana  
de Capacitación en  
Estética Superior  
**www.elcesedu.com**

Elégance Gontard  
International School  
**www.elegance-fr.net**

EWI GmbH  
**www.e-w-i.eu/en/**

Friseur- & Kosmetik-  
Innung Chemnitz  
**www.friseurinnung-chemnitz.de**

IAPAM International  
Association for Physicians  
In Aesthetic Medicine  
**www.iapam.com**

For full contact details, turn to the Spa Training Directory which starts on p320

International Academy  
of Spa Esthetics  
[www.russiaspas.ru](http://www.russiaspas.ru)

Jamu Spa School  
[www.jamuspaschool.com](http://www.jamuspaschool.com)

Northeast Alabama  
Community College  
[www.nacc.edu](http://www.nacc.edu)

### ELECTROLYSIS

Academy Canada Career College  
[www.academycanada.com](http://www.academycanada.com)

Boca Beauty Academy LLC  
[www.bocabeautyacademy.edu](http://www.bocabeautyacademy.edu)

### EPILATION

CIDESCO  
[www.cidesco.com](http://www.cidesco.com)

Confederation of International  
Beauty Therapy and  
Cosmetology CIBTAC  
[www.cibtac.com](http://www.cibtac.com)

Vio Malherbe  
[www.viomalherbe.ch](http://www.viomalherbe.ch)

### LASER HAIR REMOVAL

Australian Academy of  
Beauty & Spa Therapy  
[www.australianacademyofbeautytherapy.com](http://www.australianacademyofbeautytherapy.com)

Boca Beauty Academy LLC  
[www.bocabeautyacademy.edu](http://www.bocabeautyacademy.edu)

Confederation of International  
Beauty Therapy and  
Cosmetology CIBTAC  
[www.cibtac.com](http://www.cibtac.com)

Truro and Penwith College  
[www.truro-penwith.ac.uk](http://www.truro-penwith.ac.uk)

[www.spahandbook.com](http://www.spahandbook.com)

VTCT  
[www.vtct.org.uk](http://www.vtct.org.uk)

### MAKE-UP

Advance Beauty College  
[www.advancebeautycollege.com](http://www.advancebeautycollege.com)

Alison Caroline Institute (ACI)  
[www.acicollege.com](http://www.acicollege.com)

Axelsons Spa School  
[www.axelsons.se/kontakt/axelsons-spa-school](http://www.axelsons.se/kontakt/axelsons-spa-school)

Barnet and Southgate College  
[www.barnetsouthgate.ac.uk](http://www.barnetsouthgate.ac.uk)

Barnfield College  
[www.barnfield.ac.uk](http://www.barnfield.ac.uk)

The Beauty Specialist Training  
Centre & Nail Academy  
[www.beautyspecialists.co.za](http://www.beautyspecialists.co.za)

Bellevue Beauty  
Training Academy  
[www.bellevuebeauty.com.au](http://www.bellevuebeauty.com.au)

Bellus Academy  
[www.bellusacademy.edu](http://www.bellusacademy.edu)

Boca Beauty Academy LLC  
[www.bocabeautyacademy.com](http://www.bocabeautyacademy.com)

Camelot International  
[www.camelotint.co.za](http://www.camelotint.co.za)

CIDESCO  
[www.cidesco.com](http://www.cidesco.com)

Confederation of International  
Beauty Therapy and  
Cosmetology CIBTAC  
[www.cibtac.com](http://www.cibtac.com)

Difference Escuela de  
Cosmetología y Alta Peluquería  
[www.escueladifference.com.ec](http://www.escueladifference.com.ec)

ELCES Escuela Latinoamericana  
de Capacitación en  
Estética Superior  
[www.elcesedu.com](http://www.elcesedu.com)

Ely Lukas Beauty  
Therapy College  
[www.ellylukas.edu.au](http://www.ellylukas.edu.au)

Frederique Academy  
[www.frederiqueacademy.com.hk](http://www.frederiqueacademy.com.hk)

Headmasters Academy Pty Ltd  
[www.headmasters.com.au](http://www.headmasters.com.au)

International Institute  
for Anti-Ageing (IIAA)  
[www.iaa.eu](http://www.iaa.eu)

International Institute  
of Wellness Studies  
[www.iivs.co.in/campus.html](http://www.iivs.co.in/campus.html)

Kosmetæe  
[www.kosmetæe.com](http://www.kosmetæe.com)

London College of Beauty  
Therapy (LCBT)  
[www.lcbt.co.uk](http://www.lcbt.co.uk)

London Therapists Ltd  
[www.london-therapists.com](http://www.london-therapists.com)

Marant Cosmética Científica  
[www.marant.com.mx](http://www.marant.com.mx)

Perth College of Beauty Therapy  
[www.perthcollege.com.au](http://www.perthcollege.com.au)

Seychelles Tourism Academy  
[www.seychellestourismacademy.edu.sc](http://www.seychellestourismacademy.edu.sc)

Stoke On Trent College  
[www.stokecoll.ac.uk](http://www.stokecoll.ac.uk)

Success International Health  
and Skincare Academy  
[www.successinternational.co.za](http://www.successinternational.co.za)

TAFE NSW  
[www.tafensw.edu.au](http://www.tafensw.edu.au)

Vio Malherbe  
[www.viomalherbe.ch](http://www.viomalherbe.ch)

VTCT  
[www.vtct.org.uk](http://www.vtct.org.uk)

Warwickshire College Group  
[www.warwickshire.ac.uk](http://www.warwickshire.ac.uk)

### MICRODERMABRASION

Advance Beauty College  
[www.advancebeautycollege.com](http://www.advancebeautycollege.com)

Atelier Esthétique Institute  
[www.aeinstitute.net](http://www.aeinstitute.net)

Boca Beauty Academy LLC  
[www.bocabeautyacademy.com](http://www.bocabeautyacademy.com)

EIE MediSpa & Laser  
Training Centre  
[www.dreamcareer.ca](http://www.dreamcareer.ca)

### NAIL TECHNOLOGY

Academy Canada Career College  
[www.academycanada.com](http://www.academycanada.com)

Advance Beauty College  
[www.advancebeautycollege.com](http://www.advancebeautycollege.com)

Alison Caroline Institute (ACI)  
[www.acicollege.com](http://www.acicollege.com)

Aroma Akademija  
[www.aromaakademija.hr](http://www.aromaakademija.hr)

Asheville-Buncombe Technical  
Community College  
[www.abtech.edu](http://www.abtech.edu)

Bali International Spa Academy  
[www.balibisa.com](http://www.balibisa.com)

## NAIL TECHNOLOGY

*continued*

Barnet and Southgate College  
[www.barnetsouthgate.ac.uk](http://www.barnetsouthgate.ac.uk)

Barnfield College  
[www.barnfield.ac.uk](http://www.barnfield.ac.uk)

The Beauty Specialist Training  
Centre & Nail Academy  
[www.beautyspecialists.co.za](http://www.beautyspecialists.co.za)

Bellus Academy  
[www.bellusacademy.edu](http://www.bellusacademy.edu)

Boca Beauty Academy LLC  
[www.bocabeautyacademy.edu](http://www.bocabeautyacademy.edu)

Bryan College of Applied Health  
and Business Sciences  
[www.bryancollege.ca](http://www.bryancollege.ca)

Camelot International  
[www.camelotint.co.za](http://www.camelotint.co.za)

City College Plymouth  
[www.cityplym.ac.uk](http://www.cityplym.ac.uk)

Confederation of International  
Beauty and Cosmetology CIBTAC  
[www.cibtac.com](http://www.cibtac.com)

EIE MediSpa & Laser  
Training Centre  
[www.dreamcareer.ca](http://www.dreamcareer.ca)

ELCES Escuela Latinoamericana  
de Capacitación en  
Estética Superior  
[www.elcesedu.com](http://www.elcesedu.com)

Frederique Academy  
[www.frederiqueacademy.com.hk](http://www.frederiqueacademy.com.hk)

Kosmetae  
[www.kosmetae.com](http://www.kosmetae.com)

London College of Beauty  
Therapy (LCBT)  
[www.lcbt.co.uk](http://www.lcbt.co.uk)

London Therapists Ltd  
[www.london-therapists.com](http://www.london-therapists.com)

Next Step Nail and Beauty  
[www.nextstepbeauty.co.uk](http://www.nextstepbeauty.co.uk)

Perth College of Beauty Therapy  
[www.perthcollege.com.au](http://www.perthcollege.com.au)

PHAB Standard Ltd  
[www.phabstandard.com](http://www.phabstandard.com)

Seychelles Tourism Academy  
[seychellestourismacademy.edu.sc](http://seychellestourismacademy.edu.sc)

Spa Innovations Pte Ltd  
[www.spa-innovations.com](http://www.spa-innovations.com)

Steiner Training Academy  
[www.theonboardspa.com](http://www.theonboardspa.com)

Success International Health  
and Skincare Academy  
[www.successinternational.co.za](http://www.successinternational.co.za)

TAFE NSW  
[www.tafensw.edu.au](http://www.tafensw.edu.au)

Truro and Penwith College  
[www.truro-penwith.ac.uk](http://www.truro-penwith.ac.uk)

VTCT  
[www.vtct.org.uk](http://www.vtct.org.uk)

Watpo Thai Traditional  
Medical School  
[www.watpomassage.com](http://www.watpomassage.com)

## PERMANENT COSMETICS

Boca Beauty Academy LLC  
[www.bocabeautyacademy.com](http://www.bocabeautyacademy.com)

Friseur- & Kosmetik-  
Innung Chemnitz  
[www.friseurinnung-chemnitz.de](http://www.friseurinnung-chemnitz.de)

## WAXING

Advance Beauty College  
[www.advancebeautycollege.com](http://www.advancebeautycollege.com)

Australian College of  
Beauty Therapy  
[www.acbt.com.au](http://www.acbt.com.au)

Bali International Spa Academy  
[www.balibisa.com](http://www.balibisa.com)

Barnet and Southgate College  
[www.barnetsouthgate.ac.uk](http://www.barnetsouthgate.ac.uk)

The Beauty Specialist Training  
Centre & Nail Academy  
[www.beautyspecialists.co.za](http://www.beautyspecialists.co.za)

Confederation of International  
Beauty Therapy and  
Cosmetology CIBTAC  
[www.cibtac.com](http://www.cibtac.com)

Jamu Spa School  
[www.jamuspaschool.com](http://www.jamuspaschool.com)

Success International Health  
and Skincare Academy  
[www.successinternational.co.za](http://www.successinternational.co.za)

Truro and Penwith College  
[www.truro-penwith.ac.uk](http://www.truro-penwith.ac.uk)

## Massage Courses

### DEEP TISSUE MASSAGE

Tip Touch International  
[www.tiptouch.com](http://www.tiptouch.com)

Vio Malherbe  
[www.viomalherbe.ch](http://www.viomalherbe.ch)

### HOLISTIC MASSAGE

International Medical-Spa Institute  
[www.imsi.co.jp](http://www.imsi.co.jp)

London Therapists Ltd  
[www.london-therapists.com](http://www.london-therapists.com)

### REMEDIAL MASSAGE

Advance Beauty College  
[www.advancebeautycollege.com](http://www.advancebeautycollege.com)

Australian College of  
Natural Therapies (ACNT)  
[www.acnt.edu.au](http://www.acnt.edu.au)

### SPORTS MASSAGE

Bali International Spa Academy  
[www.balibisa.com](http://www.balibisa.com)

Vio Malherbe  
[www.viomalherbe.ch](http://www.viomalherbe.ch)

VTCT  
[www.vtct.org.uk](http://www.vtct.org.uk)

### SWEDISH MASSAGE

Advance Beauty College  
[www.advancebeautycollege.com](http://www.advancebeautycollege.com)

Alexander School of  
Natural Therapeutics  
[www.secretsofisis.com](http://www.secretsofisis.com)

For full contact details, turn to the Spa Training Directory which starts on p320

Ananda Spa Institute ASI  
[www.anandaspainstitute.com](http://www.anandaspainstitute.com)

Bali International Spa Academy  
[www.balibisa.com](http://www.balibisa.com)

Ecole des Spas et des Instituts ESI  
[www.esi-paris.com](http://www.esi-paris.com)

Evolution School of  
Beauty & Massage  
[www.evolutionschool.co.nz](http://www.evolutionschool.co.nz)

International Board of  
Massage and Spa (CIMS)  
[www.cims.com.mx](http://www.cims.com.mx)

Jamu Spa School  
[www.jamuspaschool.com](http://www.jamuspaschool.com)

Jari Jari Spa Training Academy  
[www.jarijari.com.my](http://www.jarijari.com.my)

### THAI MASSAGE

Bali International Spa Academy  
[www.balibisa.com](http://www.balibisa.com)

Ecole des Spas et des Instituts ESI  
[www.esi-paris.com](http://www.esi-paris.com)

International Training  
Massage School  
[www.itmthaimassage.com](http://www.itmthaimassage.com)

Spa Innovations Pte Ltd  
[www.spa-innovations.com](http://www.spa-innovations.com)

Thai Heritage Spa School  
[www.thaiheritagespa.com](http://www.thaiheritagespa.com)

Watpo Thai Traditional  
Medical School  
[www.watpomassage.com](http://www.watpomassage.com)

### THAI YOGA MASSAGE

deonThai School Yoga Massage  
[www.deonthaiyoga.com](http://www.deonthaiyoga.com)

[www.spahandbook.com](http://www.spahandbook.com)

### THERAPEUTIC MASSAGE

Academy Canada Career College  
[www.academycanada.com](http://www.academycanada.com)

Advance Beauty College  
[www.advancebeautycollege.com](http://www.advancebeautycollege.com)

The Advanced Spa Therapy  
Education Certification Council  
[www.astecc.com](http://www.astecc.com)

Algonquin College of Applied  
Arts and Technology  
[www.algonquincollege.com](http://www.algonquincollege.com)

Asheville-Buncombe Technical  
Community College  
[www.abtech.edu](http://www.abtech.edu)

Australian College of  
Natural Therapies (ACNT)  
[www.acnt.edu.au](http://www.acnt.edu.au)

Axelsons Spa School  
[www.axelsons.se](http://www.axelsons.se)

The Beauty Specialist Training  
Centre & Nail Academy  
[www.beautyspecialists.co.za](http://www.beautyspecialists.co.za)

Bellus Academy  
[www.bellusacademy.edu](http://www.bellusacademy.edu)

Boca Beauty Academy LLC  
[www.bocabeautyacademy.com](http://www.bocabeautyacademy.com)

Bryan College of Applied Health  
and Business Sciences  
[www.bryancollege.ca](http://www.bryancollege.ca)

Camelot International  
[www.camelotint.co.za](http://www.camelotint.co.za)

Centennial College  
[www.centennialcollage.ca](http://www.centennialcollage.ca)

Chiva-Som International Academy  
[www.chivasomacademy.com](http://www.chivasomacademy.com)

Confederation of International  
Beauty Therapy and  
Cosmetology CIBTAC  
[www.cibtac.com](http://www.cibtac.com)

deonThai School Thai  
Yoga Massage  
[www.deonthaiyoga.com](http://www.deonthaiyoga.com)

Ecole des Spas et  
des Instituts ESI  
[www.esi-paris.com](http://www.esi-paris.com)

Elly Lukas Beauty  
Therapy College  
[www.ellylukas.edu.au](http://www.ellylukas.edu.au)

Esalen Institute  
[www.esalen.org](http://www.esalen.org)

The Giving Touch  
[www.himalayanhealers.org](http://www.himalayanhealers.org)

Healing Hands International  
Massage Academy  
[www.healinghands.co.za](http://www.healinghands.co.za)

Houston School of Massage  
[www.houstonschoolofmassage.com](http://www.houstonschoolofmassage.com)

International Academy  
of Spa Esthetics  
[www.russiaspas.ru](http://www.russiaspas.ru)

Jamu Spa School  
[www.jamuspaschool.com](http://www.jamuspaschool.com)

Jari Menari  
[www.jarimenari.com](http://www.jarimenari.com)

National University of  
Health Sciences  
[www.nuhs.edu](http://www.nuhs.edu)

Northeast Alabama  
Community College  
[www.nacc.edu](http://www.nacc.edu)

Pure Massage Spa  
Training Method®  
[www.spatraining.global](http://www.spatraining.global)

Sandhills Community College  
[www.sandhills.edu](http://www.sandhills.edu)

The Shiatsu School  
[www.theshiatusschool.com](http://www.theshiatusschool.com)

The South Pacific Academy  
of Beauty Therapy  
[www.fijisenikaispas.com](http://www.fijisenikaispas.com)

Southwest Institute of  
Healing Arts (SWIHA)  
[www.swiha.edu](http://www.swiha.edu)

Spa Vargas School of  
Massage Therapy  
[www.spavargasuniversity.com](http://www.spavargasuniversity.com)

Steiner Education Group (SEG)  
[www.steinered.com](http://www.steinered.com)

Success International Health  
and Skincare Academy  
[www.successinternational.co.za](http://www.successinternational.co.za)

Suffolk New College  
[www.suffolk.ac.uk](http://www.suffolk.ac.uk)

TAFE Queensland South West  
[www.tafesouthwest.edu.au](http://www.tafesouthwest.edu.au)

Touch Research Institute  
[www.miami.edu/touch-research](http://www.miami.edu/touch-research)

Truro and Penwith College  
[www.truro-penwith.ac.uk](http://www.truro-penwith.ac.uk)

WFP-Berufsfachshulen Bad Sulza  
[www.schulewfp.de](http://www.schulewfp.de)

# Trade Associations

Our Trade Associations section gives up-to-date details of national spa associations and organisations around the world. We've split them up into global regions and countries for ease of reference, with those representing spas across the world appearing at the end

## AFRICA

### Spa & Wellness Association of Africa (SWAA)

[www.swaafrika.org](http://www.swaafrika.org)

Region represented: Africa

Works with national and regional tourism boards, educational institutions and operators to set quality standards and encourage education and preventative health measures in the industry in Africa. It's goal is to represent all spa trade associations on the continent.

## ■ MOROCCO

### Moroccan Spa Association (A-SPA-MAROC)

Email: [aspamaroc@gmail.com](mailto:aspamaroc@gmail.com)

Country represented: Morocco

Represents Moroccan spa operators, architects and product vendors on matters related to government legislation and tourism. Provides a platform for professional discussion.

## ■ SOUTH AFRICA

### South African Spa Association

[www.saspaassociation.co.za](http://www.saspaassociation.co.za)

Country represented: South Africa

Established to build consumer confidence in spa therapies with its certification system and to introduce other programmes, such as benchmarking schemes, to support industry growth.

## ASIA-PACIFIC & AUSTRALASIA

## ■ AUSTRALIA

### Australasian Wellness Association (AsWell)

[www.australasianwellnessassociation.com](http://www.australasianwellnessassociation.com)

Region represented: Australasia

With a fresh board headed by Professor Marc Cohen, AsWell is a key industry association in Australasia. It aims to create connections and foster wellness in the region by providing an integration platform for a diverse sector ranging from practitioners and businesses to disease advocacy and support groups and government organisations.

### Australian Association of Massage Therapists (AAMT)

[www.aamt.com.au](http://www.aamt.com.au)

Region represented: Australasia

Upholds, promotes and educates about best practice in the field of massage therapy. Represents over 7,500 massage therapists and also maintains a register of qualified member practitioners.

## ■ BALI

### Bali Spa & Wellness Association

[www.balispawellness-association.org](http://www.balispawellness-association.org)

Region represented: Bali

Develops and promotes Bali's spa offerings via education, growth initiatives and regular spa professional gatherings.

## ■ CHINA

### China Spa Association

[www.chinaspaassociation.com](http://www.chinaspaassociation.com)

Country represented: China

Develops and promotes the spa, health and aesthetics industries in China. Members benefit from educational workshops, newsletters with industry updates, regular meetings and events, as well as the chance to network with members of other international spa bodies.

## ■ INDIA

### Indian Spa and Wellness Association (ISWA)

[www.iswa.co.in](http://www.iswa.co.in)

Country represented: India

Addresses concerns on standardisation, training and education. Also champions traditional healing systems such as ayurveda and yoga. Its goal is to be recognised as the sole voice representing the industry in government bodies, the media and other organisations.

### Spa Association of India (SAI)

[www.spaassociationofindia.in](http://www.spaassociationofindia.in)

Country represented: India

Key goal is to set up a system of training accreditation in India, along with developing and maintaining overall standards. Works with tourism boards, operators, manufacturers and distributors to set quality standards and encourage education.

### Spa & Wellness Association of India (SWAI)

[www.spaandwellnessassociation.com](http://www.spaandwellnessassociation.com)

**Country represented:** India

Serves the industry through a number of core competencies: the preservation and protection of India's traditional therapies; education; government advocacy; tourism promotion; commerce activities; research/statistics; and media relations.

### ■ JAPAN

#### The Federation for Japanese Spa Associates

[www.j-spa.jp](http://www.j-spa.jp)

**Country represented:** Japan

Aims to contribute to the development of its members and the industry in general.

#### Japan Ryokan Association

[www.ryokan.or.jp](http://www.ryokan.or.jp)

**Country represented:** Japan

Oversees facility members – comprising 1,200 top ryokans – to ensure safe and reliable accommodation.

#### Nippon Spa Association (NSPA)

[www.n-spa.org](http://www.n-spa.org)

**Country represented:** Japan

Formed in 2002 to represent all types of spas in Japan. Main purpose is to promote the benefits of spas and treatments to the public. Also has a Spa Advisor Test to help raise spa and therapist standards.

### ■ KOREA

#### Korean Spa Society (KORSPA)

[cafe.naver.com/korspa](http://cafe.naver.com/korspa)

**Country represented:** Korea

Community of spa professionals in Korea which serves as an instrument for the exchange of ideas and to connect members.

### ■ MALAYSIA

#### Association of Malaysian Spas (AMSPA)

[www.amspa.org.my](http://www.amspa.org.my)

**Country represented:** Malaysia

AMSPA's mission to become a 'voice of wellness' and act as a central body for the area's up and coming spa industry. Works with the country's tourism ministry on a national spa rating system.

#### Malaysian Association Of Wellness & Spa

[www.mawspa.org](http://www.mawspa.org)

**Regions represented:** Malaysia and south-east Asia

A non-profit organisation, established to promote and to develop the spa and wellness industry in Malaysia through public educational seminars, the distribution of printed materials, and other interactive events.

### ■ THE PHILIPPINES

#### Spa & Wellness Association of Cebu (SWAC)

<http://lei.sr?a=G8h4g>

**City represented:** Cebu

Wellness industry body recognised by the business community and government in Cebu. Its goal is to analyse sector growth and to help it realise its full potential.

### ■ SINGAPORE

#### Spa Association Singapore

[www.spaassociation.org.sg](http://www.spaassociation.org.sg)

**Country represented:** Singapore

Represents spa operators across Singapore. Works closely with the country's tourism, licensing and economic bodies with a view to helping member spas develop their businesses.

### Spa & Wellness Association of Singapore (SWAS)

[www.spaandwellness.org](http://www.spaandwellness.org)

**Regions represented:** Singapore and Asia

Creates growth opportunities for members via monthly networking sessions, trade shows and educational programmes.

### ■ TAIWAN

#### Taiwan Spa Association

**Country represented:** Taiwan

[www.tspa.tw](http://www.tspa.tw)

### ■ THAILAND

#### Phuket Spa Association (PSPA)

[www.spaphuket.org](http://www.spaphuket.org)

**Region represented:** Phuket

PSPA represents members of the spa and wellness industries in Phuket to promote growth, professionalism and awareness to the industry and the community.

#### Samui Spa Association

[www.samuispaassociation.com](http://www.samuispaassociation.com)

**Region represented:** Samui

Samui Spa Association has been founded as a non-profit organisation to promote, support, develop and create liaison between Samui's spas.

#### Thai Lanna Spa Association

[www.thailannaspaassociation.com](http://www.thailannaspaassociation.com)

#### Thai Spa Association (TSPA)

[www.thaispaassociation.com](http://www.thaispaassociation.com)

**Country represented:** Thailand

One of the top spa industry associations in Asia. Commissions annual research, organises the World Spa & Well-being Convention and sets up many other networking and educational for its members on a regular basis.

## ► LISTINGS

### CENTRAL & SOUTH AMERICA

#### ■ ARGENTINA

##### Association of Argentinian Spas (AAS)

[www.asociacionspa.org](http://www.asociacionspa.org)

Country represented: Argentina

Represents spa operators, professionals and suppliers. Provides training and promote the benefits of a spa experience.

#### ■ BRAZIL

##### Association of Brazilian Clinics & Spas (ABC Spas)

[www.abcspas.com.br](http://www.abcspas.com.br)

Country represented: Brazil

Puts on events, attracts investors and fosters local spa developments for the greater good of the Brazilian spa market.

##### Brazilian Wellness Association (ABQV)

[www.abqv.com.br](http://www.abqv.com.br)

Country represented: Brazil

Main objective is champion corporate wellness programmes and develop partnerships and agreements with important entities in Brazil.

#### ■ THE CARIBBEAN

##### Caribbean Spa Association (CSPA)

[www.caribbeanSPA.com](http://www.caribbeanSPA.com)

Region represented: the Caribbean

New association comprising an expanding group of business professionals dedicated to growing the sector.

##### Caribbean Spa & Wellness Association (C-SWA)

[www.caribbeanSpaWellness.com](http://www.caribbeanSpaWellness.com)

Region represented: the Caribbean

Promotes the growth of the industry in the region through training and education.

### EUROPE

#### European Spas Association (ESPA)

[www.espa-ehv.com](http://www.espa-ehv.com)

Countries represented: 20 across Europe

Umbrella body for 20 national spa bodies in Europe. Has a certification system and quality standards guide for medical spa and wellness providers across the continent.

#### European Historic Thermal Towns Association (EHTTA)

[www.ehtta.eu](http://www.ehtta.eu)

Countries represented: 11 across Europe

Aims to protect and enhance the thermal, artistic and cultural heritage in Europe.

#### ■ BULGARIA

##### Bulgarian Union of Balneology and Spa Tourism (BUBSPA)

[www.bubspa.org](http://www.bubspa.org)

Country represented: Bulgaria

Presents and promotes Bulgaria as a modern spa and wellness destination.

##### National Association for Spa & Wellness Tourism (NAST), Bulgaria

Email: [nast.bulgaria@mail.bg](mailto:nast.bulgaria@mail.bg)

Country represented: Bulgaria

Works to protect the use of natural resources in spas across Bulgaria and promote spa tourism. Members comprise high-end spa facilities and suppliers.

##### International Spa & Tourism Association (ISPAT)

[www.ispam.biz](http://www.ispam.biz)

#### ■ CROATIA

##### Wellness & Fitness Association of Croatia (WUH)

[www.wuh.hr](http://www.wuh.hr)

#### ■ CYPRUS

##### Cyprus Spa Association

[www.cyprusspaassociation.com](http://www.cyprusspaassociation.com)

Country represented: Cyprus

Works with Cyprus' spa industry to protect and develop the reputation of the country as a spa destination.

#### ■ THE CZECH REPUBLIC

##### Association of Czech Spas

[www.jedemedolazni.cz/en/](http://www.jedemedolazni.cz/en/)

Country represented: Czech Republic

Represents spa towns and municipalities in the Czech Republic.

##### Czech Association of Wellness

[www.spa-wellness.cz](http://www.spa-wellness.cz)

Country represented: Czech Republic

Promotes wellness by publications and shows; monitors certification bodies; and creates training courses.

##### Czech Healing Spa Association

[www.lecebne-lazne.cz/en](http://www.lecebne-lazne.cz/en)

Country represented: Czech Republic

Members include over 40 health spas which must meet strict quality criteria.

#### ■ ESTONIA

##### Estonian Spa Association (ESPAL)

[www.estonianspas.eu](http://www.estonianspas.eu)

#### ■ FRANCE

##### National Council of Thermal Operators (CNETH)

[www.medicinethermale.fr](http://www.medicinethermale.fr)

Country represented: France

Represents almost all thermal spa facilities in France and works with the government to improve the recognition of thermal medicine.

### Thermal and Climate Federation of France (FTCF)

[www.federationthermale.org](http://www.federationthermale.org)

**Country represented:** France

Its role is to unite hydrotherapy stakeholders in France, including thermal spa operators and regional thermal federations.

### French Spa Association (Spa-A)

[www.spa-a.com](http://www.spa-a.com)

**Country represented:** France

Ethics, quality and professionalism is the main focus of Spa-A which comprises owners, experts and managers in the French spa and wellbeing sector. It launched a Spa Quality Charter, which covers hygiene, staff and infrastructure standards across 50 criterion, six years ago. Forty-two facilities are certified under the charter to date.

## ■ GERMANY

### German Spa Association (DHV)

[www.deutscher-heilbaederverband.de](http://www.deutscher-heilbaederverband.de)

**Country represented:** Germany

Comprises federal state spa associations, the Association of German Spa Doctors and the Academy of Balneology and Climatology. Represents the shared interests of its members at national, European and international level, promoting science, research and training in the spa industry and health tourism and creating and monitoring quality and certification standards across Germany.

### German Wellness Association (DWV)

[www.wellnessverband.de](http://www.wellnessverband.de)

**Country represented:** Germany

DWV serves both spa-goers and operators. In cooperation with German Wellness Inc, it develops quality, recognised standards.

[www.spahandbook.com](http://www.spahandbook.com)

## ■ GRAN CANARIA

### Gran Canaria Spa, Wellness & Health

[www.grancanariawellness.com](http://www.grancanariawellness.com)

**Region represented:** Gran Canaria

Aims to position the island as a major wellness tourism destination by highlighting the quality of its natural resources, products and establishments. Backed by the local tourist board.

## ■ GREECE

### Hellenic Association of Municipalities with Thermal Springs

[www.thermalsprings.gr](http://www.thermalsprings.gr)

**Country represented:** Greece

Association to support and aid the development of its members in the field of spa-medical tourism.

### Spa Managers Club of Greece (SMCG)

[www.spamanagers.gr](http://www.spamanagers.gr)

**Country represented:** Greece

Showcases the high standards of quality and service in Greek spas and provides education and professional development opportunities for members.

## ■ HUNGARY

### Budapest Spas Inc

[www.spasbudapest.com](http://www.spasbudapest.com)

**City represented:** Budapest

Organisation which draws attention to the numerous thermal baths located in Hungary's capital city.

### Hungarian Baths Association

[www.furdoszovetseg.hu](http://www.furdoszovetseg.hu)

**Country represented:** Hungary

Group of economic organisations and managers responsible for operating bath facilities. It has 186 members.

### Hungarian Marketing Association for Health Tourism

[www.meme.hu](http://www.meme.hu)

**Country represented:** Hungary

The association promotes the country's thermal and wellness bath facilities, hotels and related services to domestic and international markets.

## ■ ICELAND

### The Iceland Spa Association

[www.visitspas.eu/iceland](http://www.visitspas.eu/iceland)

## ■ IRELAND

### Ireland Active

[www.irelandactive.ie](http://www.irelandactive.ie)

**Country represented:** Ireland

Government-funded body representing leisure managers – including those overseeing spa facilities – in Ireland.

## ■ ITALY

### Federterme

[www.federterme.it](http://www.federterme.it)

**Country represented:** Italy

Italian federation of the curative thermal and mineral water industries, serves as a hub for sector news and research.

## ■ LITHUANIA

### National Spa Association of Lithuania

[www.spalietuva.lt](http://www.spalietuva.lt)

**Country represented:** Lithuania

Regulates marketing and sets treatment standards across the country's spa sector, and educates the public about the spa philosophy as a way of life. This year it opened its annual massage championship – previously limited to participants from Lithuania – to other European countries. ►

## ► LISTINGS

### ■ MONTENEGRO

#### Medical Spa Association of Montenegro (MSPAA)

[www.medicalspacg.blogspot.com](http://www.medicalspacg.blogspot.com)

Country represented: Montenegro

Involved with the promotion and development of health, wellbeing and medical spa facilities in Montenegro.

### ■ THE NETHERLANDS

#### Dutch Spa & Wellness Association (DSWA)

[www.dswa.nl](http://www.dswa.nl)

Country represented: the Netherlands

DSWA aims to support entrepreneurs in the spa and wellness sector with knowledge and to stimulate and contribute to its further development and professionalism. One of its major projects is to reposition the country's spas from curative to preventative wellness centres as it believes this is where the most consumer demand is .

### ■ POLAND

#### Association of Polish Spa Communities

[www.sgurp.pl/en/](http://www.sgurp.pl/en/)

Country represented: Poland

Supports, educates and protects the Polish spa industry and champions its spa tourism offering in Europe.

#### European Spa Foundation, Poland

[www.fundacjaspap.pl](http://www.fundacjaspap.pl)

Country represented: Poland

The main objective of the foundation is to provide spa professionals with reliable research and analysis that will not only help them understand the spa market but provide relevant business solutions. Also offers educational programmes and organises industry events.

### ■ PORTUGAL

#### Portuguese Spas Association (ATP)

[www.termasdeportugal.pt](http://www.termasdeportugal.pt)

Country represented: Portugal

Has 38 associate members and seeks to develop the country's thermal water sources and spas technically, economically and socially. Celebrates its 20th anniversary in 2016.

### ■ ROMANIA

#### The Romanian Organisation of Spa Owners (OPTBR)

[www.romanian-spas.ro](http://www.romanian-spas.ro)

Country represented: Romania

Has 62 health resort members, representing most of Romania's spas, and works to promote the spa sector to domestic and international tourists.

### ■ RUSSIA

#### National Guild of Spa Experts

[www.russiaspas.ru](http://www.russiaspas.ru)

Country represented: Russia

Has two committees, one to oversee and another to market its guild of spa experts and aesthetic academy.

#### Spa & Wellness International Council (SWIC)

[www.1swic.ru](http://www.1swic.ru)

Regions represented: Russia and the CIS

Promotes the concept of a healthy lifestyle to assist the development of the spa sector in Russia and the CIS. Headed by spa consultant Elena Bogacheva, the council has been instrumental in getting the Russian government to drop its restrictive classification system in which beauty and spa treatments were considered medical procedures.

### ■ SERBIA

#### Serbian Spas Association

[www.serbianspas.org](http://www.serbianspas.org)

Country represented: Serbia

Oversees the improvement and preservation of the traditional mineral spa resorts known as banjas. Encourages research into the scientific application of Serbia's natural therapeutic resources.

### ■ SLOVAKIA

#### Slovakian Spas Association

[www.balneotherma.sk](http://www.balneotherma.sk)

Country represented: Slovak Republic

Deals with business projects for spa resorts and clinics and provides personnel training. Offers expertise on the country's natural healing sources – waters, muds and climate; and audits medical spa departments. Also promotes Slovak spas to travel agencies in America, Canada and Europe.

### ■ SLOVENIA

#### Slovenian Spas Association/Skupnost Slovenskih Naravnih Zdravilišč (SSNZ)

[www.slovenia-terme.si](http://www.slovenia-terme.si)

Country represented: Slovenia

Tourism body marketing the country's 14 state-verified natural/thermal spas.

### ■ SPAIN

#### Asociación Nacional de Balnearios (ANBAL)

[www.balnearios.org](http://www.balnearios.org)

Regions represented: Spain and the Balearic Islands

ANBAL currently has 60 public mineral spa members and its primary objective is to promote and defend the interests of the sector. ►



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## ► LISTINGS

### ■ SWEDEN

#### Swedish Spa Hotels

[www.svenskaspahotell.se](http://www.svenskaspahotell.se)

**Country represented:** Sweden

Association members include high-quality spa facilities which meet its criteria. It focuses its attention on industry standards; staff development; employer issues and policies; benchmarking; networking and marketing.

### ■ SWITZERLAND

#### Spas and Spa Hotels Switzerland

[www.kuren.ch](http://www.kuren.ch)

**Country represented:** Switzerland

Organisation representing the interests of rehabilitation clinics, spas, health spas and hotels across Switzerland.

### ■ UKRAINE

#### Ukrainian Spa Association

[www.facebook.com/UASPA/notes](https://www.facebook.com/UASPA/notes)

**Country represented:** Ukraine

National body created to increase the popularity of the Ukrainian spa industry. On a mission to raise the level of professional education; organise conferences and seminars; to serve as a platform for an exchange of ideas; and to conduct market research.

### ■ UNITED KINGDOM

#### British Association of Beauty & Cosmetology (BABTAC)

[www.babtac.com](http://www.babtac.com)

**Countries represented:** UK and Ireland

Organisation for professionals working in the beauty, hair, holistic and sports therapy industries in the UK. Has over 10,000 members and offers insurance.

#### Federation of Holistic Therapists (FHT)

[www.fht.org.uk](http://www.fht.org.uk)

**Countries represented:** UK and Ireland

Not-for-profit body for complementary, holistic beauty and sports therapists in the UK and Ireland. Offers a quarterly membership magazine covering a range of topics and provides access to seminars and workshops, a training congress and online learning.

#### Habia

[www.habia.org](http://www.habia.org)

**Country represented:** UK

Habia is recognised by the UK government as the body which sets standards and qualifications for the hair and beauty sector. Any national funding for the industry comes via Habia. Importantly, it has developed a register for spa, nail and beauty qualifications.

#### UK Spa Association (UKSA)

[www.spa-uk.org](http://www.spa-uk.org)

**Regions represented:** UK and Ireland

Main organisation in the UK dedicated to spa facilities, suppliers and service providers. Arranges numerous networking events and has a nationwide benchmarking scheme (see p100).

## MIDDLE EAST

### ■ TURKEY

#### Health & Natural Therapies Association

[www.madoted.org](http://www.madoted.org)

**Country represented:** Turkey

On a mission to highlight and improve the practice of natural health and natural therapies across Turkey by putting on a series of congresses, symposia, courses and seminars.

#### Turkish Spas Thalasso and Health Resorts Association (TURKSPA)

[www.spa-turkey.com](http://www.spa-turkey.com)

**Country represented:** Turkey

Represents spa, thalassotherapy and other curative facilities across Turkey. Goals include protecting the common interests of these operators, as well as modernising and promoting new facilities.

## NORTH AMERICA

### ■ CANADA

#### Association Québécoise des spas (AQS)

[www.associationquebecoisessedesspas.com](http://www.associationquebecoisessedesspas.com)

**Region represented:** Québec

Created in 2012 to mobilise and represent the spa industry in Quebec and its 21 tourist regions.

#### Leading Spas of Canada

[www.leadingspasofcanada.com](http://www.leadingspasofcanada.com)

**Country represented:** Canada

Provides support for the development of the Canadian spa industry and the promotion of Canada as a global spa destination. Represents all types of spas, schools and suppliers in the country

#### Ontario's Finest Spas

[www.ontariosfinestinn.com](http://www.ontariosfinestinn.com)

#### Ontario's Premier Spas

[www.ontariospremierpas.com](http://www.ontariospremierpas.com)

#### Spas Relais santé

[www.spasrelaissante.com](http://www.spasrelaissante.com)

**Region represented:** Québec

An alliance and marketing consortia of Québec spas. Members must meet a strict criteria for excellence which includes annual mystery shops.

## ■ UNITED STATES OF AMERICA

### American Massage Therapy Association (AMTA)

[www.amtamassage.org](http://www.amtamassage.org)

**Country represented:** USA

Has over 56,000 massage therapist, student and school members. Calls for fair licensing of massage in all US states, actively supports research on massage and offers networking opportunities.

### The Arizona Spa & Wellness Association

[www.azspawell.com](http://www.azspawell.com)

### California Spa Association

[www.californiaspaassociation.com](http://www.californiaspaassociation.com)

### Dallas Fort Worth Spa Association

<http://lei.sr?a=i8T5V>

### Hawaii Spa Association (Hi-Spa)

[www.hi-spa.com](http://www.hi-spa.com)

### Las Vegas Spa Association (LVSA)

[www.lvspas.com](http://www.lvspas.com)

### New York Spa Alliance (NYSPA)

[www.ny-spa.net](http://www.ny-spa.net)

### Salt Therapy Association (STA)

[www.salttherapyassociation.org](http://www.salttherapyassociation.org)

**Country represented:** USA

Provides resources, research and standards to create awareness about salt therapy.

### The Spa Association (SPAA)

[www.thespaassociation.com](http://www.thespaassociation.com)

**Country represented:** USA

Provides information, resources and education in the US spa industry.

### Washington Spa Alliance (WSPA)

[www.washingtonspaalliance.com](http://www.washingtonspaalliance.com)

## WORLDWIDE

### Comité International D'Esthétique et de Cosmétologie (CIDESCO)

[www.cidesco.com](http://www.cidesco.com)

**Regions represented:** Countries worldwide

Recognised for its high-quality, international training standards and centres around the world.

### Day Spa Association (DSA)

[www.dayspaassociation.com](http://www.dayspaassociation.com)

**Regions represented:** Countries worldwide

Serves as a business resource for spa industry professionals through its educational seminars, research studies and publications.

### Global Wellness Institute (GWI)

[www.globalwellnessinstitute.com](http://www.globalwellnessinstitute.com)

**Regions represented:** Countries worldwide

Umbrella organisation for the global spa and wellness arena formed to attract outside investment to support industry growth. Encompasses the sub-brands of the Global Wellness Summit, the Global Wellness Tourism Congress and research-focused platform [wellnessevidence.com](http://wellnessevidence.com). Supports a number of initiatives (see p82) which are all focused on driving change and moving the sector forward.

### Green Spa Network (GSN)

[www.greenspanetwork.org](http://www.greenspanetwork.org)

**Regions represented:** Countries worldwide

GSN's educational events and member greening tools support those in the health, wellness and beauty community on the road to planet friendly business operations. In 2015, it announced that it is to offer its spa greening resources to members of other regional spa associations across the US for free to help encourage eco-practices.

### Hydrothermal Spa Forum

[www.hydrothermal-spa-forum.com](http://www.hydrothermal-spa-forum.com)

**Regions represented:** Countries worldwide

An alliance of wet and heat experience firms which aims to develop technical quality standards. Responsible for the 2013 *Guide to Hydrothermal Spa Development Standards*.

### International Health and Wellness Alliance (IHWA)

[www.ihwa.co](http://www.ihwa.co)

**Regions represented:** Countries worldwide

Owners of top destination spas who are devoted to educating the world about wellness as a whole and the evidence-based approaches they offer.

### International Medical Spa Association (IMSA)

[www.dayspaassociation.com/imsa](http://www.dayspaassociation.com/imsa)

**Regions represented:** Countries worldwide

Helps the industry with clinical education, practice management, workshops, legislative watch, malpractice insurance, risk management and legal support.

### International Society of Medical Hydrology and Climatology (ISMH)

[www.ismh-direct.net](http://www.ismh-direct.net)

### International Spa Association (ISPA)

[www.experienceispa.com](http://www.experienceispa.com)

**Regions represented:** Countries worldwide

Global voice of the spa industry which helps foster spa professionalism and growth in a number of ways. Publishes research each year about the performance of the US spas (see p112) and its annual conference is a key event for industry leaders. Currently working with the GWS to develop standards for spa manager internships and a recognisable career path for therapists.

# Events calendar

Conferences, networking events and trade shows for spa and wellness professionals in the year ahead

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## JULY 2016

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10-13 JULY 2016

**Caribbean Spa Association  
2nd Annual Summit**

**ME Cancun Resort, Cancun, Mexico**

One-to-one meetings for suppliers with the decision makers of some of the Caribbean's top spas.

[www.caribbeanspaa.com](http://www.caribbeanspaa.com)

18-21 JULY 2016

**Cosmobeauté Asia**

**Putra World Trade Centre,  
Kuala Lumpur, Malaysia**

Exhibition and conference for the south-east Asian beauty and spa market with other events planned in Indonesia, Vietnam and Myanmar in 2016.

[www.cosmobeauteasia.com](http://www.cosmobeauteasia.com)

24-25 JULY 2016

**Les Nouvelles Esthétiques  
Spa Conference**

**The Maslow Hotel, Sandton,  
Johannesburg, South Africa**

Annual conference and awards for the South African spa industry.

[www.lesnouvelles.co.za](http://www.lesnouvelles.co.za)

24-26 JULY 2016

**Cosmoprof North America**

**Mandalay Bay Convention Center,  
Las Vegas, Nevada, USA**

Beauty exhibition attracting up to 30,000 spa buyers and professionals.

[www.cosmoprofnorthamerica.com](http://www.cosmoprofnorthamerica.com)



ISPA chair Michael Tompkins kicks off the annual US-based spa conference

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## AUGUST 2016

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8-9 AUGUST 2016

**Professional Beauty Delhi**

**Pragati Maidan, Delhi, India**

Trade show for the Indian beauty industry, with sister events in Mumbai and Sri Lanka.

[www.professionalbeauty.in](http://www.professionalbeauty.in)

17-18 AUGUST 2017

**Splash Pool & Spa Trade Show**

**Gold Coast Convention & Exhibition  
Centre, Gold Coast, Australia**

Australian trade show hosting more than 120 pool product and service companies. Attracts up to 2,500 visitors.

[www.splashexpo.com.au](http://www.splashexpo.com.au)

20-21 AUGUST 2016

**Beauty Expo Australia**

**Sydney Exhibition Centre, Australia**  
Beauty, medi, wellness and spa trade event for the Australian market.

[www.beautyexpoaustralia.com.au](http://www.beautyexpoaustralia.com.au)

20-22 AUGUST 2016

**Face & Body Northern California**

**McEnery Convention Center, California, USA**  
US skincare and spa expo.

[www.faceandbody.com/california](http://www.faceandbody.com/california)

28-29 AUGUST 2016

**Professional Beauty Johannesburg**

**Johannesburg, South Africa**  
African beauty show with 200 exhibitors.

[www.probeauty.co.za](http://www.probeauty.co.za)

.....  
**SEPTEMBER 2016**  
.....

**1-3 SEPTEMBER 2016**

**SpaChina Summit & Awards**

**Lijiang, China**

Three days of speaker sessions and opportunities for networking at this Chinese spa event. Incorporates the SpaChina Awards which recognises regional leaders and innovators.

[www.spachina.com](http://www.spachina.com)

**13-15 SEPTEMBER 2016**

**ISPA Conference & Expo**

**The Venetian, Las Vegas, Nevada, USA**

The International Spa Association's annual gathering offers three days of speaker presentations on a wide range of topics such as business strategy, customer service and management, plus an expo for spa and beauty suppliers.

[www.experienceispa.com](http://www.experienceispa.com)

**14-16 SEPTEMBER 2016**

**Sustainable Cosmetics Summit Latin America**

**São Paulo, Brazil**

Part of a series of events worldwide which cover sustainability issues in the cosmetics and personal care industry.

[www.sustainablecosmeticssummit.com](http://www.sustainablecosmeticssummit.com)

**19-21 SEPTEMBER 2016**

**SWAA Forum**

**Shanti Maurice Nira, Mauritius, Africa**

Second annual forum for the Spa and Wellness Association of Africa.

[www.spaassociationofafrica.com](http://www.spaassociationofafrica.com)

**20-23 SEPTEMBER 2016**

**Spatec Middle East**

**The Ritz Carlton Abu Dhabi, Grand Canal, Abu Dhabi, UAE**

Middle East spa operators meet with domestic and international suppliers for set one-to-one meetings.

[www.spatecevents.com/middleeast](http://www.spatecevents.com/middleeast)

**22-24 SEPTEMBER 2016**

**Beyond Beauty ASEAN Bangkok**

**Challenger 3, Impact Exhibition & Convention Center, Bangkok, Thailand**

Beauty show held alongside WSWC. Has an Aesthetics & Dermatology section this year.

[www.beyondbeautyasean.com](http://www.beyondbeautyasean.com)

**22-24 SEPTEMBER 2016**

**World Spa & Well-being Convention**

**Impact Exhibition & Convention Center, Bangkok, Thailand**

Organised by the Thai Spa Association, the WSWC comprises a three-day exhibition, a two-day congress and an awards night.

[www.worldspawellbeing.com](http://www.worldspawellbeing.com)

**25-28 SEPTEMBER 2016**

**9th Annual Green Spa Network Congress**

**Devil's Thumb Ranch, Colorado, USA**

Eco-minded spa professionals get together to find out about the latest sustainability innovations and issues. Will include a keynote speaker session by Dr John Douillard, who's known as a natural health, ayurvedic and sports medicine specialist.

[www.greenspanetwork.org](http://www.greenspanetwork.org)

**25-28 SEPTEMBER 2016**

**Spatec Fall North America**

**JW Marriott Tucson Starr Pass Resort, Tucson, Arizona, USA**

One-to-one meetings between domestic and international suppliers and spa operators across America.

[www.spatecevents.com](http://www.spatecevents.com)

**26-27 SEPTEMBER 2016**

**Professional Beauty Mumbai**

**Mumbai, India**

Regional beauty exhibition in India.

[www.professionalbeauty.in](http://www.professionalbeauty.in)



Now in its fifth year, WSWC has attracted over 350 exhibitors and 25,000 visitors to date

## ► LISTINGS

27-30 SEPTEMBER 2016

### **Interbad**

Stuttgart Trade Fair Centre, Germany

International trade fair and congress for swimming pool, sauna and spa suppliers. 2016 is its 50th anniversary.

[www.interbad.de](http://www.interbad.de)

29 SEPTEMBER – 1 OCTOBER 2016

### **Termatalia**

Arteaga, Coahuila, Mexico

Thermal spa tourism trade fair attracting professionals from over 20 countries.

[www.termatalia.com](http://www.termatalia.com)

## OCTOBER 2016

2-3 OCTOBER 2016

### **Olympia Beauty**

Grand Hall, Olympia, London, UK

UK beauty industry exhibition.

[www.olympiabeauty.co.uk](http://www.olympiabeauty.co.uk)

5-7 OCTOBER 2016

### **Beauty Africa Exhibition and Conference**

Eko Convention Centre, Lagos, Nigeria

One of Africa's largest events dedicated to beauty, wellness and aesthetics.

[www.beautyafricaexhibition.com](http://www.beautyafricaexhibition.com)

7-9 OCTOBER 2016

### **SpaCamp**

Esplanade Resort & Spa am Scharmutzelsee, Berlin-Brandenburg, Germany

Participatory gathering of figures from the spa sector who get together to discuss future industry issues.

[www.spacamp.net](http://www.spacamp.net)

11-14 OCTOBER 2016

### **3rd Spa & Wellness International Congress**

Kazan, Russia

Association-led congress which helps to shape the Russian spa industry.

[www.1swic.ru](http://www.1swic.ru)

16-17 OCTOBER 2016

### **ESI Montréal**

Montréal, Canada

One of several educational and exhibition events across Canada organised by Esthétique Spa International.

[www.spa-show.com](http://www.spa-show.com)

17-19 OCTOBER 2016

### **Global Wellness Summit**

Kitzbühel, Tyrol, Austria

Back to the Future is the theme for this year's summit – a key industry event – in its 10th year. Delegates will look back at major industry achievements as well as focus on where its headed in the future. Will also feature a new Shark Tank of Wellness student competition.

[www.globalwellnesssummit.com](http://www.globalwellnesssummit.com)

18-19 OCTOBER 2016

### **Independent Hotel Show**

Olympia West, London, UK

Show which brings together UK luxury, boutique and independent hotel sectors. Has a dedicated spa area.

[www.independenthotelshow.co.uk](http://www.independenthotelshow.co.uk)

23-24 OCTOBER 2016

### **IECSC Florida**

Broward County Convention Center, Fort Lauderdale, Florida, USA

Florida edition of the International Esthetics, Cosmetics & Spa Conference.

[www.iecsc.com](http://www.iecsc.com)

24-26 OCTOBER 2016

### **Beautyworld Japan West**

Intex, Osaka, Japan

Beauty trade fair in western Japan.

[www.beautyworldjapan.com/osaka](http://www.beautyworldjapan.com/osaka)



GWS chair and co-chairs scoping out this year's host location of Kitzbühel in Austria

10 YEARS

# GLOBAL WELLNESS SUMMIT // TYROL 2016

Join us for the 10th Annual Global Wellness Summit  
Tyrol, Austria, October 17-19, 2016



GLOBALWELLNESSUMMIT.COM

## ► LISTINGS

24-26 OCTOBER 2016

### **Sustainable Cosmetics Summit Europe**

Paris, France

Organised by Organic Monitor, this summit covers major sustainability developments in the beauty industry.

[www.sustainablecosmeticssummit.com](http://www.sustainablecosmeticssummit.com)

## NOVEMBER 2016

14-16 NOVEMBER 2016

### **Spa Life UK**

International Centre, Telford, UK

Dedicated spa event for the UK which includes a two-day conference and supplier showcase. There's also a one-day buyer & supplier meetings forum and a gala dinner announcing the country's *Good Spa Guide* award winners. There's time to network and exchange ideas too.

[www.spa-life.co.uk](http://www.spa-life.co.uk)

15-18 NOVEMBER 2016

### **Cosmoprof Asia**

Hong Kong Convention & Exhibition Centre, Hong Kong

Asian business-to-business show featuring cosmetics & toiletries, natural health, beauty salon, hair salon and nails & accessories.

[www.cosmoprof-asia.com](http://www.cosmoprof-asia.com)

27-29 NOVEMBER 2016

### **Saudi Health & Beauty**

Jeddah, Saudi Arabia

Saudi Arabia's third international health, beauty and wellness exhibition. Runs alongside a sport and fitness show.

[www.saudihealthandbeauty.com](http://www.saudihealthandbeauty.com)

27-29 NOVEMBER 2016

### **Spameeting EMEA**

Dubai, UAE

Spameeting brings suppliers from the spa industry to meet with those involved in spa projects in the EMEA region.

[www.spameeting.com](http://www.spameeting.com)

## JANUARY 2017

19-22 JANUARY 2017

### **Les Thermalies**

Carrousel du Louvre, Paris, France

French water and wellness show in its 35th year. Exhibition themes focus on thermal spas, thalassotherapy, balneotherapy, day spas and beauty.

[www.thermalies.com](http://www.thermalies.com)

30-31 JANUARY 2017

### **Professional Beauty GCC**

The Meydan, Dubai

Brings together beauty, hair and spa brands in the Middle East.

[www.professionalbeautygcc.com](http://www.professionalbeautygcc.com)

31 JANUARY – 2 FEBRUARY 2017

### **Spatex**

Ricoh Arena, Coventry, West Midlands, UK

UK exhibition for the wet leisure sector. Includes pool and heat experience firms.

[www.spatex.co.uk](http://www.spatex.co.uk)

## FEBRUARY 2017

9-11 FEBRUARY 2017

### **Intercharm Professional**

ExpoForum, St Petersburg, Russia

International exhibition of cosmetics and beauty salon equipment in Russia.

[www.intercharmspb.ru/en/](http://www.intercharmspb.ru/en/)

16-18 FEBRUARY 2017

### **ForumPiscine**

Bologna Fiera, Bologna, Italy

ForumPiscine focuses on the technology, design, installation and management of pool systems – from large public facilities to those in spas. Held in conjunction with the ForumClub health and fitness show.

[www.forumpiscine.it](http://www.forumpiscine.it)



The Healing Summit covers topics such as a caring economy and sustainability

FEBRUARY 2017

**BeautyAsia**

Suntec Singapore, Singapore

Exhibition showcasing cosmetic, fragrance, skin and haircare products, equipment and packaging.

[www.beautyasia.com.sg](http://www.beautyasia.com.sg)

26-27 FEBRUARY 2017

**Professional Wellness & Spa Convention**

ExCeL, London, UK

International spa figures convene for two days of talks and networking, plus the World Spa Awards.

[www.professionalbeauty.com](http://www.professionalbeauty.com)

FEBRUARY 2017

**ESI Vancouver**

Vancouver, Canada

ESI's educational and exhibition show for salon, spa and medical professionals.

[www.spa-show.com](http://www.spa-show.com)

.....  
**MARCH 2017**  
.....

12-14 MARCH 2017

**IECSC New York**

Javits Convention Center, New York, USA

See products, trends and new techniques at this spa and beauty show.

[www.iecsc.com/ny](http://www.iecsc.com/ny)

17-20 MARCH 2017

**Cosmoprof Worldwide**

Bologna, Italy

One of the world's biggest beauty trade fairs, attracting more than 210,000 visitors, is now its 50th year. Features a two-day spa symposium.

[www.cosmoprof.com](http://www.cosmoprof.com)

[www.spahandbook.com](http://www.spahandbook.com)



Hall of fame: top US spa figures at a previous Washington Spa Alliance Symposium

30-31 MARCH 2017

**European Spa Congress, Poland**

Warsaw, Poland

European spa figures exchange industry ideas and experiences at this congress.

[www.fundacjaspa.pl](http://www.fundacjaspa.pl)

31 MARCH - 4 APRIL 2017

**Beauty Düsseldorf**

Messe, Düsseldorf, Germany

Beauty show with brands from around 40 countries, plus workshops and seminars.

[www.beauty.de](http://www.beauty.de)

MARCH 2017

**Healing Summit**

Berlin, Germany

Inspirational talks for like-hearted spa professionals organised by the Healing Hotels of the World consortia. Covers topics such as a caring economy, personal wellbeing and sustainability.

[www.healinghotelsoftheworld.com](http://www.healinghotelsoftheworld.com)

MARCH 2017

**Face & Body Midwest**

Chicago, USA

Skincare conference and expo. Co-located with America's Beauty Show for day spa and salon owners.

[www.faceandbody.com/midwest](http://www.faceandbody.com/midwest)

MARCH 2017

**Professional Beauty Bangalore**

Bangalore, India

Regional beauty exhibition in India.

[www.professionalbeauty.in](http://www.professionalbeauty.in)

MARCH 2017

**Washington Spa Alliance Symposium**

Washington DC, USA

An interactive day-long event for national and international spa professionals in all disciplines, which attracts key industry figures. Main focus is to inspire the spa community to advance a human agenda of health and wellbeing. Attendance is open to non-alliance members.

[www.washingtonspaalliance.com](http://www.washingtonspaalliance.com)

## ► LISTINGS



Spa Life, the UK spa show, has launched its conference and forum format in Germany

### APRIL 2017

20-22 APRIL 2017

#### **Intercharm Professional**

**Crocus Expo, Moscow, Russia**

Over 2,500 cosmetic and equipment suppliers exhibit at this trade show for the Russian beauty sector.

[www.intercharmpro.ru](http://www.intercharmpro.ru)

27-29 APRIL 2017

#### **Beauty Eurasia**

**Istanbul Expo Center, Istanbul, Turkey**

Beauty, cosmetic and hair exhibitors attract visitors from over 100 countries.

[www.beautyeurasia.com](http://www.beautyeurasia.com)

APRIL 2017

#### **ESI Toronto**

**Toronto, Canada**

Spa, aesthetic and medical professionals visit this show and conference in Toronto.

[www.spa-show.com](http://www.spa-show.com)

APRIL 2017

#### **Professional Beauty Kolkata**

**Kolkata, India**

Regional beauty exhibition in India.

[www.professionalbeauty.in](http://www.professionalbeauty.in)

APRIL 2017

#### **Spatec Spring North America**

**USA**

Brings American spa operators and suppliers together to do business.

[www.spatecevents.com](http://www.spatecevents.com)

### MAY 2017

MAY 2017

#### **Beautyworld Japan Tokyo**

**Tokyo, Japan**

Main show in the Beautyworld Japan series. Boasts beauty products, equipment and services from across the country.

[www.beautyworldjapan.com](http://www.beautyworldjapan.com)

MAY 2017

#### **Beautyworld Middle East**

**Dubai, UAE**

Trade show and networking event for beauty, wellbeing, haircare and fragrance professionals in the Middle East.

[www.beautyworldme.com](http://www.beautyworldme.com)

MAY 2017

#### **China Beauty Expo**

**China**

Platform for international cosmetic firms entering the Asian beauty market.

[www.chinabeautyexpo.com](http://www.chinabeautyexpo.com)

MAY 2017

#### **ESI Québec**

**Québec, Canada**

One of four ESI events in Canada.

[www.spa-show.com](http://www.spa-show.com)

MAY 2017

#### **Forum Hotel & Spa**

**Paris, France**

Panel discussions and educational sessions at this one-day forum have been designed to bring together both hotel and spa professionals.

The winner of the Black Diamond Award for the industry's best spa manager is also announced.

[www.forumhotspa.com](http://www.forumhotspa.com)

MAY 2017

#### **Spa Life Germany**

**Germany**

The organisers behind the popular UK Spa Life conference have gone international by adding an event in Germany. Like its sister event, it includes a conference plus a buyer & supplier meetings forum.

[www.spa-life.co.uk/germany/](http://www.spa-life.co.uk/germany/)



# GLOBAL WELLNESS DAY



Drink more water.



Walk for an hour.



Do a good deed.



Don't use plastic bottles.



Sleep at 10.00 P.M.



Have a family dinner.



Eat organic foods.

10 JUNE 2017

[www.globalwellnessday.org](http://www.globalwellnessday.org)

#globalwellnessday

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## ► LISTINGS

MAY 2017

### **Sustainable Cosmetics Summit North America**

New York, USA

Sustainability stakeholders debate key issues such as eco-benchmarking and green ingredients in the spa arena.

[www.sustainablecosmeticssummit.com](http://www.sustainablecosmeticssummit.com)

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## JUNE 2017

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10 JUNE 2017

### **Global Wellness Day**

A worldwide health and wellness movement to encourage people to change one aspect of their lives for the better for that day and hopefully thereafter. Championed by ambassadors, the majority of who come from the spa industry, based in 83 countries.

[www.globalwellnessday.org](http://www.globalwellnessday.org)

JUNE 2017

### **42nd Annual National Wellness Conference**

USA

Experts in wellness coaching, corporate and community wellness and integrative health and fitness attend.

[www.nationalwellness.org](http://www.nationalwellness.org)

JUNE 2017

### **HBA Global Expo**

New York, USA

With exhibiting companies from more than 28 countries, the HBA Global Expo features packaging suppliers in the cosmetics, personal care and fragrance industries from the around the world.

[www.hbaexpo.com](http://www.hbaexpo.com)

JUNE 2017

### **IECSC Las Vegas**

Las Vegas, Nevada, USA

Las Vegas spa and beauty show.

[www.iecsc.com](http://www.iecsc.com)

JUNE 2017

### **India Beauty & Spa Expo**

India  
One of India's largest beauty and spa shows, with more than 100 exhibitors.

[www.beautyandspaexpo.com](http://www.beautyandspaexpo.com)

JUNE 2017

### **Spatec Europe**

Venue to be announced

Face-to-face meetings for top European spa operators and domestic and international suppliers; plus speaker sessions.

[www.spateceu.com](http://www.spateceu.com)

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## OCTOBER 2017

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7-10 OCTOBER 2017

### **Aquanale**

Cologne, Germany

International, bi-annual trade fair for the swimming pool, sauna and wellness sectors covering both public and private facilities. Has more than 250 exhibitors and 25,000-plus national and international visitors. Held in conjunction with the FSB sports and fitness show.

[www.aquanale.com](http://www.aquanale.com)

17-20 OCTOBER 2017

### **Piscina & Wellness Barcelona**

Gran Via Venue, Barcelona, Spain

Global aquatic exhibition which also showcases spa hydrothermal experiences. Includes a series of technical seminars.

[www.salonpiscina.com](http://www.salonpiscina.com)



Many international spa operators, including Anantara, support Global Wellness Day

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